Maxwell Plumer

Tampa, Florida, United States



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Summary

Owner/Operator of a small business and part-time student

Experience



Small Business Owner

TV Prop Masters LLC

Jun 2018 - Present (2 years 8 months +)

TV Prop Masters LLC partners with vendors who are seeking prop design, transportation and setup, as well as product testing, creation of demonstrations and building displays for TV sales. As owner/ operator I find, build and maintain relationships with all vendors; working closely with them in order to create product demonstrations and displays that fit their vision and look good on-air. I then build or collect all necessary props and displays, transport them to either a studio or on-site location and set everything up for the shoot. I currently support several well-known companies such as Hoover, DeLonghi, Sienna and LifeStraw. While I do not have any full-time employees, I frequently hire independent contractors to assist me on jobs, and have always had success leading a small team.



Manufacturers Sales Representative

Jan 2016 - May 2018 (2 years 5 months)

Being a manufacturer representative at Jumpstart Productions was my first introduction into the world of sales and working in a professional environment with larger corporations. My job was to assist our vendors such as Progressive Kitchenware, Dash Mobility and Dyson through the process of selling their products through the Home Shopping Network. This consists of setting up meetings with HSN buyers, securing an on-air guest, creating demonstrations and providing show support and recaps.

Education



Purdue University Global

Information Technology 2019 - 2022



Ivy Tech Community College

Computer Science 2015 - 2016

OLTHAL University of Mississippi

Political Science and Government 2011 - 2012

Skills

Relationship Building • Small Business • Product Development • HTML5 • Microsoft Office • Customer Service • HTML • Cascading Style Sheets (CSS)