



**ADTRAN Redefines Internet Security Appliances -- Simplifying the Task of Securing Corporate Networks; Next Generation NetVanta 2000 Series Lowers Customer's Cost By Up to 60%**

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HUNTSVILLE, Ala. - (BUSINESS WIRE) - March 17, 2004 - ADTRAN(R), Inc. (NASDAQ: ADTN), a leading provider of network access solutions, today announced the release of the second generation NetVanta(R) 2000 Series of Firewall/VPN devices. This second-generation product family now incorporates the ADTRAN Operating System (OS) and lowers the entry-level price point by up to 60 percent over previous models. In addition, ADTRAN is also expanding the product line with the release of the NetVanta 2054, a Small Office/Home Office (SOHO) Firewall/VPN appliance that features an integrated four-port Ethernet switch for multiple PC connections.

The addition of the ADTRAN OS brings enhanced management functionality and ease of configuration to the NetVanta 2000 Series. A user-friendly, web-based Graphical User Interface (GUI) featuring step-by-step wizards simplifies firewall and VPN configuration and reduces the time required for advanced applications. The ADTRAN OS allows for unit configuration using a familiar Command Line Interface (CLI) and supports ADTRAN's N-Form(R) network management system, which allows for centralized remote configuration, simultaneous firmware upgrades of multiple devices, and configuration backup and restore. ADTRAN VPN products are IPSec standards-based, making them compatible with other standards-based products. In addition, all ADTRAN internetworking products are ADTRAN OS-based, ensuring customers the highest level of interoperability between the various models.

"The evolution of the ADTRAN OS has made it possible to offer enhanced features at a lower cost, and in ADTRAN fashion, we are passing those savings on to our customers," said Tim Saunders, vice president of product management, ADTRAN Enterprise Networks Division. "The feature enhancements made possible by the ADTRAN OS and the introduction of the NetVanta 2054 make the NetVanta 2000 Series a compelling choice for customers requiring a network security solution at the best possible value."

The NetVanta 2054 expands the NetVanta 2000 Series product line by offering work-at-home or branch office users a low-cost, remote access single-platform security solution, allowing secure corporate connectivity with the added benefit of a four-port 10/100Base-T Ethernet switch. This built-in switch can be used for connecting and securing multiple PCs, IP phones, or other network devices. The NetVanta 2054 offers key security and data protection features such as IPSec VPN tunneling using DES, 3DES, and AES encryption; a stateful inspection firewall; an integral IP router; and Network Address Translation (NAT) for concealing private addresses over public infrastructures like the Internet. For the telecommuter that needs a dedicated firewall without corporate VPN access, the NetVanta 2054 is also available in a firewall-only version. Firewall-only versions of the NetVanta 2054 can be upgraded at a later date to support VPN with the purchase of the ADTRAN OS VPN Upgrade.

All second-generation NetVanta 2000 Series products, along with the NetVanta 2054, will be available beginning March 31. Manufacturers suggested list price for each of these products is as follows:

NetVanta 2050: Small Office/Home Office Appliance

(Up to five private encryption tunnels)

Firewall Only	\$345
Firewall & VPN	\$395

NetVanta 2054: Small Office/Home Office Appliance with a  
Built-in Four-Port Switch  
(Up to five private encryption tunnels)  
Firewall Only \$445  
Firewall & VPN \$495

NetVanta 2100: Small Office Appliance  
(Up to 10 private encryption tunnels)  
Firewall & VPN \$695

NetVanta 2300: Mid-size Host or Branch Office Gateway  
(Up to 500 private encryption tunnels)  
Firewall & VPN \$1,395

NetVanta 2400: Large Corporate Gateway  
(Up to 1,000 private encryption tunnels)  
Firewall & VPN \$2,195

#### About ADTRAN

ADTRAN, Inc. is one of the world's most successful network access equipment suppliers, with a 16-year history of profitability and a portfolio of more than 1,300 solutions for use in the last mile of today's telecommunications networks. Widely deployed by both carriers and enterprises, ADTRAN solutions enable voice, data, video, and Internet communications across copper, fiber, and wireless network infrastructures. ADTRAN solutions are currently in use by every major domestic service provider and many international ones, as well as by thousands of public, private, and government organizations worldwide.

For more information, contact the company at 800 9ADTRAN (800 923-8726) or via email at [info@adtran.com](mailto:info@adtran.com).  
On the Web, visit [www.adtran.com](http://www.adtran.com).

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