Prashant Verma

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prashant.verma@hotmail.com

TECHNICAL SKILLS

Operating Systems   : Solaris, Linux (All flavors of Linux – RHEL, SuSe, Ubuntu etc.), HP-UX, Windows, AIX

Skills   : Amazon Web Services, HTML, Servlet, JSP, JavaScript, VBScript, Java, Shell scripting, J2EE, RDBMS, SQL, Oracle, Informix, MS Access, IIS, Web Logic, Tomcat, Project Management, Vendor Management, Statistical Analysis, Team Management, Team Building

- **M.B.A Candidate at Haas School of Business, University of California, Berkeley – Expected 2018**
- **Bachelor of Engineering from Regional Engineering College**, Allahabad (now National Institute of Technology) – MNREC College is Ranked among top 10 Engineering colleges of India.

WORK EXPERIENCE

TIBCO Software, Inc.,   *Palo Alto, CA*
NASDAQ: TIBX ($5 billion market cap, 4000+ clients, $1 billion revenue)

Engineering Manager   *Mar 2007 – present*
- Manage TIBCO CloudBus, TIBCO TRA, TIBCO Designer, and TIBCO Administrator products that form the IT backbone of 2500 corporation, comprising most of Fortune 1000 companies.
- Created market strategy, product positioning, pricing, architecture, and design of end to end offering of TIBCO's cloud offering – TIBCO CloudBus
- Head the 30 member infrastructure group spread across China, India, Australia, U.K., U.S. East Coast, and U.S. West Coast
- Responsible for recruiting, mentoring, and retaining talent. Last year, I mentored two developers and five QA engineers in Pune, India and Beijing, China.
- Outsourced 2 products to VanceInfo, China and outsourcing partners in India, Pune. Increased the ROI by 60% for these products while maintaining the same quality.
- Led a 4-member project team that played a key role in winning Bank of Montreal as a new account worth $22 million, competing against IBM, Oracle, and Microsoft.
- Delivered multiple releases of next version of TIBCO CloudBus^{TM}, TIBCO TRA^{TM}, TIBCO Designer^{TM}, and TIBCO Administrator^{TM} products
- Introduced 360-degree project review process that reduced QA effort by 50% and helped in delivering the project 2 months earlier
- Manage the technical publication for the products under my supervision. Supervised, edited, and approved around 30 technical white papers and articles related to TIBCO products.

IT Ascent, Inc.   *San Francisco, Sunnyvale*
Project Manager/ Consultant/ Analyst   *June 2006 – Mar 2007*
- Led a $5 million integration project for Symantec with project team spread across Asia, Europe, and North America. This project played a major role in the merger of Symantec and Veritas.
- Established EAI practice: wrote business plan and crafted strategy; identified prospects, developed service lines and created marketing manifesto; architected alliances with consulting firms, customers, and technology providers.
- Identified market opportunities and closed multiple deals using my network and client relationships.

Patni Computer Systems   *Maidenhead, U.K.*
IT Consultancy ($702 million+ Revenue, 26,000+ Professionals Worldwide)

Team Lead/ Onsite Coordinator/ Senior Software Engineer   *June 2005 ‒ June 2006*

- Supervised a 12 member team (5 onsite + 7 offshore) to design and implement a £4 million upgrade project for Hutchison 3G, Maidenhead, UK. The project involved 200+ EAI applications spread across multiple data centers.
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Infosys Technologies Limited   *Melbourne, Australia; Pune, Bangalore*

Team Lead/ Onsite Coordinator/ Software Engineer   *Aug 2002 ‒ June 2005*

- Managed a 10 member pilot integration project for Suncorp, Australia. Responsible for resource planning, budgeting, requirements gathering, and implementing the pilot project, which helped Infosys win $10 million contract to implement integration landscape for Suncorp.
- Sole contact point for all Integration Infrastructure related issues for Telstra, Melbourne. Held regular meeting with TIBCO Account Executives and Support. One of the stake holders of AUD $400 million Integration Infrastructure at Telstra and was responsible for managing changes and coordinating with the CCB (Change Coordination Board) and NCCB (National Change Coordination Board).
- Led 5 member team that integrated DHL's Malaysia business unit with DHL's USA unit.

ADDITIONAL INFORMATION

Worked in 4 continents: Australia (Melbourne – 1 year), Europe (Maidenhead, U.K. – 1 year), North America (Bay Area, California – 9 years), and Asia(Pune, Bangalore, Delhi)