

<b>Account Name</b>	<b>Opportunity Name</b>	<b>Stage</b>	<b>Probability (%)</b>
NHS Royal Devon	New incentives	Closed Won	100
	00QWS0000042S9B2AU	Qualification	10
	00QWS0000042Qgs2AE	Qualification	10
	00QWS0000042Sh32AE	Negotiation/Review	90
	00QWS0000042RrR2AU	Closed Won	100
NHS Swansea	NHS Swansea-	Closed Won	100
Cash Convertors - Golders Green	Cash Convertors - Golders Green-	Value Proposition	50
Cash Convertors - Lamworth	Cash Convertors - Lamworth-	Value Proposition	50
Polksi Store - Hounslow	Extra discount early opportunity	Closed Lost	0