

SHEYE ALIU

415.501.0881 • sheye_aliu@mba.berkeley.edu

EDUCATION

- University of California, Berkeley, Haas School of Business** **May 2017**
Master of Business Administration
 - Active in Entrepreneurship, Healthcare and Technology clubs.
- University of California, Berkeley, College of Engineering** **December 2009**
Doctorate, Bioengineering
 - Dissertation focused on models and software tools to detect and monitor response to cancer treatment.
- University of Texas, College of Engineering, Austin, TX** **August 2003**
Bachelor of Science, Electrical Engineering with minor in Biomedical Engineering
 - Dean's list (1999, 2001, 2002) and merit scholarship (2002).

EXPERIENCE

- PicnicHealth, San Francisco, CA** **2015**
Startup providing medical record aggregation as a service
Product Management/Business Development Intern
 - Gathered requirements and managed development process for product redesign that improved user conversions by 200% and is projected to improve processing times by 25%.
 - Established analytics for growth metrics (funnel, churn, LTV) to inform ongoing campaign and pricing strategy that increased growth (100%).
- University of California San Francisco** **2012-2015**
Product Manager/Project Manager
 - Devised product strategy and led development of platform to aggregate healthcare outcomes metadata benefiting multiple clinical programs projected to impact 1M+ patients.
 - Improved platform adoption (50%) and user engagement (200%) through targeted features and customized ongoing support.
- Freelance, San Francisco, CA** **2011-2012**
Healthcare Software Consultant
 - Shipped prototype diagnostic app through collaboration with non-profit to develop models for risk assessment and automated diagnoses in medically underserved populations.
 - Introduced features projected to achieve 500% increase in engagement through A/B testing and identification of high impact user segments.
- Genentech, South San Francisco, CA** **2010-2011**
Software Developer/Scientist
 - Exceeded expectations in scaling up analytics platform capacity by 1500% to 1M+ daily transactions.
 - Improved platform efficiency by 25% (through modular architecture); reduced batch computation times by 80% (through parallel processing); grew user base by 100% (through API and collaborations).
- Center for Digital Health Innovations at UCSF, San Francisco, CA** **2010**
Cofounder, Trinity (Precision Team Care)
 - Transformed entrepreneurial course project into MVP after recruiting co-founders and pursuing product-market fit.
 - Successfully launched product by crafting product strategy (based on interviews with 25+ stakeholders and users) and leading agile development process.

ADDITIONAL

- Proficient in Python, R, Matlab, MySQL and VBA; Learning JavaScript.
- Interests: Salsa dancing (training for amateur troupe), cycling (training for 500-mile SF to LA ride) and flying (accruing hours for solo flights).