

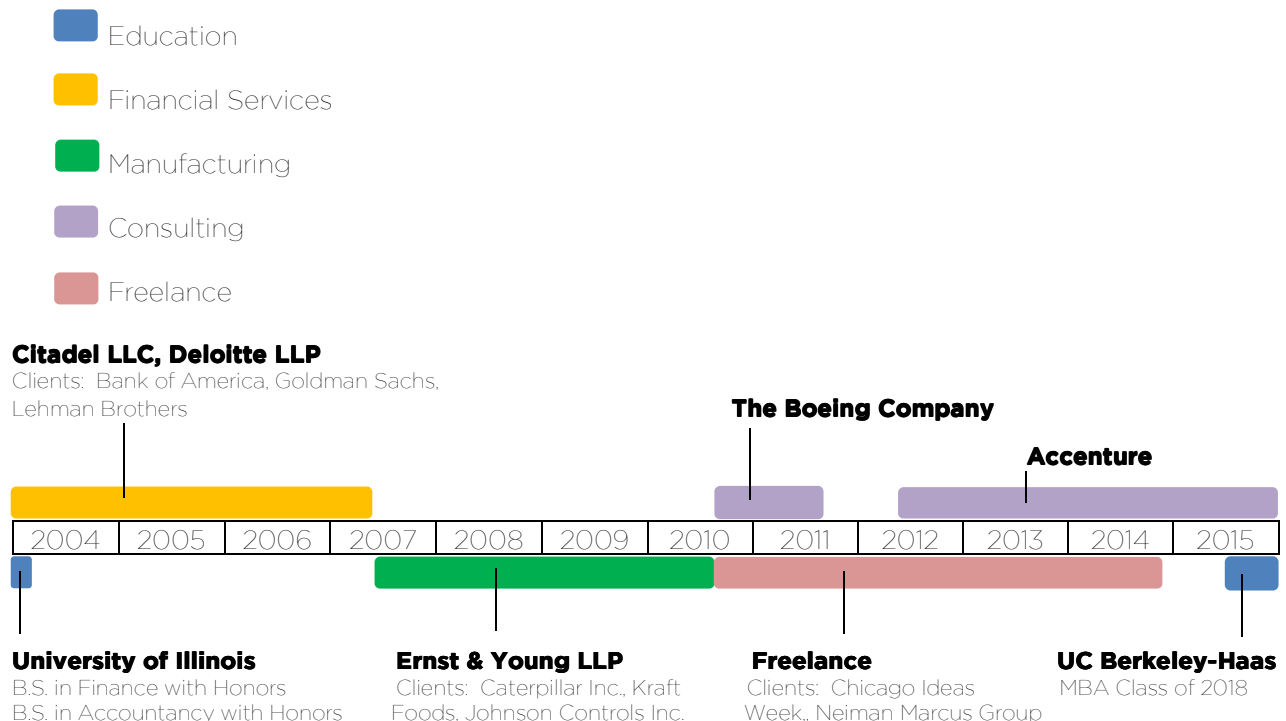
# Sauming Seto

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Sauming Seto is a **management consultant** with experience in strategy, operations, and international business. She is currently employed at Accenture, a management consulting and technology services firm that collaborates with clients to become high-performance businesses and governments.

Sauming has ten years of experience and has consulted to a variety of industries including energy, manufacturing, aerospace & defense, retail, and non-profit. Sauming received her Bachelor of Science degrees with Honors from the University of Illinois and is currently an **MBA candidate at the UC Berkeley-Haas School of Business**.

## EXPERIENCE



## SKILLS (in years)

10

Financial  
Analysis

6

Project  
Management

5

Process  
Excellence

3

Design/Build &  
Implementation

## OTHER

Conversant in Cantonese. Research assistant for WBEZ (Chicago Public Radio). Enjoys collaboration, design, travel, and obtaining new experiences.

# DETAILS

## ACCENTURE

*Management Consultant*

CHICAGO, ILLINOIS

*July 2012 – Present*

- Implement business strategy and architecture initiatives focused on long-term transformational change for a leading network technology firm in Silicon Valley. Identify opportunities through in-depth analysis and understanding of business processes, operational models, and key performance indicators in pursuit of innovative solutions and best practices.
- Design, build, and implementation of a Finance Transformation solution centered on people, process, and technology and aimed at achieving a competitive and sustainable effective tax rate for a Texas based oil-services company with \$19B of annual revenue – including, process redesign; build and implementation of new technology and knowledge management applications; and organizational change management.

## FREELANCE CONSULTING

CHICAGO, ILLINOIS

*September 2010 – July 2015*

### ■ THE NEIMAN MARCUS GROUP

Analyze and redesign processes related to order fulfillment, logistics, theft prevention, and quality control for e-commerce operations.

### ■ CHICAGO IDEAS WEEK

Analyze and redesign processes related to revenue and sponsor contribution management, ticketing, and event logistics. Managing corporate sponsorships, media partnerships, and special projects related to Chicago Ideas Week: a premier annual gathering of global thought leaders.

### ■ KTARCH LLC

Serve as a consultant and liaison to government agencies on start-up, international business, strategy, domestic statutory issues, and tax matters for an architectural design firm pursuing proposals in China, Singapore, and Cambodia.

## THE BOEING COMPANY

*Project Manager*

CHICAGO, ILLINOIS

*September 2010 – September 2011*

- Manage execution of consulting projects, business development, sustainability initiatives, and compliance matters for the Western European region of The Boeing Company and Subsidiaries' in all business segments, including commercial aircraft, space and defense, capital leasing, and integrated materials management.
- Redesign the Company's international credit claim and tracking processes and execute a \$90 million U.S. foreign tax credit claim (the largest in company history) by identifying previous misstatements, implementing new processes, and creating controls for the corporate finance and tax departments.

## ERNST & YOUNG LLP

*Manager*

*Senior Consultant*

CHICAGO, ILLINOIS

*Promotion effective October 2010*

*June 2007 – September 2010*

- Execute complex planning strategies, resulting in achievement of financial objectives within the boundaries of U.S. and international law. Research highly complex legislative matters, draft and review technical advice memoranda, and develop macro and micro step plans for the execution of strategic plans.
- Manage accounts of Office of the Chairman (Fortune 100) and Fortune 500 clients in various industries including manufacturing and consumer goods, and recipient of multiple Bravo and High Impact Awards for exceptional client service, project management, and mentoring to junior team members.

## DELOITTE LLP

*Senior Consultant*

*Staff Consultant*

CHICAGO, ILLINOIS

*July 2006 – June 2007*

*August 2005 – July 2006*

- Research and develop planning opportunities through identification of cost and structural inefficiencies found through analysis of client specific data, industry trends, and market research.
- Perform due diligence and analysis of target companies in mergers and acquisitions and prepare detailed memoranda addressing U.S. and foreign concerns resulting from underlying steps in the master transaction.

## CITADEL LLC

*Associate*

CHICAGO, ILLINOIS

*January 2004 – June 2005*

- Analyze trading activity, identify and research problematic trends, and develop solutions to address errors during significant changes in brokerage account composition and strategy.