

Corey M. Francis

Mesa, AZ • 412.848.3197 • coreyfrancis1981@outlook.com

Accounting Director | Systems Integrations & Practices
Consultant | Cybersecurity Certified

[linkedin.com/in/coreyfrancis1066](https://www.linkedin.com/in/coreyfrancis1066)

Accomplished Accounting and Finance Leader with over 15 years of experience driving efficiency and financial integrity in both corporate and non-profit sectors. I am expert in ERP system implementations (Oracle, SAP, Workday), financial reporting, and process improvement. Recently augmented extensive finance background with a strategic focus on cybersecurity, earning multiple certifications (CompTIA Security+, Google Cybersecurity) to bridge the gap between financial controls and modern data security challenges. Adept at leading teams, managing large-scale payment systems, and providing data-driven insights to senior leadership.

Technical Proficiencies

Data & Analysis: PowerBI, Microsoft Office 365, SQL, basic Python scripting

IT & Security: Linux, CompTIA Security+ & Network+ Frameworks

ERP/Finance Software: QuickBooks Online, SAP, Oracle, Workday, Concur, S&P Prelude

Career Experience

Fresh Start Women's Foundation

Oct 2024 – Aug 2025

Director of Accounting

Led cross-functional teams in developing, assessing, & deploying three Procard systems for major clients. Integrated the systems with existing payment processes & proven robust data security & encryption protocols to protect sensitive financial information, reduce risk, & enhance overall system security. Collaborated with IT teams to ensure systems compliance with enterprise cybersecurity policies & data security regulations including PCI DSS.

- Directed all accounting operations, including the successful implementation and management of QuickBooks Online to enhance financial reporting and workflow efficiency.
- Led the annual budgeting and forecasting process, aligning financial plans with strategic program goals and grant requirements for a leading non-profit organization.
- Oversaw month-end close, financial statement preparation, and served as the primary point of contact for annual accounting and auditing reviews, ensuring compliance and accuracy.
- Identified and executed key process improvements within financial operations, strengthened internal controls and streamlining workflows.

Insight, Chandler, AZ

Jul 2021 – Nov 2023

Finance Manager | Accounts Payable (AP) IT Tester

Led cross-functional teams in developing, assessing, & deploying three Procard systems for major clients. Integrated the systems with existing payment processes & proven robust data security & encryption protocols to protect sensitive financial information, reduce risk, & enhance overall system security. Collaborated with IT teams to ensure systems compliance with enterprise cybersecurity policies & data security regulations including PCI DSS.

- Designed financial dashboards to visualize key performance indicators, providing real-time data to senior management
- Leveraged advanced financial modeling techniques to optimize the credit card program, resulting in a 30% increase in annual rebate revenue
- Integrated sophisticated financial models with existing ERP systems to ensure seamless data flow and real-time reporting.
- Oversaw the disbursement of \$1B in payments to 5,000+ vendors each month.
- Improved business decision making by developing a multi-unit financial reporting process, analyzing key metrics, and presenting data-driven results to senior executives
- Integrated systems with existing payment processes and established robust data security and encryption protocols to protect sensitive financial information.

Eriks North America, Inc., Pittsburgh, PA

Oct 2018 – Jul 2021

Senior Finance Manager, North America, & affiliates

Managed a 15-member finance team across AP, accounts receivable (AR), & general ledger (GL) operations.

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- Modeled complex financial scenarios to forecast future cash flows, enhancing strategic decision-making capabilities
- Performed comprehensive financial evaluations to streamline AP workflows, extending the payment cycle from 25 to 42 days
- Successfully led a project for the affiliates that reduced unclaimed property exposure from \$25M to > \$175K in one year.
- Implemented new procure-to-pay controls & audited payable procedures to support data integrity & compliance.
- Recovered \$435K+ by finding vendors with aged rebates due.

Eriks North America, Inc., Pittsburgh, PA

AP Manager, U.S.

Jul 2016 – Oct 2018

Oversaw a ten-member team in managing AP information systems across central operations & eighty service centers, helping \$220M in payments per year. Audited expense report audits, analyzed AP performance, & presented findings to senior executives. Named areas to align operations more closely with business goals & improve processes.

- Recovered \$125K+ by analyzing & naming vendors with aged credits.
- Increased PNC Active Pay enrollment rates, securing \$200K in annual rebates.
- Developed an internal statement review process that helped recover \$80K in quarterly cash discounts.
- Collaborated with the tax manager to collect 1,500 updated employee tax documents in six months.
- Promoted from AP Manager to Senior Finance Manager.

Wesco Distribution, Inc., Pittsburgh, PA

Oct 2012 – Jul 2016

AP Manager | Finance Manager

Led an eight-member team in managing six bank accounts with \$5.1B+ in annual payments including budget planning, AP analysis, trend analysis, month-end closing activities, monthly metrics reporting, & expense report auditing. Implemented a new credit card payment method that secured \$1.3M in rebate revenues.

- Established an internal statement review process & decreased third-party fees by \$200K per year.
- Recovered \$435K+ showing aged vendor credits.
- Championed Lean daily management practices & improved tax record retention compliance by 82.5% in 15 months.

Certifications & Training

CompTIA Security+, Certified May 2024

CompTIA a+ Network, Certified April 2024

Google Cybersecurity Professional, Certified January 2024

Preparing for Google Cloud Certification: Cloud Security Engineer Specialization, Certified May 2024

Core Competencies

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|------------------------------|--------------------------------|---------------------------|
| • Systems Implementation | • Finance Management | • Auditing and Compliance |
| • Process/System Improvement | • Project Management | • Stakeholder Relations |
| • Technology Innovation | • Security Policies/Procedures | • Internal Controls |
| • Financial Analysis | • Data Security/Data Privacy | • Standard Costing |

Earlier Experience

Accounting Supervisor (2011 – 2012) • Huddle House Inc., Atlanta, GA

Senior Accountant (2008 – 2011) • Cox Enterprises, Atlanta, GA

Senior Accountant (2006 – 2008) • Rare Hospitality Inc. (acquired by Darden), Atlanta, GA

Education Bachelor of Science in Accounting | Penn West, California, PA