# **Matt Raines**

Software Engineer Acworth, GA | (678) 488-8186

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Results-driven software engineer with experience and knowledge in object-oriented programming and full-stack software development. Seeking an intensive development position in the greater Atlanta area. Passionate for learning and problem solving. A background in Professional Sales and Account Management leads to strong project management, verbal, and written communication skills.

## **Software Development Skills**

 Debugging, JavaScript, Python, Node.js, React.js, Express, Redux, RESTful API, PostgreSQL, Bootstrap, Mocha, Git, AWS, HTML, CSS

#### Education

Auburn University | Auburn, AL

2008 - May 2010

Kennesaw State University | BBA in Professional Sales | Kennesaw, GA

2010 - May 2014

DigitalCrafts | Certificate in Software Engineering | Atlanta, GA

February 2019 - May 2019

 DigitalCrafts is a top-rated coding bootcamp which teaches the fundamentals of programming through a comprehensive and intensive classroom experience. DigitalCrafts' mission is to transform students into full-stack software engineers with cutting edge skill sets.

## **Software Development Portfolio**

Flappy Crafts | github.com/mraines4/flappy-crafts-pygame

February 2019

- Developed a simple "Flappy Bird" remake in Pygame
- The gameplay directs you through different levels of increasing difficulty where you must dodge "imposter syndrome" pipes
- Built with Python with Anaconda, and Pygame

Rough Draft | rough-draft.beer | github.com/mraines4/rough-draft-beer

March 2019

- Member of a 3-person development team building a front-end only application designed to search for new and exciting breweries to explore based on location
- Primary responsibility included concept, DOM manipulation, and weather API integration
- Built with HTML, CSS, JavaScript, Google API, OpenBreweryDB API, OpenWeatherMap API, OpenCage Geocoding API

EarBuds | earbuds.mattraines.dev | github.com/mraines4/ear-buds

April 2019

- Member of a 2-person development team building a friend finding website using musical tastes
- Primary responsibilities included concept, logic for the matching aspect and routed information being passed from the database
- Built with HTML, CSS, JavaScript, Spotify API, PostgreSQL, Node.js, Express, and Passport.js

## **Professional Work Experience**

Siplast | Field Sales Manager | Georgia

January 2018 – February 2019

- Responsible for promotion and sales of commercial roofing products in the state of Georgia
- Developed roofing specifications for major owners, architects, roofing consultants, and contractors
- Accounted for second highest sales volume for insulation product line in the country

ACL Signs | Account Manager | Kennesaw, GA, Cartersville, GA

January 2013 – December 2017

- Execute RFPs on a local and national scales
- Coordinate 10+ new projects per week
- Assemble itemized spreadsheets of all proposals and sales
- Facilitate execution of design and implementation of national programs
- Mentor a direct report on all design aspects for CNC machinery
- Deliver top-notch customer service with all existing customers to receive repeat business, referral business, and excellent reviews
- Review financial P&L to drive improvement to business plan

ACL Signs | Fabrication/Design Lead | Cartersville, GA

May 2010 - December 2012

- Advanced the development and design process of artwork to be interpreted by CNC machinery
- Operated CNC router, CNC notcher and bender to facilitate the construction of electric signs
- Influenced decision makers on purchasing and inventory professes of materials for all aspects of fabrication
- Involved in all aspects of the fabrication of channel lettering