

Top Products

As of 2024-09-01 19:25:09 Greenwich Mean Time/GMT • Generated by Mrigya Sharma

Filtered By

Show: All opportunities

Opportunity Status: Any

Probability: All

Created Date greater than 30/06/2024

Product Category ↑		Opportunity Name	Amount
Financial Products		New contract for new business	GBP6,000.00
		New contract for office at Manchester	GBP1,500.00
		New product	GBP5,000.00
		Price Negotiation	GBP6,100.00
		Price Negotiation	GBP6,100.00
		New incentives	GBP10,000.00
		New incentives	GBP10,000.00
		New incentives	GBP10,000.00
		New incentives	GBP10,000.00
		New contract for new business	GBP6,500.00
		New contract for new business	GBP6,500.00
		New contract for new business	GBP6,500.00
		00QWS0000042S9B2AU	GBP3,000.00
		00QWS0000042Sh32AE	GBP200.00
		Cash Convertors - Lamworth-	GBP500.00
Subtotal	Sum		GBP38,800.00
	Count	15	
Non-Financial Products		Early contract renewal with discount	GBP800.00
		New contract for office at Manchester	GBP1,500.00
		Price Negotiation	GBP6,100.00
		New incentives	GBP10,000.00
		New incentives	GBP10,000.00
		New incentives	GBP10,000.00
		Updated Contract	GBP0.00
		New contract for new business	GBP6,500.00
		Cash Convertors - Golders Green-	GBP0.00
		00QWS0000042Qgs2AE	GBP800.00
		Extra discount early opportunity	GBP1,000.00
		00QWS0000042RrR2AU	GBP800.00

		NHS Swansea-	GBP2,000.00
Subtotal	Sum		GBP29,500.00
	Count	13	
Total	Sum		GBP44,200.00
	Count	28	

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Close Date	Stage	Probability (%)
22/11/2024	Proposal/Price Quote	75%
08/01/2025	Negotiation/Review	90%
14/11/2024	Value Proposition	50%
18/11/2024	Proposal/Price Quote	75%
18/11/2024	Proposal/Price Quote	75%
13/08/2024	Closed Won	100%
13/08/2024	Closed Won	100%
13/08/2024	Closed Won	100%
13/08/2024	Closed Won	100%
05/04/2029	Value Proposition	50%
05/04/2029	Value Proposition	50%
05/04/2029	Value Proposition	50%
14/08/2024	Qualification	10%
14/08/2024	Negotiation/Review	90%
30/09/2024	Value Proposition	50%
13/11/2024	Negotiation/Review	90%
08/01/2025	Negotiation/Review	90%
18/11/2024	Proposal/Price Quote	75%
13/08/2024	Closed Won	100%
13/08/2024	Closed Won	100%
13/08/2024	Closed Won	100%
24/10/2024	Negotiation/Review	90%
05/04/2029	Value Proposition	50%
30/09/2024	Value Proposition	50%
14/08/2024	Qualification	10%
30/09/2024	Closed Lost	0%
14/08/2024	Closed Won	100%

14/08/2024	Closed Won	100%

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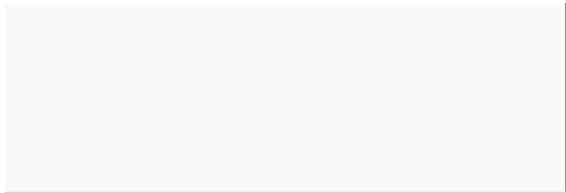
Product Name	Quantity	Sales Price	Total Price
Payroll Software	2	GBP3,000.00	GBP6,000
Discounts	1	GBP500.00	GBP500
Financial Accounting Software	2	GBP2,500.00	GBP5,000
New incentives	10	GBP200.00	GBP2,000
Discounts	5	GBP500.00	GBP2,500
Discounts	1	GBP500.00	GBP500
Financial Accounting Software	1	GBP2,500.00	GBP2,500
New incentives	1	GBP200.00	GBP200
Payroll Software	1	GBP3,000.00	GBP3,000
Payroll Software	1	GBP3,000.00	GBP3,000
Financial Accounting Software	1	GBP2,500.00	GBP2,500
New incentives	1	GBP200.00	GBP200
Payroll Software	1	GBP3,000.00	GBP3,000
New incentives	1	GBP200.00	GBP200
Discounts	1	GBP500.00	GBP500
			GBP31,600
Support Services	1	GBP800.00	GBP800
Consulting Services	1	GBP1,000.00	GBP1,000
Support Services	2	GBP800.00	GBP1,600
Cloud Solutions for Healthcare	1	GBP2,000.00	GBP2,000
Consulting Services	1	GBP1,000.00	GBP1,000
Support Services	1	GBP800.00	GBP800
Contract renewal with no extra charges	1	GBP0.00	GBP0
Support Services	1	GBP800.00	GBP800
Contract renewal with no extra charges	1	GBP0.00	GBP0
Support Services	1	GBP800.00	GBP800
Consulting Services	1	GBP1,000.00	GBP1,000
Support Services	1	GBP800.00	GBP800

Cloud Solutions for Healthcare	1	GBP2,000.00	GBP2,000
			GBP12,600
			GBP44,200

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Product Date	List Price	Product Code	Active Product
22/11/2024	GBP3,000.00	PS_78	TRUE
08/01/2025	GBP500.00	DL_90	TRUE
14/11/2024	GBP2,500.00	FA_11	TRUE
18/11/2024	GBP200.00	NI_00	TRUE
18/11/2024	GBP500.00	DL_90	TRUE
13/08/2024	GBP500.00	DL_90	TRUE
13/08/2024	GBP2,500.00	FA_11	TRUE
13/08/2024	GBP200.00	NI_00	TRUE
13/08/2024	GBP3,000.00	PS_78	TRUE
05/04/2029	GBP3,000.00	PS_78	TRUE
05/04/2029	GBP2,500.00	FA_11	TRUE
05/04/2029	GBP200.00	NI_00	TRUE
14/08/2024	GBP3,000.00	PS_78	TRUE
14/08/2024	GBP200.00	NI_00	TRUE
30/09/2024	GBP500.00	DL_90	TRUE
13/11/2024	GBP800.00	SS_12	TRUE
08/01/2025	GBP1,000.00	SC12	TRUE
18/11/2024	GBP800.00	SS_12	TRUE
13/08/2024	GBP2,000.00	CsH_12	TRUE
13/08/2024	GBP1,000.00	SC12	TRUE
13/08/2024	GBP800.00	SS_12	TRUE
24/10/2024	GBP0.00	CR_90	TRUE
05/04/2029	GBP800.00	SS_12	TRUE
30/09/2024	GBP0.00	CR_90	TRUE
14/08/2024	GBP800.00	SS_12	TRUE
30/09/2024	GBP1,000.00	SC12	TRUE
14/08/2024	GBP800.00	SS_12	TRUE

14/08/2024	GBP2,000.00	CsH_12	TRUE



Account Name
Lidl Alperton
Curve UK Limited
Jaguar Land Rover UK
Tesco Express
Tesco Express
NHS Royal Devon
NHS Royal Devon
NHS Royal Devon
NHS Royal Devon
JP Morgan Bouremouth
JP Morgan Bouremouth
JP Morgan Bouremouth
Cash Convertors - Lamworth
Tesco Ltd
Curve UK Limited
Tesco Express
NHS Royal Devon
NHS Royal Devon
NHS Royal Devon
Rolls Royce
JP Morgan Bouremouth
Cash Convertors - Golders Green
Polksi Store - Hounslow

NHS Swansea