# **KEIGO NAMIKI**

#### **WORK EXPERIENCE**

#### PricewaterhouseCoopers LLP

San Jose, CA

2015 - Present

- Manager, Emerging Company Service Group Assisting a biotechnology company to prepare for an IPO (expected in 2016) and related S-1 filings.
  - Advised the company to prepare financial information presentation for venture capitalists, and supported to secure \$20 million Series C funding.
  - Developed a cost management model, activity-based costing, and advised the company to implement the model.
  - Advised the company to improve its internal controls, upgrade its accounting software, and strengthen the workforce in Finance and Accounting departments.

## PricewaterhouseCoopers LLP

Detroit, MI

Manager, Private Company Service Group

2014 - 2015

- Advised Suntory International Corporation to restructure its group organization, reform revenue stream to save its subsidiary from going concern crisis, and sign \$2 billion medium-term note program, leading to the \$16 billion M&A of Jim Beam Inc.
- Managed 20 associates and 3 senior associates for financial audit for Key Safety Systems, Inc.; supported the company to obtain a \$525 million debt financing from UBS AG; facilitated the investment decision making by private equity stockholders; and achieved the project by overcoming the interpersonal conflict with the Finance Director.

## Senior Associate, Private Company Service Group

2011 - 2014

- Led the carve-out project of the healthcare department of Rexam PLC; directed and supervised 15 staff auditors as project leader; coordinated with 10 overseas PwC offices; completed the project in a tight deadline demanded by management; and enabled the company to sell the department to Montagu Private Equity for \$805 million.
- Guided the \$260 million Honk Kong IPO of Nexteer Automotive; advised the company in preparing its consolidated financial statements on an IFRS basis; and assisted in accounting software upgrade and data migration.
- Developed with CFO a model that allows a truck manufacturer, a subsidiary of Toyota Motor Corporation, to project prices of inventory based on previous historical patterns and proven reserves; company used this model as supplement to financial statements and in own future forecast.

## PricewaterhouseCoopers Aarata

Tokyo, Japan

Senior Associate, Investment Management and Real Estate Group

- Developed a discounted cash flow model to determine fair market value of real estate properties invested by AIG Global Real Estate Asia Pacific, Inc. and Goldman Sachs Realty Management, L.P.
- Analyzed the investment valuation for over 60 mutual funds managed by Goldman Sachs Asset Management Japan Co., Ltd. by using comparable approach and using financial criteria such as revenue growth and gross margin.

### Associate, Investment Management and Real Estate Group

2008 - 2011

- Analyzed the valuation model for real estate properties invested by AIG Global Real Estate Asia Pacific, Inc; advised the CFO to liquidate \$150 million SPC; and audited the conversion process from Japanese GAAP to USGAAP.
- Performed overall and detailed financial analysis for 5 foreign-affiliated asset management companies per year.

### **EDUCATION**

University of California, Berkeley - Haas School of Business

Master of Business Administration (Saturday program)

**Keio University** 

Bachelor of Economics

Berkeley, CA 2018(Expected) Tokyo, Japan

2008

## OTHER INFORMATION

- Language: English (Bilingual Proficiency), Japanese (Native)
- Certification: US Certified Public Accountant, Japanese Certified Public Accountant
- Chief Executive of Keio Detroit Alumni Network (2011–2015)
- Volunteer: Gleaners Community Food Bank, an NPO providing food to those in need (2011-2015)
- Interests: Scuba diving, over 100 dives, locations include the Pacific Ocean and Caribbean Sea (2006 Present)