

# HOLA bert

**Streamlining pipeline of e-commerce customer query in chat**

by predicting product category and suggesting likely product in question

# MOTIVATION

Large Overheads for  
Customer Service in  
Consumer Facing Business



# CONTEXT

**Amazon Q&A corpus**

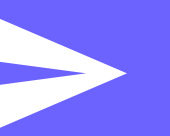
**> 1.3m Questions**

**> 180k Products**

**21 Departments**

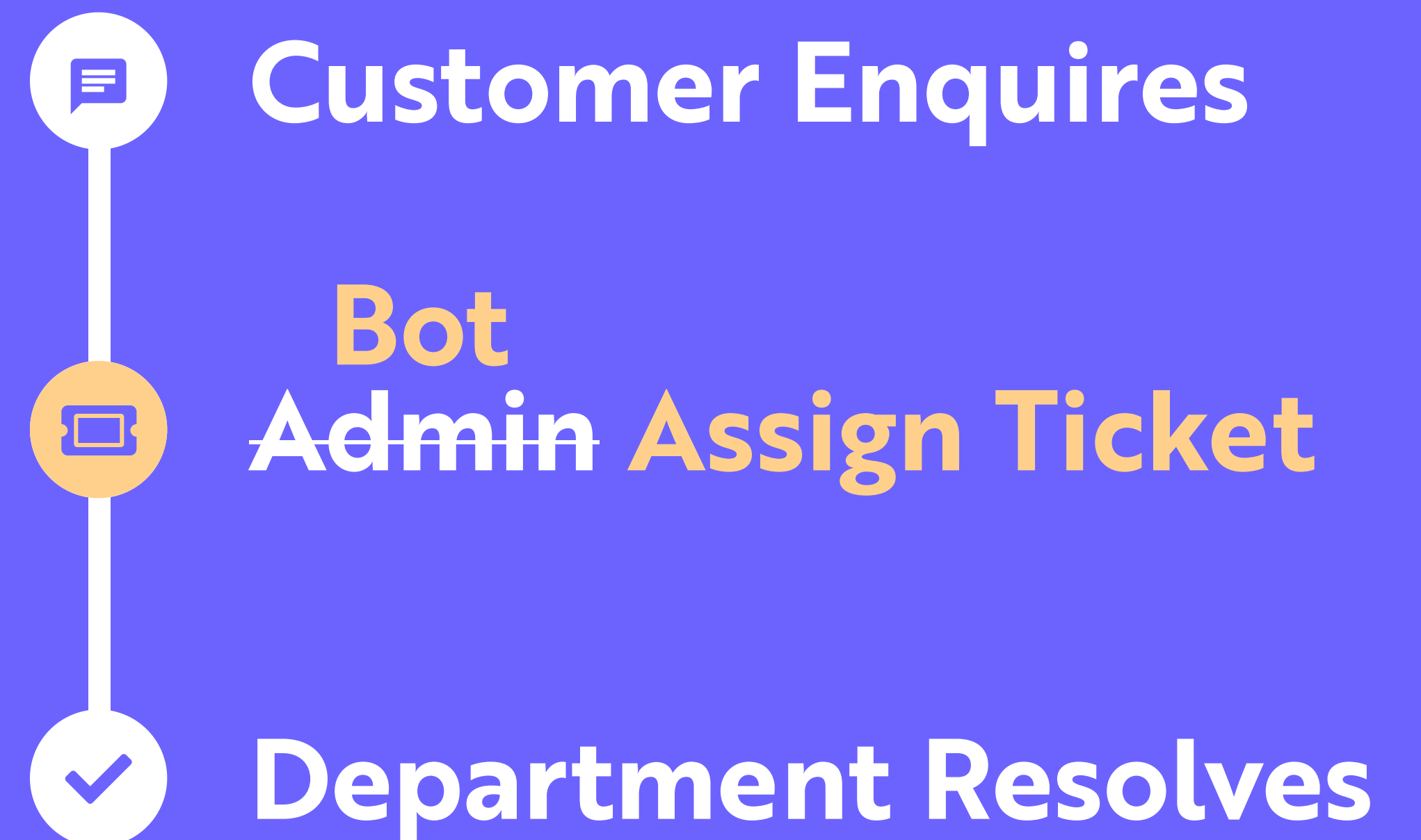
What if the back of the watch is smooth and has no indentations will this type of opener work to take the back off to replace a battery?

No...if you look close, there will be an area for a very small tool to pry open, or put pressure on and unscrew.



# BUSINESS PROBLEM

Can enquiry ticketing be  
handled by bots instead?



# DATA SCIENCE

Natural Language Processing  
Supervised  
Multi-Classification

# PROBLEM

Accurately predict which of  
the 21 target categories a  
text datum should be

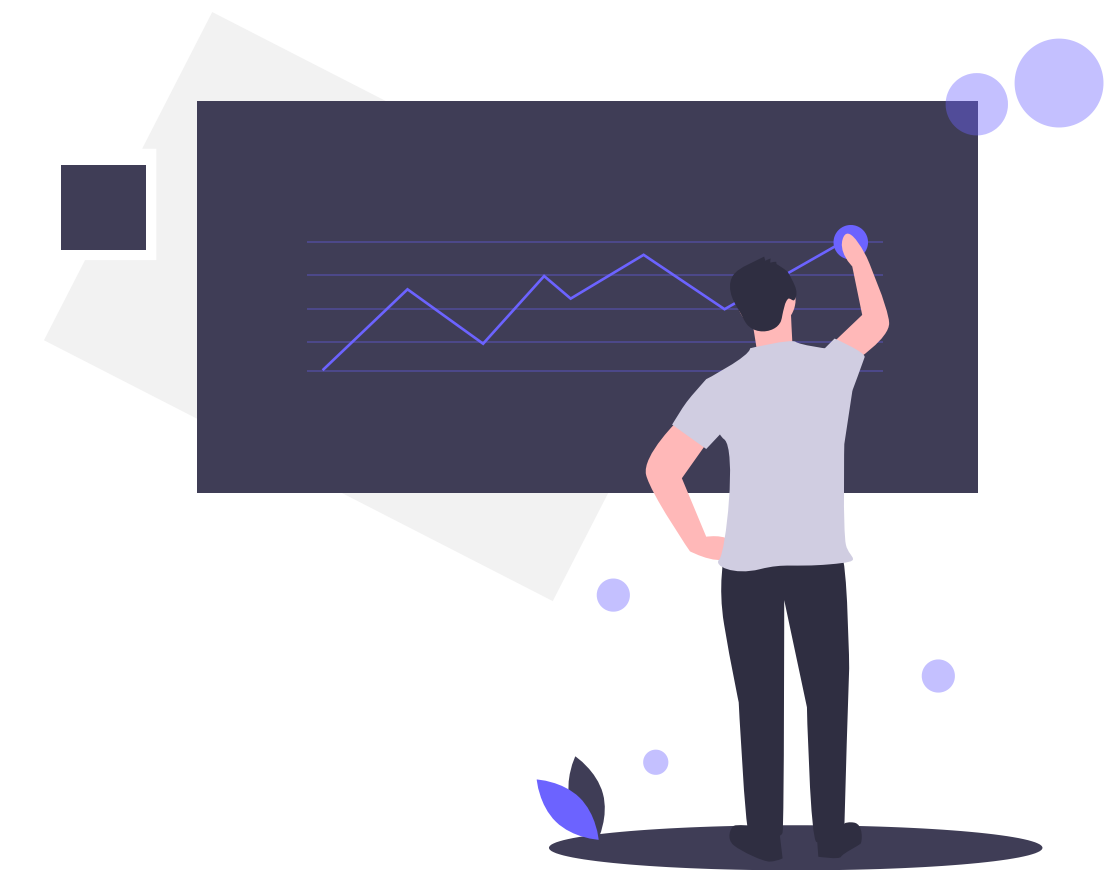




**DEPLOYABILITY**



**USABILITY**

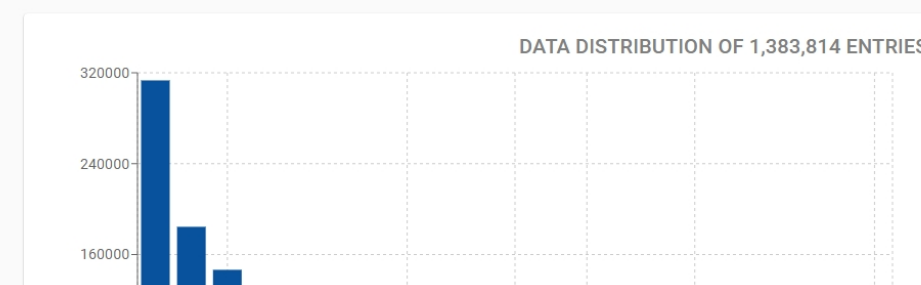
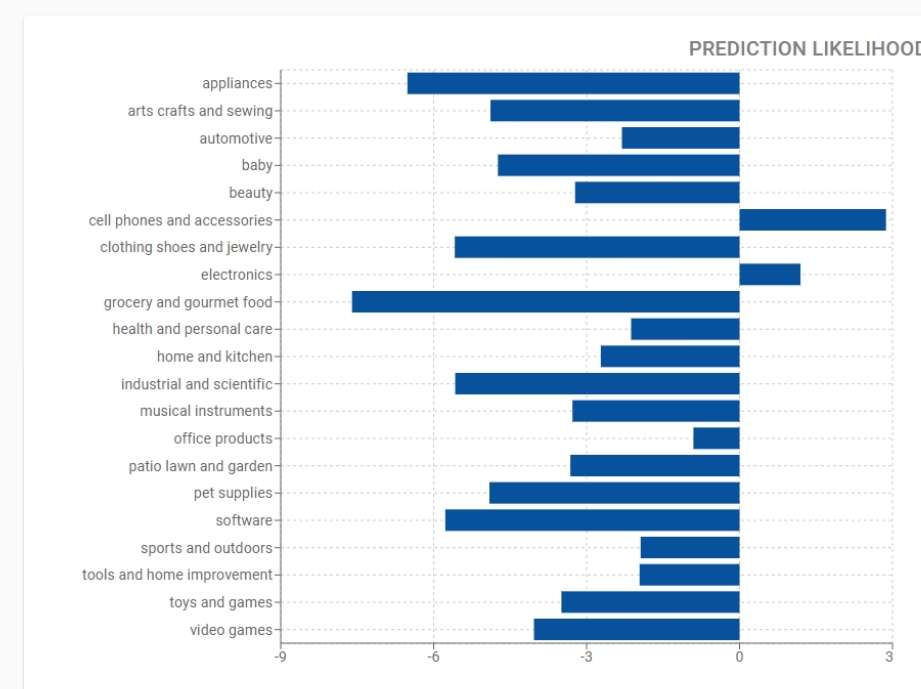


**PREDICTION**

SUCCESS CRITERIA

# HOLA BERT

■ Do you have merchant's warranty for the iPhone12? QUERY



**BERT Customer Service Rep**

You're talking to a bot.

Please ask a question about a product you have in mind.

04:37

Do you have merchant's warranty for the iPhone12?


04:38

Will I be referring your query to the **cell phones and accessories** specialist?

**REFER TO CELL PHONES AND ACCESSORIES**

Or would you prefer to be referred to a different specialist?

Type a message...



# PROTOTYPE

# USER

# CHAT CLIENT

# SERVER

"What iPhone color.."

Send Enquiry

REFER TO CELL PHONES AND  
ACCESSORIES

Or would you prefer to be referred to a  
different specialist?

ELECTRONICS

y = cell\_phone

Predict Category

Yes it's cell phone.

Confirm / Select  
Category

Is your query pertaining to any of these  
products?

B00FPHBKTS

VIEW

B00IMRHXTY

VIEW

B009B75ZQM

VIEW

y = iPhone

Predict Product

Yes it's iPhone.

Confirm / Select  
Product

Connect to Human

Assign Ticket





WHAT  
IS BERT

Google language model  
probabilities of a sequence of words

which uses Transformers  
neural net for language sequence 

for NLP pre-training  
+ to our prediction model for magic



**Bidirectional**

**Encoder**

**Representations**

**Transformers**

Some text for bert to process



Relates sequence forwards and backwards



**Bidirectional**

**Encoder**

**Representations**

**Transformers**

**What gets encoded is decoded.  
It's an in-and-out mechanism.**



# Bidirectional Encoder Representations Transformers

**Input** = [CLS] the man went to [MASK] store [SEP]

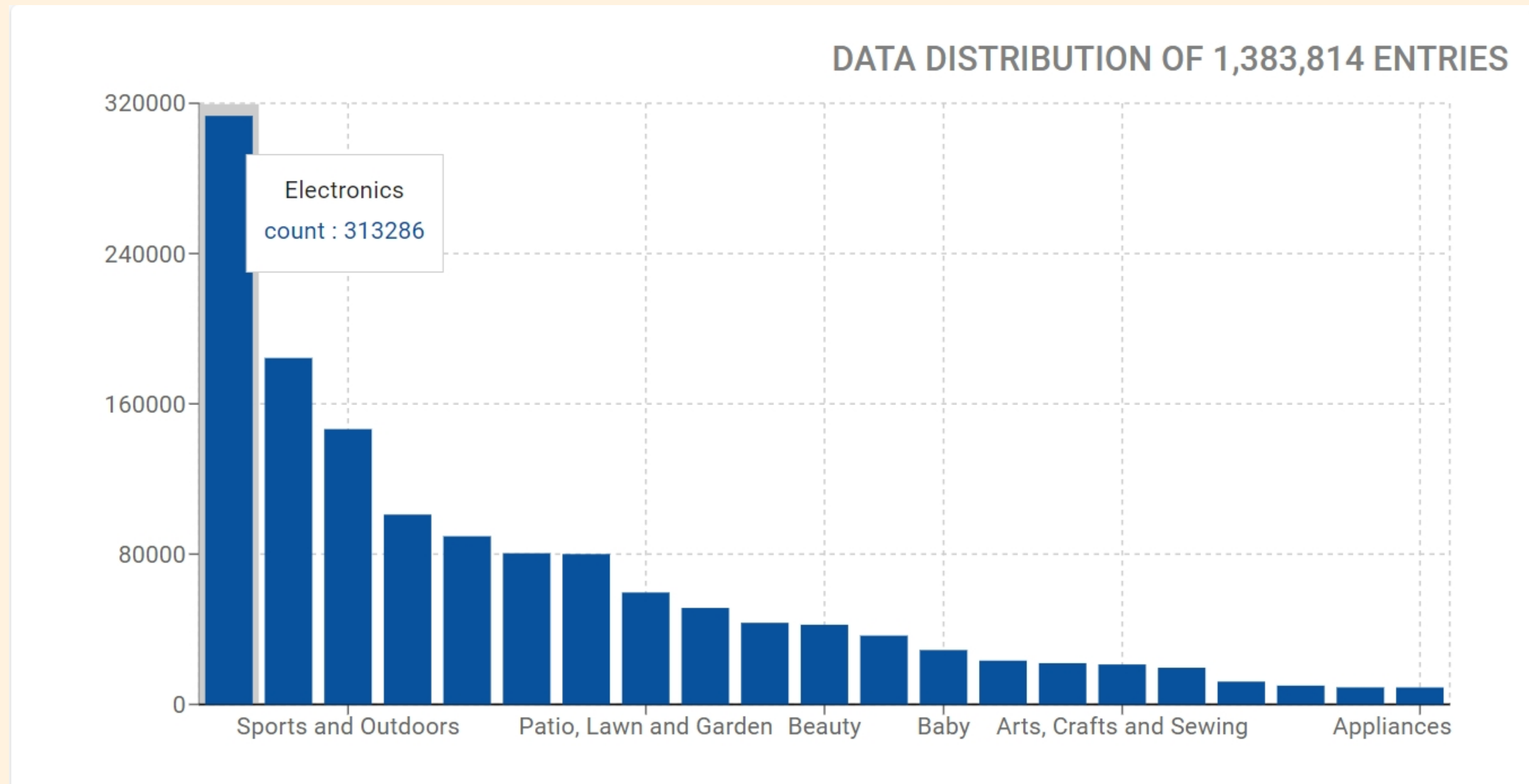
he bought a gallon [MASK] milk [SEP]

**Label** = IsNext

**Input** = [CLS] the man [MASK] to the store [SEP]

penguin [MASK] are flight ##less birds [SEP]

**Label** = NotNext



**1.3m  
data**

**21  
classes**

**180k  
products**

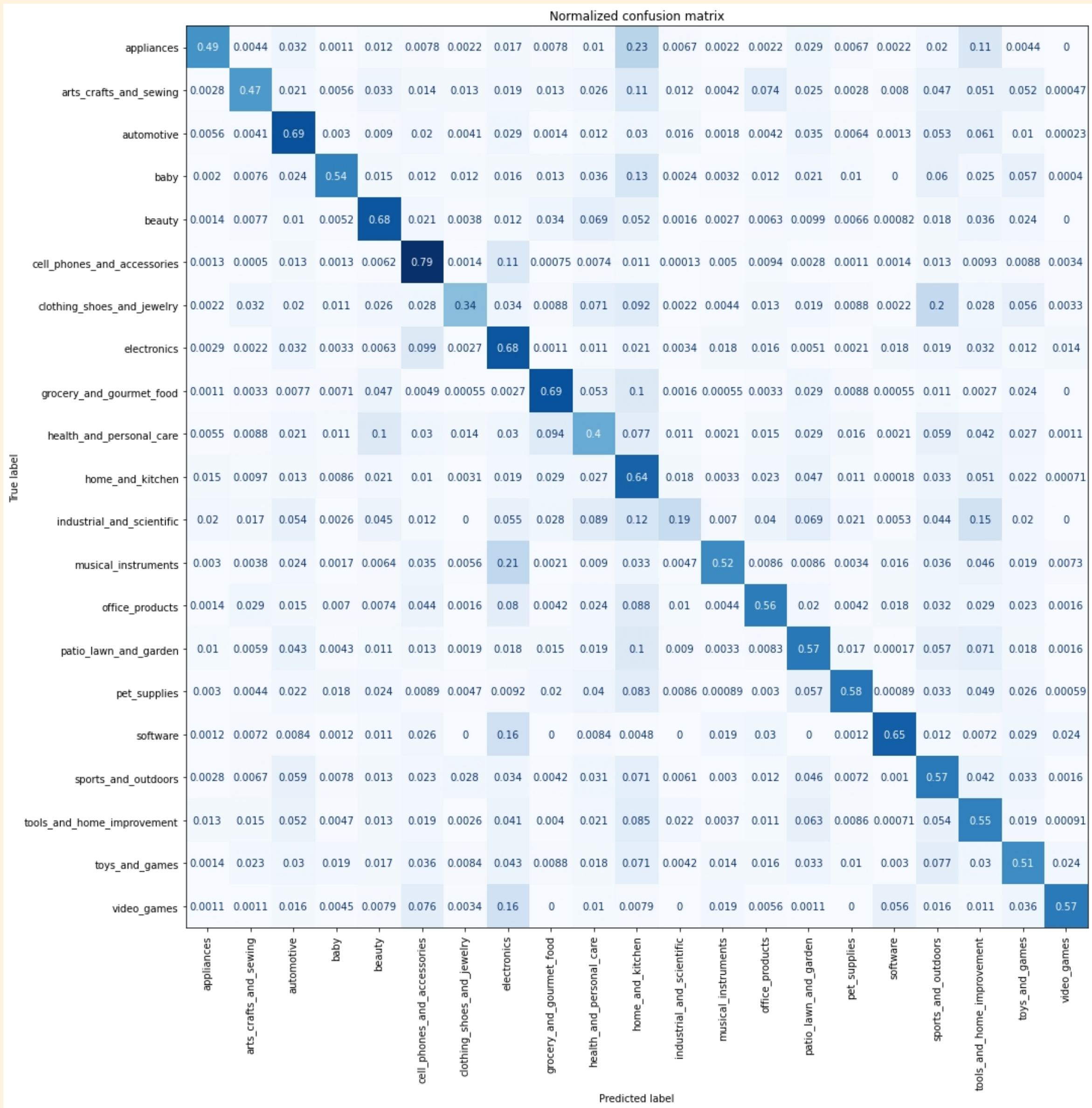
**Highly  
imbalanced**

200mb model size

65% Accuracy

64% Weighted F1

.6 Cohen Kappa



## **Limitations**

**DistilBERT (smaller)**

**No Oversampling**

**No Tuning**

**Difficult to interpret**

**Slow Training**

## **Comparisons**

**Smaller file size**

**Better Performance**

**More Context aware**