## **Introduction to Business**

- 1) Consumers practice the right to \_\_\_\_ when comparing product information on labels before making a purchase.
  - a. be informed
  - b. service
  - c. be heard
  - d. a remedy

**Competency**: Consumerism

- 2) More than 150 customers who purchased a home from a local builder now have mold problems due to faulty construction. This situation may result in the use of:
  - a. Mediation
  - b. small claims court
  - c. arbitration
  - d. a class action lawsuit

**Competency**: Consumerism

- 3) The largest percentage of U.S. businesses employ:
  - a. no employees other than the owner
  - b. over 100 employees
  - c. between 5 and 10 employees
  - d. between 50 and 100 employees

**Competency**: Characteristics and organization of business

- 4) Money loses its value when it:
  - a. is divisible
  - b. is durable
  - c. becomes too plentiful
  - d. becomes too portable

**Competency**: Money management, banking, investments

5) Two things shared by many companies with highly motivated employees are: a. theory X management and high wages b. open communications and self-managed teams c. acceptance of scientific management and centralized decision making d. clear distinctive management levels and a line and staff organizational structure Competency: Rights and responsibilities of employees, managers ,owners, and government 6) A desire to acquire additional education beyond the college degree is an example of: a. focus b. interests c. values d. ambitions **Competency**: Career awareness 7) \_\_\_\_\_ is **not** a business strategy for a business risk. a. Ignore the risk b. Avoid the risk c. Assume the risk d. Insure the risk Competency: Insurance 8) \_\_\_\_\_\_ is the study of how to employ resources to produce goods and services and distribute them among competing groups and individuals. a. Economics b. Capitalism c. Marketing d. Socialism **Competency**: Economic systems

9) \_\_\_\_\_ is the obtaining of private and personal information about a person, such as a

credit card number, and using that information to buy things.

- a. Banking theft
- b. Online theft
- c. Petty theft
- d. Identify theft

## **Competency**: Ethics

- 10) Which of the following situations represents international business?
  - a. A farmer in Nebraska sells soybeans to a company that sells food products to Japan.
  - b. A restaurant in California offers Asian menu items.
  - c. An automobile dealership in Texas sells Toyotas manufactured in Texas.
  - d. A retail store in South Carolina sells crafts from local artists who have moved to the state from all parts of the world.

Competency: Global (international) business

## **ANSWER KEY**

- 1. A
- 2. D
- 3. A
- 4. C
- 5. B
- 6. C
- 7. A
- 8. A
- 9. D
- 10. A