

Jen Fischer

Apartment 510, 2119 University Avenue | Berkeley, CA 94704 | 510-926-0737
jen_fischer@mba.berkeley.edu

Education	University of California Berkeley, Haas School of Business Master of Business Administration, May 2016 Leading Transformational Change - Organizational <ul style="list-style-type: none">• President, Net Impact UC Berkeley MBA Chapter<ul style="list-style-type: none">◦ Developed new club strategy and led the board through successful club repositioning on campus making Net Impact the hub of all social impact activity at Haas◦ Laid groundwork for Berkeley wide expansion with 210 members and \$7k budget• Principal, Haas Socially Responsible Investment Fund, Managing \$2.5m Leading Transformational Change - Personal <ul style="list-style-type: none">• Berkeley Leaders Fellow<ul style="list-style-type: none">◦ Selected to lead two groups of ten MBA students interpersonal skills framed for business communications for inaugural for personal and leadership development◦ Led groups of MBA students through transformational personal development focusing on interpersonal communications skills• Graduate Student Instructor for Leadership Communications<ul style="list-style-type: none">◦ Chosen from 50 candidates to coach two groups of ten MBA students◦ Facilitated intimate learning labs where MBAs developed their skills in executive presence and enhanced their emotional intelligence University of Canterbury, School of Business and Economics Bachelor of Commerce Honors in Accountancy and Finance, November 2008	Berkeley, CA
	University of Puget Sound, School of Business and Leadership Bachelor of Arts in Business, December 2007	Tacoma, WA
Experience	DIMENSIONAL FUND ADVISORS Senior Associate MBA Summer Intern, Financial Advisor Client Management Team <ul style="list-style-type: none">• Evaluated customer pain points in understanding the concept of investment fads and designed new client presentation deck as both entertaining and educational• Presented to senior management and ~80 other employees internally to wide acclaim who requested to have the presentation formally approved for external consumption	Los Angeles, CA
2015		
2009 - 2014	ANZ BANK Promoted four times from Graduate Trainee (2009 – 2010) to Business Development Manager (2012 – 2014) and joined as the youngest manager in the national team of specialists Strategy and Communications Skills <ul style="list-style-type: none">• Created and drove regional sales initiative and won ‘Connect to Trade’ Award for best sales• Started regional newsletter and built engagement plan for internal and external stakeholders• Won ‘ANZ Rave’ Award for raising awareness and increasing utilization of Trade Finance• Presented to an executive panel who implemented recommended changes to improve the customer experience in bank branches nation wide Detail Oriented and Analytical Skills <ul style="list-style-type: none">• Assessed credit risk of the two largest and most complex customer portfolios in the Central Region of New Zealand by sensitizing customer projections with financial models• Won Employee of the Month for acting beyond responsibilities of an Assistant Manager by initiating and closing a transaction• Analyzed financial information of portfolio clients and then wrote annual reviews of each clients’ performance while assuring 100% policy compliance Negotiation and Relationship Management Skills <ul style="list-style-type: none">• Managed largest geographic region with second largest annual revenue NZD \$5.0m• Delivered superior standard of services to strengthen client relationships, and was crucial in preventing a client defection due to specific relationship with the client’s financial controller• Awarded special honor for excellent performance as acting Relationship Manager for 3 months while still supporting two other Relationship Managers as an Associate	New Zealand
Additional	<ul style="list-style-type: none">• Invigorated by lively discussions and by delivering authentic and moving presentations• Frequently visit Zion National Park where I love to hike, draw and paint, and write poetry	