

Mathieu Prichonnet

Technology | Delivery | Services | Transformation

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Highly innovative, analytical thinker and experienced leader with over 23 years of substantial consulting and corporate experience in Portfolio, Program & Project management, Operations, Professional Services (CS), Products & ePMOs, as well as selling / implementing medium to large strategic digital life-cycle transformation initiatives at clients through the optimization of Processes, Systems, and People. Ability to simplify and de-clutter complex problems through analysis, investigation, presentation and to execute targets / goals. High degree of collaboration with teams, at all levels, including internal / external stakeholders. Speaks French and English fluently.

AREAS OF EXPERTISE

- ❖ Operations Management (EPMO, OPS, Professional Services, Technology & Application)
- ❖ Customer Success / Client Relationship
- ❖ Design and Ideation
- ❖ Strategic Planning & Execution (P&L, OKR and KPIs, EVM)
- ❖ Portfolio, Program and Project Management (including Resource mgmt.)
- ❖ Data Insight (Analytics)
- ❖ Change Management & Digital Transformation (Safe5.0 Transformation, Six Sigma)
- ❖ Risk Analysis
- ❖ Asset Management

Sub-Areas Expertise

Operations Management / Recruitment / Negotiation (Vendors) SLAs / Talent Acquisition & Hiring / Staffing / On-shore & Offshore Management / Outsourcing / Vendor Management & Contractors Performance management / Invoices / Contract Negotiation / Contract Management / Strong Organizational skills / Account Receivable

SELECT CAREER HIGHLIGHTS

- ✓ SUCCESSFULLY INTEGRATED MAJOR DIGITAL TRANSFORMATION CAPITAL PROJECTS (COST CONTROL) AT MAJOR UTILITY IMPACTING >2,500 EMPLOYEES ON THE DISTRIBUTION / TRANSMISSION DIVISIONS. MANAGED \$>45MM AND A TEAM OF >40+ FTE (ONSHORE / OFFSHORE) FOR OVER 2 YEARS. GENERATED OPEX SAVING IN EXCESS OF \$8M / YEAR OVER 10 YEARS.
- ✓ CREATED AND MANAGED INTAKE PRIORITIZATION AND PORTFOLIO MANAGEMENT FOR A COMPANY WITH > \$150M IN ANNUAL REVENUE.
- ✓ LEAD DIGITAL TRANSFORMATION THROUGH SYSTEMS, PROCESSES & HUMAN CAPITAL BUILD TECH STACK FOR DRONE OPERATOR TO SUPPORT GROWTH FROM 20 TO 500 EMPLOYEES

TECHNICAL EXPERTISE

- End to end strategic road mapping (design thinking) for digital transformation through IoT (long-term capital spend management) for enterprise systems and centred around: (1) Systems (sole source of truth), (2) Human Capital (right people / right positions), (3) Minimize Customer Data Management (analyse data), (4) Support Business Transformation (BPM & business re-engineering) / Corporate governance / Change management / create ePMOs / streamlining CAPEX & OPEX / Business Analysis / Business Case / Translate Corporate to ePMO strategies.
- Engineering Program Management and Estimation. Design and Build procurement As-a-Service / Green- Brown field Commissioning Project / Digital Twin (standardized sourcing blueprints, e-Sourcing, supplier

intelligence, benchmarking and estimating, market intelligence, contracting intelligence) / GIS, T&D, Nuclear / Connected worker / Real Time Product & Project lifecycle management / Outside Plant.

- Off the shelf systems & custom application (Java, C+) Design & Implementation for Cost, Estimation, Scheduling and Transactional platforms (Oracle P6, EPPM, Unifier / Hexagon EcoSys / Clarity PM / MS Project, / InEight / Timberline / SunGard Omni & Omni trade).
- Data Migration, Conversion, and Integrations (Java / Informatica / Web methods) to ERP systems - SAP PM, PS / Work Order (Maximo).
- Emerging technologies (AI / Neural Network, Machine Learning, Data Science / Big Data & Data Warehouse) for intelligent analytic progress reports (Microsoft Power Business Intelligence). Custom app design and ability to collaborate with technology team to document artefacts such as deployment models, sequence Diagrams, Wireframing, as well as, working with UX/UI Designers.
- Product capability prioritization (both functional, technical and user experience), product vision and strategy, and plans for product

SOFT & TECHNICAL SKILLS

Soft Skills	Leadership (servant leader), Strategic, Quantitative, Problem-solving, Energetic, Influencer, Excellent Verbal Communication Skills & Written Communication Skills, Analytical, Strategic thinking, Innovation, Creative Thinking, Collaborative, Self-driven, Influencing, Motivational, Prioritization
Applications	MS D365 Business Central / F&O, MS D365 Customer Service (CS) / Omnichannel / CS Workspace / Field Service (FS) & FS Mobility / Power Pages FTP Portal, Clarity PPM, Oracle Primavera & Unifier, Hexagon EcoSys, MS Project, SAP PM & PS, Maximo, Jama-Connect, Jira & Confluence, Smartsheets, IBM Doors, Zoho, Salesforce, Prosci, AutoCAD, MS Visio
Design Thinking & Process	Mural, Figma, MS Visio
Monitoring and Reporting Tools	Tableau, Power BI
Database tools	MS Access, Enterprise Architecture (EA)
Analytics	Tableau, Solver, XCL, Montecarlo
Cloud	AWS, GCP
Version Control & CI/CD	GitHub

EXPERIENCE

SENIOR MANAGER BUSINESS PROCESS IMPROVEMENT Remote / Richmond VA June 2023 – Present

Carescout (www.Carescout.com)

- ❖ Chief of Staff to COO in charge of leading health care transformation to scale Assessment BU implementing MS D365 Health Cloud solution (>\$1.5M).
- ❖ Strategic 3-year plan and drive operational KPIs / OKRs.
- ❖ Build ePMO to manage Portfolio using Monday.com, create executive reporting using PowerBI (Portfolio >\$35M).

OWNER / PARTNER (Freelance Consulting Mgmt.) Remote / CO June 2020 – Present

DigitalPXO (www.DigitalPXO.com)

- ❖ PRODUCT MANAGER #1 www.digitalpxo.com – Create Website & develop Strategy / #2 www.sonai-ai.com Neuro Network & AI Functional – Technical, Product Vision & roadmap, Funding.
- ❖ CLIENT ACCOUNT LEAD / CONSULTANT #1 Regional Utility business alignment processes & procedures (Capital Plan & Budgeting) / #2 Lead implementation at Beverage Manufacturer for ERP (MS D365) SaaS.

DIRECTOR DIGITAL TRANSFORMATION (Contract)

Remote / Virginia Beach VA April 2022 – April 2023

DroneUp (www.DroneUp.com) (startup)

- ❖ Lead the transformation effort to help scale business by leveraging: (PPP) Business Processes, Systems/Products and Human Capital (People) at Unmanned Aerial Vehicle (UAV / Drone) startup.
- ❖ Help drive redesign of Processes, Systems and Products
- ❖ Work through Eng., Products, Mktg, Strategy, IT, OPS strategic initiatives in IOT, Multi-channel., Analytics, Gamification.
- ❖ OKRs / Quarterly Strategy / M&A Playbook & Integration plan.
- ❖ Business & System workflow mapping for HW Product Eng. Teams.
- ❖ Oversee Digital Implementation of SaaS (Portfolio >\$8M)

SENIOR MANAGER PORTFOLIO / PMO (Contract)

Remote / Palo Alto CA

April 2021 – Feb 2022

Plume (www.Plume.com) (startup)

- ❖ Developed Intake Process & Portfolio management of \$150M revenue (KPIs + Project Control) at SaaS Customer Experience Management (CEM) Telecom startup.
- ❖ Strategic PMO alignment (Engineering / Sales / Marketing / Developers / Support).
- ❖ Drive Digital Transformation (Safe5) & PROSCI (Change mgmt.)

SENIOR MANAGER

Remote / Houston TX

Sept 2015 – June 2020

Accenture (www.Accenture.com)

Lead partner relationship with clients in strategic initiatives for integrating mobility, web, or cloud-based enterprise solutions for various platforms to help client digitize their capital projects and manufacturing teams.

Roles & Responsibilities

- ❖ Delivery Lead (Onshore & Offshore teams)
- ❖ Budgeting, Business value (Cost modelling), Operational Performance.
- ❖ Functional Requirements (Design thinking), Architecture & Solution design.
- ❖ SLAs & Licenses agreements.
- ❖ Cloud migration (SaaS, IaaS).
- ❖ Run Salesforce sales pipeline, new business: \$16M 2019 & \$1-3M 2020.

Selected Projects

- ❖ OG&E Lead proposal to implement replacement of their antiquated ArcFM VB dB to a multi-mode one (ArangoDB) and linking to both their internal Estimation and PPM platforms.
- ❖ Google Develop project plan for Deployment/Construction of Data Center to client specifications. Project Plan for \$100MM Const.
- ❖ OG&E Lead consulting management deal for EcoSys (v8.3) cost management and SAP-PS/PM custom integration enhancements (Agile method). Developed 3 yr. strategic IT PMO Business process management (tool adoption as well as strategic planning & estimating, scheduling, budgeting). Savings ≈ \$800K / yr.
- ❖ Qlin Delivering execution on business requirement & functional solutioning between Primavera P6 Cloud (v15.2) and SAP-PS/PM to P6 API integrations. Reduced project delays by 7-10% (≈ \$20K/month).
- ❖ Freeport-McMoran Turn-around initiative for Application Lifecycle Management (APM) specifications at client to implement configurations on existing EcoSys (v7.4) cost management system as well as all training material (Skillshare & Litmos). Mitigate cost overrun and liabilities.
- ❖ Duke Energy Technical Management (40+ FTE onshore/offshore, 4 PMs, 2yrs, \$45M) for Transmission & Distribution team on integrated project controls implementation (Transmission). Implementation of Oracle EPPM (v15.1.2), EcoSys (v7.04) software, custom project ideation web-based application (Java) & API integration with Maximo – WO order entry, Power Plan, one hundred interfaces (Informatica, Web methods, Java). Testing (Product, Integration, UAT, End to End) / Migration. Cloud migration. ROI ≈ \$8M/5 yrs.

SENIOR MANAGER (Contract)

Indianapolis IN

March 2013 – Feb 2014

ABEAM (www.ABEAM.com)

Forensics & Auditing advisor mandate through cost audit. SOX reporting & compliance. Benchmarking & Data analysis / Cost Modelling.

SENIOR CONSULTANT

Remote / Broomfield CO

June 2007 – March 2013

Hexagon / EcoSys (www.Hexagon.com) (startup with successful exit / buyout)Roles & Responsibilities

- ❖ Implementation & Product SME.
- ❖ E2E software implementation & product / software development.
- ❖ Evaluate enhancement requests. (Full SDLC / RICEFW).

Selected Projects

- ❖ Federal Aviation Administration (FAA) Managed PMO Project Controls (P6 v6.2) & Cost analysis (EPC v6) for TAMR Ph1 (>\$250M/yr.)
- ❖ Constellation Energy Group (CENG) Portfolio management of \$150MM/yr. for nuclear sites. Saved ≈15% CAPEX/project turnaround increase ≈10%.
- ❖ Amtrak Technical Design of Enterprise Systems & Integrations (P6 v6.2, Timberline, 10 Java interfaces)
- ❖ New York City School Construction Authority Sr. BA Oracle P6 implementation.
- ❖ SunTrust Bank EcoSys Implementation for Portfolio \$100MM/yr.

FIELD / PROJECT ENGINEER – PM – MANAGER

USA / CANADA / BRAZIL

Jun 1999 – May 2007

Kiewit / Bell Mobility

Built ePMO to manage \$40MM/Yr. Supervised \$30MM/yr. Construction & Project Controls (RF / Tower / OSS/ BSS, Fiber-Optic, Civil & Electrical/ Lump Sum / T&M).

Selected Projects

- ❖ Nokia / Lemcon / Bell PM for T&D SPP telecom / electric. & Full P&L Bid responsibilities for \$6–15M/yr. (R.F. design, Site Acquisition, Permitting, Design, Civil & Electrical const., Telecom equipment installation., Testing; Integration. Worked in Brazil / Managed up to six levels of contractors for clients (civil & electrical construction for 30-50 BTS rooftop sites and 30 Greenfield towers)
- ❖ Government / Municipality of Montreal PM for \$6-15M/yr. worth of underground utility projects (Civil, Electrical and Telco)
- ❖ Kiewit / Level 3 Communications PM for \$15-20M/yr. worth of projects.

EDUCATION

- ❖ Texas Tech University, Rawls Business School – MBA USA (2020)
- ❖ Université de Montréal, HEC Business School – Master's Operations Management Canada (2007)
- ❖ Université du Québec, École de Technologie Supérieure – Construction Engineering Canada (1999)
- ❖ Collège André-Grasset – Technical degree Construction Estimation & Real-Estate Appraisal Canada (1995)