



Telecom Equipment Manufacturers Can Build Products For ADTRAN's New Total Access System

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HUNTSVILLE, Ala.--(BUSINESS WIRE)--June 9, 1998--Telecommunications equipment makers can now join ADTRAN, Inc. (NASDAQ: ADTN) in developing access modules and complementary components for Total Access, ADTRAN's high-density, multiple services deployment platform. The company today announced the Total Access Partner Program (TAPP) for the certification of third-party products for use with Total Access.

Total Access is designed using a modular, multi-vendor architecture that permits the widest range of choice in both digital-service offerings and equipment manufacturers. Telcos can use Total Access to provision multiple digital services over a single platform, using plug-in access modules that allow the system to evolve as end-user needs dictate.

According to Tom Stanton, ADTRAN vice president of Telco marketing, "The Total Access Partner Program is fundamental to our strategy of providing maximum flexibility for telecommunications carriers. Multi-vendor development of Total Access products ensures that the full gamut of digital services will be supported, and that our customers receive the benefits of competitive pricing and technologies."

He added that telecommunications equipment manufacturers will have a streamlined development path by building to the Total Access system. To ensure optimal performance and interoperability, access modules and complementary components developed for Total Access will be tested and certified at the ADTRAN Total Access certification facility in Huntsville, Ala.

About Total Access Total Access is ADTRAN's high-density, multiple service deployment platform that provides a multi-vendor architecture and allows easy migration to future technologies. Capable of delivering local-loop services at rates ranging from 56 kbps to more than 6 Mbps, Total Access is the only system that effectively supports either combination of DS1 and DS3 or DS1 and SONET network interfaces. The system is fully manageable, fully redundant and both UL and NEBS compliant.

Designed for easy installation into a telephone company central office (CO) or remote hut, the compact Total Access system is one of the most compact multi-service platforms in the industry. The chassis is only 6 inches tall, 12 inches deep, and mounts in a standard 23-inch wide bay. Multiple systems can be combined in a 7-foot bay to support more than 1,000 ISDN Basic Rate, or 200 HDSL/T1 rate interfaces, while meeting stringent NEBS requirements for heat dissipation.

The Total Access system, including the TA-SCU system controller unit and first series of modules for HDSL, ISDN, T1, Optical DS2 and integral DS3 multiplexing, will be available from ADTRAN later this year. Future access modules will span the range of local loop services and will be available from a number of leading suppliers of telecommunications equipment.

For more information on the Total Access Partner Program, contact Mark Orcutt, ADTRAN director of Business Development, at 1-800-9ADTRAN or mark.orcutt@adtran.com.

About ADTRAN

Established in 1985, ADTRAN is a leading provider of total system solutions for delivering today's digital transmission technologies over existing telecommunications infrastructures. The company is best-known for developing cost-effective, high-performance equipment that transforms copper wire local loops into high-speed digital networks. The ISO 9001 company is a top supplier of DDS, ISDN, Frame Relay, T1/FT1 and HDSL products. ADTRAN customers include GTE, the Regional Bell Operating Companies (RBOCs) and many of the more than 1,300 independent Telcos in the United States. ADTRAN also designs and manufactures products for private end-users in the customer premises equipment (CPE) market.

For more information, contact the company at 1.800.326.3700 or via email at info@adtran.com. On the web, visit www.adtran.com.

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