

Focused Data analyst with 3 years of experience and a background in M&A, specialising in automating processes and creating interactive dashboards.

Manon PILLOT

manon.pillot@ehl.ch

+41 78 732 19 19

[Website](#) - [LinkedIn](#)

French – Swiss C Permit

Driving License



BUSINESS EXPERIENCE

October 2023	Richemont <i>Rewards Analyst</i> 6 months contract	Geneva, Switzerland
	- Single-handedly optimized and generated the global benchmark salary system used throughout Richemont. - Built a robust statistical model to ensure gender pay equity. - Reinvented a standardized grading system for consistent compensation structures company-wide. - Partnered cross-functionally with HRBP, HRIS, and stakeholders to guide decision-making.	
April 2023	Invest Africa <i>LondonLAB Consultant</i> 4 months contract	London, United Kingdom
	- Developed an ESG index using African countries' economic indicators. - Created interactive PowerBI visualizations with extensive ESG criteria filters, improving sustainable investments. - Collaborated on a business plan to successfully enhance the Invest Africa Index's commercial viability.	
January 2022	Carlsquare, Investment Bank <i>M&A Analyst</i> 6 months contract	Paris, France
	- Designed outlines for client presentations such as information memorandum and contracts for M&A deals. - Realized financial analysis, business plans, corporate valuations, and modelling (DCF, Comps and Multiples) for various acquisitions, sales, and fundraising scenarios. - Constructed and updated longlist & data room for fundraising, buy-side and sell-side. - Completed the sale of a hedge fund branch for €24m.	
July 2019	Alexanders Partner, Investment Bank <i>M&A Junior Analyst</i> 7 months contract	Paris, France
	- Performed market and cross-sector research (industrial, tech, healthcare, engineering, agri-food, retail). - Designed business plans considering acquisitions' synergies and business opportunities cross-regions. - Prepared pitch presentations, teasers and due diligence for M&A deals. - Worked autonomously on a fundraising deal in the eSport sector for over €3m.	

EDUCATION

2022 – 2023	London Business School Masters in Analytics and Management. <u>Specialization:</u> Behavioural Finance – Systematic Inventive Thinking – ESG Investing.	London, United Kingdom
2017 – 2021	EHL Hospitality Business School Bachelor of Science in International Hospitality Management. GPA: 5.0 / 6.0 <u>Specialization:</u> Portfolio Management – Hospitality Mergers and Acquisitions – VBA. <u>Thesis:</u> The macroeconomic relationship between eSport and conventional sports.	Lausanne, Switzerland Graduated with honours

LANGUAGES, TECHNOLOGY & OTHER

Languages	French (native), English (fluent), Italian (intermediate), Spanish (beginner), German (enrolled at Goethe institute).
IT Skills	Microsoft Office, Salesforce, SAP, <i>Python</i> , <i>VBA</i> , <i>R</i> , <i>SQL</i> , <i>Tableau</i> , <i>Power BI</i> .
Interests	Skiing (slalom competitions), Soccer (head of finance & goalie of EHL women's soccer team), Golf (1 st in Provence Alpes-Côte d'Azur's golf championship), Environment and Climbing (top rope).
Training	CHIA, NLP, Enneagram of Personality, Operational Management, E-reputation Management.
Volunteering	No Finish Line (raised money for children), Asics London 10K (raised money for cancer), Generali Geneva 10k.