

## Reference

Mr. Maximilian Kohl was employed in our company from 15 February, 2014 to 31 December, 2015.

Across the globe, thinkstep AG (formerly PE INTERNATIONAL AG) helps companies get on the path towards long-term business models that are rooted in sustainability practices that strive to protect the environment for future generations. thinkstep AG is now a global market leader in sustainability consulting, software development, and services.

Mr. Kohl was employed as an intern in our company from 15 February 2014 to 14 August 2014. Having completed his internship he was taken on under a permanent employment agreement on 1 September 2014. During the period from 1 January 2015 to 31 December 2015 he led the Knowledge Management project.

As Lead of Knowledge Management Mr. Kohl created an internal information platform from conception to roll-out. He masterminded and implemented a database solution that resolves long lasting structural companywide knowledge gaps. Mr. Kohl identified the necessary IT tools to transform globally spread information from different data sources. He extensively used scripting languages like Python, PowerShell, SQL and HTML during the course of the project. He masterminded algorithms in Python to create relevant keywords for projects that we used as very valuable input to the thesaurus of our knowledge database. Maximilian Kohl showed great commitment to find new and custom solutions in SharePoint to increase the user experience of the Knowledge Management database that he created. He engaged and coordinated internal and external staff independently and presented the project progress and results to senior managers.

As Analyst Mr. Kohl carried out several Life Cycle Assessments for thinkstep clients. He analyzed the life cycle impacts for products in a variety of sectors like the agricultural or pharmaceutical sector. He created comprehensive emission models like a country specific carbon emissions model for vehicle fleets and various traffic situations. Mr. Kohl performed literature analysis and evaluations as a data source for the creation of the Life Cycle Assessment models. He also assisted the team with the acquisition and writing proposals for follow-up projects. Additionally, Mr. Kohl showed his ability to improve IT processes in several other projects.

Due to his first-class professional expertise, Mr. Kohl mastered the challenging requirement of his difficult position in an exemplary manner. With great success he constantly expanded his knowledge on his own initiative and thus, has an extensive and very detailed expertise. His intellectual capacity and his rapid perceptive faculty are remarkable, so that he also found optimal solutions for difficult problems.



He was always well capable of managing the constant pressure of deadlines and the large volume of work. At all times, Mr. Kohl worked with care applying a systematic approach, in which he gave evidence of initiative and orientation to goal-performance in his scope of work. Particularly noteworthy are his outstanding dedication to our company as well as a highly commendable motivation to work that is far above-average, on the basis of which he consistently solved even new and complex tasks very successfully. Even when being confronted with difficult sets of problems, Mr. Kohl always achieved excellent results. Mr. Kohl impressed us with his remarkable soft skills from which he benefited greatly in the context of project work. He always managed to ensure a frictionless cooperation within the team structure. Therefore the reached decisions were highly accepted by all team members. Mr. Kohl was an outstanding high achiever whose success always earned our fullest acknowledgement in every respect. He was the ideal employee. Thanks to his co-operative and friendly nature his working relationship with his superiors and colleagues was always very good. His manner was always exemplary. He was very popular with our clients and business partners.

Today Mr. Kohl is leaving our company of his own account. We regret his leaving very much and would like to thank him for his active and productive work in the wide range of tasks, his consistently excellent performance and very pleasant collaboration at all times. We wish Mr. Kohl all the best and every success in his future professional and private life.

Leinfelden-Echterdingen, 31 December 2015

Dr. Sabine Deimling

Team Lead Food, Agriculture & Renewables

Cathrin Burger

Human Resources