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| Mallory Overton  |  | | --- | |  | | malloryoverton3@gmail.com | |  | | 918-260-3265 | |  | | [malloryoverton](http://www.linkedin.com/in/malloryoverton) | | Website:https://github.com/moverton3 | | Objective Front-End Developer looking to expand my career at a company that implements learning, communication, design skills, and growth. | | Languages HTML | CSS | JavaScript |  ReactJS | Ruby on Rails | SQL |  CSS FRAMEWORKS:  Bootstrap, Semantic, Materialize | |  | |  | | --- | | ExperienceAccount Manager / Real Salt LakeMarch 2016 – November 2017 Specialized in keeping communications with season ticket holders. Prospected new clients by cold-calling, emailing, using social media, and setting up face-to-face appointments. Kept analysis of clients and their needs in Excel and Veritix CRM. Lead renewal process for new season. Account executive / Salt lake beesOctober 2015 – March 2016 Focused on season, group, and mini-plan ticket sales through cold-calls, emails, and face-to-face meetings. Maintained client relationships through Microsoft and Veritix CRM. Composed email marketing campaigns to upsell and entice clients to become return customers. | | Educationbs in sports management / 2013Rogers State University 3.5 GPA. Minor in Corporate Communications  **DEVPOINT LABS – FULL STACK / 2018**  Professional Education Certificate from the University of Utah | | skills Front-End Development | Social Media | Writing |  Account Management | Client Success | Research |  Time-Management | Adaptability | |