
EDUCATION**BABSON COLLEGE, F.W. OLIN GRADUATE SCHOOL OF BUSINESS**, Boston, MA

September 2021 - December 2022

MBA Candidate (STEM - Business Analytics and Machine Learning, Entrepreneurship, Science Technology and Enterprises Intensity Track)

GPA: 3.60/4.00 ; GMAT: 710

- Awarded President's MBA Scholarship
- Paysend, USA (Babson Consulting Experience): Provided recommendations by validating test hypothesis to create product strategy and increased the activation ratio of the registered users by 200%
- Developed web3 projects using buildspace to learn smart contracts development and collected NFTs for completion
- Collaborating (ongoing) with Metallicus to mint and distribute NFTs to incoming Babson students to raise awareness and adoption

NATIONAL INSTITUTE OF TECHNOLOGY, India

August 2012 - June 2016

B.Tech, Computer Science and Engineering

- Research Project : Led a team of 4 individuals to create a social network using Java, GraphQL, neo4j and SQL, and designed algorithms to quantify trust between people and scaled it to handle over 10,000 requests per second.
- Founding member of Entrepreneurship cell: Provided an incubator for 15+ startups across India

SKILLS

- **Technical Skills:** HTML, CSS, JavaScript (React, React Native, Riot, web3.js and Node), Solidity, Rust, Python, MySQL, PostgreSQL, neo4j, Git, SAS, Databricks, R, MS Excel, AWS, GoogleGCP, Azure, CI/CD, Google Analytics, Firebase, machine learning
- **Business Skills:** Product management, communication, cross-functional collaboration, leadership, adaptability, agile development, qualitative and quantitative market research, A/B testing, strategic planning, design thinking strategy, go-to-market strategy, negotiation

EXPERIENCE**IOHK US LLC**, Remote

June 2022 - September 2022

Product Owner Intern

- Collaborated with engineering team to introduce benchmarking for on-chain distribution network script execution, and optimized the compilation pipeline to reduce gas fees on Cardano by 41% and script execution time by 12%
- Collaborated with design and product team to build interactive debugger for Haskell and Typed Plutus byte code to enhance decentralized developer's experiences on Cardano, and reduced debugging time by 96% and development time by 33%

EKO INDIA FINANCIAL SERVICES, Gurgaon, India (Remote)

January 2020 - August 2021

Senior Product Manager / Product Manager

- Secured the ISO certification for the Android application by cross-collaborating with the audit team of Reserve Bank of India, and led 5+ developers mitigate the security concerns by creating robust security architecture
- Collaborated with IDEO and in-house engineering team on Figma to design product document and wireframes, and developed payment gateway using React Native, SQL and MongoDB, enabling 4.5 million transactions over a network of 12,000 merchants to generate a revenue \$155,000/month
- Performed cost analysis for the product on AWS billing and cost management services by data analytics and used MongoDB compression algorithm to help developers reduce cost by ~20%
- Cross-collaborated with different functional teams and merchants to kickstart and scale a cash-out application for the end-users by integrating with various banks and Aadhar (SSN), facilitating 230,000 transactions to generate a revenue of \$25,000 / month

GREAD, Agra, India

January 2019 - January 2020

Product & Strategy

- Developed a social media platform for digital comics readers and executed social media campaigns on Instagram and Facebook to convert 3000+ visitors to monthly active users with an average session of ~12.1 minutes.
- Developed a dashboard for 50+ illustrators to create content and provided them predictive analytics to increase their reach by ~93% and scroll depth by ~400%

SERVICE LEE TECHNOLOGIES, Mumbai, India

March 2017 - January 2019

Product Manager / Senior Product Engineer

- Performed cross-geographical collaboration with different functional teams of Apple, and Samsung to understand the clients' requirements, and translated them to develop Inventory Management System, and shipped it across 10+ countries and 10000+ service centers to reduce inventory cost by ~20% and lead time by ~60%
- Collaborated with OnePlus team and led a team of 5+ developers to develop a CRM and shipped it across 1500+ service centers in India to reduce the service turnaround time for mobile phone after sales services by ~22%
- Collaborated with Apple to develop and integrate diagnostics systems with Apple GSX to automate issue identification in devices and provided resolution to reduce the diagnostic turnaround time by 63% and issue identification error by 77%