GAURAV DOSHI

SUMMARY

- Product leader with 9 years of experience in designing and delivering SaaS products loved by millions of customers, both enterprises and consumers.
- Led several ideas from conception to delivery by working closely with customers, business owners, UX designers, program managers and engineers spanning multiple teams.
- Experienced at striking the balance between end user needs for simplicity and usability and enterprise needs for control and compliance.

EDUCATION

MBA 8/15-5/18 Evening and Weekend Program, Hope School of Rusiness, LIC Porkelov, CA

Evening and Weekend Program, Haas School of Business, UC Berkeley, CA

Masters in Management Information Systems

Mays Business School, Texas A&M University, College Station, TX

Bachelors in Computer Science 6/99-6/03

Mumbai University, India

PROFESSIONAL EXPERIENCE

Senior Tech. Product Manager, OneDrive-SharePoint, Microsoft, Redmond, WA

4/15 - Current

6/04-6/06

GPA: 4.0

GPA: 3.74

- Currently gathering requirements from customers and designing a new web UX and mobile app for OneDrive for Business administration. This UX is expected to give OneDrive for Business significant competitive advantage over Box and Dropbox for Business.
- Working closely with customers to drive a major product change in the way SharePoint syncs identities with Active Directory. My work in understanding and resolving customer issues and creating open-sourced tools to assist with migration has a potential of unblocking \$1 billion of upgrade revenue for Microsoft in 2016.

Senior Tech. Product Manager, Xbox, Microsoft, Redmond, WA

3/14 - 4/15

- Worked on a stealth start-up within Xbox division. Designed and delivered core service components and UX
 of a new product that would have allowed gamers to play AAA games on phones and tablets. We had around
 200 internal users when it was put on hold by Microsoft.
- As owner of customer connection for the product, I drove data analysis, surveys and interviews to unearth interesting insights on customer usage and translated them into service improvements.

Senior Tech. Product Manager, Office365 - SharePoint, Microsoft, Redmond, WA

7/06 – 3/14

- Launched Groups a new product that simplifies communication and collaboration with groups of people by bringing together best of Yammer, Exchange and SharePoint. Personally owned vision framing, feature roadmap, UX and technical architecture and delivered first wave of these changes to Office365 in Nov 2014. We already have 130K active Groups in Office365, with DAU well above 35K.
- Led SharePoint's and OneDrive for Business's efforts to simplify collaboration with external users. Launched "sharing with external users" feature set in SharePoint 2013. Performed competitive analysis, designed technical architecture, end user experience, IT compliance and reporting capabilities for this feature set.
- Led SharePoint's investments in Enterprise Social Computing area. Drove vision and designed long term feature roadmap. Personally designed, wrote specifications and delivered UX, technical architecture, APIs and IT compliance/reporting for features such as Newsfeeds, User Profiles, Social tags, and Communities.
- As one of the first PMs on a new product, OneDrive for Business, I performed competitive analysis, contributed to the business model and technical architecture. I personally designed, wrote specifications and delivered first versions of web UX and mobile app for this highly successful product.
- Led investigation of privacy laws in EU and used that knowledge to design mitigations in the product. This opened up the EU market for social features in SharePoint.
- Owned customer relationship for SharePoint for several Fortune 500 companies. Created a pilot program for Office365 where customers can get early access to future releases, provide feedback and help Microsoft fine tune the products. Personally built relationship with 3 enterprise customers as part of the program.

ADDITIONAL INFO

- As VP of Careers @ Berkeley Entrepreneurship Association, I network with start-ups and VCs and help them connect with amazing talent available at UC Berkeley.
- I love tinkering with new ideas. Participated in Seattle Start-up Weekend couple of times to prototype ideas.
- I have 5 patents in the area of social and collaboration software.
- Project Coordinator for Asha-Seattle from 2010 to 2015: I managed a project focused on providing education and healthcare to underprivileged children in slums of Pune, India.