

# Anastasiia Markova

**Full-Stack Developer  
& Business Developer**

---

**Anastasia Markova**

700 N Randolph st

Arlington, VA

7034747310

[anastasia19markova@gmail.com](mailto:anastasia19markova@gmail.com)

---

Dear Ms. Reader,

Would like to introduce myself as a Multidisciplinary Full-Stack Web Developer and Data Analyst with a passion for condensing large data into a simple to understand story and building websites from mock up to roll out. I tend to adept at working independently as well as collaborating with teams across multiple functions to break down concepts in layman terms. Bring experience obtained through a cross-functional organization to streamline data analysis, reporting, and auditing. Prepared to excel in solving complex problems.

With over my years of experience as a self-employed Women owned Business focusing on Digital Marketing, Sales, Business development & Full stack Development, I'm confident in my ability to bring a unique and valuable perspective to your team. In addition to my technical skills, I have developed strong leadership abilities that I believe will be an asset to your organization.

As a full-stack developer, I have honed my skills in developing, deploying, and maintaining web applications using a variety of technologies, including HTML, CSS, JavaScript. I have a deep understanding of front-end and back-end development, and am proficient in utilizing frameworks such as React, Node.js, Express.js and SQL to create dynamic, user-friendly web experiences.

In my digital marketing work, I have demonstrated my ability to create and execute successful campaigns that drive measurable results. My expertise in SEO, social media and email marketing has allowed me to deliver innovative solutions for my clients, which has helped them to achieve their goals and grow their businesses. I have assisted small business owners from restaurants, to Saas Companies to being a marketing partner in a Virtual restaurant Company which has sales of over \$5 million per year. I handle all their marketing needs. I have and currently assist small businesses with their marketing initiatives which has led to over \$60 million in sales for my clients to date. I enjoy motivating my clients and achieving goals to assist their businesses through my experience.

Contributed to a collaborative and growing organization, made a difference by being part of the core team, was responsible for designing, building, and maintaining key technology solutions.

What sets me apart from other developers is my leadership experience, customer service experience, sales & digital marketing. I have a track record of managing teams and projects, and have developed a reputation for being a strong leader and communicator. I have closed deals for Saas companies to bring them partnerships which led to millions in revenue. My ability to build and lead high-performing sales & digital marketing teams has allowed me to deliver complex projects on time and within budget, and has contributed to my clients' success.

I am excited with the opportunity to bring my skills and experience to your team and to contribute to the growth and success of your company.

I am confident that I can hit the ground running and make an immediate impact for your company.

Thank you for considering my application. I look forward to the opportunity to further discuss my qualifications and how I can add value to your team.

Sincerely,

Anastasia