

## Manon PILLOT

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French – Swiss C Permit

Driving License



### BUSINESS EXPERIENCE

January 2022	<b>Carlsquare, Investment Bank</b> <i>M&amp;A Analyst</i>   6 months internship - Realized financial analysis, corporate valuations, and modelling (DCF, Comps and Multiples). - Structured business plans adapted to various acquisitions, sales, and fundraising scenarios. - Designed outline for client presentations such as information memorandum and contracts for M&A deals. - Outlined project requirements with two managing partners and supervised two junior interns encouraging interpersonal connection. - Constructed and updated longlist & data room for fundraising, buy-side and sell-side.	Paris, France
July 2021	<b>PBBG</b> <i>Real Estate Junior Analyst</i>   6 months internship - Computed valuations for real estate properties and funding analysis. - Directed real estate sales and edited the company's taxes to meet tight deadlines.	Lausanne, Switzerland
July 2019	<b>Alexanders Partner, Investment Bank</b> <i>M&amp;A Junior Analyst</i>   7 months internship - Performed origination and cross-sector research (industrial, tech, healthcare, engineering, agri-food, retail). - Designed business plans considering acquisitions' synergies and business opportunities cross-regions. - Prepared pitch presentations, teasers and due diligence for M&A deals. - Worked in autonomy on a fundraising deal in eSport sector for over €3m.	Paris, France
July 2017	<b>The Ritz</b> <i>Front Office Agent</i>   8 months internship - Executed guest check-ins and outs in complete autonomy. - Dealing with guests' high expectations while respecting their confidentiality. - Achieved upselling to increase front office revenue. - Managed bookings for walk-in guests and unexpected situations.	Paris, France

### EDUCATION

2022 - 2023	<b>London Business School</b> Reading for Masters in Analytics and Management.	London, United-Kingdom
2017 - 2021	<b>EHL Hospitality Business School</b> Bachelor of Science in International Hospitality Management. Ranked #1 BSc in Hospitality Management Worldwide by CEO World Magazine. GPA: 5.0 / 6.0 <u>Specialization</u> : Portfolio Management – Hospitality Mergers and Acquisitions. <u>Thesis</u> : The macroeconomic relationship between eSport and conventional sports.	Lausanne, Switzerland  Graduated with honours

### LANGUAGES, TECHNOLOGY & OTHER

<b>Languages</b>	French (native), English (fluent, CAE & IELTS: 7.5/9), Italian (intermediate), Spanish (beginner).
<b>IT Skills</b>	Microsoft Office, Python, VBA, R, SQL, Tableau, Salesforce, Fidélité, Opéra, Protel, Binance, Plus 500, Cornertrader.
<b>Interests</b>	Skiing (20 years of practice), Soccer (head of finance & goalie of EHL women's soccer committee), Golf (13 years of practice & 1 <sup>st</sup> in Provence Alpes-Côte d'Azur's golf championship), Environment and Climbing.
<b>Training</b>	Certification in Hotel Industry Analytics (CHIA), Neuro-Linguistic Programming (NLP), Enneagram of Personality, Operational Management, E-reputation Management.
<b>Volunteering</b>	"No Finish Line" (raised money for children in need).