Founder's Office Intern: Assignment KHUSHAL GUPTA 9310102456

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Task 1: Research about startup accelerator programs Find information about the following accelerator programs. You need to collect information like how much they invest, how you apply, the next batch deadline, etc. Fact-check your information.

1. PearX

Investment Amount - PearX invests between \$250,000 and \$2 million in early-stage companies. This investment is tailored to each company's unique needs and circumstances.

Application Process - The application process is competitive, requiring startups to submit detailed business plans and pitches. Applications for the W25 Cohort are currently open, with a deadline of October 1, 2024. Applicants will be notified of their status by November 25, 2024.

Program Length - The PearX program is 14 weeks long during which startup companies engage in hand-holding with very experienced partners.

Cohort Size - A typical cohort will have 20 companies, thus making sure that all get the kind of attention and support from the PearX team5.

Location Requirement: All participating companies are required to relocate to the San Francisco Bay Area for the period of the program since in-person collaboration is emphasized for optimal outcomes.

Additional Perks -

1. Free office space of 30,000 square feet for the first year.

Extensive recruitment support, including dedicated recruiters to help find key team members.

- 2. Strategic fundraising support, helping companies prepare for future investment rounds.
- 3. Up to \$650,000 in credits from various service providers like Azure and AWS.

This all-inclusive support structure is designed to increase the chances of success for startups participating in the PearX accelerator by manifold.

2. Accel Atoms

Overview of the Accel Atoms Accelerator Program - Accel Atoms is a sector-focused pre-seed accelerator program run by Accel to help early-stage startups, particularly in the areas of artificial intelligence and Industry 5.0. The information related to the program is as follows:

Investment and Funding - Amount of Investment: Selected startups for the Atoms program will be given funding up to \$500,000.

Benefits - Participants also receive benefits worth over \$5 million, which encompasses resources from Accel's extensive network of partners.

Application Process:

- How to Apply Interested startups can apply through the Accel Atoms website. The application process usually encompasses aspects of the vision, the team, and the model of the startup business.
- Cohorts The program has taken a turn towards thematic cohorts, with recent editions focusing on AI and Industry 5.0 technologies.

Deadline and Cohorts:

Next Cohort Application Closing Date - The dates for application submission into subsequent cohorts differ. Applications are still open for Cohort 4.0, centered on AI and Bharat themes. Apply Specific application deadline Apply through the Accel Atoms website or corresponding announcements. The duration of this accelerator program is about six months. Successful startups will be mentored through workshops and networking events to help them grow.

Mentorship - Founders will receive personalized mentorship from highly experienced professionals with access to more than 300 founders and mentors, creating opportunity for collaboration and learning.

Other Achievements - Since its beginning, startups coming from previous cohorts have collectively raised over \$200 million, highlighting the effectiveness of the program at nurturing successful ventures.

Conclusion - Accel Atoms is positioned as a valuable resource for pre-seed startups to innovate in high-growth sectors like AI and Industry 5.0, with significant funding opportunities and robust support networks designed to increase the chances of success for emerging entrepreneurs.

3. Antler

Overview of the Antler Accelerator Program - Antler is a global startup generator and an early-stage venture capital firm that runs accelerator programs in over 25 locations around the world. The program seeks to accelerate exceptional founders in setting up a startup, even from scratch before getting a team or idea.

Investment Information:

- Investment Amount The amount invested is usually \$150,000, which translates to a 7% equity in the startups selected during the first phase of the program.
- Pre-seed Funding Depending on the progress of the teams and their presentations before
 the investment committee of Antler, additional funding is given during the subsequent
 phase.

Application Process:

- Eligibility Antler looks for people who show inner drive, a unique skill set (called a "clear spike"), and grit in facing challenges.
- How to Apply Applicants can apply through Antler's website by indicating their preferred regions. The same application form can be used to apply to multiple regions.
- After an application is submitted, candidates typically proceed to interviews or assessments based on the background and desired suitability in the program.

Program Structure: Antler's program is categorized into two segments:

- Residency Phase This is characterized by helping founders find co-founders and validate their business ideas while beginning to build companies. This includes mentorship, networking opportunities, and access to other resources.
- Acceleration Phase After investment, startups are admitted into an acceleration track to accelerate and get ready for further funding rounds. This consists of structured support in the form of office space, coaching, and connection to a global network of advisors and investors.

Upcoming Deadlines - The exact deadlines for upcoming batches vary depending on locations. Anyone who wishes to apply may visit Antler's official website or regional pages for the latest details relating to application deadlines.

More Benefits:

- Global Network Access Participants gain access to a vast network of industry experts, advisors, and fellow founders which can significantly enhance their startup journey.
- Support Services The program offers various support services including training sessions, mental coaching, and advice on fundraising strategies.
- Antler's commitment to fostering diverse and inclusive entrepreneurship is also notable, as it actively seeks to empower underrepresented founders within its programs.

4. Sequoia Arc

Sequoia Arc Accelerator Program Overview - Sequoia Arc is an accelerator program for seed-stage founders with the aim of building long-lasting companies. Details on investment, application process, and deadlines for applications are summarized below.

Investment - Sequoia Arc invests \$1 million upfront in each startup selected.

Eligibility - The program is open to founders of pre-seed and seed-stage ideas or products. Applicants can apply based on whether the product is ready or just a concept.

Application - Interested start-ups can submit their applications on the Sequoia Capital website. Sequoia has also announced future deadlines.

Next Batch - The Spring 2025 cohort will start on April 21 and run through May 21, 2025. Applications for this batch are now open. Program Structure.

• The program is 8 weeks long and is a combination of in-person and virtual sessions. Founders will attend workshops and be part of a network of Sequoia partners and operators, including mentorship and resources tailored to their needs. Each cohort comprises approximately 10-15 companies, creating a tight-knit community among participants.

Locations - Sequoia Arc operates in the Americas (New York, Los Angeles, and San Francisco) and Europe (London) to reach a wide variety of startups.

Additional Benefits:

- Participants also receive credits in various marketplaces and benefits from partners such as NVIDIA, Microsoft Azure, and GitHub, which can help cut down on operational costs for startups.
- This structured approach aims to equip founders with the tools and knowledge necessary to navigate the challenges of building a successful venture while fostering long-term relationships with Sequoia Capital.

Task 2: Write captivating emails Assume you're the founder of Perplexity AI. There are three VCs:

- 1. Uniglobe Capital
- 2. ZC Capital
- 3. Cheerhill Capital

You must find the email and LinkedIn profile of these VCs' general partner(s). Then, craft an email pitching them about your startup, Perplexity AI.

1. Uniglobe Capital

E - Mail Id - <u>Danye@uniglobecapital.com</u>
Linkeldn Id - https://www.linkedin.com/company/uniglobecapital/

Draft:

Subject - Revolutionizing Information Access with Innovative AI Solution

Dear Uniglobe Capital Team,

Hope this email finds you in the best of health. I am Khushal Gupta, the founder of Perplexity AI-a pioneering startup on a mission to revolutionize information access and interpretation for both people and organizations.

At Perplexity AI, we have designed an advanced AI-driven platform, which can precisely and contextually answer users' queries to bring about substantial decision-making efficiency for industries at large.

Given Uniglobe Capital's focus on capitalizing Asian-U.S. cross-border investment opportunities, I can see that this synergy fits so well with what we're pursuing at Perplexity AI within your investment objectives.

I'll be happy to discuss further as to how I think our platform can support yours and the way forward in how we might leverage each other, in the next step.

Warm regards, Khushal Gupta

2. ZC Capital

E - Mail Id - xxzz693042gmail.com Linkeldn Id - linkedin.com/in/zulfikar-chandoo-4bb31243

Draft:

Subject - AI and Blockchain Integration Opportunities

Dear ZC Capital Team,

I hope this email finds you well. My name is Khushal, and I am the founder of Perplexity AI, a company that is at the forefront of innovation in artificial intelligence.

Our platform uses cutting-edge AI to enable users to get accurate and context-specific information retrieval, thereby making it more efficient and effective for decision-making.

Aware that ZC Capital is most interested in blockchain technology, it would be great to talk about the intersection of AI and blockchain to offer pioneering solutions.

I would like to discuss how Perplexity AI could assist your firm to align with its investment interests and talk about collaboration opportunities at large.

Thank you for your time and consideration.

Best regards, Khushal Gupta

3. Cheerhill Capital

E - Mail Id - thedesk@churchillcap.com

Linkedln Id - https://www.linkedin.com/company/churchill-capital-company-llc/

Draft:

Subject: Introduction to Perplexity AI: Revolutionizing Access to Information

Dear Church Hill Team,

I hope you are doing great. My name is Khushal and I am the founder of Perplexity AI, transforming access to and utilization of information using advanced AI.

Our system delivers users accurately contextualized answers for efficient retrieval of information, making it a sound basis for various sectors in their decision-making process.

I am ready to reach Church Hill Capital, exploring investment prospects and how innovative solutions may correlate with your desired investment strategy.

Please let me know a convenient time for a discussion. Thank you for considering this opportunity.

Best regards Khushal Gupta