

Total Revenue By Product

As of 2024-09-01 17:43:36 Greenwich Mean Time/GMT • Generated by Mrigya Sharma

Filtered By

Show: All opportunities

Opportunity Status: Any

Probability: All

Close Date greater than 30/06/2024

Product Name ↑		Opportunity Name
Cloud Solutions for Healthcare		New incentives
		NHS Swansea-
Subtotal	Sum	
	Count	2
Consulting Services		New contract for office at Manchester
		New incentives
		Extra discount early opportunity
Subtotal	Sum	
	Count	3
Contract renewal with no extra charges		Updated Contract
		Cash Convertors - Golders Green-
Subtotal	Sum	
	Count	2
Discounts		New contract for office at Manchester
		Price Negotiation
		New incentives
		Cash Convertors - Lamworth-
Subtotal	Sum	
	Count	4
Financial Accounting Software		New product
		New incentives
		New contract for new business
Subtotal	Sum	
	Count	3
New incentives		Price Negotiation
		New incentives
		New contract for new business
		00QWS0000042Sh32AE
Subtotal	Sum	

	Count	4
Payroll Software		New contract for new business
		New incentives
		New contract for new business
		00QWS0000042S9B2AU
Subtotal	Sum	
	Count	4
Support Services		Early contract renewal with discount
		Price Negotiation
		New incentives
		New contract for new business
		00QWS0000042Qgs2AE
		00QWS0000042RrR2AU
Subtotal	Sum	
	Count	6
Total	Sum	
	Count	28

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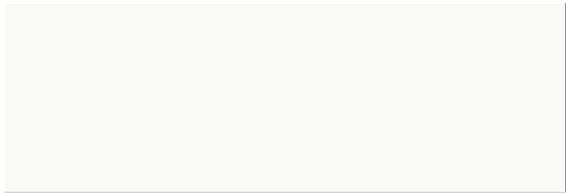
Amount	Close Date	Stage	Probability (%)	Quantity
GBP10,000.00	13/08/2024	Closed Won	100%	1
GBP2,000.00	14/08/2024	Closed Won	100%	1
GBP12,000.00				
GBP1,500.00	08/01/2025	Negotiation/Review	90%	1
GBP10,000.00	13/08/2024	Closed Won	100%	1
GBP1,000.00	30/09/2024	Closed Lost	0%	1
GBP12,500.00				
GBP0.00	24/10/2024	Negotiation/Review	90%	1
GBP0.00	30/09/2024	Value Proposition	50%	1
GBP0.00				
GBP1,500.00	08/01/2025	Negotiation/Review	90%	1
GBP6,100.00	18/11/2024	Proposal/Price Quote	75%	5
GBP10,000.00	13/08/2024	Closed Won	100%	1
GBP500.00	30/09/2024	Value Proposition	50%	1
GBP18,100.00				
GBP5,000.00	14/11/2024	Value Proposition	50%	2
GBP10,000.00	13/08/2024	Closed Won	100%	1
GBP6,500.00	05/04/2029	Value Proposition	50%	1
GBP21,500.00				
GBP6,100.00	18/11/2024	Proposal/Price Quote	75%	10
GBP10,000.00	13/08/2024	Closed Won	100%	1
GBP6,500.00	05/04/2029	Value Proposition	50%	1
GBP200.00	14/08/2024	Negotiation/Review	90%	1
GBP22,800.00				

GBP6,000.00	22/11/2024	Proposal/Price Quote	75%	2
GBP10,000.00	13/08/2024	Closed Won	100%	1
GBP6,500.00	05/04/2029	Value Proposition	50%	1
GBP3,000.00	14/08/2024	Qualification	10%	1
GBP25,500.00				
GBP800.00	13/11/2024	Negotiation/Review	90%	1
GBP6,100.00	18/11/2024	Proposal/Price Quote	75%	2
GBP10,000.00	13/08/2024	Closed Won	100%	1
GBP6,500.00	05/04/2029	Value Proposition	50%	1
GBP800.00	14/08/2024	Qualification	10%	1
GBP800.00	14/08/2024	Closed Won	100%	1
GBP25,000.00				
GBP44,200.00				

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Sales Price	Total Price	Product Date	Product: Month	Product Code	Active Product
GBP2,000.00	GBP2,000	13/08/2024	01/08/2024	CsH_12	TRUE
GBP2,000.00	GBP2,000	14/08/2024	01/08/2024	CsH_12	TRUE
	GBP4,000				
GBP1,000.00	GBP1,000	08/01/2025	01/01/2025	SC12	TRUE
GBP1,000.00	GBP1,000	13/08/2024	01/08/2024	SC12	TRUE
GBP1,000.00	GBP1,000	30/09/2024	01/09/2024	SC12	TRUE
	GBP3,000				
GBP0.00	GBP0	24/10/2024	01/10/2024	CR_90	TRUE
GBP0.00	GBP0	30/09/2024	01/09/2024	CR_90	TRUE
	GBP0				
GBP500.00	GBP500	08/01/2025	01/01/2025	DL_90	TRUE
GBP500.00	GBP2,500	18/11/2024	01/11/2024	DL_90	TRUE
GBP500.00	GBP500	13/08/2024	01/08/2024	DL_90	TRUE
GBP500.00	GBP500	30/09/2024	01/09/2024	DL_90	TRUE
	GBP4,000				
GBP2,500.00	GBP5,000	14/11/2024	01/11/2024	FA_11	TRUE
GBP2,500.00	GBP2,500	13/08/2024	01/08/2024	FA_11	TRUE
GBP2,500.00	GBP2,500	05/04/2029	01/04/2029	FA_11	TRUE
	GBP10,000				
GBP200.00	GBP2,000	18/11/2024	01/11/2024	NI_00	TRUE
GBP200.00	GBP200	13/08/2024	01/08/2024	NI_00	TRUE
GBP200.00	GBP200	05/04/2029	01/04/2029	NI_00	TRUE
GBP200.00	GBP200	14/08/2024	01/08/2024	NI_00	TRUE
	GBP2,600				

GBP3,000.00	GBP6,000	22/11/2024	01/11/2024	PS_78	TRUE
GBP3,000.00	GBP3,000	13/08/2024	01/08/2024	PS_78	TRUE
GBP3,000.00	GBP3,000	05/04/2029	01/04/2029	PS_78	TRUE
GBP3,000.00	GBP3,000	14/08/2024	01/08/2024	PS_78	TRUE
	GBP15,000				
GBP800.00	GBP800	13/11/2024	01/11/2024	SS_12	TRUE
GBP800.00	GBP1,600	18/11/2024	01/11/2024	SS_12	TRUE
GBP800.00	GBP800	13/08/2024	01/08/2024	SS_12	TRUE
GBP800.00	GBP800	05/04/2029	01/04/2029	SS_12	TRUE
GBP800.00	GBP800	14/08/2024	01/08/2024	SS_12	TRUE
GBP800.00	GBP800	14/08/2024	01/08/2024	SS_12	TRUE
	GBP5,600				
	GBP44,200				



Account Name
NHS Royal Devon
NHS Swansea
Curve UK Limited
NHS Royal Devon
Polksi Store - Hounslow
Rolls Royce
Cash Convertors - Golders Green
Curve UK Limited
Tesco Express
NHS Royal Devon
Cash Convertors - Lamworth
Jaguar Land Rover UK
NHS Royal Devon
JP Morgan Bouremouth
Tesco Express
NHS Royal Devon
JP Morgan Bouremouth

Lidl Alperton
NHS Royal Devon
JP Morgan Bouremouth
Tesco Ltd
Tesco Express
NHS Royal Devon
JP Morgan Bouremouth