

COVER LETTER – TELCO & EPC EXPERIENCE (1999-2007 & 2018-2022)

PLUME INC

- o Developed Intake Process & Port. Mgmt. of \$150MM revenue (KPIs + Project Control)
- o Strategic PMO align. (Eng./Sales/Studio Dev./Support)
- o Drive Digital Transf. (Safe5) PROSCI (Change mgmt.).
- o SaaS CEM Telecom Product startup. Drive OEM manufacturers and help deliver HWD / SW Product.

DATA CENTER CAPITAL PLANNING - META

- o Develop project plan for Deployment/Construction of Data Center to client specifications. Project Plan for \$100MM Const.

CHEMICAL PLANT TURNAROUNDS - OLIN / DUPONT

- o Turnaround schedules in Primavera / Clarity PPM for concurrent facility turnarounds across several operating areas (\$50 100M)
- o Implementation of Hexagon PPM Cost management and ties back to P6 o Portfolio and Dashboard reporting
- o Put in place work methodologies between P6 and Maximo (for WO management) for Planners

NUCLEAR – CENG (CONSTELLATION ENERGY GROUP)

- o Portfolio management of \$150MM/yr. of project development (Construction, IT, etc.) for nuclear sites. Saved ≈15% CAPEX/project turnaround increase ≈10%.

PRIVATE / GOVERNMENT (WIRELESS CIVIL & ELECTRICAL) – NOKIA / LEMCO

- o Full P&L responsibility for \$6–15 MM/yr. Bids & PM for T&D SPP telecom / electric.
- o Reviewed approximately 7-10M\$ worth of Tenders for: R.F. design, Site Acquisition, Permitting, Design, Civil & Electrical const., Telecom equipment installation., Testing; Integration.
- o Worked in Brazil / Managed up to 5-6 levels of contractors for clients.
- o Build and Maintain schedules (program / portfolio). Project Controls (Earned Value Management)
- o Supervised civil & electrical construction for 30-50 BTS rooftop sites and 30 Greenfield towers (installation of power equipment – AC/DC transformer, batteries, cabling, distribution box, breakers)
- o Prepared Cost Estimates / Reviewed Tenders for: Site acquisition; Site design (site survey / configuration & layout / permit design / detail design for civil & electrical); Construction (BTS & Towers) o Contract & Vendor management. o Gathered client's requirements / Participate in meetings with stakeholders (Wireless carrier, Equipment manufacturer)
- o Reviewed technical drawings done by Design Firms for client

ELECTRICAL UTILITY / UNDERGROUND POWER STATIONS – GOVERNMENT & CITY / MUNICIPALITY MONTREAL QC, CANADA

- o Managed approximately \$6-15 MM/yr. worth of underground utility projects (Civil, Electrical and Telco)

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- o Gathered client's requirements / Participated in meetings with stakeholders (municipal / private Telecom companies / Government agencies)
- o Designed engineering drawings. & technical specifications
- o Prepared Cost Estimates & Schedule for manpower, material, equipment for work.
- o Coordinated Bid and Award meetings
- o Types of contracts: Cost Reimbursement Contracts / Unit Cost / Time & Material o Reviewed Tenders (analysis done on Cost and other criteria's) (Excel v2007)
- o Supervised on-site deployment work through meetings with subcontractors and technicians
- o Reviewed and approved/disapproved field orders and claims. o Reviewed QC reports and "as-builds"

TELECOM (FIBER OPTICS) - KIEWIT / LEVEL 3 COMMUNICATION

- o Managed approximately \$15-20 MM/yr. worth of projects.
- o OSP, Planning, Engineering and Construction o Commercial Data Center construction
- o Types of contracts: FFP / FFP Materials Cost Reimbursement / Cost Reimbursement Types of Contracts
- o Underground HDPE conduit placement with standard / specialized equipment (Spider plow, Trenching, Train Plow, etc.)
- o Supervision and design of directional drilling operations and conduits (steel and multicell) o Gathered client's requirements / Participated in meetings with stakeholders (municipal / private Telecom companies / Government agencies)
- o Work as the Engineering and be Liaison with associated teams (Procurement, Marketing, Sales and Regulatory)
- o Contract & Subcontractor management. Change Orders and Forensic analysis of claims (schedule, scope, quality)
- o Fiber fusing and testing (Siccor splicing unit / OTDR testing unit)
- o Estimation & Prep Bids. o Technical specifications and drawings review (civil – bridge attachments)
- o Right-Of-Way negotiation
- o "As-built" drawings / QC based on DOT (Fed, State, Local)
- o Fiber Splicing and Testing - analysis of light traces. Analysis of dB loss of light (Siccor splicing unit / OTDR testing unit).