

Max Clark

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EDUCATION:

- 2020-2021:** **London Business School**
Reading for a Masters in Financial Analysis (option to graduate 2022)
- 2016-2019:** **University of Durham**, BA Hons, Economics
2:1 (68%) with 1st (72%) Final year and 1st (73%) Dissertation on FDI in Nigeria, Kenya and Ghana

BUSINESS EXPERIENCE:

TowerBrook Capital Partners: Off-Cycle Analyst, London

January 2020 - July 2020

- Off-Cycle Analyst in the UK, Benelux and Nordics Investment Team
- Performed all sections of deal cycle from sourcing, financial modelling and presentations to deal execution
- Conducted analysis and credit modelling of distressed and stressed opportunities with 1 completed investment
- Performed valuation analysis (e.g. LBO, merger models and comparable trading analyses) and created Investment Memoranda for Private Equity and Minority Equity offerings through TowerBrook's PE and minority funds
- Assisted with Internal Portfolio management, including portfolio reporting and valuation on Independent Clinical Services (ICS), ACPS and other portfolio companies
- Mapping and in-depth analysis of over 25 UK PE Portfolios for deal sourcing alongside thematic industry research and screening for opportunities within target industries. Presented relevant ideas and findings to Investment Team with further analysis on selected investment proposals
- Conducted Due Diligence on several industries and related deal factors, engaging with senior management and other industry experts for Investment Committee Memoranda
- **Selected Transaction Experience:**
 - TowerBrook's acquisition of Azzurri Group (Zizzi, Ask & Coco di Mama) through a pre-pack (*completed*)
 - Prepared valuation and investment memos, attended meetings with management and conducted DD for the pre-pack structure deal
 - InfoPro's £114.5m bolt-on acquisition of Haynes Publishing PLC (*completed*)
 - Prepared valuation and investment memos as well as assessing the impact on TowerBrook's investment as a result of the transaction

Investec PLC: Investment Banking Summer Analyst, London

July 2018 - August 2018

- Summer Analyst within Business Services Corporate Finance team
- Presented market overview for construction and property services, compiling transaction comparables, potential new clients and future opportunities
- Modelling experience across M&A and ECM transactions including: DCFs, LBOs, comparables analysis and precedent transactions
- Supported a successful pitch for minority sell-side deal within the financial services industry
- Research and presentation of PE buy-side opportunities for South African based arm of Investec

TowerBrook Capital Partners: Private Equity Intern, London

June 2018 – July 2018

- Worked on live buy-side deals, contributing to research and pitches and analysing IMs

Opus Corporate Finance: Investment Banking Summer Analyst, London

June 2017 – July 2017

- Worked within M&A advisory team, learning to develop financial modelling
- Proposed pitches to Senior Advisors on deal strategy, potential new clients and areas of growth

FinnCap: Corporate Finance Intern, London

January 2017

- Analysed potential new deals and clients within M&A team across a variety of sectors

ADDITIONAL INFORMATION:

Durham University Finance Society: Co-Sponsorship Officer

April 2018 – July 2019

- Maintaining and developing relationships between the largest DU student society and corporate clients and assisting with on campus events, working to ensure needs of both members and sponsors were met to a high level

Durham University Horse Racing Society: President

October 2017 – July 2019

- Founded and developed this society, coordinating annual finances of over £10,000 and logistics for events for over 300 students to local racecourses in NE England, working alongside the British Horseracing Association (BHA) and local racecourses to encourage young interest for the sport

Other:

- Sport: Durham University Football Club 2017, Hatfield College 1st XI Football 2016-2018 (Captain)
- IT Skills: Proficient in Microsoft Office, Data Analytics in Finance module at LBS
- Hobbies: Football, Tennis, Golf, Cricket and Travel
- Languages: English (Native), Spanish (Intermediate)