



# Maturity Model for Microsoft 365 Practitioners

September 2025

## Business Process & Search Competency Update

🌟 **Guest star** 🌟 Simon Hudson

### Current Core Team

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Mats Warnolf	Mats Warnolf AB   @MatsWarnolf

### Emeriti

Emily Mancini, Left Uncharted | @eemancini

*Initiative started by Sadie [Van Buren] Gilronan as the SharePoint Maturity Model in 2010*



# Agenda

Practitioner  
& Maturity  
Model  
overview

- Artifacts and Updates
- Purpose



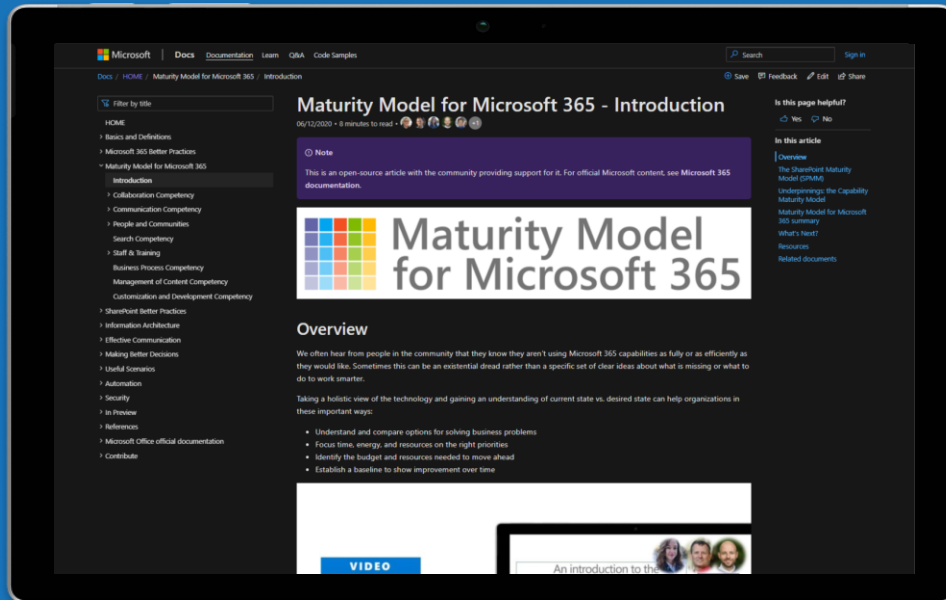
Shout-out &  
Picture  
Time  
**(Together  
Mode!)**



Contribute



The main  
event



<https://learn.microsoft.com/en-us/microsoft-365/community/index-mm4m365>  
or <https://symp.info/MM4M365>







# Simon Doy

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In our thoughts



# Reminders

**Join us every month!**

Download the recurring calendar series

<https://aka.ms/mm4m365/invite>

Global Microsoft 365 & Power Platform Meetup

<https://www.meetup.com/global-microsoft-365-dev-meetup/events/>





# Purpose and articles on Microsoft Learn

## PURPOSE


 Improve organization through use of technology


 Benchmark company and department

 Select appropriate approach


 Develop an organizational business and technical roadmap based on:

- What's possible
- What's desired
- Organization's culture and drivers

 Lead and support strategic planning, with senior management

 Align implementation needs and objectives

 Discuss use of the platform with IT – not just technology

 Socialization tool

## Artifacts

### Published competencies

AI & Cognitive Business ✨

Business Process ✨

Collaboration ✨

Communication ✨

Customization & Development ✨

Employee Experience ✨

Governance, Risk & Compliance ✨

Infrastructure ✨

Management of Content ✨

People & Communities

Search ✨

Staff & Training

### Practical Scenarios

Microsoft 365 Service Change Management

Servicing Microsoft 365 Apps

Servicing Health Management

Enhancing Brand Management

Knowledge Management

### Tools

Running a MM4M365 workshop

Practitioner meeting recordings

### In progress competencies

Data & Analytics

Security

### Supporting articles

Search

Communication

### How to elevate...

Collaboration

Communication


People & Communities

Staff & Training

Governance, Risk and Compliance



# MM4M365 provides benchmarks to measure your organization



Maturity Level	Description/characteristics	Intent
<b>Level 500 Optimizing</b>	Optimal, systematic, statistical, improvement-focus, automated, assured, proactive	“We want to ensure all the key processes are always effective and resilient, while designing the same into anything new we do”
<b>Level 400 Predictable</b>	Productive, interactive, responsive, enhanced, effective, adaptable, quality	“Let’s make things even better by measuring, analyzing and taking actions to improve based on that”
<b>Level 300 Defined</b>	Documented, policy-driven, planned, controlled, stable	“We have defined our processes, policies and procedures, everyone seems to be doing the right thing; let’s keep doing that”
<b>Level 200 Managed</b>	Routine, legacy, fire-fighting, variable, personally managed	“We should ensure everyone knows what they should be doing”
<b>Level 100 Initial</b>	Ad hoc, reactive, uncontrolled, chaotic, unstable, not designed	“Let’s keep putting the fires out and keep the lights on!”



# PnP Picture Time!

- Please turn your video on and we'll grab a Together Mode pic with everyone who wants to be seen to be here.
- We are together in this as a community!





# Overview

## Practitioners for Maturity Model for Microsoft 365

### Get Involved

<https://symp.info/SiCCommunityContentGuide>

Present case study  
at MM4M365  
Practitioners or  
other speaking  
opportunities

Write a  
Practical  
Scenario

Contribute  
on GitHub

Provide  
feedback,  
insights,  
tools, and  
artifacts

Socialize  
MM4M365  
content

### Run a MM4M365 workshop

- <https://symp.info/MM4M365Workshop>

### Purpose

Safe space to:

- Share & test your thoughts
- Guide the process and content
- Decide how to promote your use of the Maturity Model
- Hone your pitch

### Discussion-based monthly meeting

- Understand the competencies & measuring maturity
- Awareness of new assets
- Feedback on the maturity model
- Share anecdotes and success stories
- Map technology, maturity level & competencies
- Run workshops





# Upcoming topics in 2025

January 21	February 18	March 18	April 15	May 20	June 17
Getting Leadership Buy In	How to run a Maturity Model Workshop	Maturity Model and AI Agents	Practical Scenario: Enhancing Brand Management	Security Culture	Process Improvement Practical Scenario / AMA
★ Pia Langenkrans ★	★ Core Team ★	★ Simon Doy ★	★ Simon Hudson ★	★ Mats Warnolf ★	★ Carol Zollinger ★

July 15	August 19	September 16	October 21	November 19	December 17
<i>Summer break</i>	<i>Summer break</i>	Business Process & Search Competency Update	Revisiting the Communications Competency	Practical Scenario: Copilot Adoption Level 300	<i>Winter break</i>
None	None	★ Simon Hudson ★	★ Tara Saylor ★	★ Pia Langenkrans ★	None



# What we are working on

## Governance Risk and Compliance

- Updated

## Security Competency

- In process

## Management of Content review

- In process

## Knowledge Management Practical Scenario

- Ready to publish

## Data Analytics Competency

- Seeking SME

## NEXT SESSION

**October 21 at 10am ET / 7am PT**

# Revisiting the Communication Competency

*Third Tuesday of every month*

<https://aka.ms/mm4m365/invite>

**PnP**  
TRAINING
Sharing is Caring

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Sharing is Caring

[Home](#)

[Contribution Guidance](#)

## Thank you, June attendees!

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- [PnP Contribution Guidance & Assistance](#)
- [PnP Contribution Challenge Rewards](#)

AC Ana Tenezaca Anders Persson Andrew Coffell Anne Dymond Artur Avishek Mazumdar Ayoola Apampa Benjamin Jones Bill Sabey Braden Fase Brian Bukowski Bridget Graper Carol J Shahan Carol Zollinger Chris Gregory Clément Betacorne Dan Balitewicz David Cross David Gurney David Neeck	David Pileggi David Warner Davy Stassen Deb Walther Devenkumar Bhatt Dmitri Plotnikov Dominic Irrcher Edwin Guzman Emma Smith Emmon Johnson Erica Jefferies Francisco Quintero Giacomo Pozzoni Isaac Bertrand Jean Netry-Valere Jeff Coventry John Gardner Joshua Meade Judy Walag Karen E Harrington Kelly Bearne	Kumar Latheesh Lance Yoder Lauryn Haynie Leru Xu Marc D Anderson marsekalrizki Martin Schmucker Mats Gustafsson Mats Warnolf Matt Brinkhoff Matt Burback Monty Evans Mun Ghaleb Mythili R Sampathgiri Nadir Khan Nick Stillings Nirav Raval Pankaj Gawande Patrick Hall Pete Simpkins Pia Langenkrans	Raghav Jha Ralph Rivas Sachin Verma Sarah Morse Sarah Nelson Sascha Ortmann Sebastian Fritsch Shaun Brown Siddhartha Ghattamanen Simon Doy Simon Hudson Stefanie E Schmitz Taylor Sand Thomas Lindner Tony Graves Wayne Tietjen Yaroslav Ryaboshtan Youssef Ajrindou
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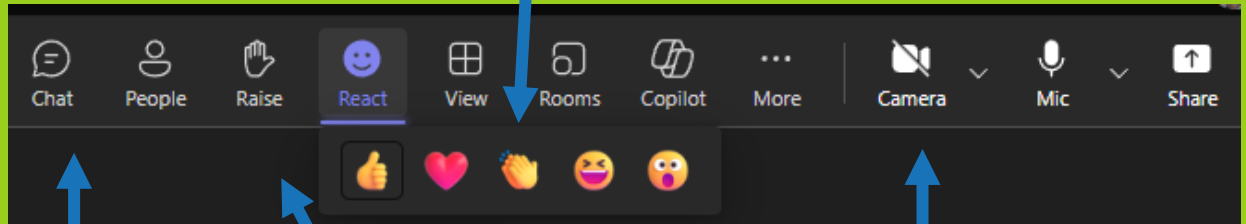
# The Main Event

## Business Process & Search Competency Update

### PROTOCOL

Visually emote and support  
Share reactions while others  
are speaking

Come off mute  
and share your  
thoughts



Ask  
questions,  
offer insights,  
talk to each  
other

Raise your hand to say your piece  
(and put it down again!)

Share your camera  
(don't be shy)





# Overview

## ✨ **Major Maturity Model update** ✨

The Business Process competency and the Search competency have gone live with a raft of changes, extensions and improvements.

Restructured and extended for the rapidly changing technology and business landscape.

Heavily extended to incorporate #AI (and thereby #Copilot) search capabilities and approaches.

Plus sparkles, of course ✨



[Business Process Competency](#)



[Search Competency](#)



# What's Changed - Business Process

## General Updates Across All Levels

- **30 changed or new characteristics. No changes at Level 100.**
- **Better flow, revised grouping under key themes of General, GRC, Business Process**
- **More emphasis on user experience and interface as part of process design.**
- **Whole-system thinking and business integration are now explicitly mentioned as critical attributes.**
- **Agility, flexibility, and auditability have been added to the list of valuable process attributes.**

## Level 200 – Managed

### ✦ New bullet points added:

- Recognition of M365 functionality for automation.
- Process maps exist but documentation of technology solutions is weak.
- Business ownership of processes is inconsistent.
- No overarching automation strategy.

### ✦ Highlighted the role of citizen developers and the risks of undocumented development.

## Level 300 – Defined

### ✦ New emphasis on:

- Transition from procedural workflows to dynamic orchestration.
- Centralised training and skill development.
- Managing citizen development.
- Minimal inconsistency between documented and deployed processes.
- Quality systems incorporating business process solutions.
- Tracking, performance metrics, and out-of-bounds notifications.

✦ Key characteristics given more sparkle ✦



# What's Changed - Business Process

## Level 400 – Predictable

### ✦ New additions:

- Clear continuum from citizen-developed to fully managed solutions.
- APIs and information sources are well established.
- Technology standards and training programmes are in place.
- Business Process training is part of M365 onboarding.
- Formal documentation and audit practices.
- SPC (Statistical Process Control) may be enabled.

## Level 500 – Optimizing

### ✦ New features:

- Power users can adapt workflows on the fly.
- Standardised components for reuse.
- Simulation and workload balancing using real data.
- Processes extend to external users.
- High-level continuous oversight and remodeling.
- Use of AI, SPC, and benchmarking for optimisation.
- Innovative automation approaches proactively introduced.

## Updates to Scenarios

### Toolsets now includes:

- **Copilot Studio, Sales Copilot,** and **Dynamics 365** integrations.
- Expanded list of Power Platform tools.

# What's Changed - Search



LEVEL	NEW ADDITIONS (AUG 2025)	PREVIOUSLY
Introduces <b>richer descriptions</b> and <b>new capabilities</b> at higher levels		
<b>Level 200 – Managed</b>	Some integration with Microsoft 365 search; limited metadata use.	Similar, but less emphasis on platform integration.
<b>Level 300 – Defined</b>	Metadata and taxonomy are used to improve search; some AI features may be piloted.	Focused on structured metadata and tagging.
<b>Level 400 – Predictable</b>	AI summarisation, conversational search, and scoped search introduced.	Advanced search tools, but no AI or synthesis.
<b>Level 500 – Optimizing</b>	Full integration of LLMs, multimodal search, and enterprise knowledge graphs. Search is proactive and adaptive.	Search is highly tuned but lacks AI-driven synthesis





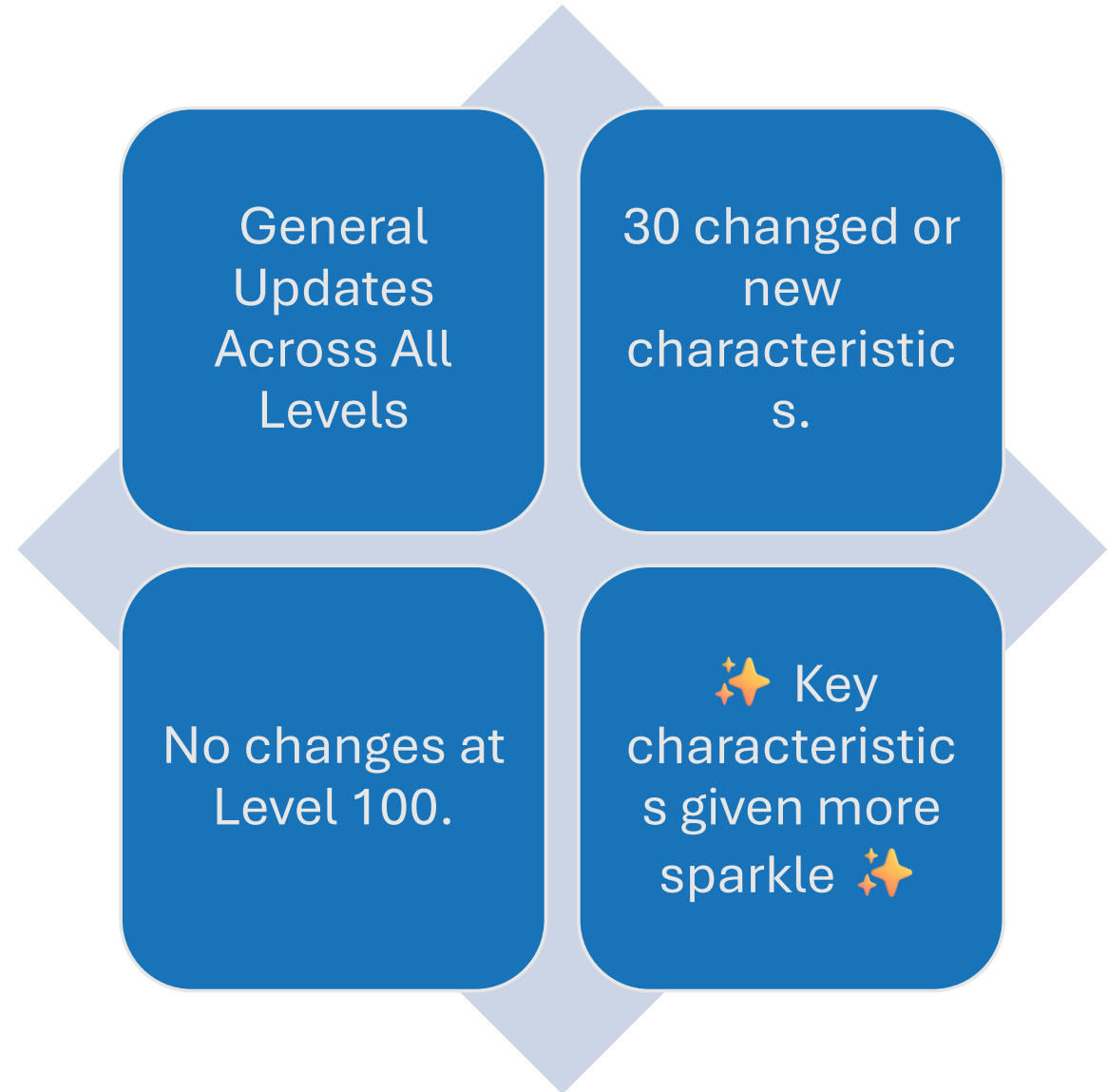
# What's Changed - Search

## **Conceptual Shifts**

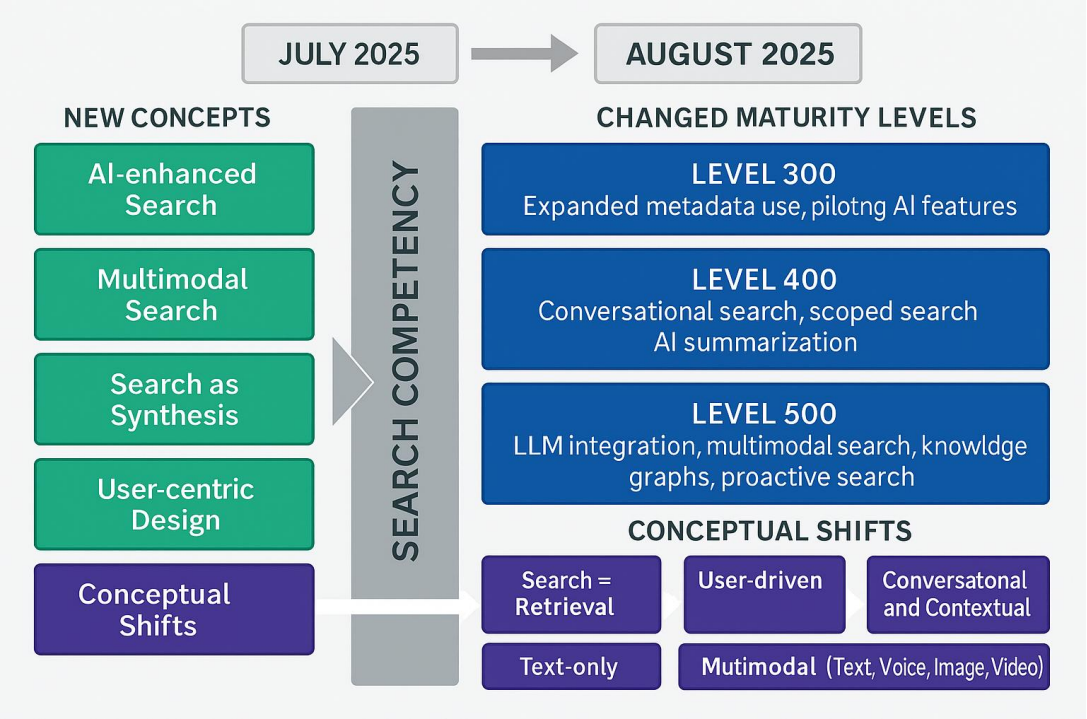
**From “Search” to “Discovery”:** *The competency now frames search as a tool for insight and synthesis, not just retrieval.*

**From “User-driven” to “System-assisted”:** *AI and automation now play a central role in guiding users to relevant content.*

**From “Keyword-based” to “Conversational and Contextual”:** *Natural language queries and contextual understanding are now core features.*



# What's Changed - Search



	August 2025 update	Previously
<b>AI-enhanced Search</b>	Introduced as a major evolution: summarising across documents, extracting key points, answering in natural language using LLMs and knowledge graphs	Not present or only briefly mentioned.
<b>Multi-modal Search</b>	Search now includes text, voice, image, and live video/vision inputs and outputs	Not previously described.
<b>Search as Synthesis</b>	Emphasised that search is not just about finding but also about <b>understanding and discovery</b>	Focused more on retrieval and navigation.
<b>Contextual Search</b>	Search can be scoped to specific content sets or knowledge stores	Less emphasis on scoping or context.
<b>User-centric Design</b>	Stronger emphasis on helping users find what they need without knowing where it's stored	Previously focused more on keyword-based search.



# What's Changed - Search

<b>Total New Concepts Introduced</b>	<b>5</b>	AI-enhanced search, multi-modal search, search as synthesis, contextual search, user-centric design
<b>New or Expanded Capabilities at Maturity Levels</b>	<b>12</b>	Spread across Levels 300–500. Includes AI summarisation, conversational search, scoped search, LLM integration
<b>Changed Definitions or Scope Statements</b>	<b>2</b>	Search now framed as synthesis and understanding, not just retrieval
<b>New Examples or Scenarios</b>	<b>3</b>	Includes finding expertise, discovering organisational knowledge, and synthesising across documents
<b>Deprecated or Reframed Concepts</b>	<b>2</b>	Keyword-based search and basic indexing are now considered legacy or foundational



# Examples of new Search characteristics

## GRC

### 300

Basic governance policies exist for search, but AI-driven search may not be explicitly covered.

The compliance team is aware of AI summarisation risks; early review processes are in place for sensitive domains.

### 400

The governance framework includes AI search, with defined roles for oversight and accountability. AI search governance is integrated into broader information governance, with regular audits of outputs.

### 500

AI search governance is subject to continuous improvement loop, using analytics and feedback to refine policies, with proactive compliance monitoring of AI outputs in high-risk areas.

AI risk posture reviewed regularly, with adjustments based on emerging regulations and technology changes.

## Technology

### 200

AI search may be enabled in some areas, but without full semantic index configuration

### 300

Basic monitoring of AI search performance and adoption is available.

### 400

AI search is fully integrated across all relevant systems, with consistent semantic index coverage.

### 500

AI search is extended to all relevant enterprise platforms, including custom applications, providing focused retrieval and integration of knowledge. This supports multi-modal inputs (voice, image, text) and outputs (summaries, charts, action items).

## User Experience

### 300

Users are educated on search and how to make best use of it. This includes standardised guidance on effective AI search use, including prompt examples.

### 400

Personalisation and AI memory are used to improve relevance and engagement.

AI search adoption metrics are tracked and reported to leadership.

### 500

AI is used to enhance search based on deeper knowledge of the user context and business activity.

Prompt libraries and role-specific templates are widely adopted to accelerate common tasks.

AI search experience is continuously refined based on behavioural analytics and feedback.





# What have been the impacts of Copilot and other AI tools on your BP and Search experiences?

How are you adopting and adapting?

What other significant changes and updates should we be incorporating?



# Thank you

## Next MM4M365 monthly call

**October 21 – 10 ET / 7 PT**

*Third Tuesday of every month: <https://aka.ms/mm4m365/invite>*

## Stay in touch

- Newsletter: [Sign up](#)
- LinkedIn group: [Maturity Model for Microsoft 365 Community](#)
- YouTube: <http://mmvideos.m365.ms/>
- Slide decks: <https://symp.info/MM4M365Slides>
- Twitter/X: [@M365Maturity](#) | [@M365CommDocs](#) | #MM4M365
- BlueSky: [@mm4m365.org](#)

## Take the Maturity Model Self-Assessment

- Fill out the Maturity Model Survey: <https://symp.info/MM4M365Survey>







[aka.ms/m365pnp](https://aka.ms/m365pnp)



# MATURITY MODEL

## FOR MICROSOFT 365

PnP



# PARKER