

<b>Account Name</b>	<b>Opportunity Name</b>	<b>Stage</b>	<b>Probability (%)</b>
NHS Royal Devon	New incentives	Negotiation/Review	90
Rolls Royce	Updated Contract	Negotiation/Review	90
Tesco Ltd	Early contract renewal with discount	Negotiation/Review	90
Jaguar Land Rover UK	New product	Value Proposition	50
Tesco Express	Price Negotiation	Proposal/Price Quote	75
Lidl Alperton	New contract for new business	Proposal/Price Quote	75
Curve UK Limited	New contract for office at Manchester	Perception Analysis	70
JP Morgan Bouremouth	New contract for new business	Value Proposition	50

Estimated Revenue	Close Date	Lead Source
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110000	10-10-2024	
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	24-10-2024	
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100000	13-11-2024	
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300000	14-11-2024	
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90000	18-11-2024	
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	22-11-2024	
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70000	08-01-2025	
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2000000	05-04-2029	
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