

## Manon PILLOT

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French

C Permit – Driving License



### PROFESSIONAL EXPERIENCE

January 2022 6 months	<b>Carlsquare</b> , Investment Bank <i>M&amp;A Analyst</i>   Internship - Realized financial analysis, corporate valuations, and modelling (DCF, Comps and Multiples). - Structured business plans adapted to various scenarios for acquisitions, sales, and fundraisings. - Conducted teaser, information memorandum, contract and due diligence for M&A deals. - Performed origination, cross-sector research (Industrial, Tech, Healthcare...) across several geographies. - Constructed longlist & data room and kept them up to date.	Paris, France
July 2021 6 months	<b>PBBG</b> <i>Real Estate Junior Analyst</i>   Internship - Computed valuations for real estate properties and funding analysis. - Directed real estate sales and edited taxes.	Lausanne, Switzerland
July 2019 7 months	<b>Alexanders Partner</b> , Investment Bank <i>M&amp;A Junior Analyst</i>   Internship - Conducted origination, cross-sector research (healthcare, engineering, agri-food, retail, fintech, eSports). - Designed business plans considering acquisitions' synergies and business opportunities. - Prepared teasers and due diligence for M&A deals and fundraising. - Worked in autonomy on a sell-side deal in eSport sector (€15m).	Paris, France
July 2017 8 months	<b>The Ritz</b> <i>Front Office Agent</i>   Internship - Executed guest check-ins and outs. - Attended to guests' wants and needs. - Achieved upselling to increase front office revenue. - Managed booking reservations for walk-in guests.	Paris, France

### EDUCATION

2017-2021	<b>EHL Hospitality Business School</b> Bachelor of Science in International Hospitality Management Ranked #1 BSc in Hospitality Management Worldwide by CEO World Magazine GPA: 5.0 / 6.0 <u>Specialization</u> : Portfolio Management – Hospitality Mergers and Acquisitions. <u>Thesis</u> : The macroeconomic relationship between eSport and conventional sports.	Lausanne, Switzerland     Graduated with honours
2016	<b>François D'Assise Nicolas Barré High School</b> Scientific Baccalaureate	Monaco

### LANGUAGES, TECHNOLOGY & OTHER

<b>Languages</b>	French (native), English (fluent, CAE & IELTS: 7.5/9), Italian (intermediate), Spanish (beginner).
<b>IT Skills</b>	Microsoft Office (expert), Python, VBA, R, Salesforce, Fidélío, Opéra, Protel, Binance, Plus 500, Cornèrtrader.
<b>Interests</b>	Skiing (20 years of practice), Soccer (head of finance & goalie of EHL women's soccer committee), Golf (13 years of practice & 1 <sup>st</sup> in Provence Alpes-Côte d'Azur's golf championship), Environment.
<b>Training</b>	Certification in Hotel Industry Analytics (CHIA), Neuro-Linguistic Programming (NLP), Enneagram of Personality, Operational Management, E-reputation Management.
<b>Volunteering</b>	"No Finish Line" (raised money for children in need).