

# Corey M. Francis

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## SUMMARY

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Accomplished Accounting and Finance Leader with over 15 years of experience driving efficiency and financial integrity in both corporate and non-profit sectors. I am expert in ERP system implementations (Oracle, SAP, Workday), financial reporting, and process improvement. Recently augmented extensive finance background with a strategic focus on cybersecurity, earning multiple certifications (CompTIA Security+, Google Cybersecurity) to bridge the gap between financial controls and modern data security challenges. Adept at leading teams, managing large-scale payment systems, and providing data-driven insights to senior leadership.

## EXPERIENCE

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### *Fresh Start Women's Foundation, **Director of Accounting***

*Oct 2024 - Aug 2025*

Led cross-functional teams in developing, assessing, & deploying three Procard systems for major clients. Integrated the systems with existing payment processes & proven robust data security & encryption protocols to protect sensitive financial information, reduce risk, & enhance overall system security. Collaborated with IT teams to ensure systems compliance with enterprise cybersecurity policies & data security regulations including PCI DSS.

- # Directed all accounting operations, including the successful implementation and management of QuickBooks Online to enhance financial reporting and workflow efficiency.

- # Led the annual budgeting and forecasting process, aligning financial plans with strategic program goals and grant requirements for a leading non-profit organization.

- # Oversaw month-end close, financial statement preparation, and served as the primary point of contact for annual accounting and auditing reviews, ensuring compliance and accuracy.

- # Identified and executed key process improvements within financial operations, strengthened internal controls and streamlining workflows.

### *Insight, **Finance Manager | Accounts Payable (AP) IT Tester***

*Jul 2021 - Nov 2023*

Led cross-functional teams in developing, assessing, & deploying three Procard systems for major clients. Integrated the systems with existing payment processes & proven robust data security & encryption protocols to protect sensitive financial information, reduce risk, & enhance overall system security. Collaborated with IT teams to ensure systems compliance with enterprise cybersecurity policies & data security regulations including PCI DSS.

- # Designed financial dashboards to visualize key performance indicators, providing real-time data to senior management

- # Leveraged advanced financial modeling techniques to optimize the credit card program, resulting in a 30% increase in annual rebate revenue

- # Integrated sophisticated financial models with existing ERP systems to ensure seamless data flow and real-time reporting.

- # Oversaw the disbursement of \$1B in payments to 5,000+ vendors each month.

- # Improved business decision making by developing a multi-unit financial reporting process, analyzing key metrics, and presenting data-driven results to senior executives

- # Integrated systems with existing payment processes and established robust data security and encryption protocols to protect sensitive financial information.

### *Eriks North America, Inc., **Senior Finance Manager, North America, & affiliates***

*Oct 2018 - Jul 2021*

Managed a 15-member finance team across AP, accounts receivable (AR), & general ledger (GL) operations.

- # Modeled complex financial scenarios to forecast future cash flows, enhancing strategic decision-making capabilities

- # Performed comprehensive financial evaluations to streamline AP workflows, extending the payment cycle from 25 to 42 days
- # Successfully led a project for the affiliates that reduced unclaimed property exposure from \$25M to > \$175K in one year.
- # Implemented new procure-to-pay controls & audited payable procedures to support data integrity & compliance.
- # Recovered \$435K+ by finding vendors with aged rebates due.

*Eriks North America, Inc., **AP Manager, U.S.***

*Jul 2016 - Oct 2018*

Oversaw a ten-member team in managing AP information systems across central operations & eighty service centers, helping \$220M in payments per year. Audited expense report audits, analyzed AP performance, & presented findings to senior executives. Named areas to align operations more closely with business goals & improve processes.

- # Recovered \$125K+ by analyzing & naming vendors with aged credits.
- # Increased PNC Active Pay enrollment rates, securing \$200K in annual rebates.
- # Developed an internal statement review process that helped recover \$80K in quarterly cash discounts.
- # Collaborated with the tax manager to collect 1,500 updated employee tax documents in six months.
- # Promoted from AP Manager to Senior Finance Manager.

*Wesco Distribution, Inc., **AP Manager | Finance Manager***

*Oct 2012 - Jul 2016*

Led an eight-member team in managing six bank accounts with \$5.1B+ in annual payments including budget planning, AP analysis, trend analysis, month-end closing activities, monthly metrics reporting, & expense report auditing. Implemented a new credit card payment method that secured \$1.3M in rebate revenues.

- # Established an internal statement review process & decreased third-party fees by \$200K per year.
- # Recovered \$435K+ showing aged vendor credits.
- # Championed Lean daily management practices & improved tax record retention compliance by 82.5% in 15 months.

*Huddle House Inc., **Accounting Supervisor***

*2011 - 2012*

*Cox Enterprises, **Senior Accountant***

*2008 - 2011*

*Rare Hospitality Inc. (acquired by Darden), **Senior Accountant***

*2006 - 2008*

## EDUCATION

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*Penn West*

*Bachelor of Science • **Accounting***

## LICENSES & CERTIFICATIONS

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**CompTIA Security+**

*Issued May 2024*

**CompTIA a+ Network**

*Issued Apr 2024*

**Google Cybersecurity Professional**

*Issued Jan 2024*

**Preparing for Google Cloud Certification: Cloud Security Engineer Specialization**

*Issued May 2024*

## SKILLS

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Data & Analysis • PowerBI • Microsoft Office 365 • SQL • basic Python scripting • IT & Security • Linux •  
CompTIA Security+ • CompTIA a+ Network • Google Cybersecurity Professional