Johnny Gannon, P.E.

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Education

University of California Berkeley - Haas School of Business

Master of Business Administration, May 2016 (Evening & Weekend Program)

• Emphasis in Business Innovation, Entrepreneurship, New Products

University of California Santa Barbara - College of Engineering

Masters of Science (2006) & Bachelors of Science (2005) in Mechanical Engineering/Materials

• Focused coursework on electromechanical systems, product development and material selection

MBA Project

Home Energy Management (HEM) Market Study - California Utility Client

• Identified, categorized and strategized key players, products, platforms and protocols in the HEM market

Experience

2015 - 2015

Window Street Financial | Sundowment

Oakland, CA

Affinity Based Solar Financing | Sustainable Investing meets Impact Borrowing

Founder

- Led business model and customer development activities to secure \$25k of DOE funding
- Managed software team in building an investment management web portal

2015 – 2015 Su

Sunverge Energy

San Francisco, CA

Home Energy Storage and Management Startup

Technical Product Manager (Hardware & Software)

- Led system architecture redesign to improve product scalability, cost efficiency and market compatibility
- Simplified software system modes and control features through user discovery processes
- · Performed global market interconnection and economic studies to improve product deployment readiness

2014 - 2015

Cogenra Solar

Mountain View, CA

Khosla Ventures Renewable Energy Startup

Product Manager

- Oversaw product testing at nationally recognized test labs leading to record reliability and performance ratings
- Led product cost roadmap and supply chain strategies leading to increased focus and success of dev team efforts
- Investigated and selected a high voltage module architecture for increased market and cost advantages

2011 - 2013

Program Manager

- Led the development program for the Photovoltaic & Thermal (PV-T) product through R&D, certification, Asian production ramp-up and fielded product installations
- Invented key product designs and processes that realized direct cell interconnect (DCI) technology success
- Managed key international partner relationships from initial negotiations through execution on deliverables
- Enhanced product performance by 25% using optical/electrical/thermal analysis and design considerations
- Successfully directed the engineering team through design, analysis, testing, manufacturing and beta launch

2009 - 2011

SunPower Corporation

San Jose, CA

Solar Systems and Energy Services Company

Product Development Lead Engineer

- Led the development (alpha and beta) of a revolutionary AC module that simplified rooftop design, reduced installation costs and enhanced monitoring features; led to a forecasted 25% increase in rooftop sales
- Established functional requirements, schedule, budget and success targets for new development programs
- Managed the qualification and manufacturing ramp of new product materials that led to \$25 million in savings

2007 - 2009

Northrop Grumman Aerospace Systems

Manhattan Beach, CA

Spacecraft division of Government Contractor

Responsible Design Engineer - Solar Array (Electrical Power Subsystem)

- Led 5-person engineering team in design, prototype fabrication, testing and verification efforts for \$40M solar array system on National Polar-orbiting Operational Environmental Satellite System (NPOESS) space program
- Conducted detailed power modeling and analysis to determine mission power generation requirements

2006-2007

Electronics Manufacturing Engineer

- Managed production of printed wiring assemblies through Automated Board Assembly Line (ABAL)
- Improved process control methodology and quality control procedures for ABAL
- Collaborated with designers and production planners to facilitate ABAL compatible designs and work plans

Additional

Software: Excel, PowerPoint/Keynote, CAD (Solidworks, Autocad/Fusion), Data Analysis (JMP, Tableau, Matlab) **Certification:** Registered California Professional Engineer (License: 34461)

Awards: US DOD Outstanding Performance Award - Aerospace Electrical Power System Design

Personal: Enjoys technology, passionate people, clean energy, ideation, sailing, triathlons, outdoor adventures