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# MARC Insights

## Tamil Nadu's EV Policy

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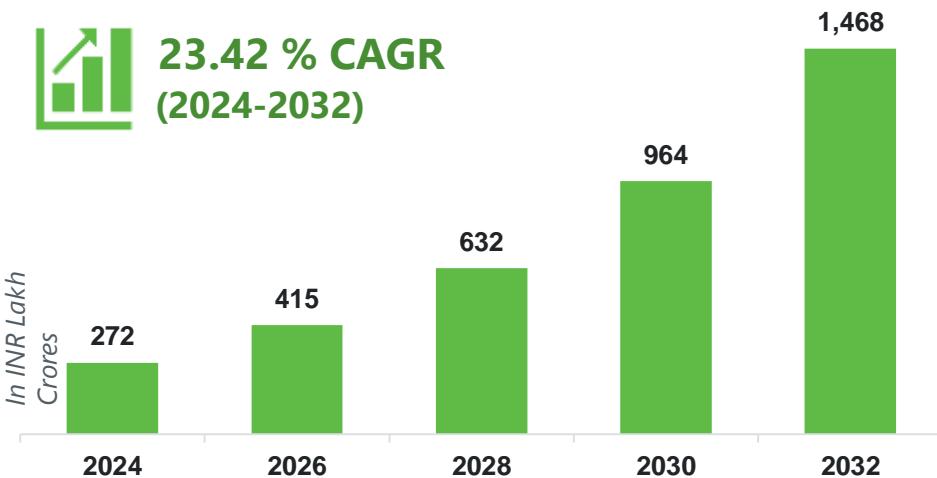
# Glossary

| Abbreviation | Meaning  |
|--------------|--|
| ARAI         | Automotive Research Association of India                 |
| BIS          | Bureau of Indian Standards                               |
| CAPEX        | Capital Expenditure                                      |
| CAGR         | Compounded Annual Growth Rate                            |
| E            | Estimated  |
| EPR          | Extended Producer Responsibility                         |
| FAME         | Faster Adoption and Manufacturing of Electric Vehicles   |
| GARC         | Global Automotive Research Centre                        |
| ICE          | Internal Combustion Engine                               |
| INR          | Indian Rupee   |
| TNSDC        | Tamil Nadu Skill Development Corporation                 |
| TANSIM       | Tamil Nadu Startup and Innovation Mission                |
| TANGEDCO     | Tamil Nadu Generation & Distribution Corporation Limited |

# India's EV Industry Overview

# India's EV Industry Overview

India's EV market is valued at approximately **INR 272 Lakh Crores** in 2024 and projected to reach **INR 1,468 Lakh Crores** by 2032.



## Key Growth Drivers

- ✓ Battery prices dropped **80%** in the last decade, reducing EV costs.
- ✓ Higher **petrol and diesel prices** make EVs more cost-effective.
- ✓ 50% **growth in charging stations** in 2023, expanding in further years.

Source: [Wright Research](#), [Emobilityplus.com](#), [Autocarpro.in](#), [Down To Earth](#), [IBEF](#)

## New Standards

**IS 18590:2024**

Powertrain safety.

**IS 18606:2024**

Battery safety and performance, aimed at improving electric vehicle safety.

**IS 18294:2023**

Sets safety norms for e-rickshaws and e-karts.

*\*\*These initiatives focus on enhancing consumer confidence, ensuring industry standardization, and promoting sustainable transportation and innovation.*

## EV Industry Sales Performance (2024)



**42%** Increase in  
EV Sales [2024]



**1.95 crore units**  
were sold



**94.3%**



**2/3 Wheeler**



**5.4%**

Private cars



**0.24%**

Commercial Vehicles

*"Electric Two-Wheelers (E2Ws) and Electric Three-Wheelers (E3Ws) held the largest share in sales during FY2024."*

# Federal initiatives to incentivise electric mobility in India

1

## National Electric Mobility Mission Plan

**Launch:** Introduced in 2013

**Goal:** Promote electric mobility and reduce reliance on fossil fuels.

**Objectives:**

- ✓ Increase adoption of electric vehicles (EVs).
- ✓ Enhance domestic manufacturing capabilities.
- ✓ Reduce vehicular emissions.

2

## Faster Adoption and Manufacturing of Hybrid and Electric Vehicles (FAME) India Scheme

**Launch:** FAME-I was launched in March 2015 and FAME II was launched in March 2019.

**Budget:**

- ✓ Phase I – INR 895 crore, supported around 2.8 lakh EVs and established charging infrastructure.
- ✓ Phase II – INR 10,000 crore, focusing on public transportation electrification.

3

## Electric Mobility Promotion Scheme (EMPS) 2024

**Launch:** March 13, 2024, with a budget of INR 778 crore.

**Aim:** To support approximately **5,60,789** electric vehicles (EVs), including **5,00,080** electric two-wheelers and **60,709** electric three-wheelers.

4

## PM E-Drive Scheme

**Launch:** October 1, 2024, with a budget of INR 10,900 crore.

**Aim:** To accelerate electric vehicle (EV) adoption by providing incentives and developing essential charging infrastructure.

This scheme acts as a replacement for FAME II.

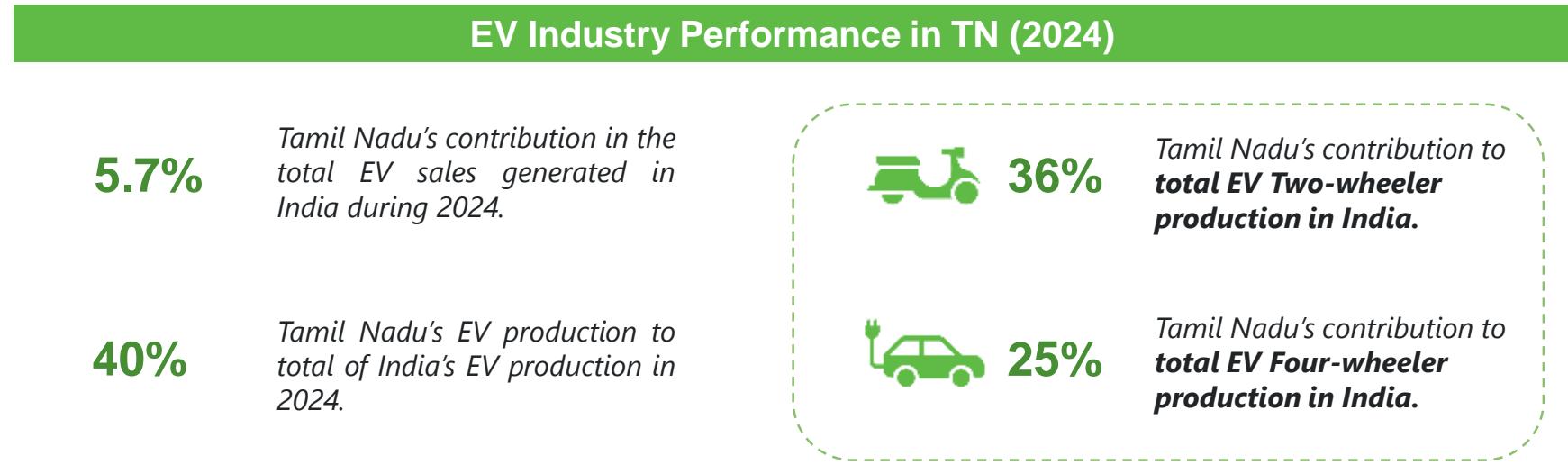


The Regulatory body that has launched National Electric Mobility Mission Plan – 2020 (NEMMP-2020), Electric Mobility Promotion Scheme 2024 and PM E-Drive Scheme

Source: [Bureau of Energy Efficiency](#), [testbook.com](#), [Drishti IAS](#)

# Tamil Nadu's EV Policy Framework

# EV Industry in Tamil Nadu



## Key Growth Drivers

- ✓ **1.7 million** EVs sold in FY2024, with **55%** being electric two-wheelers.
- ✓ Target of producing **2,00,000** electric two-wheelers and **30,000** other EVs by 2025.
- ✓ **Charging stations** every **30 km** on green channels and 1 per 3x3 km grid in key cities.

## Future growth prospect of TN EV Industry



Tamil Nadu aims to attract **INR 50,000 Cr** in EV investments by **2030**.

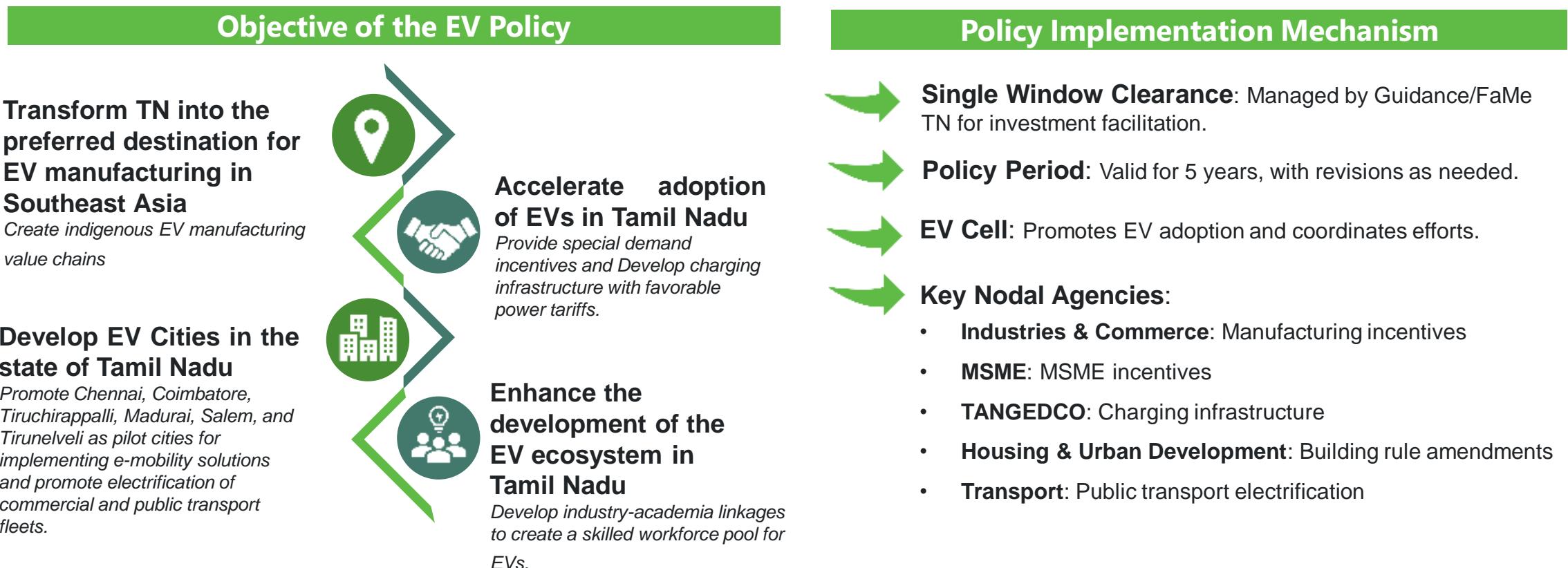


Create **1.5 Lakh jobs** by **2025**.

Source: [BusinessStandard](#)

# Introduction to Tamil Nadu's EV Policy

The Government of Tamil Nadu has taken a historic step by announcing its eagerly anticipated **Electric Vehicle (EV) Policy 2023**, which was **launched by the Hon'ble Chief Minister of Tamil Nadu, Thiru. M. K. Stalin**. This policy aims to transform the state's transportation system and move it toward a cleaner and more sustainable future.



Source: [Mongabay Investintamilnadu](#)

# Incentives

## Supply-side Incentives

### SGST Reimbursement

**100%** of the SGST paid on EVs manufactured, sold, and registered in Tamil Nadu will be reimbursed to manufacturers.

### Capital Subsidy

**15%** subsidy on eligible investments made until 31st December 2025 (land cost capped at 20% of total eligible investment).

### Electricity Tax Exemption

**100% exemption** on electricity tax for EV-related industrial projects.

### Stamp Duty Exemption

**100% exemption** on stamp duty for transactions related to EV projects, such as land purchases or lease agreements.

### Turnover-Based

**1%** turnover-based subsidy for manufacturers with a minimum turnover of INR 50 crore annually, capped at INR 10 crore per year for five years.

### Employment Incentive

**INR 48,000** per employee as a subsidy for one year, provided in the form of Employee Provident Fund (EPF) contributions for new jobs created in the EV sector.

## Demand Side Incentives

- **The GOVT. of Tamil Nadu offers tax and fee exemptions** for EV buyers through the policy & vide G.O. (Ms.) No. 17, dated 13.01.2023 issued by the Home (Transport-I) Department.
- **100% Road Tax Exemption** for Two-Wheelers, Private Cars, Auto Rickshaws, Taxis, Light Goods
- **Registration Fees Waiver** for All EV battery-operated vehicles as listed above.

## Additional Incentives

- **Government offers incentives** for retrofitting ICE commercial vehicles to EVs, eligible until December 31, 2025, for vehicles meeting **ARAI standards**.
- **First 200 public** battery swapping stations in Tamil Nadu eligible for a **25%** capital subsidy, up to INR 2 lakh per station.

Source : [Investingtamilnadu](#)

# Key Players

## INDIA

### Electric Two – Wheelers (E2Ws)

Market Leader



25.3% shares  
in Indian market (as  
of November 2024).



### Electric Three – Wheelers (E3Ws)

**mahindra**  
LAST MILE MOBILITY

41.2% shares in Indian market  
(as of November 2024).



### Electric Cars (E-Cars)



49% share in  
Indian market.



### Electric Buses (E-Buses)



61% shares in  
Indian market.



Source : JMK Research & Analytics , Business Standard, The Hindu, Financial Express

## TAMIL NADU

### Top Players | Electric Two – Wheelers (E2Ws) FY24



### Top Players | Electric Three – Wheelers (E3Ws) FY24



Mile of Electric Vehicles

### Electric Cars (E-Cars)



**HYUNDAI**



Hyundai and Ford had substantial sales in Tamil Nadu's E-CARS SEGMENT FOR FY24.

### Electric Buses (E-Buses)



Ashok Leyland and Omega Seiki Mobility covered the E-Buses segment of Tamil Nadu for FY24.

# Charging Infrastructure in TN



**24,715** charging stations by 2030.



**700** EV start-ups.

## Tariff for EV Charging



- **50% Reduction** in Energy Charges.
- Incentive for Non-Peak Hour Charging (8 AM - 4 PM) to promote Renewable Energy Use.



- **75% Reduction** in Demand Charges for First 2 Years.
- 50% for Next 2 Years.

## Incentives for Charging Stations

| Type                          | Incentive (Rs.)     | No. of charging stations incentivized |
|-------------------------------|---------------------|---------------------------------------|
| Public Fast Charging Station  | Up to Rs. 10,00,000 | 200                                   |
| Public Slow Charging Station  | Up to Rs. 1,00,000  | 500                                   |
| Private Fast Charging Station | Up to Rs. 10,00,000 | 50                                    |
| Battery Swapping Station      | Up to Rs. 2,00,000  | 200                                   |

- ✓ Firms that set up public charging stations in Tamil Nadu following Ministry of Power guidelines will be eligible for a **25% subsidy** on equipment and machinery purchase costs during the policy period.
- ✓ The **first 50** private charging stations in Tamil Nadu are eligible for a **25% subsidy, up to ₹10,00,000**, on equipment and machinery costs during the policy period.

Source : [Evreporter.com](http://Evreporter.com)

# EV Ecosystem Development in TN

**Capacity Building & Skilling**  
Tamil Nadu will offer EV training programs in partnership with institutions like Anna University and TNSDC. Short-term courses and internships will focus on mechatronics and powertrains.

**R&D and Business Incubation**  
The state will promote R&D via Centers of Excellence (CoEs) and expand incubation centers for EV startups. The Emerging Sector Seed Fund and INR 100 crore Research & Technology Fund will support R&D.

**Creation of Circular**  
Tamil Nadu will promote battery recycling to reduce resource use and waste, with incentives for manufacturers and protocols for setting up recycling centers.

**Creation of EV Parks & Vendor Ecosystem**  
EV parks, like the Future Mobility Park, will focus on sustainable transport and provide research, testing, and manufacturing facilities, supported by GARC.



**Promoting Startups in the EV Sector**  
Tamil Nadu will support EV startups through TANSIM and the Tamil Nadu Startup and Innovation Policy, offering financial aid, testing infrastructure, skill development, and market access.

Source : [Investingtamilnadu](#)

# Environmental Impact - TN

01

## Circular Economy Development

Tamil Nadu promotes urban mining and recycling of used EV batteries to address supply chain gaps and minimize resource use, waste, pollution, and carbon emissions.

02

## Industry-Academia Collaboration

The state fosters research in EV-related fields (batteries, powertrains, motors) through partnerships among industries, academia, and startups, aligning with Tamil Nadu R&D Policy 2022.

03

## Recycling Incentives

End-of-life EV battery recycling centers established during the policy period will receive incentives equivalent to those for battery manufacturing projects.

04

## Renewable Energy Integration

Up to 20% of expenses for setting up captive renewable energy plants (e.g., windmills, solar farms) are eligible for incentives if over 50% of the energy is used for in-house consumption..

05

## Retrofitting Incentives

Commercial vehicles converting from ICE to EVs via ARAI-compliant retrofitting are eligible for government incentives until December 2025.



**The Government of Tamil Nadu** prioritizes sustainable industrial practices and reducing environmental impact. The recycling sector, particularly urban mining of used batteries, is crucial to the EV value chain. It will promote a circular economy, address supply chain gaps, and help minimize resource use, waste, pollution, and carbon emissions.

Source : [Investingtamilnadu](#)

# Conclusion

## Tamil Nadu: India's EV Growth Leader



Tamil Nadu has emerged as a leader in India's EV revolution, with the EV sector achieving an impressive annual growth rate of 23.42%. The state has attracted ₹50,000 crores in investments and created 1.5 lakh jobs during the policy period. With major EV hubs like Hosur and Chennai, Tamil Nadu accounts for 32% of India's automotive exports, solidifying its position as a key player in the EV manufacturing ecosystem.

## Opportunities and Development



Tamil Nadu's designation of six EV cities—Chennai, Coimbatore, Madurai, Salem, Tiruchirappalli, and Tirunelveli—ensures targeted e-mobility interventions. These cities are piloting electrification of public transport, including buses and auto-rickshaws, while encouraging private EV adoption. The state's demand aggregation and public-private partnerships further bolster its ability to achieve widespread EV penetration.

Source : [Evreporter.com](http://Evreporter.com) [Investingtamilnadu](http://Investingtamilnadu)

## Innovation and Ecosystem



The policy emphasizes R&D through initiatives like Centers of Excellence and incubation hubs, fostering advancements in EV batteries, powertrains, and recycling. Infrastructure development, including EV parks in Krishnagiri and Chennai, along with 500+ charging stations, ensures a seamless transition to green mobility.

## A Vision for the Future



With plans for six EV cities and a goal of achieving 30% EV penetration by 2030, Tamil Nadu's Electric Vehicle Policy 2023 sets a benchmark for green mobility. By combining sustainability, innovation, and industrial growth, Tamil Nadu strengthens its position as a global leader in the EV sector and a key driver of India's transition to clean energy.



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