# Maxwell Plumer

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# **Summary**

Full stack web developer leveraging business operations management background to enhance customer-satisfaction and process efficiency. Educated and Certified by Vanderbilt University in full stack web technologies, including, but not limited to, JavaScript, Node.js, React and HTML. Started a small business from the ground up and ran it successfully for three years prior to the pandemic. Fascinated by viewing the challenges of a business through the lens of a developer and using cutting-edge web technologies to constantly improve the customer experience. My past experience and technical aptitude, combined with adept problem-solving abilities and determination, make me a strong addition to any team.

#### **Experience**



### **Business Operations Manager**

TV Prop Masters LLC

Jun 2018 - Present (2 years 9 months +)

TV Prop Masters LLC partners with vendors who are seeking prop design, transportation and setup, as well as product testing, creation of demonstrations and building displays for TV sales. As business operations manager, I built and maintain the website and client database, am responsible for researching and purchasing all software for the business, handle all marketing and customer relations, and oversee all financial information including the creation of the budget, invoices and reports. When we need hire contractors for specific projects, I take lead on the team and manage the schedule.



# **Manufacturers Sales Representative**

Jan 2016 - May 2018 (2 years 5 months)

Being a manufacturer representative at Jumpstart Productions was my first introduction into the world of sales and working in a professional environment with larger corporations. My job was to assist our vendors such as Progressive Kitchenware, Dash Mobility and Dyson through the process of selling their products through the Home Shopping Network. This consists of setting up meetings with HSN buyers, securing an on-air guest, creating demonstrations and providing show support and recaps.

#### **Education**



## Vanderbilt University

Certificate, Full Stack Web Development

Jun 2020 - Jan 2021

Took on a rigorous curriculum that covers a full-stack: HTML5, CSS3, JavaScript, jQuery, Bootstrap, Express.js, React.js, Node.js, Database Theory, MongoDB, MySQL, Command Line, Git, and more. Simulated a professional work environment by teaming up with peers on real-world projects and built complex applications.



# Information Technology 2019 - 2022



# | Ivy Tech Community College

**Computer Science** 2015 - 2016

## **Skills**

Full-Stack Development • Database Administration • Product Development • SQL • NoSQL • HTML5 • Cascading Style Sheets (CSS) • API Development • Operational Efficiency • Responsive Web Design