

Pre bid queries and replies thereto.

Ref: E-tender No. : AIIMS/BPL/ADMIN/2021-22/Security Services/178 DATED 07/04/2022 (Selection of Agency for providing outsourced Security Services to AIIMS BHOPAL).

1. Queries raised by M/s BOMBAY INTELLIGENCE SECURITY (INDIA) LTD:

Sl. no.	Tender Page No.	Tender Clause No.	Tender Clause	Query	Reply by AIIMS
1	PAGE NO 12 of 50	Chapter III- Instructions to the Service Provider	EMD (Earnest Money Deposit): EMD should be deposited through online (online payment link is given at the top of AIIMS website i.e. www.aiimsbhopal.edu.in)/ DD/FDR. DD/FDR should be made in f/o Director, AIIMS Bhopal, payable at Bhopal and valid for a period of 180 days (after opening date of technical bids). EMD should be returned (without interest) to the unsuccessful bidders within 30 days after the award of the work by AIIMS Bhopal. The EMD Will Be Forfeited:	Also consider EMD in the form of Bank Guarantee	Accepted
2	Page no.9 of 50	Chapter-II, Eligibility Criteria, Clause no.2.1	All persons (Individual/ HUF/Proprietor firm/ Partnership firm/Corporate/LL Partnership/PSU or any business entity)registered for business under Indian laws, including Indian Registration Act 1908 / Indian Partnership Act 1932//Companies Act 1956, providing similar kind of services for three years during the last five years (i.e. providing security services through Ex-servicemen/ Civil Guards) in, Hospitals/ Educational/ Research Institutions, Universities run by Central Government/ State Government Departments, Public or Private Sector Companies/Undertakings, Autonomous Bodies	With reference to the said clause, private hospital experience should also be considered during evaluation (for allocation of points)	Corporate Hospitals with similar bed capacity (single centre) will also be considered.
3	Page no.12 of 50	Chapter-II, Eligibility Criteria, Clause no.8	Only One Bid Per Party: Each Bidder is permitted to submit ONLY ONE BID irrespective of whether he/ she/ it is the sole Bidder, or the Leader or Member of a duly formed JV or Consortium. In case it is found that any party has uploaded more than one bid for the subject work(s) in any of the above capacities, all bids so uploaded shall be summarily rejected and AIIMS shall not entertain any further request/ correspondence in this matter.	Please share specify list of JV documents	As per Tender Terms. The bidder has to submit all the essential documents against the incorporation of JV.

4	Page no.44 and 45 of 50	Financial Bid - Annexure J	AIIMS Bhopal shall disclose a minimum threshold agency-charge, as per its evaluation of minimum administrative expense on provision of infrastructure as per this tender after submission of financial Bids but before opening of financial Bids of the successful bidders. Any bid, below the threshold shall be considered non-responsive. Decision of AIIMS Bhopal in this regard shall be final	Decision of Department prior to submission of bid would help. As during evaluation, interest of the said clause shall amount to kind of injustice to other agency.	Could not be disclosed at this stage. It Should be disclosed as per Tender terms and conditions.
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2. Query raised by M/sSECURITY SOLUTION SERVICES:

Sl. no.	Tender Page No.	Tender Clause No.	Tender Clause	Query	Reply by AIIMS
1.	Page no.12 of 50	Clause No. 3 of Chapter-III	EMD should be deposited through online (online payment link is given at the top of AIIMS website i.e. www.aiimsbhopal.edu.in/ DD/FDR. DD/FDR should be made in f/o Director, AIIMS Bhopal, payable at Bhopal and valid for a period of 180 days (after opening date of technical bids). EMD should be returned (without interest) to the unsuccessful bidders within 30 days after the award of the work by AIIMS Bhopal. The EMD Will Be Forfeited.	Kindly clarify that whether EMD is exempted to MSME/NSIC registered agencies?	Yes. Only to bidder who is having valid registration certificate against the said category.

3. Queries raised by M/s SHARP SERVICES, Mumbai:

Sl. No.	Tender Document point with Ref No.	Request / clarification	Reply by AIIMS
1	EMD @ 2% document pg no 2 of 50	As per GOI general finance Rules 2017, Ministry of Finance, Department of Expenditure Rule 170. We request you to kindly consider submission of EMD in terms of bank guarantee.	Accepted.
	Eligible Service Providers	Similar service for 3 years during last five years may be considered as per cvc	Not accepted.

2	Point no. 2.1 on pg 9 of 50 read along with grading system on Annexure "B" SI No.2 on pg 30 of 50	<p>guidelines to be "successfully completed similar works during last 7 years."</p> <p>At SI. No. 2 Annexure B wherein it is mentioned that Exp. In different institutions will be considered, along with submission column, remarks against same it must clearly say that "service in public or private sector company will be considered" also to avoid further complications in marks evaluations stage.</p>	
3	Only 1 bid per party clause No. 8 in pg no 12 of 50	If JV is allowed then proper venture agreement formats & conditions related to set of documents mandatorily required for each member of consortium/JV bidding must be defined.	As per Tender Terms. The bidder has to submit all the essential documents against the incorporation of JV.
4	Point No. 28 of pg no 20 of 50 read along with point no. C & D on pg no 18 of 50	Request to clarify these point for smooth takeover with required necessary time in terms of number of days, as in 3 days' time tenure it shall be difficult to clear verification process of almost 250 of 300 guards.	Not accepted, strictly as per tender terms. However, the necessary support will be extended by AIIMS Bhopal. Billing cycle will only be initiated after the successful taking over of the services.
5	Annexure A pg no 27 of 50 lists of equipment's required	Pl clarify if these all items desired shall be mandatorily purchased new or old used or even rentals would be considered, as all these figures will have direct impact on minimum threshold value calculations.	As per tender terms.
6	Annexure B pg no 30 of 50 Grading system	It is requested to consider number of guards provided in each contract rather than importance of providing services in 750 bedded hospital only. As there can bidders who have bigger qty of guards being deployed but not necessarily in hospital with 750 beds minimum.	As per 1st corrigendum to tender documents.
7	Point No (D) on pg no 45 of 50. Minimum Threshold agency charges.	Value declaration after bids submission, shall create some situation wherein individual bidders may not agree to calculations of authority. So as all are on common platform of calculations, such value may either not all be declared or alternatively that must be disclosed prior to bid closure & bidders must quote for above or below that value, for AIIMS consideration of viability.	Could not be disclosed at this stage. It Should be disclosed as per Tender terms and conditions.



