

Mohammad Rahman

New York City Metropolitan Area



mbrahman@gmail.com



[linkedin.com/in/mrahma04](https://www.linkedin.com/in/mrahma04)

Summary

Building and moving all things to the cloud! ☁️#

AWS Certified Solutions Architect – Associate

Google Associate Cloud Engineer

Microsoft Certified Systems Engineer (MCSE)

VMware VCP-NV

Experience



Sales Engineer

Google

Jan 2021 - Present (1 year 5 months +)



Technical Solutions Architect - Data Center and Cloud

Cisco

Mar 2018 - Dec 2020 (2 years 10 months)

Drive sales of Cisco's DC portfolio in large Enterprise accounts. Hyper-focused in modernizing our customers' Data Centers using Cisco technologies. Develop private cloud platforms using automation and orchestration.

- Sales Champion FY20 - Finished in the Top 10% of Cisco's global salesforce for Fiscal Year 2020
- Top TSA in Northeast Area Q3FY20 - Recognized for closing one of the largest strategic DC deals in the Operation
- Global Enterprise Segment Northeast Area Top Finisher FY19 - Finished at 209% of FY19 plan. Top 3 finish in the Americas overall



Systems Engineer - Sales

Cisco

Apr 2016 - Mar 2018 (2 years)

Responsible for selling Cisco's entire portfolio to public sector customers. Present Cisco solutions to key business and technical decision makers. Develop compute, storage and networking architectures using Cisco technologies. Develop and execute proof-of-concepts (POCs).

- US Public Sector Digital Disruption -Q2FY18 - Building strategic relationships with one of the busiest commuter rail systems in North America. Part of the core team responsible for designing their backbone communication network.

-USPS SLED (State, Local, Higher Education) SE of the Quarter FY17Q2 – First-ever strategic HCI win in the SLED East NYC Region. Won SE of the Quarter for SLED NYC Region, Northeast Operations and US East Area.



Network Architect

Bank of America

Sep 2015 - Apr 2016 (8 months)

Member of the core team responsible for designing and implementing BofA's 100GE network backbone. Also built BofA's DC segmentation and SDN solutions.



Systems Engineer

Integration Partners

Sep 2012 - Aug 2015 (3 years)

Part of Professional Services team responsible for delivering various networking projects for customers in the Greater Boston Area. Focused mostly on data center fabrics, ISP core networking, campus wireless networks and network security using multiple vendor stacks. Designed and built a private cloud for one of IPC's largest SaaS customers using Palo Alto Networks, Juniper and VMware technologies.



Network Engineer

Bell Media

Mar 2012 - Aug 2012 (6 months)

Member of London Olympics 2012 team. Designed and built Bell Media's Olympics network. Also migrated their core MPLS network from Cisco to 10GE Juniper.



Sr. Network Analyst

BMO Financial Group

Jul 2010 - Mar 2012 (1 year 9 months)

Member of Network Operations team responsible for managing network security and Level 3 support. Also worked on various projects including migrating BMO's core network from Nortel to Cisco and implementing BMO's internal WiFi and VoIP solutions.



Network Specialist

TELUS

Mar 2004 - May 2009 (5 years 3 months)

Implemented Telus' first-ever MPLS core network. Migrated customers from legacy frame-relay network to MPLS. Worked on Telus' managed network services offerings including LAN, WAN, DC and VoIP designs.

Education



University of Toronto

Honours Bachelor of Science (H.B.Sc.), Cell/Cellular and Molecular Biology

2003 - 2009

Licenses & Certifications



AWS Certified Solutions Architect – Associate - Amazon Web Services (AWS)

Issued Nov 2019 - Expires Nov 2022



Associate Cloud Engineer - Google Cloud

Issued Sep 2020 - Expires Sep 2022

23793229



Professional Cloud Architect - Google Cloud

Issued Oct 2020 - Expires Oct 2022

24258961



Cisco Certified Internetwork Expert Data Center (CCIE Data Center) - Cisco

Issued Nov 2017 - Expires Dec 2021



Cisco Certified Internetwork Expert Enterprise Infrastructure (CCIE Enterprise Infrastructure) - Cisco

Issued Jun 2012 - Expires Dec 2021



Microsoft Certified: Azure Fundamentals - Microsoft



Microsoft Certified: Azure Solutions Architect Expert - Microsoft

Issued Nov 2020 - Expires Nov 2022



Professional Cloud Network Engineer - Google Cloud

Issued Feb 2021 - Expires Feb 2023

28552841



Professional Data Engineer - Google Cloud

Issued Jul 2021 - Expires Jul 2023

34913395

Skills

Routing • Networking • Switches • Cloud Computing • Data Center • Network Design • Network Architecture • Network Security • IP • BGP

Honors & Awards



US Public Sector Digital Disruption - Q2FY18 - Cisco Systems

Mar 2018

Building strategic relationships with one of the busiest commuter rail systems in North America. Part of the core team responsible for designing the backbone communication network.



USPS SLED SE of the Quarter - FY17Q2 - Cisco Systems

Feb 2017

First ever strategic HCI win in the SLED East NYC Region. Highly competitive win that also helped customer simplify their operational model significantly. Won SE of the Quarter for SLED NYC Region, Northeast Operations and US East Area.



Global Enterprise Segment NEA Top Finisher - FY19 - Cisco Systems

Aug 2019

Finished at 209% of FY19 plan. Top 3 finish in the Americas overall. Part of company wide transition to Software Sales.



Top TSA of NEA - Q3FY20

Apr 2020

Recognized for closing one of the largest strategic DC deals for Cisco in the Northeast Area.



Sales Champion FY20 - Cisco Systems

Aug 2020

Finished in the Top 10% of Cisco's global salesforce for Fiscal Year 2020