

# Gender Imbalance Online<sup>1</sup>

Andrea Blasco

Karim R. Lakhani

Michael Menietti

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<sup>1</sup>Blasco: Harvard Institute for Quantitative Social Science, Harvard University, 1737 Cambridge Street, Cambridge, MA 02138 (email: [ablasco@fas.harvard.edu](mailto:ablasco@fas.harvard.edu)). Lakhani: Harvard Business School, Soldiers Field, Boston, MA 02163, and National Bureau of Economic Research (email: [k@hbs.edu](mailto:k@hbs.edu)). Menietti: Harvard Institute for Quantitative Social Science, Harvard University, 1737 Cambridge Street, Cambridge, MA 02138 (email: [mmenietti@fas.harvard.edu](mailto:mmenietti@fas.harvard.edu)). We gratefully acknowledge the financial support of XXXX.

### **Abstract**

We report results of a natural field experiment conducted XXXX.

JEL Classification: XXXX.

Keywords: XXXX.

# 1 Introduction

Though the proportion of Internet users is nearly the same across the genders, researchers have found significant gender imbalances in online behavior:

- Only 13 percent of Wikipedia contributors are women (Hill and Shaw, 2013);
- Wikipedia articles on women are more likely to be missing than are articles on men relative to Britannica (Reagle and Rhue, 2011);
- Less than 5 percent of StackOverflow users answering technical questions are women (Vasilescu et al., 2012);
- Women make a small fraction of people going to hackathons or taking part in online competitions on crowdsourcing platforms (Innocentive, TopCoder, Kaggle).

The reasons behind this gender gap are not fully understood. It is clear that it is not due to discriminatory rules put in place on these platforms. Rather the culprit seems to be a mix of psychological motivations and institutional characteristics of the platforms that might have inadvertently promoted an imbalance.

We conjecture that an important mechanism of imbalance could be the combination of

1. Gamification & incentives
2. Differences in preferences between the genders

Online platforms use elements of game play to engage their members (rankings, game points, competition with others, etc.) and stimulate higher levels of user activity. If men and women have different inclinations towards these incentives, they might inadvertently stimulate an imbalanced participation.

## 2 Literature

### 2.1 Gender composition

Charness and Rustichini (2011) finds that males cooperate less often when observed by groups of peers of the same gender, while females cooperate more often. (Possible interpretation: males and females want to signal different “skills” to their peers).

De Paola and Scoppa (2015) shows evidence of gender discrimination in committees for hiring academics in Italy. Mixed-gender committees are less likely xxx.

## **2.2 Role models**

According to the Oxford dictionary, a “role model” is a person “whose behaviour, attitudes, and/or values are seen by individuals as worthy of imitation or emulation.” In economics, role models are a special case of “externality.” It is also related with the notion of “peer effects,” as effects xxx. Although by looking at what defines a peer, a role model may not fall in this definition.

Theory. See Durlauf, Bisin, Verdie, Young, etc. Transmission of values.

### **2.2.1 Education**

Carrell et al. (2010) Air Force Academy study

Lyle (2007) examines a natural experiment at West Point and finds a positive effect of senior cadets’ specialization on junior’s future decisions about specialization.

For Gilbert (1985), female students give relatively more importance to their role-model relationships to their professional development than male students. [Why so?]

Dee (2004) examines the role of teachers [results TBA]

### **2.2.2 Computer science**

Cheryan et al. (2013) finds that seemingly small interventions, such as changing decorations in CS room at school/university, can have an impact on women’s careers in CS.

### **2.2.3 Women**

Marx and Roman (2002) finds that female experimenters administering a math test can have a positive impact on women’s performance in the test. Likewise, Latu et al. (2013) finds that even a subtle exposure to pictures of highly successful female role models (such as Hillary Clinton or Angela Merkel) can have a positive impact on women’s behavior.

Glynn and Sen (2015) finds that having daughters affects judges decisions.

Marx and Ko (2012) argues that role model effectiveness can be enhanced via increasing similarity among in-group role models. [Notes: in psychology, similarity is i) shared identity e.g., gender, race ii) shared attributes, e.g., backgrounds, interests]

(Marx and Ko, 2012, p. 809) have three questions with 1 to 7 scales 1. “How similar do you perceive the candidate to be to you?” 2. “How competent do you think the candidate is in math?” 3. “The candidate is inspirational for me.”

### **2.2.4 Evaluations**

Bohnet et al. (2015)

## **3 Experimental design**

### **3.1 Profiles selection**

1. Recruitment profiles...
2. Consent profiles...
3. Profile survey...

Evaluation at CLER

1. Recruitment...
2. Consent for CLER...

### **3.2 Preliminary/final survey**

1. Recruit survey...
2. Survey questions...

### **3.3 Treatment**

1. solicitation...
2. debriefing...

AER Registration

### **3.4 Power simulations**

### **3.5 Context**

We designed two interventions in collaboration with HeroX.com, a crowdsourcing platform. We view HeroX as an example of a competitive (platform users make submissions solving a given problem and the top submissions are awarded a cash prize) and collaborative environment, respectively.

### **3.6 Data**

### **3.7 Creating role-model profiles**

The challenge is to make realistic role models and xxx. We recruit 19 members who have won a previous challenge: 9 men and 10 women.

We begin with bio descriptions provided by each of these members. We restrict to people with a high quality profile description that xxxx representative and a profile picture that can be used to xxxx (on this basis we exclude 9 profiles).

We create high quality and low quality pool of bios. The choice of names is crucial to the experiment. Bertrand and Mullainathan: - tabulate historical names by race - they used survey to validate their choices

- High-low quality and Names

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