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Top Skills

Full-Stack Development
Web Technologies
Database Administration

Maxwell Plumer

Full-Stack Developer and Business Operations Manager of TV Prop Masters LLC
Tampa

Summary

Full stack web developer leveraging business operations management background to enhance customer-satisfaction and process efficiency. Educated and Certified by Vanderbilt University in full stack web technologies, including, but not limited to, JavaScript, Node.js, React and HTML. Started a small business from the ground up and ran it successfully for three years prior to the pandemic. Fascinated by viewing the challenges of a business through the lens of a developer and using cutting-edge web technologies to constantly improve the customer experience. My past experience and technical aptitude, combined with adept problem-solving abilities and determination, make me a strong addition to any team.

Experience

TV Prop Masters LLC
Business Operations Manager
June 2018 - Present (2 years 9 months)
Tampa/St. Petersburg, Florida Area

TV Prop Masters LLC partners with vendors who are seeking prop design, transportation and setup, as well as product testing, creation of demonstrations and building displays for TV sales. As business operations manager, I built and maintain the website and client database, am responsible for researching and purchasing all software for the business, handle all marketing and customer relations, and oversee all financial information including the creation of the budget, invoices and reports. When we need hire contractors for specific projects, I take lead on the team and manage the schedule.

JumpStart Productions
Manufacturers Sales Representative
January 2016 - May 2018 (2 years 5 months)

Being a manufacturer representative at Jumpstart Productions was my first introduction into the world of sales and working in a professional environment with larger corporations. My job was to assist our vendors such as Progressive

Kitchenware, Dash Mobility and Dyson through the process of selling their products through the Home Shopping Network. This consists of setting up meetings with HSN buyers, securing an on-air guest, creating demonstrations and providing show support and recaps.

Education

Vanderbilt University

Certificate, Full Stack Web Development · (June 2020 - January 2021)

Purdue University Global

Information Technology · (2019 - 2022)

Ivy Tech Community College

Computer Science · (2015 - 2016)