

DOMINIC GARETTO
335 Melville Avenue, Palo Alto, CA 94301
(415) 529 8082 dom_garetto@mba.berkeley.edu

<i>Senior Development & Financing Professional</i>

- Committed to a positive impact with a career in renewable energy
- Demonstrated leadership and hands-on execution of corporate development, investment and financing activities
- Extensive, successful international experience

<i>Career Summary</i>

- Co-developed strategy with business founders and CEOs for cross-border business expansion in solar energy, healthcare and other companies ranging from startup to multi-billion dollar listed entities.
- Co-led structuring and negotiation with Apple Inc. to create the world's largest renewable energy supply arrangement utilizing distributed generation resources for a commercial client, through which we provide 100% clean power for Apple's 2,500 person Singapore operations. Required integrating On-Site + Off-Site solar PPAs to serve 40GWh annual demand from over 800 rooftops.
- Led teams as player-coach across diverse cultures and markets to execute:
 - Growth & investment transactions including control-position acquisitions, strategic & financial minority stakes, green-field and brown-field expansions and joint ventures.
 - Divestment transactions to refocus business portfolios, realize liquidity & resolve conflicts.
 - Corporate and project financing transactions including equity, loans and bonds from banks, fund managers, strategic and private equity sources.
- Managed legal and investor relations units, key planning and forecasting projects and drafting and reporting MD&A results to the exchange for a publicly listed business.
- Unrelenting focus on leading by example with trust-based relationships & rigorous attention to detail.

<i>Significant Professional Roles</i>
--

SUNSEAP GROUP, Palo Alto / Singapore, 2014 - Current

VP, Corporate Development of Singapore's leading solar energy businesses engaged in the design, development, implementation, financing and ownership of institutional solar systems. Sunseap sells clean energy under leasing and PPA contracts. Also held interim finance leadership role while in Singapore.

- Leading development of off-site clean energy supply projects with multiple US based clients.
- Provided guidance on transaction structure and terms for US\$20 million Series B capital raising, US\$35 million project financing and potential securitization transactions.
- Created contract templates for on-site & off-site solar PPAs and built financial forecasting model.

PIPER SERICA PTE LTD, Singapore, 2013-2014

Managing Director of this independent consulting and advisory firm. Acted as consultant and interim leader providing strategy and planning advice, M&A transaction leadership, quantitative modelling and project execution services to clients across multiple industry sectors including renewable energy.

BUMRUNGRAD HOSPITAL GROUP, Singapore / Bangkok, 2007-2012

Chief Investment Officer and Head of Legal, Corp Financing & Investor Relations of one of the world's leading international hospital groups. Responsible for corporate development, expansion activity, financing and selected CFO functions; for international company focused on Asia & Middle East and publicly listed Thai company, reporting to CEO. Closed over US\$350 million in M&A, equity and debt financing transactions in multiple countries.

IMPRIMIS (SINGAPORE) PTE LTD, Singapore, 2003-2007

Director of this boutique investment bank. Led transaction and advisory assignments including M&A, conflict resolution and private equity investment. Closed over US\$150 million in transactions.

VISTA HEALTHCARE ASIA PTE LTD (Portfolio Investee of Chase Capital), Singapore, 2000-2001

Vice President, Business Development of this healthcare provider group. Responsible for acquisitions and new ventures and ultimately managed sale of the business.

THE CHASE MANHATTAN CORPORATION & AFFILIATES, 1992 - 1999

(Experience with Chemical Banking units prior to 1996 Chase/Chemical merger)

- **CHASE CAPITAL PARTNERS**, Singapore / Hong Kong
Vice President of this leading private equity group.
Co-founded Asian office as new Associate, ultimately responsible for evaluating, structuring and negotiating transactions covering Asian markets from India and China to SE Asia. Extensive financial analysis and modelling.
- **GLOBAL INVESTMENT BANKING**, New York, NY
Analyst supporting highly leveraged debt financing. Extensive financial modelling.

<i>Education</i>

UC-BERKELEY HAAS – MBA Candidate Class Of 2016

UNIVERSITY OF MINNESOTA - B.S. in Finance granted 1991

Other Professional Roles

ACUATICO PTE LTD, Singapore / Jakarta, 2013

Group CFO of this clean water supply company focused on emerging markets in Asia.

PIPER SERICA PTE LTD, Singapore, 2002-2003

Advised on & executed transactions in Asia for clients including former colleagues at Chase.

GE CAPITAL, CORPORATE FINANCE, Analyst, Chicago, IL, 1991-1992