

# Mathieu Prichonnet

Engineer, MBA, PMP, SAFe 5.0 Agilist

## Technology | Delivery | Services | Transformation

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Highly innovative, analytical thinker and experienced leader with over 23 years of substantial consulting and corporate experience in Portfolio, Program & Project management, Operations, Professional Services (CS), Products & ePMOs, as well as selling / implementing medium to large strategic digital life-cycle transformation initiatives at clients through the optimization of Processes, Systems, and People. Ability to simplify and de-clutter complex problems through analysis, investigation, presentation and to execute targets / goals. High degree of collaboration with teams, at all levels, including internal / external stakeholders. Speaks French and English fluently.

### AREAS OF EXPERTISE

- ❖ Operations Management (EPMO, OPS, Professional Services, Technology & Application)
- ❖ M&A (IT Audit & Integration) Customer Success / Client Relationship
- ❖ Strategic Planning & Execution (P&L, OKR and KPIs, EVM)
- ❖ Portfolio, Program and Project Management (including Resource mgmt.)
- ❖ Data Insight (Analytics)
- ❖ Change Management & Digital Transformation (Safe5.0 Transformation, Six Sigma)
- ❖ Risk Analysis
- ❖ Quality Control / Testing
- ❖ Asset Management

#### Sub-Areas Expertise

Operations Management / Recruitment / Negotiation (Vendors) SLAs / Talent Acquisition & Hiring / Staffing / On-shore & Offshore Management / Outsourcing (RFI, RFI) / Vendor Management & Contractors (SLA, SOW) / Performance management / Invoices / Contract Negotiation / Contract Mgmt. (Fixed Price, T&M, Not to Exceed, SLAs, Partnerships) / Account Receivable

### SELECT CAREER HIGHLIGHTS

- ✓ Successfully integrated major digital transformation capital project (cost control) at major utility impacting >2,500 employees in the distribution / transmission divisions of a super-regional utility. Managed \$>45M and a team of >40+ FTE (onshore and offshore) for over 2 years. Generated OPEX savings in excess of \$8M / year over 10 years.
- ✓ Created and managed intake prioritization and portfolio management for a company with >\$56M in annual revenue.
- ✓ Lead digital transformation through systems, processes & human capital build tech stack for a drone operator to support growth from 20 to 500 employees.

### TECHNICAL EXPERTISE

- End to end strategic road mapping (design thinking) for digital transformation through IoT (long-term capital spend management) for enterprise systems and centered around: (1) Systems (sole source of truth), (2) Human Capital (right people / right positions), (3) Minimize Customer Data Management (analyze data), (4) Support Business Transformation (BPM & business re-engineering) / Corporate governance / Change management / create ePMOs / streamlining CAPEX & OPEX / Business Analysis / Business Case / Translate Corporate to ePMO strategies.
- Product capability prioritization (both functional, technical and UX), product vision and strategy, and plans for product
- Engineering Program Management and Estimation. Design and Build procurement As-a-Service / Green- Brown

field Commissioning Project / Digital Twin (standardized sourcing blueprints, e-Sourcing, supplier

intelligence, benchmarking and estimating, market intelligence, contracting intelligence) / GIS, T&D, Nuclear /

Connected worker / Real Time Product & Project lifecycle management / Outside Plant.

– Off the shelf systems & custom application (Java, C+) Design & Implementation for Cost, Estimation, Scheduling and Transactional platforms (Oracle P6, EPPM, Unifier / Hexagon EcoSys / Clarity PM / MS Project, / InEight /

Timberline / SunGard Omni & Omni trade / MS D365 BC & F&O / ServiceNow & FreshDesk).

– Data Migration (Razor/CM to GiLab/Jira), Conversion, and Integrations (Java / Informatica / Web methods) to ERP systems

- SAP PM, PS / Work Order (Maximo).

– Emerging technologies (AI / Neural Network, Machine Learning, Data Science / Big Data & Data Warehouse) for intelligent analytic progress reports (Microsoft Power Business Intelligence). Custom app design and ability to collaborate with technology team to document artefacts such as deployment models, sequence Diagrams, Wireframing, as well as, working with UX/UI Designers.

## INDUSTRIES

Energy (T&D, Nuclear, Chemical), Telecommunications, Construction (EPC), Products, Food & Beverage, Healthcare

## SOFT & TECH SKILLS

<b>Soft Skills</b>	Leadership (servant leader), Quantitative, Problem-solving, Energetic, Influencer, Excellent Verbal & Written Communication Skills, Analytical, Strategic, Innovation, Creative Thinking, Collaborative, Influencing, Motivational.
<b>Enterprise Applications</b>	MS D365 Business Central / F&O, MS D365 Customer Service (CS) / CRM Omnichannel / CS Workspace / Field Serv. (FS) & FS Mobility / Power Pages FTP Portal, SAP PM & PS, Maximo, Jama-Connect, Salesforce, Prosci, Paylocity, Workable, Workday.
<b>Project management (Schedule &amp; Cost Control)</b>	Oracle Primavera, Hexagon EcoSys, MS Project, Smartsheets, Clarity PPM, Monday.com, Jira (& Confluence), Azure DevOps,
<b>Design Thinking &amp; Process</b>	Mural, Figma, MS Visio, Aha! (Ideation intake product)
<b>Monitoring and Reporting Tools</b>	Tableau, Power BI
<b>Database tools</b>	MS Access, Enterprise Architecture (EA). MongoDB, Make, MuleSoft
<b>Data Analytics</b>	Solver, XCL, Montecarlo,
<b>Architecture &amp; Integration</b>	REST API, Informatica, Web methods
<b>Security &amp; Compliance</b>	NIST, SOC2, SOX, SSO, RBAC/ABAC
<b>Cloud</b>	Azure, GCP
<b>Ticketing and Support</b>	ServiceNow, Freshdesk
<b>Vers. &amp; CI/CD / DevOps</b>	GitHub / GitLab

## EXPERIENCE

**SENIOR MANAGER BUSINESS PROCESS IMPROVEMENT & PMO** Remote / Richmond VA July 2023 – Present

**Carescout** ([www.Carescout.com](http://www.Carescout.com)) (Healthcare startup)

Chief of Staff to COO in charge of leading health care transformation.

- ❖ Re-engineer / Optimize Operations Business Processes with help from functional leads. Bridge between IT and OPS Business Unit. Managed RFI, RFP, SOW and Contracts / SLAs.
- ❖ Scale up Assessment BU implementing MS D365 Health Cloud solution (>\$1.5M).
- ❖ Strategic 3-year plan and drive operational KPIs / OKRs.
- ❖ Built the Business Continuity for Plan for OPS, Marketing and Sales
- ❖ Build ePMO to manage Portfolio (Budget, Timeline) using Monday.com + executive rpt. PowerBI (Portfolio >\$35M).

## OWNER / PARTNER

Remote / CO

June 2020 – present

**DigitalPXO** ([www.digitalpxo.com](http://www.digitalpxo.com)) (freelance between employment gaps)

Client Account Lead / Deployment Lead on various mandates: AI / ML functional design, BPM re-engineering processes, and ERP implementation (business Processes & SW – QuickBooks Migrations, MS Dynamics 365 BC & F/O). Clients: AI Product in recruitment space (India), Regional utility (USA, FL), Beverage Manufacturer (USA, TX).

## DIRECTOR DIGITAL TRANSFORMATION

Remote / Virginia Beach VA

April 2022 – April 2023

**DroneUp** ([www.DroneUp.com](http://www.DroneUp.com)) (UAV startup)

Lead the transformation effort to help scale business by leveraging: (PPP) Business Processes, Systems/Products and Human Capital (People) at Unmanned Aerial Vehicle (UAV / Drone) startup.

- ❖ Help drive redesign of Processes, Systems and Products
- ❖ Work through Eng., Products, Mktg, Strategy, IT, OPS strategic initiatives in IOT, Multi-channel., Analytics, Gamification. (Implemented MS Dynamics F&O for Finance & Operations teams)
- ❖ OKRs / Quarterly Strategy / M&A Playbook & Integration plan.
- ❖ Business & System workflow mapping for HW Product Eng. Teams. (Implemented Jama connect for Eng. teams)
- ❖ Oversee Digital Implementation of SaaS (Portfolio >\$8M)

## SENIOR MANAGER PORTFOLIO / PMO

Remote / Palo Alto CA

April 2021 – Feb 2022

**Plume** ([www.Plume.com](http://www.Plume.com)) (Telecom startup)

Developed Intake Process & Portfolio management of \$150M revenue (KPIs + Project Control) at SaaS Customer Experience Management (CEM) Telecom startup.

- ❖ Strategic PMO alignment (Engineering / Sales / Marketing / Developers / Support).
- ❖ Introduced new QC goals and strategy, identify problems, complete root cause analyses, and develop solutions.
- ❖ Drive Digital Transformation (Safe5) & PROSCI (Change mgmt.).

## SENIOR MANAGER

Remote / Houston TX

Sept 2015 – June 2020

**Accenture** ([www.Accenture.com](http://www.Accenture.com))

Lead partner relationship with clients in strategic initiatives for integrating mobility, web, or cloud-based enterprise solutions for various platforms to help client digitize their capital projects and manufacturing teams.

### Roles & Responsibilities

- ❖ Delivery Lead (Onshore & Offshore teams)
- ❖ Budgeting, Business value (Cost modelling), Operational Performance.
- ❖ Functional Requirements (Design thinking), Architecture & Solution design.
- ❖ SLAs & Licenses agreements.
- ❖ Cloud migration (SaaS, IaaS).
- ❖ Run Salesforce sales pipeline, sold new business: \$16M (2019) & \$1.75M (2020).

### Selected Projects

- ❖ OG&E Lead proposal to implement replacement of their antiquated ArcFM VB dB to a multi-mode one (ArangoDB) and linking to both their internal Estimation and PPM platforms.
- ❖ Google Develop project plan for Deployment/Construction of Data centered to client specifications. Project Plan for \$100MM Const.
- ❖ OG&E Lead consulting management deal for EcoSys (v8.3) cost management and SAP-PS/PM custom integration enhancements (Agile method). Developed 3 yr. strategic IT PMO Business process management (tool adoption as well as strategic planning & estimating, scheduling, budgeting). Savings ≈ \$800K / yr.
- ❖ Olin Delivering execution on business requirement & functional solutioning between Primavera P6 Cloud (v15.2) and SAP-PS/PM to P6 API integrations. Reduced project delays by 7-10% (≈ \$20K/month).
- ❖ Freeport-McMoran Turn-around initiative for Application Lifecycle Management (APM) specifications at client to implement configurations on existing EcoSys (v7.4) cost management system as well as all training material (Skillshare & Litmos). Mitigate cost overrun and liabilities.
- ❖ Duke Energy Technical Management (40+ FTE onshore/offshore, 4 PMs, 2yrs, \$45M) for Transmission & Distribution team on integrated project controls implementation (Transmission). Implementation of Oracle

EPPM (v15.1.2), EcoSys (v7.04) software, custom project ideation web-based application (Java) & API integration with Maximo – WO order entry, Power Plan, one hundred interfaces (Informatica, Web methods, Java). Testing (Product, Integration, UAT, End to End) / Migration. Cloud migration. ROI ≈ \$8M/5 yrs.

## PROGRAM MANAGER

Indianapolis IN

Feb 2014 – Sept 2015

**OneAmerica** ([www.oneamerica.com](http://www.oneamerica.com))

Lead internal Open Architecture Program of the Omni / Omni Trade platform (149k man-hours, \$25 M+). Enable current record keeping platform to manage trust product sales. Savings ≈ \$40 M/5 years. OMNI upgrade (v5.8 to v6.4.) Re-establish ePMO.

## SENIOR MANAGER (Contract)

Indianapolis IN

March 2013 – Feb 2014

**ABEAM** ([www.ABEAM.com](http://www.ABEAM.com))

Forensics & Auditing advisor mandate through cost audit. SOX reporting & compliance. Benchmarking & Data analysis / Cost Modelling.

## SENIOR CONSULTANT

Remote / Broomfield CO

June 2007 – March 2013

**Hexagon / EcoSys** ([www.Hexagon.com](http://www.Hexagon.com)) (startup with successful exit / buyout)

### Roles & Responsibilities

- ❖ SaaS implementation & product SME.
- ❖ E2E software implementation & product / software development.
- ❖ Evaluate enhancement requests. (Full SDLC / RICEFW).

### Selected Projects

- ❖ Federal Aviation Administration (FAA) Managed PMO Project Controls (P6 v6.2) & Cost analysis (EPC v6) for TAMR Ph1 (>\$250M/yr.)
- ❖ Constellation Energy Group (CENG) Portfolio management of \$150M/yr. for nuclear sites. Saved ≈15% CAPEX/project turnaround increase ≈10%.
- ❖ Amtrak Technical Design of Enterprise Systems & Integrations (P6 v6.2, Timberline, 10 Java interfaces)
- ❖ New York City School Construction Authority Sr. BA Oracle P6 implementation.
- ❖ SunTrust Bank EcoSys Implementation for Portfolio \$100M/yr.

## FIELD / PROJECT ENGINEER – PM – MANAGER

USA / CANADA / BRAZIL

Jun 1999 – May 2007

**Kiewit / Bell Mobility**

Various roles and responsibilities in engineering, telecom and underground infrastructure construction.

### Roles & Responsibilities

- ❖ Built ePMO to manage \$40M/Yr. in Capital Projects (Power, Infra, Voice & Data Switches).
- ❖ Supervised \$30M/yr. Construction & Project Controls (RF / Tower / OSS/ BSS, Fiber-Optic, Civil & Electrical/ Lump Sum / T&M).

### Selected Projects

- ❖ Nokia / Lemcon PM for T&D SPP telecom / electric. & Full P&L Bid responsibilities for \$6-15M/yr. (R.F. design, Site Acquisition, Permitting, Design, Civil & Electrical const., Telecom equipment installation., Testing; Integration. Worked in Brazil / Managed up to six levels of contractors for clients (Construction for 30-50 BTS sites)
- ❖ Government / Municipality of Montreal PM for \$6-15M/yr. worth of underground utility projects (Civil, Elect. & Telco)
- ❖ Kiewit / Level 3 Communications PM for \$15-20M/yr. worth of projects.

## EDUCATION

- ❖ Texas Tech University, Rawls Business School – MBA USA (2020)
- ❖ Université de Montréal, HEC Business School – Master's Operations Management Canada (2007)
- ❖ Université du Québec, École de Technologie Supérieure – Construction Engineering Canada (1999)