

**Mrigank Ballabh Singh**

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| Summary |

More than 16 years of experience running small businesses as well as program management and technical architect experience in leading big accounts for implementing DW&BI, e-Commerce Solutions, and **E**nterprise **I**nformation **S**ystems **(EIS)** for fortune 500 clients in Fashion Retail, healthcare and shipping

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| Technology |

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| **Operating Systems** | **Languages/DB/Scripting** | **Tools & Platforms** | **Methodology** |
| * Unix based (AIX, Solaris, HPUX, Linux) * IBM 370 * Windows | * C/C++/ Pro\* C * Python * R * Java * PL/SQL * Oracle * DB2 * Perl * PHP6+MySQL5 * Js-Scripts * Web Technologies | * Informatica * IBM Websphere * IBM Tivoli * Remedy * Oracle D2K * Clearcase * Magento e-Comm * OpenCart * Wordpress | * Data Analytics * Data Warehousing * Business Intelligence * Object Oriented Programming * Structural Programming * Agile development * E-Commerce |

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| Work Experience |

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| **Business Head** | **Trident International Ltd.** | **Hong Kong** | **2012 –** |

Directly reporting to the director (Owner) and leading all aspects of business in garments and accessories division with revenue of over $15 million. I own the account P&L of the BU and my responsibilities span, developing new customers, strengthening sourcing by developing new suppliers, Production Control, and organizing marketing events at Trade shows. I also handle Marketing, e-Commerce, visual merchandizing, and retail operations of company owned brands, selling through brick stores, webstores and other online and multi-retail outlets.

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| **Consultant** | **Tata Consultancy Services** | **Indianapolis/Noida** | **2006 – 2012** |

Account manager and technical architect managing 125 member team responsible for implementing and supporting Eli Lilly’s Enterprise Information Systems, Business Intelligence applications, Data Management and IT Infrastructure. My responsibilities spanned Business Development, managing customer relationships, pre-project sales, strategic planning, project planning & control, as well as post-project evaluation to assure satisfaction and to identify process improvements

* Directed proposal development for global enterprise data management, resulting in award of 4-year business contract worth $25 Million and built a core team of 75 people just three weeks
* Developed RFP for Serialization of products at Glaxo SmithKline to enable Authentication, and Track & Trace in global supply chain
* Developed a 5 year roadmap of enterprise data management featuring its architecture, Information Asset Management, Enterprise Content Management and Master Data Management
* Improved Lilly’s data movement application by developing C APIs to interface with IBM Websphere to reduce (by 100%) loss of messages due to duplicate message id in COTS applications
* Implemented and proposed technology improvements in Business Intelligence and data integration portfolios achieving targets of 99.9% SLA
* Designed a solution to enable statistical analysis of the clinical trial data without unmasking it and thus saved potential penalties being imposed by regulatory authorities

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| **Business Analyst** | **Tata Consultancy Services** | **London/Sydney/Noida** | **2000 – 2006** |

Leading Design team for container logistics product (FOCUS) at P&O Nedlloyd (now Maersk Line) which integrated all business processes in Financials, Operations, Container and Freight management, e-Commerce, and Customer Support. My responsibility was to design and develop software for application integration using messaging, message transformation and EDI from external systems

* Led a multicultural team of technical and business persons for to drive the application development from requirements gathering to post deployment support in Asia Pacific, Europe and Americas
* Developed the Global e-Commerce systems with frontend in Java, Oracle Forms, Batch processing in Pro\* C, and database in Oracle
* Head of EDI team to integrate P&O Nedlloyd e-Commerce system with INTTRA – multi carrier e-Commerce platform to streamline shipment initiation, faster document flow and improve industry collaboration
* Developed a Q-based messaging & transformation system to integrate Outbound Shipment workflow, Inbound Shipment workflow and Financial Workflow

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| Education |

**Indian Institute of Management Ahmedabad PGPX 2011 – 2012**

**Motilal Nehru National Institute of Technology** **Allahabad** **BE, Computer Science** **1996 – 2000**

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| Training & Certifications |

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| **Program** | **Coverage** |
| Project Estimation | Various methods of size, schedule and effort estimation of project |
| CSQA Certification | Various modules of Quality Process |
| CMMi | framework focusing continuously improving organization and development of human assets |

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| Additional Information & Interests |

* Have actively led pre sales and solutions team for developing RFPs on IT Infrastructure, Data Management and Business Intelligence Applications
* Have led a focus group for PCMM CMMi certification – a framework focusing continuously improving organization and development of human assets
* I like developing Computer games, and Natural simulations on Computer besides teaching Maths, Physics and Chemistry. I maintain an active youtube channel where I solve problems from JEE recommended books for benefit of others - <https://www.youtube.com/channel/UCoP9byfWicy8SGesNo3UJOw>