

Manon PILLOT

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French

C Permit – Driving License



PROFESSIONAL EXPERIENCE

January 2022 6 months	Carlsquare , Investment Bank <i>M&A Analyst</i> Internship	Paris, France
	- Realized financial analysis, corporate valuations, and modelling (DCF, Comps and Multiples). - Structured business plans adapted to various scenarios for acquisitions, sales, and fund raisings. - Conducted teaser, information memorandum, contract and due diligence for M&A deals. - Performed origination, cross-sector research (Industrial, Tech, Healthcare...) across several geographies. - Constructed longlist & data room and kept them up to date.	
July 2021 6 months	PBBG <i>Real Estate Junior Analyst</i> Internship	Lausanne, Switzerland
	- Computed valuations for real estate properties and funding analysis. - Directed real estate sales and edited taxes.	
July 2019 7 months	Alexanders Partner , Investment Bank <i>M&A Junior Analyst</i> Internship	Paris, France
	- Conducted origination, cross-sector research (healthcare, engineering, agri-food, retail, fintech, eSports). - Designed business plans considering acquisitions' synergies and business opportunities. - Prepared teasers and due diligence for M&A deals and fund raisings. - Worked in autonomy on a sell-side deal in eSport sector (€15m).	
July 2017 8 months	The Ritz <i>Front Office Agent</i> Internship	Paris, France
	- Executed guest check-ins and outs. - Attended to guests' wants and needs. - Achieved upselling to increase front office revenue. - Managed booking reservations for walk-in guests.	

EDUCATION

2017-2021	EHL Hospitality Business School Bachelor of Science in International Hospitality Management Ranked #1 BSc in Hospitality Management Worldwide by CEO World Magazine GPA: 5.0 / 6.0 <u>Specialization:</u> Portfolio Management – Hospitality Mergers and Acquisitions. <u>Thesis:</u> The macroeconomic relationship between eSport and conventional sports.	Lausanne, Switzerland Graduated with honours
2016	François D'Assise Nicolas Barré High School Scientific Baccalaureate	Monaco

LANGUAGES, TECHNOLOGY & OTHER

Languages	French (native), English (fluent, CAE & IELTS: 7.5/9), Italian (intermediate), Spanish (beginner).
IT Skills	Microsoft Office (expert), Python, VBA, R, Salesforce, Fidélio, Opéra, Protel, Binance, Plus 500, Cornèrtrader.
Interests	Skiing (20 years of practice), Soccer (head of finance & goalie of EHL women's soccer committee), Golf (13 years of practice & 1 st in Provence Alpes-Côte d'Azur's golf championship), Environment.
Training	Certification in Hotel Industry Analytics (CHIA), Neuro-Linguistic Programming (NLP), Enneagram of Personality, Operational Management, E-reputation Management.
Volunteering	"No Finish Line" (raised money for children in need).