***Profile***

*Of*

***Hasan Ali***

House-12, Lane-4, Block-A, Mirpur-10

Benaroshipalli, Dhaka

Cell: +8801827020035

*hasanpathan857@gmail.com*

* **Professional Track Record**

Post : Accounts

Organization :DROPBD (A Leading Courier Company)

Duration : 05/08/20 to Running

Address : Mirpur-10, Dhaka

* **Professional Track Record**

Post : Marketing Representative.

Organization : GlaxoSmithKline Bangladesh Limited, (Under Of Distributor)

Duration : 30/10/2012 to 01/11/2015

Address : Maniknagor,Mugda, Dhaka-1213

**Career Objective**

Build-up career in a challenging & rewarding position in any department at a winning organization where creatively sincerity skill & performance are the criteria for one’s appraisal & recognition always believe in hard working & bear the ability to work under pressure.

**Duties & Responsibilities**

* To take responsibility to achieve target both-in volume and value.
* Organize the best Sales Team and lead them for continuous client hunting
* Prepare presentations, proposals and sales contracts
* Collect information from the market and make sound business plan for the assigned area.
* To handle all customers by maintain quality of service and accuracy of information
* Develop relationships within existing customers as well as growing new
* Analyzing periodical sales, market share against competitive brands & find out Know- How to retain & increase market share.

Regular reporting to the top management on periodical sales performance;

**Educational Qualification**

**H.S.C**

Institution : Ramganj Govt. College

Group :B. Studies

Result : 2.10 out of 5.00

Board : Cumilla

Passing Year : 2005

**S.S.C**

Institution : TeoryBahumukhi High School

Group : B. Studies

Result : 3.13 out of 5.00

Board : Dhaka

Passing Year : 2003

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| **Personal Attributes** |

* Organization & team building capacity.
* Hard working, self-driven and change oriented.
* Strong communication & Interpersonal skill.
* Sharp sense of social responsibility.
* Adaptability in any situation.
* Convincing power

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| **Computer proficiency** |

* Application software : MS Word, Ms. Excel,
* Operating system : Windows XP, Windows-7, Windows-8, XP

&Internet Browsing

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| **Language** |

* Bengali : Mother language.
* English : Reading, Writing & Speaking ability.

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| **Personal Information** |

Name :Hasan Ali

Father’s Name :Hanif Pathan

Mother’s Name :Mobeshera

Permanent Address :Vill: Amirpur Pathan Bari, Post: Nagmud Bazar,

P.S:Ramganj, District: Laxmipur

Date of Birth :12/08/1984

Religion : Islam

Nationality : Bangladeshi

Sex : Male

Marital Status : Married

Blood Group :O+(positive)

NID Number :5092719664

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| **Reference** |