

Manon PILLOT

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French – Swiss C Permit

Driving License



BUSINESS EXPERIENCE

January 2022	Carlsquare, Investment Bank <i>M&A Analyst</i> 6 months internship	Paris, France
	- Realized financial analysis, corporate valuations, and modelling (DCF, Comps and Multiples). - Structured business plans adapted to various acquisitions, sales, and fundraising scenarios. - Designed outline for client presentations such as information memorandum and contracts for M&A deals. - Outlined project requirements with two managing partners and supervised two junior interns encouraging interpersonal connection. - Constructed and updated longlist & data room for fundraising, buy-side and sell-side.	
July 2021	PBBG <i>Real Estate Junior Analyst</i> 6 months internship	Lausanne, Switzerland
	- Computed valuations for real estate properties and funding analysis. - Directed real estate sales and edited the company's taxes to meet tight deadlines.	
July 2019	Alexanders Partner, Investment Bank <i>M&A Junior Analyst</i> 7 months internship	Paris, France
	- Performed origination and cross-sector research (industrial, tech, healthcare, engineering, agri-food, retail). - Designed business plans considering acquisitions' synergies and business opportunities cross-regions. - Prepared pitch presentations, teasers and due diligence for M&A deals. - Worked in autonomy on a fundraising deal in eSport sector for over €3m.	
July 2017	The Ritz <i>Front Office Agent</i> 8 months internship	Paris, France
	- Executed guest check-ins and outs in complete autonomy. - Dealing with guests' high expectations while respecting their confidentiality. - Achieved upselling to increase front office revenue. - Managed bookings for walk-in guests and unexpected situations.	

EDUCATION

2022 - 2023	London Business School Reading for Masters in Analytics and Management.	London, United-Kingdom
2017 - 2021	EHL Hospitality Business School Bachelor of Science in International Hospitality Management. Ranked #1 BSc in Hospitality Management Worldwide by CEO World Magazine. GPA: 5.0 / 6.0 <u>Specialization:</u> Portfolio Management – Hospitality Mergers and Acquisitions. <u>Thesis:</u> The macroeconomic relationship between eSport and conventional sports.	Lausanne, Switzerland Graduated with honours

LANGUAGES, TECHNOLOGY & OTHER

Languages	French (native), English (fluent, CAE & IELTS: 7.5/9), Italian (intermediate), Spanish (beginner).
IT Skills	Microsoft Office, Python, VBA, R, SQL, Tableau, Salesforce, Fidélio, Opéra, Protel, Binance, Plus 500, Cornertrader.
Interests	Skiing (20 years of practice), Soccer (head of finance & goalie of EHL women's soccer committee), Golf (13 years of practice & 1 st in Provence Alpes-Côte d'Azur's golf championship), Environment and Climbing.
Training	Certification in Hotel Industry Analytics (CHIA), Neuro-Linguistic Programming (NLP), Enneagram of Personality, Operational Management, E-reputation Management.
Volunteering	"No Finish Line" (raised money for children in need).