



Matthew Reider

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Professional Summary

Strategic software product leader with 15+ years driving platform-based solutions, observability, and developer ecosystems.

Work Experience

Principal Product Manager Dynatrace

2019 - Present

- Presented product vision and roadmaps to C-level executives
 - Drove OpenTelemetry adoption across enterprise customers, resulting in 40% increase in platform integration velocity
 - Developed Kubernetes monitoring capabilities supporting customers managing 10,000+ nodes
 - Enhanced developer portal experience, improving onboarding time by 35%

Lead Product Manager Checkr

2016 - 2019

- Pioneered AI-powered compliance tools improving criminal record accuracy by 25% while reducing manual review time by 60%
 - Established partnerships with 200+ data providers, creating unified API layer
 - Developed custom integration solutions for Uber, Lyft, and DoorDash
 - Led team of product managers through complex prioritization decisions

Director of Product Management VMware Tanzu (Pivotal)

2011 - 2016

- Led strategic transition from hosted service to self-managed enterprise offering, generating \$200M+ in new revenue
 - Delivered platform supporting 1M+ application deployments and 6,000+ developer users
 - Managed relationships with Ford, Home Depot, and Comcast

Senior Program Manager Engine Yard

2009 - 2011

- Managed product initiatives for Zendesk, GitHub, and Groupon during rapid scaling phases
 - Orchestrated customer migrations to AWS, reducing infrastructure costs by 40%

- Achieved 95% customer retention rate

Lead Product Manager Visible Measures

2007 - 2009

- Built video measurement suite tracking 100M+ video views monthly
- Developed partner integration framework for YouTube, Facebook, and other platforms
- Created self-service analytics dashboard for real-time campaign performance

Technical Instructor (ILT) Wily Technology • Oracle • Macromedia

1998 - 2007

- Developed technical training programs for enterprise software platforms
- Trained 400+ developers and system administrators globally
- Authored technical guides and best practices documentation

Solutions Engineer Macromedia (Allaire) • Sybase (Powersoft)

1995 - 1998

- Led technical implementations for Fortune 500 corporations
- Conducted proof-of-concept implementations contributing to \$10M+ in software sales

Core Competencies

Product Management

Roadmap development
Requirement gathering
KPI definition
Competitive analysis
Go-to-market strategy

Platform Experience

Multi-tenant SaaS platforms
API strategy
Developer ecosystems
Enterprise integrations

Leadership

Engineering collaboration
UX partnership
Stakeholder management
Executive communication

Technical Skills

Jira, Aha!, Confluence
API design
AWS, GCP, Azure
SQL & data analytics

Education & Certifications

BS, Economics

UNIVERSITY OF VERMONT

1992

Certified Product Owner

Scrum Alliance

2011

Certified Scrum Master

Scrum Alliance

2013

Agile Alliance Member

Agile Alliance

2011

Loving father, devoted husband, loyal friend

American Sailing Association (bareboat license)