# Justin (Xuanqi) Yang

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#### **EDUCATION**

University of California, Berkeley, Berkeley, CA

Master of Engineering, Industrial Engineering & Operation Research

University of Michigan, Ann Arbor, MI

Bachelor of Science, Engineering, Industrial and Operation Engineering

University College London, London, UK

Affiliate Exchange Student. Mechanical Engineering

# GPA: 3.55/4.00

GPA: 3.75/4.00

May 2016

May 2015

Oct 2013 - Jun 2014

#### CONSULTING WORKING EXPERIENCES

# McKinsey & Company

PTA, Travel, Transport & Logistics, Shanghai, China

Jun 2015 - Aug 2015

- Conducted market research on the decentralized logistics market and narrowed the targeting segment to 65% of the 1000 billion RMB total market by interviewing internal and external experts
- Constructed strategic hypotheses about competitive advantages and customer segmentation, and verified by research
- Involved in O2O product development and designed the online transaction logics including an auction matching system
- Built the business model for the O2O business startup aiming to make 600 million RMB in five years
- Led client IT team to design the UX/UI of the O2O product

#### PTA, China Sourcing Center, Shanghai, China

Jun 2014 - Aug 2014

- Enhanced McKinsey global clients' procurement in Asian market by conducting cold calls and market researches
- Initiated the contacts between potential suppliers and our clients, and unblocked the communication pipeline involving translation and international conference calls

#### LEADERSHIP EXPERIENCES

# Online Marketplace for Manufacturing

Sep 2015 - Apr 2016

Capstone Engineering Team Leader, Siemens Research Lab, Berkeley, California

- Design an online marketplace for customers to get quotes for customized furniture production
- Implemented an auction to enable manufacturers quote instantly with Siemens' production cost estimation Technology
- Simulate and visualize the design flow

# **Manufacturing Inventory System Improvement**

Jan 2015 - Apr 2015

Engineering Student Team, VICO Products, Plymouth, Michigan

- Led the team to evaluate the current inventory system and determine the non-value added wastes in the value stream
- Developed a new inventory barcode control system and inventory flow logics to save the company \$19,000 annually

#### Restaurant Operation Optimization and Workplace Design

Jan 2015 - Apr 2015

Engineering Student Team, Ann Arbor, Michigan

- Cooperated with servers to evaluated the current serving performance in queuing time by simulation using ProModel
- Optimized the queuing length based on the simulation and the sensitivity analysis of process parameters
- Designed a new workplace layout to decrease the workers' fatigue and save 7% of the serving time

# TECHNICAL SKILLS & LANGUAGES

- Programming / Data Mining / Simulation Tools: VBA, C++, Matlab / SQL, Minitab / ProModel, SIGMA, Sketchup
- Other Technical Concentrations: Lean Manufacturing, Data Mining, Supply Chain Simulation, Ergonomics
- Languages: Mandarin, English

# OTHER EXPERIENCES

#### **Hospital Value Stream Mapping**

Sep 2014

Lean Manufacturing and Services Strategy, Ann Arbor, Michigan

- Created current state map for hospital serving process by analyzing the information and resources flows
- Drew future state map by applying lean concepts such as SIPOC, 5S, Pull System, and Kanban

Jul 2013 - Sep 2013 Schneider Electric

Digital Energy System Innovation Internship, Asia-Pacific Operating Division, Beijing, China

- Customized the Energy Management System platform UI and infrastructure for real estate customers
- Prepared the user guide and other launching documents for the new platform