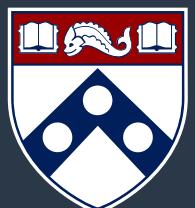


Is Your Company Ready for AI?

KNOWLEDGE AT WHARTON



To calculate your company's **AI Readiness Quotient**, created by Wharton's Scott A. Snyder, score your organization's capability for each element on a scale from 1–5 with 1 = not doing, 2 = limited, 3 = moderate, 4 = strong, and 5 = advanced/leading.

1. Strategy

a. Foresight — Monitoring and identifying relevant AI trends and translating them to your industry/organization

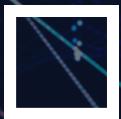
b. Insight — Anticipating the impact of AI on your current and future customers and opportunities to address it

1. Strategy

c. Vision — Articulating a clear AI vision that energizes and aligns teams for execution



d. Influence — Influencing key internal and external stakeholders to shape future AI strategy and policy



Total



2. Execution

a. Leading Change — Guiding and enabling a fundamental change in ways of working and operating with AI

b. Integrating Teams — Integrating cross-functional teams and diverse skillsets to successfully execute AI initiatives

2. Execution

c. Developing Talent — Developing employees and teams capable of fully leveraging AI to transform their own work

d. Scaling Impact — Scaling the impact of AI initiatives through a repeatable productization and support model

Total

3. Innovation

a. Experimentation —

Encouraging, supporting, and measuring AI experimentation across the organization



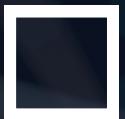
b. Disruptive Innovation —

Actively pursuing opportunities to disrupt existing business and operating models with AI



3. Innovation

c. Internal Venturing — Creating an investment and governance model for incubating and scaling AI ventures



d. Ecosystems/Partnerships — Establishing and growing a robust ecosystem of AI platform and innovation partners



Total

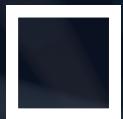


4. Enabling Capabilities

- a. Tech/Data Literacy — Having a workforce with sufficient awareness and proficiency in AI and data literacy to capture future AI opportunities □
- b. Flexibility/Agility — Having flexibility and agility to quickly pivot, adapt, and enhance tech and data capabilities to new AI opportunities □

4. Enabling Capabilities

c. Responsibility/Ethics — Establishing and communicating a governing framework for responsible, ethical AI development



d. Continuous Learning — Engaging in continuous learning to elevate AI-related skills and competencies needed for future success



Total



Scores of **16 or better** in each of the four categories or total scores of **64 or better** indicate your organization is well-positioned for an AI-first future.

Scores of **8 or lower** or lower in specific categories or **32 or lower** overall indicate significant development is needed to lower the risk of falling behind in the AI-wave.