

**ADTRAN, Inc. Reports First Quarter 2006 Results and Declares Quarterly Cash Dividend**

1,951 words

17 April 2006

19:30

Business Wire

BWR

English

(c) 2006 Business Wire. All Rights Reserved.

HUNTSVILLE, Ala. - (BUSINESS WIRE) - April 17, 2006 - ADTRAN, Inc. (NASDAQ:ADTN) reported results for the first quarter of 2006. Sales increased to \$108,648,000 for the quarter compared to \$104,577,000 for the first quarter of 2005. Non-GAAP net income increased 18% to \$17,966,000 for the quarter compared to GAAP net income of \$15,220,000 for the first quarter of 2005. Non-GAAP earnings per share, assuming dilution, were \$0.23 for the quarter compared to GAAP earnings per share, assuming dilution, of \$0.20 for the first quarter of 2005. For the quarter, GAAP net income increased to \$16,255,000 and GAAP earnings per share, assuming dilution, increased to \$0.21, compared to the first quarter of 2005. Non-GAAP net income and non-GAAP earnings per share for the first quarter exclude the effect of stock compensation expense resulting from the application of Statement of Financial Accounting Standards No. 123R, Share-Based Payment ("SFAS 123R").

SFAS 123R was adopted on a prospective basis effective January 1, 2006. See the table below for reconciliation between non-GAAP and GAAP net income and earnings per share.

For the quarter, gross margin increased to 59.4% compared to 57.6% for the first quarter of 2005.

ADTRAN Chief Executive Officer Tom Stanton stated, "Although shipments in the first quarter of 2006 were below our original expectations, we saw strong revenue growth in our three primary growth areas: Optical Access, Broadband Access, and NetVanta(R) Routers and Switches. We anticipate this momentum will continue to increase as we progress through the year."

The Company also announced that its Board of Directors declared a cash dividend for the first quarter of 2006. The quarterly cash dividend is \$0.09 per common share to be paid to holders of record at the close of business on May 4, 2006. The ex-dividend date is May 2, 2006 and the payment date is May 18, 2006.

The Company also confirmed that its first quarter conference call will be held Tuesday, April 18 at 9:30 a.m. Central Time. Guidance for the second quarter and year 2006 will be issued during this conference call. This conference call will be web cast live through StreetEvents.com. To listen, simply visit the Investor Relations site at <http://www.adtran.com> or <http://streetevents.com> approximately 10 minutes prior to the start of the call and click on the conference call link provided.

An online replay of the conference call will be available for seven days at <http://streetevents.com>. In addition, an online replay of the conference call, as well as the text of the Company's earnings release, will be available on the Investor Relations site at <http://www.adtran.com> for at least 12 months following the call.

ADTRAN, Inc. is one of the world's most successful network access equipment suppliers, with an 18-year history of profitability and a portfolio of more than 1,400 solutions for use in the last mile of today's telecommunications networks. Widely deployed by carriers and enterprises alike, ADTRAN solutions enable voice, data, video, and Internet communications across copper, fiber, and wireless network infrastructures. ADTRAN solutions are currently in use by every major U.S. service provider and many global ones, as well as by thousands of public, private and governmental organizations worldwide.

For more information, contact the company at 800 9ADTRAN (800 923-8726) or via email at [info@adtran.com](mailto:info@adtran.com). On the Web, visit [www.adtran.com](http://www.adtran.com).

This press release contains forward-looking statements which reflect management's best judgment based on factors currently known. However, these statements involve risks and uncertainties, including the successful development and market acceptance of new products, the degree of competition in the market for such products, the product and channel mix, component costs, manufacturing efficiencies, and other risks detailed in our annual report on Form 10-K for the year ended December 31, 2005. These risks and uncertainties could cause actual results to differ materially from those in the forward-looking statements included in this press release.

This release includes non-GAAP net income, non-GAAP earnings per share data, and other non-GAAP line items from the Non-GAAP Information table in this release, including costs of sales, gross profit, selling, general and administrative expenses, research and development expenses, profit from operations, income before provision for income taxes and provision for income taxes. These measures exclude the effect of stock compensation expense for employee stock options associated with the application of SFAS 123R, which ADTRAN adopted effective January 1, 2006. These measures are not in accordance with, or an alternative for, generally accepted accounting principles and may be different from non-GAAP measures used by other companies. ADTRAN believes that the presentation of the non-GAAP measures, when shown in conjunction with the corresponding GAAP measures, provides useful information to management and investors regarding financial and business trends relating to its financial condition and results of operations. ADTRAN further believes that where adjustments used in calculating non-GAAP net income and non-GAAP earnings per share are based on specific, identified charges that impact different line items in the statements of income, it is useful to investors to know how these specific line items are affected by these adjustments. In particular, as ADTRAN begins to apply SFAS 123R, it believes that it is useful to investors to understand how the expenses associated with the application of SFAS 123R are reflected in its results of operations. The presentation of these non-GAAP measures permits both investors and management to more readily compare past results, which do not include the impact of SFAS 123R, with future results, and to better understand ADTRAN's performance over the periods presented.

Condensed Balance Sheet  
March 31, 2006  
Unaudited  
( In thousands)

	March 31, 2006
	-----
Assets	
Cash & cash equivalents	\$ 110,160
Short-term investments	160,031
Accounts receivable (net)	62,555
Other receivables	3,066
Inventory (net)	48,160
Prepaid expenses and other current assets	8,654
	-----
Total current assets	392,626
Equipment (net)	19,682
Land	4,263
Bldg. & land improvements (net)	59,771
Other assets	498
Long-term investments	185,132
	-----
Total long-term assets	269,346
	-----
Total assets	\$ 661,972
	=====
Liabilities and stockholders' equity	

Accounts payable	\$ 19,334
Accrued wages and benefits	6,982
Accrued liabilities	20,798
	-----
Total current liabilities	47,114
Deferred tax liabilities	3,615
Other non-current liabilities	4,671
Long term-debt	50,000
	-----
Total long-term liabilities	58,286
Total liabilities	105,400
Stockholders' equity	556,572
	-----
Total liabilities and stockholders' equity	\$ 661,972
	=====

Condensed Statements of Income  
For the three month periods ended March 31, 2006 and 2005  
(In thousands, except per share data)  
Unaudited

	Three Months Ended March 31, 2006	Three Months Ended March 31, 2005
	-----	-----
Sales	\$108,648	\$104,577
Cost of Sales	44,140	44,349
	-----	-----
Gross Profit	64,508	60,228
Selling, general and administrative expenses	24,766	22,949
Research and development expenses	17,766	16,343
	-----	-----
Profit from operations	21,976	20,936
Interest expense	( 634)	( 583)
Other income, net	4,116	2,848
	-----	-----
Income before provision for income taxes	25,458	23,201
Provision for income taxes	( 9,203)	( 7,981)
	-----	-----
Net income (1)	\$16,255	\$15,220
	=====	=====

Weighted average shares		
Basic	76,655	75,755
Diluted (2)	78,909	77,318
Earnings per common share		
Basic	\$0.21	\$0.20
Diluted (2)	\$0.21	\$0.20

(1) Net income for the first quarter of fiscal 2006 included stock-based compensation expense recognized related to employee stock options, net of tax, of \$1.7 million under SFAS 123(R). There was no stock-based compensation expense related to employee stock options under SFAS 123 in fiscal 2005 because we did not adopt the recognition provisions of SFAS 123.

(2) Assumes exercise of dilutive stock options calculated under the treasury stock method.

Non-GAAP Information (1) (2)  
For the three month periods ended March 31, 2006 and 2005  
(In thousands, except per share data)  
Unaudited

	Non-GAAP (excludes effects of SFAS 123R) Three Months Ended March 31, 2006	Effects of SFAS 123R March 31, 2006	GAAP Three Months Ended March 31, 2006	GAAP Three Months Ended March 31, 2005
Sales	\$108,648	\$0	\$108,648	\$104,577
Cost of Sales (a)	44,057	83	44,140	44,349
Gross Profit (a)	64,591	83	64,508	60,228
Selling, general and administrative expenses (a)	23,809	957	24,766	22,949
Research and development expenses (a)	16,839	927	17,766	16,343
Profit from operations (a)	23,943	(1,967)	21,976	20,936
Interest expense	(634)	0	(634)	(583)
Other income, net	4,116	0	4,116	2,848
Income before provision for income taxes (a)	27,425	(1,967)	25,458	23,201
Provision for income taxes (b)	(9,459)	256	(9,203)	(7,981)

Net income (a)(b)	\$17,966	(\$1,711)	\$16,255	\$15,220
Weighted average shares				
Basic	76,655	76,655	76,655	75,755
Diluted (3)	78,909	78,909	78,909	77,318
Earnings per common share				
Basic	\$0.23	(\$0.02)	\$0.21	\$0.20
Diluted (3)	\$0.23	(\$0.02)	\$0.21	\$0.20

(1) A reconciliation between net income on a GAAP basis and non-GAAP net income including items (a) through (b) is provided in the table below.

(2) There was no stock-based compensation expense recorded in fiscal 2005, as we had adopted the footnote disclosure only provision of SFAS 123.

(3) Assumes exercise of dilutive stock options calculated under the treasury stock method.

RECONCILIATION OF GAAP TO NON-GAAP NET INCOME AND EARNINGS PER SHARE  
(In thousands)

	Quarter Ended March 31, 2006	Quarter Ended March 31, 2005
GAAP Net Income	\$16,255	\$15,220
(a) Stock-based compensation expense related to employee stock options (1)	1,967	0
(b) Income tax effect of stock-based compensation expense	(256)	0
Non-GAAP Net Income	\$17,966	\$15,220
GAAP Earnings per common share - diluted	\$0.21	\$0.20
Per share effect of stock-based compensation expense	\$0.02	N/A
Non-GAAP Earnings per common share - diluted	\$0.23	\$0.20

(1) For the first quarter of 2006, stock-based compensation expense was allocated as follows: \$83 to cost of sales expense, \$957 to

selling, general and administrative expense, and \$927 to research and development expense.

COMPARISON OF NET INCOME INCLUDING THE EFFECT OF STOCK-BASED  
COMPENSATION EXPENSE RELATED TO EMPLOYEE STOCK OPTIONS UNDER SFAS  
123(R) and SFAS 123 (1)

(In thousands)

	Quarter Ended March 31, 2006	Quarter Ended March 31, 2005
Net Income - as reported for the prior period	N/A	\$15,220
Stock-based compensation expense related to employee stock options	\$1,967	2,598
Tax benefit	(256)	(367)
	-----	-----
Stock-based compensation expense related to employee stock options, net of tax	\$1,711	2,231
	=====	
		-----
Net income, including the effect of stock-based compensation expense	\$16,255	\$12,989
	=====	=====
Diluted net income per share - as reported for the prior period	N/A	\$0.20
Diluted net income per share, including the effect of stock-based compensation expense	\$0.21	\$0.17

(1) Stock-based compensation expense prior to January 1, 2006 is based on the pro forma application of SFAS 123. Net income and net income per share prior to January 1, 2006 did not include stock-based compensation for employee stock options because ADTRAN did not adopt the recognition provisions of SFAS 123.

\*T

Document BWR0000020060417e24h00bqa

#### Search Summary

Text	
Date	All Dates
Source	PR Newswire (U.S.) Or GlobeNewswire (U.S.) Or Business Wire (U.S.) Not Newswires
Author	All Authors
Company	Adtran Inc
Subject	All Subjects
Industry	All Industries
Region	United States
Language	English
Results Found	809
Timestamp	18 July 2018 12:42