

# Laura Desmond-Black

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## EDUCATION

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**Master of Information Management and Systems**, 2016 (expected)

**University of California, Berkeley**

*Focus area: product management*

**B.A. Fine Arts**, design emphasis, architecture minor

**University of Southern California**

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## SKILLS AND TOOLS

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- Web apps: Zendesk, Google Apps, Salesforce, GoodData, Confluence, JIRA, Google Analytics
  - Illustrator, Photoshop, InDesign, Balsamiq
  - Experience with HTML, CSS, JavaScript, Python
  - Familiar with RESTful APIs, website and domain management, web and email servers
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## PROFESSIONAL EXPERIENCE

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**Zendesk Inc.**

San Francisco, CA

***Product Management Intern, Agent Experience***

May 2015 – present

- Completed a research project that included customer interviews, competitive analysis, distilling and prioritizing customer feedback for end-user knowledge base search. Prepared slide deck and documentation that is being used by the Search team to guide feature development and additional research.
- Assisted with user validation for new rich text editor, managed beta release (internal and external communication), captured and responded to customer feedback, prepared Support team for public release.
- Currently managing customer feedback and bug tracking post-public release. Working with engineering team to handle critical bugs, usability issues, and technical debt. Assisting in roadmap planning.

***Community Support Manager***

November 2013 – May 2015

*Projects*

- One of the leads for a project to migrate Zendesk's customer support forums to a new version of Zendesk. Forums had more than 15,000 pieces of content, received 1.2 million views and 5,000+ interactions per month before migration.
- Provided detailed feedback to Product Managers during development of new forum features. Prioritize new features according to internal and external needs.
- Assisted Product Management team with the creation of forum spam prevention/mitigation tools. Gathered customer feedback, provided suggestions, tested new features, assisted with launch communication.
- Advocated for the creation of localized communities on support.zendesk.com in response to continued globalization of customer base.

*Responsibilities*

- Define and document forum communication practices, goals, and processes. Train internal teams on processes. Provide best practice advice on community development to Zendesk customers.
- Create systems to support the well-being and development of the community including content updates, escalating sensitive issues, and identifying useful feedback for the Product Management team.
- Assess and define trends by creating reports from internal data warehouses. Provide information to Directors and Vice-Presidents for review by executive team.

**Customer Advocate, Community Lead**

2013

**Customer Advocate, Level 1**

2012 – 2013

- Recognized the need for a dedicated, permanent role to manage and lead the development of Zendesk's forums as a support channel for the company. Worked with management to define this new role.
- Provided support to Zendesk users through responses on Zendesk's forums and knowledge base.

**Apple Inc.**

Pleasanton, CA

**Family Room Specialist**

2011 – 2012

**Specialist**

2010 – 2011

- Assisted with employee development by creating and leading a workshop for sales Specialists on iCloud services and software after suggesting the event to management.
- Led workshops on a variety of Apple products including Keynote, iPad, and iTunes for groups of up to fifteen customers.
- Led one on one training sessions for both new and experienced computer users. Repaired iPhones and Macs.

**Step 2 Design**

Alameda, CA

**Owner & Designer**

2008 – 2012

- Managed process of designing small websites and print projects from initial client discussions through design and working with vendors and subcontractors to deliver final product.

**Debra Nichols Design**

San Francisco, CA

**Environmental Graphic Designer**

2008 – 2009

- Assisted Design Director with architectural signage projects from proposal through conceptualization, design development, pricing, bidding, and construction document phases.
- Created visuals with Illustrator and Photoshop and laid out final design and development presentation booklets in InDesign.
- Acted as Lead Designer on three projects, including a new seven story research building at UC Berkeley.