



Bluesocket Introduces 7 North American Channel Partners

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Wireless Products To Be Sold and Supported By Networking Experts
Across North America

BURLINGTON, Mass., Oct. 29 /PRNewswire/ -- Bluesocket Inc., the fast-growing developer of wireless local area network (WLAN) solutions for securely connecting and managing wireless devices to corporate networks and the Internet, today announced its first distribution and sales partners in North America.

"With security being a paramount issue in all facets of business today, the demand to address the often unpredictable security and increasingly popular mobility advantages of wireless is not surprising," said Eric Janszen, Bluesocket's President and Chief Executive Officer. "What is startling, however, is the sheer volume of interest from companies who have served LAN needs for years. These companies are estimating that interest in highly cost-effective point solutions for WLAN implementations are being demanded from 10s to 100s of times more frequently than they were just a quarter ago."

By delivering all four aspects of SecureMobility(TM) -- authentication, authorization, administration and accessibility -- in one highly cost-effective box, Bluesocket has secured leading resellers to service and expand the North American market. Bluesocket's wireless networking products are now available from the following value-added systems integrators, who will provide product, installation, training support and maintenance:

AirWave	San Jose, CA
BeyondWire	Kittanning, PA (near Pittsburgh)
CompuNET International	St. Louis Park, MN (Twin Cities)
DataVox Technologies	New York, NY
Microtech Information Systems	Rochester, NY
NRI Data	Morrisville, PA & Norwood, MA
Wireless Information Networks, Inc	Willowbrook, Illinois (Greater Chicago area)

Today's news follows Bluesocket's recent announcements of initial shipments of the company's flagship product, the WG-1000 Wireless Gateway; recent sale

to management consulting leader KPMG Consulting in London, England; and the completion of an extensive worldwide beta testing program (with major enterprises including Microsoft and Deloitte & Touche).

Profiles of Bluesocket's Premier Resellers in North America:

AirWave www.airwave.com

Headquartered in California's Silicon Valley, AirWave develops wireless technology solutions to provide mobile workers with secure, reliable access to critical applications and network resources from remote locations.

BeyondWire www.beyondwiretech.com

BeyondWire offers end-to-end turnkey solutions to design, integrate and install RF, microwave and optical wireless networking and communications systems. BeyondWire carries more manufacturer certifications than any other wireless interconnects integrator on the East Coast. The company is currently installing Bluesocket Wireless Gateways at Clarion University in western Pennsylvania.

CompuNET International www.compunetinc.com

CompuNET International, Inc was founded in 1988 to offer cost-effective, quality products to the computing industry. The company specializes in networking and communications hardware and its integration with data storage, terminals, printers, to fit companies needs and budget.

DataVox Technologies www.datavox.com

Located in the heart of the financial district of New York City and with offices in Miami, FL, DataVox is an established network, systems and infrastructure consulting organization and technology integration firm with broad skills in the designing, implementing and managing of complex computing and network communications systems. DataVox Technologies is a Premier Cisco Partner, as well as an authorized integrator of 3COM, Nortel and Lucent network systems. The company's management staff derives its expertise from extensive engagements with leading US firms such as Salomon Smith Barney, Jefferies Securities, Bear Stearns, Bell Atlantic, Price Waterhouse Coopers and Reuters.

Microtech Information Systems, Inc. www.microtechis.com

Microtech Information Systems, Inc. is a full service IT support and systems integration company, that specializes in government, academic, healthcare, and corporate computing Microtech builds custom computer systems to and provides network support and services to their clients. Microtech is installing Bluesocket systems at Global Crossing -- the world's first integrated global IP-based network, which reaches 27 countries and more than 200 major cities around the globe, as well as many of the world's largest corporations, providing a full range of managed data and voice products and services.

NRI Data www.nridata.com

With offices in Pennsylvania, New Jersey and Massachusetts; NRI has been a trusted supplier to corporate computer users for 25 years. Its customers, who include XYZ turn to NRI as a single source for workstations, servers, printers, networking products and more - plus the technical service and support to keep it all running. NRI has found that its customers (who range from major finance/credit corporations to high tech manufacturers and universities) see Bluesocket a valuable complement to NRI's networking products from companies like Cisco, Compaq and Nokia.

Wireless Information Networks (WIN) www.877mobilan.com

A leading wireless network integrator, WIN provides un-tethered Internet and local area network access, to educational institutions across the United States. WIN sells mobile network labs and classrooms to school districts, hospitals and universities such as the University of Texas at Dallas, which is currently using Bluesocket to give its students and faculty wireless Secure Mobility(TM) throughout their campus. WIN's customers include Chevron, the Chicago Public Schools, even The Dave Matthews Band who turned to WIN for their traveling wireless intranet.

"Bluesocket's sales channel is our most important partnership," said Joost DeJong, Bluesocket's VP of sales. "As ambassadors for our wireless networking solutions, these resellers are our first and last point of contact between users of our products and the company. Accordingly, we have sought out the very best systems integrators in the industry to ensure customers' needs for installation, training and support are met fully. We're proud to be working with the best of the best."

Indications are that interest in products by Bluesocket will only continue to grow. In a May 2001 report Gartner Research noted that US corporations and schools have embraced wireless networking technology (based on the 802.11 standard) because of the benefits of campus roaming as well as the widespread use of mobile PCs. Gartner projects "over 15 million Laptops with 802.11 support will be shipped in 2005 up from 2.9 million in 2001."

Bluesocket's flagship product, the WG-1000 Wireless Gateway offers a scalable, single component solution for solving the security, class of service (CoS), and management issues facing enterprises and service providers who are deploying IEEE 802.11b (aka Wi-Fi) and Bluetooth-based wireless networks. The WG-1000 is RF-standards-agnostic and is also compatible with future WLAN standards, such as 802.11a, 802.11g, 802.11x

and HiperLAN2. Configured via a Web browser, the WG-1000 Wireless Gateway sits between an enterprise's access points (wireless base stations) and the rest of the network, acting as a gateway between wireless and wired components.

About Bluesocket:

Bluesocket, Inc. manufactures high performance solutions enabling the broad deployment and effective management of wireless local area networks (WLANs) for data and voice communications in medium-to-large enterprises worldwide. Bluesocket's systems are optimized to reduce the total cost of ownership of wireless LANs while maximizing their benefits. Bluesocket provides enterprises including KPMG Consulting, Microsoft and the University of Texas with a simple yet comprehensive system to secure and manage WLANs (e.g. 802.11 family, HiperLAN2, Bluetooth).

Bluesocket's WG-1000 Wireless Gateway gives users of mobile devices (laptops, PDAs, mobile phones) wireless access to corporate networks and the Internet while moving within their campus buildings, other corporate premises and public coverage areas with SecureMobility(TM).

With offices in Burlington, Mass. (USA); London and Southampton (UK), Bluesocket, Inc. is a privately held, global corporation with funding from St Paul Venture Capital and Osborn Capital; and managed by executives from 3Com, British Telecom, Ericsson, Verizon, Lucent, Intel; other industry leaders.

For additional information: <http://www.bluesocket.com>

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