



ADTRAN's New Express Products Support Multiple Service Options for Remote Sites; Products combine data and voice over Frame Relay or ISDN with optional disaster recovery

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WASHINGTON--(BUSINESS WIRE)--Jan. 26, 1999--ADTRAN, Inc. (NASDAQ: ADTN), today introduced its new Express 5210(TM) Frame Relay access device and Express 4110(TM) ISDN router. Both products add new functionality to ADTRAN's comprehensive Express series--a family of remote site termination products for dedicated, switched, and packet-based network services.

The Express 5210, a member of the Express 5200(TM) series, supports voice, data, and disaster recovery on Frame Relay networks. By using the 5210, network managers can consolidate voice onto already subscribed Frame Relay data circuits, eliminating unnecessary voice circuits. When desirable, network managers can implement disaster recovery over ISDN, V.34 or Switched 56 networks using an easy-to-install expansion card. The 5210 also includes a LAN interface, eliminating the need for an external router.

The Express 4110, a member of the 4100(TM) series, is a low-cost ISDN router designed for SOHO applications requiring Internet access. The Express 4110 simultaneously translates multiple LAN addresses into a single dynamic IP address using Network Address Translation (NAT). The network manager saves money by supporting multiple Internet users on a single IP address.

"These new Express products, when paired with our ATLAS host site product, offer customers a single vendor solution to all their network access needs," comments Danny Windham, vice president of CPE marketing. "ADTRAN is one of the few vendors that provides a truly complete wide area access solution for Frame Relay and ISDN, including disaster recovery. Our goal is to make access over any wide-area network alternative as painless and hassle-free as possible for each customer."

ADTRAN recently regrouped its full line of packet-based and switched termination products into three Express product series--Express 3000(TM) ISDN modems, Express 4000 ISDN routers, and Express 5000 Frame Relay access devices for data and voice. Future products developed for Frame Relay and ISDN access will be positioned in these families. ADTRAN also offers the IQ family, a full line of intelligent remote site devices for Frame Relay performance monitoring.

Pricing and Availability

The Express 5210 lists for \$1,295 and will be available in March 1999. The Express 4110 lists for \$595 and will be available in February 1999.

About ADTRAN

Established in 1985, ADTRAN, Inc. is a leading provider of network deployment and access solutions for delivering today's digital telecommunications services over existing copper infrastructures. Today, ADTRAN technologies support more than two million local loops worldwide. More than 500 ADTRAN products support all major digital technologies, including T3, T1, E1, Frame Relay, DDS, HDSL, xDSL, ISDN, and wireless transport.

In the telco and enterprise markets, ADTRAN produces a complete end-to-end solution that provides the greatest network efficiency and lowest possible telecommunications costs.

According to Dataquest and IDC, ADTRAN holds revenue-leading positions in the Frame Relay/DDS, ISDN Extension and HDSL/T1/E1 network and access markets. ADTRAN customers include the Regional Bell Operating Companies, interexchange carriers, GTE, domestic independent service providers, corporate end users, international customers and original equipment manufacturers.

For more information, contact the company at 800-9ADTRAN (800/923-8726), 256/963-8000, or via e-mail at info@adtran.com. On the web, visit www.adtran.com.

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