PERANCANGAN WEBSITE SISTEM INFORMASI MONITORING AKTIVITAS PEMASARAN PADA PT. PANDOWO UTOMO FOOD

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ABSTRAK

Semakin ketatnya persaingan dalam dunia bisnis Sistem Informasi menjadi kebutuhan yang sangat penting bagi perusahaan guna mendukung pengolahan data dalam jumlah besar menjadi informasi secara cepat, akurat ditambah teknologi internet dan komunikasi nirkabel yang luas memudahkan akses informasi dimanapun user berada. Kebutuhan sistem informasi untuk mengolah data kegiatan harian sales, kartu data kompetitor, analisa area, survey marketshare dan penilaian sales sangat diperlukan guna memberikan solusi kebutuhan sistem monitoring aktivitas pemasaran yang dapat memberikan informasi bagi management guna membuat keputusan atau kebijakan pemasaran guna memenangkan persaingan bisnis. Laporan tugas akhir ini mendiskripsikan perancangan sistem informasi berbasis web menggunakan bahasa pemrograman PHP dengan database MySql dengan fungsi mengolah data kegiatan harian sales, kartu data kompetitor, analisa area, survey marketshare dan penilaian salesforce. Kesimpulan yang dapat diambil dari laporan tugas akhir ini yaitu sistem informasi ini dapat digunakan dalam proses pelaporan kegiatan harian sales, laporan kartu data kompetitor, laporan analisa area, laporan survey marketshare dan laporan penilaian salesforce secara online.

Kata Kunci : Monitoring Aktivitas Pemasaran, Aplikasi Berbasis Web,Aplikasi php dengan

database mysql, desain database aktivitas pemasaran dengan DBMS mysql.

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THE DESIGN OF INFORMATION SYSTEM WEBSITE FOR MARKETING ACTIVITY MONITORING IN PT. PANDOWO UTOMO FOOD

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ABSTRACT

The competition increas very fast in the business world information system becomes a very important requirement for the company to support the processing of large amounts of data into information quickly, accurately plus internet and wireless communication technologies are widely facilitate access to information wherever the user is located. Information system needs to process data daily sales activities, data card competitor, area analysis, surveys marketshare and sales assessment is needed to provide solution to the needs of marketing activity monitoring system that can provide information to management to make decisions or marketing policies in order to win business competition. This final report describing the design of web-based information system using the programming language PHP with MySQL database with the data processing functions of daily sales activities, data card competitor, area analysis, survey and assessment marketshare salesforce. The conclusion of this final report that this information system can be used in the process of reporting daily sales activities, report data card competitor, area analysis reports, survey reports marketshare and salesforce assessment report online

Keyword: Marketing Activity Monitoring, Web-based Application, php with mysql database application, design database marketing activities with mysql.

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