



Risk → Risk is a condition where there is a possibility of deviation between desired and expected outcomes.

→ The term project risk means variability in project net PW.

Sources of project risk

- nature of business involved
- length of the study period used in the economic analysis
- rate of interest
- type of physical plant and equipment used
- cash flow estimate
- social risk and unclear specification

Method of Describing project risk

① Sensitivity Analysis

→ A sensitivity analysis reflects how much net PW will change in response to given change in one input parameter.

Steps for sensitivity graph analysis

- ① Plot PW, FW, AW, IRR or CRR on y-axis
- ② % error in estimate of parameter value is plotted in x-axis.
- ③ Slope of the line shows level of sensitivity
- ④ The steeper the slope, more sensitivity.

Perform sensitivity analysis for the following project over range of $\pm 30\%$ in parameter

- | | |
|----------------------|------------------|
| ① Initial investment | ② Annual revenue |
| ③ Salvage value | ④ Life year |

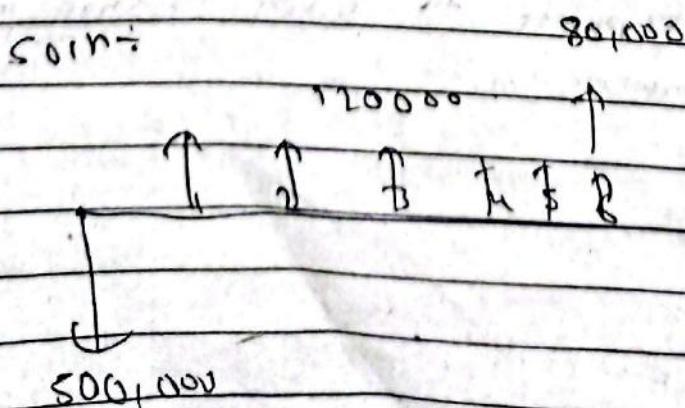
$$IC = 500,000$$

$$AR = 120,000$$

$$SV = 80,000$$

$$L.Y = 6 \text{ years}$$

$$MARR = 10\% \text{ per year}$$



(AW, FW, ZRK, ERK & hi same mthg analysis)

(0%)



$$PW = -500,000 + 120,000 (\text{PIA}, 10\%, 6)$$

$$+ 80,000 (\text{PIF}, 10\%, 6)$$

$$\therefore \$7789.19 \text{ Ans}$$

Written in cash format

$$\Rightarrow PW = -I + A \cdot R \left[\frac{1 - 1^{-N}}{1 - 1^N \times 0.1} \right] + SV \times 1.1^{-N}$$

Now,

For I varies from $\pm 10\%$ $\rightarrow -20\%$ to $+30\%$.

[only changes $\% \rightarrow$ calc
 \downarrow \uparrow \downarrow same]

$$PW(-30\%) = -500,000(1-0.3) + 120,000(\text{PIA}, 10\%, 6) + 80,000 (\text{PIF}, 10\%, 6)$$

\uparrow same

$$= 217789.19$$

$$PV(-20\%) = 167789.19$$

$$PW(-10\%) = 117789.19$$

$$PW(0\%) = 67789.19834$$

$$PW(+10\%) = 17789.19884$$

$$PW(+20\%) = -32210.80166$$

$$PW(+30\%) = -82210.801$$

For A.R

$$PW = -500,000 + 120,000 \left[\frac{1.1^6 - 1}{1.1^6 \times 0.1} \right] \times 2$$

↓
Change
=

$$+ 80,000 \times 1.1^{-6}$$

(ix)

$$\frac{1 - 1.1^{-6}}{1.1^6 \times 0.1}$$

$$PW (-3\%) = -89,000$$

$$PW (-2\%) = -367.37$$

$$PW (-1\%) = 15526.06$$

$$PW (0\%) = 67789.19$$

$$PW (1\%) = 120052.32$$

$$PW (2\%) = 172315.455$$

$$PW (3\%) = 224578.58$$

=

For SN

$$PW = -500,000 + 120,000 \left[\frac{1.1^6 - 1}{1.1^6 \times 0.1} \right]$$

↓
Change
=

$$+ 80,000 \times 1.1^{-6} \times 2$$

$$PW (-3\%) = 54241.82$$

$$-20 = 58757.61$$

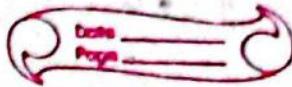
$$-10 = 63273.48$$

$$0 = 67789.19$$

$$10 = 72304.98$$

$$20 = 76820.78$$

$$30 = 81336.57$$



for your info

$$PW = -500,000 + 120,000 \times \frac{1 - 1}{1 + 0.12} = -500,000 + 120,000 \times 0.625 = -500,000 + 75,000 = -425,000$$

$$+ 80,000 \times 1.1^{\frac{6}{12}} \rightarrow 4.0 \text{ change}$$

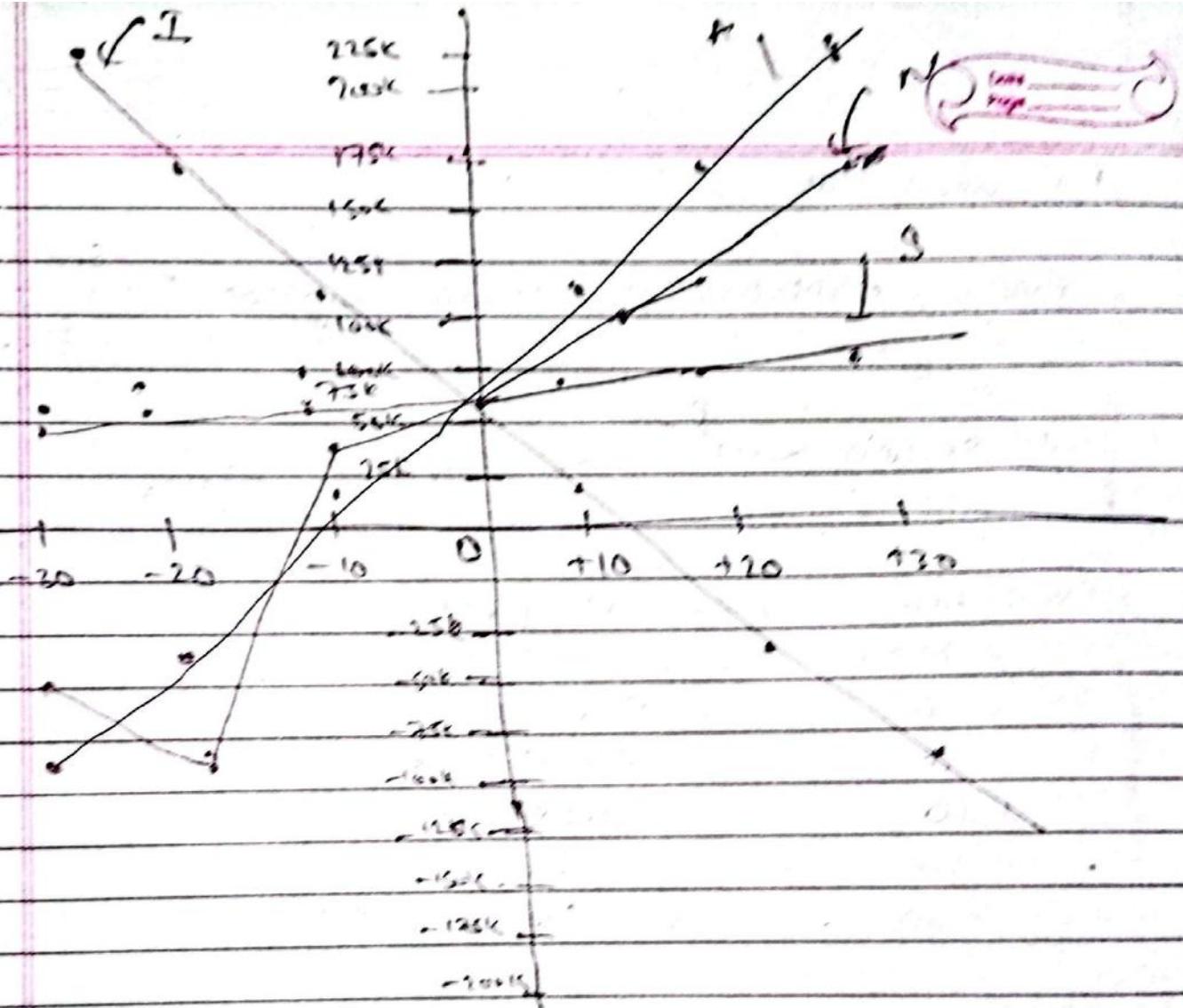
PW (-30%)	=	-50531.18
-20%	=	-8813.38
-10	=	30581
0	=	67787.19
+10	=	102928.53
+20	=	136114.80
+30	=	167436.512

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12W

	-30%	-20%	-10%	0%	+10%	+20%	+30%
I	217789.19	167799.19	117789.19	67789.19			
A	100%						
S							
N							

fill all tables



→ Slope baki jin hunting tuo steep and
more sensitive = "

hola

Aw ganda osay
Kinali values ali may
oawsha)

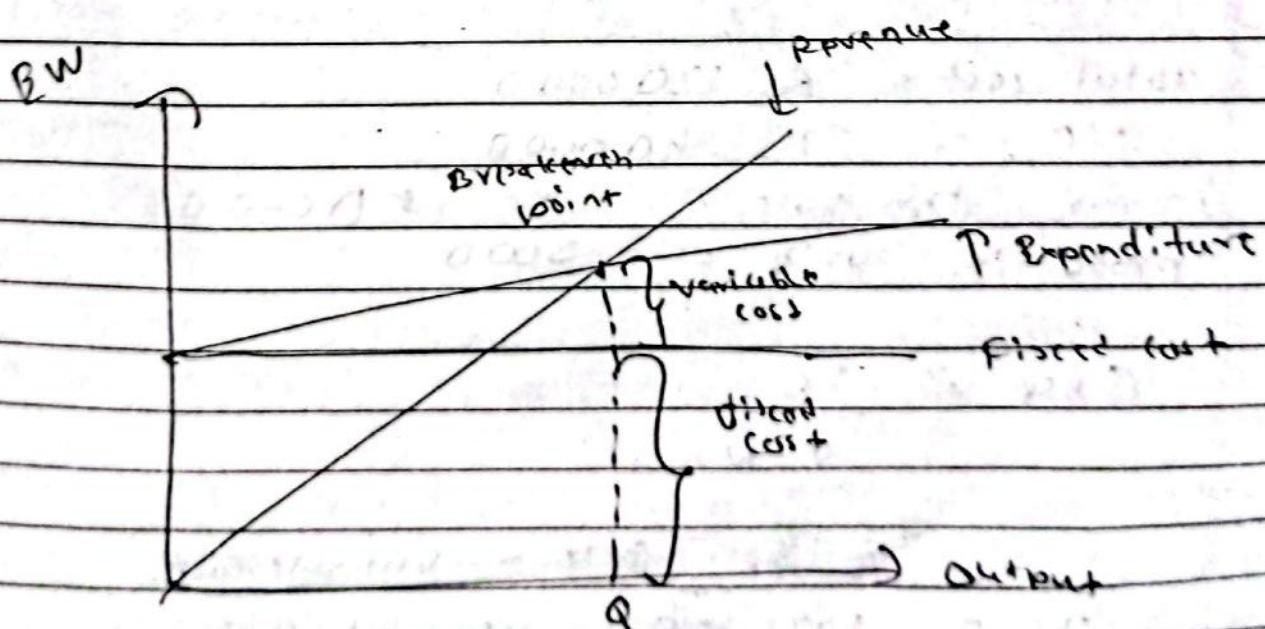
Breakeven Analysis

- is the point at which revenue is exactly equal to cost
- the main objective of breakeven analysis is to find out the condition of no loss and no gain

Let's SP per unit be v variable cost per unit fc is fixed cost per unit
 Q , quantity of production
(~~at least~~)

$$\text{Total sales} = S \times Q \quad \rightarrow (i)$$

$$\begin{aligned} \text{Total } \cancel{\text{cost}} &= \text{variable cost} + \text{fixed cost} \\ TC &= v \times Q + fc \quad \rightarrow (ii) \end{aligned}$$



Total cost = Total sales

variable cost + fixed cost = $s \times Q$

$$FC = s \times Q - v \times Q$$

$$Q = \frac{FC}{s-v}$$

$$Q_{BEP} = \frac{FC}{s-v} \text{ (Units)}$$

Calculate break even volume at a cable manufacturing company from the following data.

$$\text{Total cost} = \text{Rs } 120\,000\,000$$

$$VC = \text{Rs } 40\,000\,000$$

$$\text{income from sales} = \text{Rs } 150\,000\,000$$

$$\text{production units} = 5000$$

$$Q_{BEP} = \frac{FC}{s-v}$$

$$FC = \frac{\text{Total cost}}{\text{Sales}} - \text{variable cost}$$

$$= 120\,000\,000 - 400\,000\,000$$

$$= \text{Rs } 800\,000$$

$$\text{Selling price pr unit (s)} = \frac{TS}{Q} = \frac{1500000}{5000} = \text{Rs } 300 \text{ / unit}$$

$$\text{Variable cost pr unit (v)} = \frac{VC}{Q} = \frac{400000}{5000} = \text{Rs } 80 \text{ / unit}$$

$$Q_{BEP} = \frac{800000}{300 - 80} = 3136.3 \text{ units } \#$$

If 20W CFL bulb price is Rs 280 and 100W filament bulb is Rs 30 at market but their lighting power is equal. Which bulb do you prefer to use in your house? When Electricity cost is Rs 12 pps unit.

Solt:

For CFL

$$I = \text{Rs } 280 \text{ / hrs}$$

$$\text{Cost} = \frac{20}{1000} \times 2 \times 12$$

(WAD&V)

$$= 0.24x$$

For filament

$$I = \text{Rs } 30 \text{ / hrs}$$

$$\text{Cost} = \frac{100}{1000} \times 2 \times 12$$

$$= 1.2x$$

Total cost

$$= 280 + 0.24x$$

Total cost

$$= 30 + 1.2x$$

At 1812 P

$$280 + 0.24x = 30 + 1.2x$$

$$280 - 30 = 1.2x - 0.24x$$

$$x = 260.42 \text{ hrs}$$

(do not put value in total cost)

(cost includes machine)

(cost of CFL will be lower so

We will use CFL)

Use of BE principle while comparing two alternatives

$$EW_A = f_1(y)$$

$$EW_B = f_2(y)$$

y = a common factor which hardly alternatives are dependent

At B.P

$$P_{W_A} = P_{W_B}$$

$$J_1(y) = J_2(y)$$

Solve for y .

Suppose that there are two alternative electric motors that provide 100 HP. O.P.

item	motor A	motor B
P.C	125000	160000
η	74%	92%
M.C	5000 per year	2500 per year
n	10	10
Annual tax	1.5% at I	1.5% at I
MARR	15%	15%

① How many hours per year would the motors have to be operated at full load for the annual cost to be equal, if the electricity cost is Re 5 kw/h.

② If annual operation is more than 55 hrs, which motor should be selected?

(A.C.)

~~for 20 yrs com.~~



for motor A

$$CR = 1150000 (AIP, 9\%, N) - 0 \\ = 24906.5$$

Maintenance cost = ₹ 5000

$$\begin{aligned} \text{Annual taxe} &= 1.5\% \text{ of } 175000 \\ \text{and insurance} &= 1875 \end{aligned}$$

Operating expense for power

$$n = \frac{DIP}{IIP}$$

1 pt. \times no. of hours of operation per year
 \times rate of power \rightarrow ~~1000000~~
 \times $\frac{(DIP)}{IIP}$

$$\begin{aligned} \text{Operating expenses} &= \text{input} \times \text{rate} \times \text{hrs} \\ &= 100 \times 0.746 \rightarrow \text{kW} \\ &\quad \xrightarrow{0.74} \times 5 \times x \end{aligned}$$

$$= 504.5 \text{ rs}$$

Total ~~amt~~ amount lost at motor B

$$= 24906.5 + 5000 + 1875 + 504.5 \text{ rs}$$

for motor B

$$CR = 160000 \text{ (AIP, } i=9\%, n) - 0$$

$$= 2603.92 - 26039.24$$

$$31880.33$$

$$MC = 2500$$

$$\text{Annual tax} \rightarrow 2400$$

$$m = 0.1p \\ 1.1p$$

$$\text{operating pexns} = \text{Pinput} \times \text{rate} \times h_s$$

$$= 0.0220 \times 105.43746 \xrightarrow{1\text{kw}} \times 5 \times 2 \\ = 0.92 \\ = 405.4374$$

$$\text{annual equivalent wt cost of B}$$

$$= 36780.33 + 405.4374$$

at BRP

$$(Aw)_A = (Aw)_B$$

$$31781.5 + 504.574 = 36780.33 + 405.4374 \\ 99.074 = 4998.83$$

$$x = 50.457$$

$$x = 51 \text{ hr}$$



→ If annual operation is more than \$3 hrs then motor B is selected due to less operating expenses.

Scenario Analysis

→ A procedure of comparing a "base case" to one or more additional scenarios such as best and worst cases to identify the extreme and most likely project outcomes.

① Best scenario → high demand, high selling price, low variable cost and so on.

② Normal scenario → average demand, average selling price, average variable cost and so on.

③ Worst scenario → low demand, low selling price and high variable cost and so on.

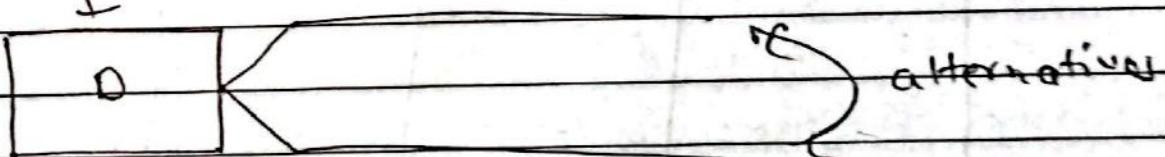
Decision Tree and Sequential Investment Decision

A decision tree is a graphical device that shows a sequence of strategic decisions and the expected consequences under each possible set of circumstances.

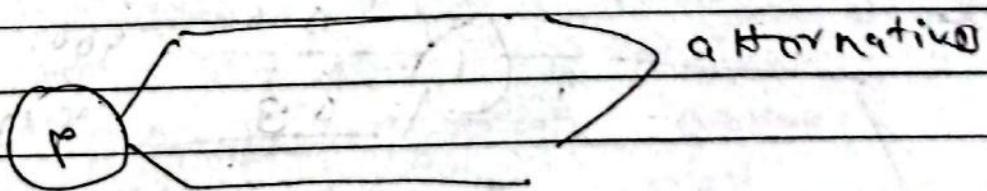
It is constructed from left to right and includes each possible decisions and outcomes.

Components of Decision Tree

i) Decision Node



ii) probability node



iii) Probability tree approach

A graphic or tabular approach for organizing the possible cash-flow streams generated by an investment.

A Company establishing 3 SPII branches
Each will have establishment cost of
Rs 90000. From the preliminary survey
following data are obtained. Determine
the best decision.

SPII Branch 1		SPII Branch 2		SPII Branch 3	
Prob.	Income	Prob.	Income	Prob.	Income
0.1	4000	0.35	9000	0.1	5000
0.6	4000	0.4	6000	0.5	1000
0.3	9000	0.25	2000	0.4	7000

Branch 1

P

I

Expected return

Total = 400 +

Branch 2

Total =

Branch 3

Total =

(SPII branch 2)

Old SPII branch

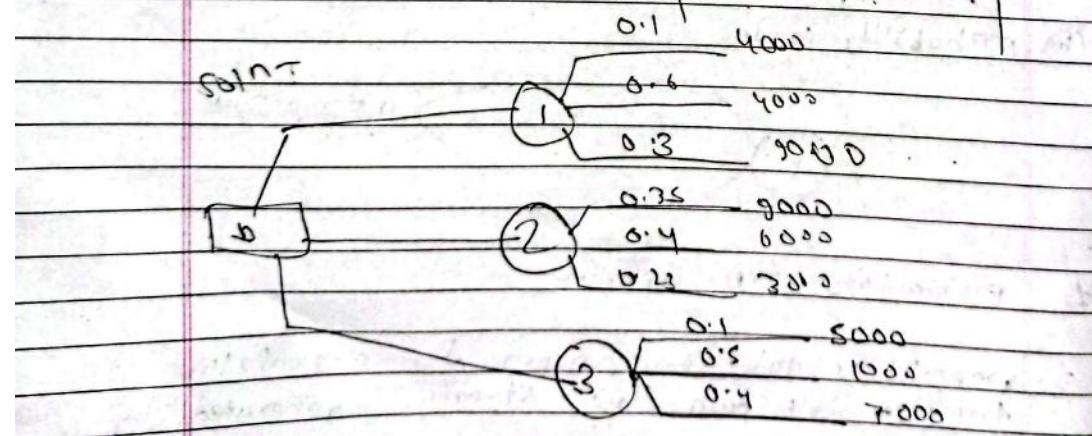


Fig: Decision tree

A leatherman by
possibility of e
at the two possi
bilitiy are bne
analysis of

Branch 1

	P	0.1	0.6	0.3
I		4000	4000	-9000
Expected return		400	2400	2700
Total		$400 + 2400 + 2700 = 5500$		

Branch 2

$$\text{Total} = 6300$$

Branch 3

$$\text{Total} = 3800$$

(Since branch 2 has higher expected return
 so split branch 2)

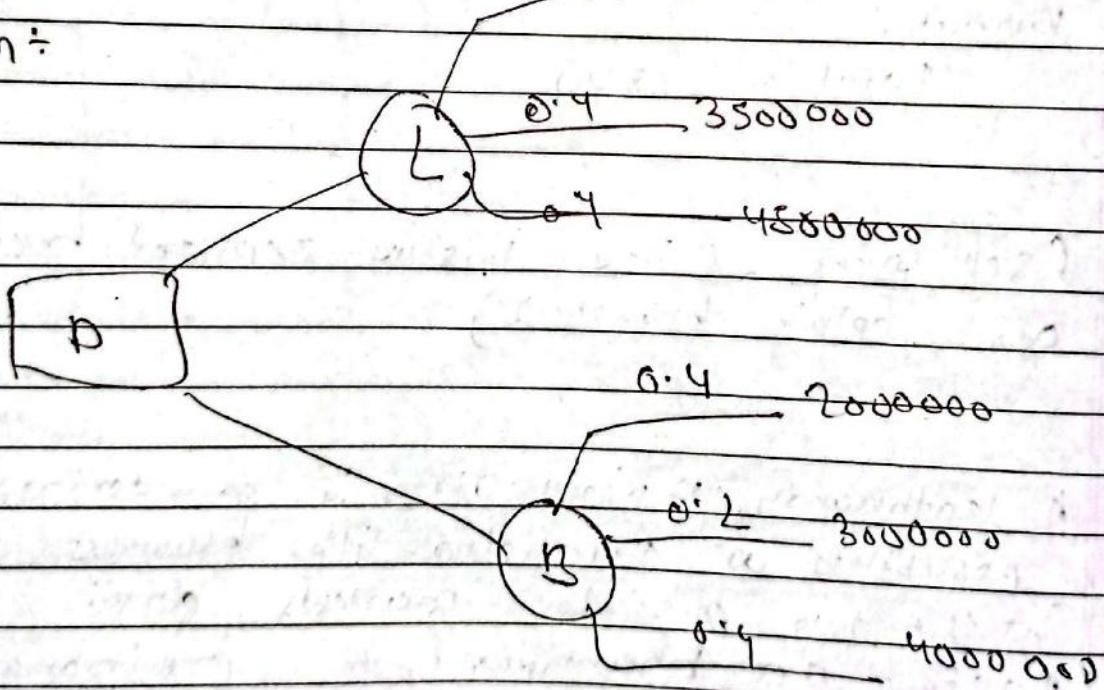
A leatherhandy business firm is considering the possibility of expanding its business to one of the two possible markets areas Lalitpur or Bhaktapur. A preliminary analysis of the data is shown as :-



	Talitpur (000)	Bhaktapur (000)		
Probability	Profit	Prob	Profit	
Low success	0.2	2000	0.4	2000
medium	0.4	3500	0.2	3000
High	0.4	4500	0.4	4000

The cost of advertising Talitpur is Rs 200,000
and for Bhaktapur is 150,000. Find
out which market should be targeted by
the firm.

Soln:



$$ER \text{ at } L = 3600000$$

$$ER \text{ at } B = 3000000$$

Now,
Sub the cost for adu

Profit

$$\text{Profit} = 3600000 - 200,000 \\ = 3400000$$

Profit

$$\text{Profit} = 3000000 - 150,000 \\ = 2850000$$

Profit 2 is more so we should invest in
Lalitpur.

A company produces a product whose FC
and TC are 40,000 and Rs. 85,000 &
 $TS = 1,05,000$ and Sale volume $q = 15,000$

Find BEP in Units

What should be the output if desired profit is
Rs 50,000

Calc:

$$Q_{BEP} = \frac{FC}{S-V} \text{ (units)} = \frac{40,000}{85} = 15,000$$

$$FC = Q \cdot (S-V) \quad (S-V) = \frac{FC}{q}$$

$$S-V = 8/3$$



$$Q_{\text{break}} = \frac{FC}{VS - V}$$

$$S = \frac{TS}{Q} = 7 \quad V = \frac{VC}{Q} = \frac{45000}{15000} = 3$$

$$TC = FC + VC$$

$$VC = TC - FC \\ = 48,000$$

$$Q_{\text{break}} = \frac{40,000}{7 - 3} = 10,000 \text{ units}$$

$$\text{Profit} = TS - TC$$

$$50,000 = 105,000 Q - 5 - (FC + VC)$$

$$50,000 = Q \cdot 7 - (40,000 + 3V \cdot Q)$$

$$50,000 = 7Q - 40,000 - 3Q \\ 96,000 = 4Q$$

$$Q = 24,000 \#$$

$1 \text{ hp} = 0.746 \text{ kW}$