

► Abdul Salam

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Date of Birth: November 21, 2004

Nationality: Pakistani

Objectives

Seeking a Project Manager, E-commerce Specialist, or Data Analyst role in a dynamic organization where I can leverage my expertise in project management, data analysis, and e-commerce operations to drive business success. Passionate about process optimization, stakeholder collaboration, and delivering impactful solutions.

Professional Summary

Google-certified Project Manager with 4–5 years of experience in Amazon e-commerce, data analysis, and government administration. Proven track record in managing 200+ successful projects, optimizing workflows, and delivering results-driven solutions. Proficient in Agile methodologies, risk management, stakeholder communication, and process improvement. Adept at leveraging data analysis and project management tools to drive efficiency and business growth.

Education

University of Teramo, Italy

Bachelor's in Biotechnology (Expected Graduation: 2028)

- Admitted for September 2025 intake.

Virtual University of Pakistan

BS Computer Science (Enrollment frozen in 2025)

- Relevant coursework: Data Structures, Algorithms, Computer Systems, Web Development
- Program paused due to relocation to Italy for higher education.

Certifications

Google Project Management Professional Certificate

(Coursera, Feb 22, 2025)

- Competent in initiating, planning, and executing traditional and Agile projects.
- Completed six hands-on courses covering project management best practices.

Lean Six Sigma White Belt Certification

(Jan 26, 2025)

- Trained in process improvement, waste reduction, and efficiency optimization.

Experience

Amazon Field Experience

Freelance Specialist (4–5 Years)

- Managed 200+ projects with 100% customer satisfaction in Amazon FBA, listing optimization, and keyword research.
- Provided data-driven solutions to enhance product visibility and increase sales.
- Assisted in inventory management, order processing, and customer service for Amazon sellers.

Communication & Works Department, Punjab, Pakistan

Senior Clerk (14th Scale Employee) — Currently on Study Leave

- Managed official documentation, data entry, and record-keeping for government projects.
- Developed efficient workflow processes to optimize administrative tasks.
- Collaborated with stakeholders to ensure timely completion of departmental objectives.

Skills

Project Management & Operations

- Agile & Scrum Methodologies, Risk Management & Process Improvement, Stakeholder Communication & Reporting, Trello, Asana, Jira.

E-commerce & Data Analysis

- Amazon FBA, Listing Optimization, Keyword Research, Data Entry, Market Research, Sales Optimization, Business Intelligence Tools & Performance Tracking

Technical & Software Expertise

- MS Office Suite (Excel, Word, PowerPoint – Advanced), Cloud Computing (AWS), Web Development (HTML, CSS, JavaScript, Python).

Additional Information

- Confirmed relocation to Italy in December 2025 for Bachelor's studies (Biotechnology, University of Teramo).
- Available for remote work immediately; available for on-site or hybrid roles from December, 2025.

Languages

- English: Advanced
- Urdu: Native