



ADTRAN Expands NetVanta Family with Performance-Enhanced Multiservice Access Routers; New Devices Surpass Leading Competitor with Wire-Speed Performance Bringing Added Benefit for Bandwidth-Intensive Applications

882 words

19 September 2006

05:30

Business Wire

BWR

English

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HUNTSVILLE, Ala. - (BUSINESS WIRE) - Sept. 19, 2006 - ADTRAN(R), Inc. (NASDAQ: ADTN), a leading global provider of networking and communications equipment, today announced the introduction of the NetVanta(R) 3400 Series of Multiservice Access Routers. These powerful platforms outperform competing models in their class by delivering up to two T1s of wire-speed performance, even with advanced services like Firewall, Access Control Lists (ACLs) and IPsec Virtual Private Networking (VPN) enabled.

The NetVanta 3400 series includes the NetVanta 3448 and 3430, each a modular, 1U-high, rack-mountable metal chassis. These products are designed for Small and Medium Business (SMB) or enterprise applications requiring high-performance throughput for bandwidth-intensive applications. Each offers a single-slot to house any of the NetVanta Network Interface Modules (NIMs) for WAN access and Dial Backup Interface Modules (DIMs) for disaster recovery applications, two 10/100Base-T Ethernet Local Area Network (LAN) interfaces that allow for broadband backup or DMZ, CompactFlash(R) for configuration backup and storage of multiple firmware revisions and support for up to 500 simultaneous VPN tunnels. Each is RoHS compliant making it ideal for both domestic and international applications.

The NetVanta 3448 is differentiated by the addition of a fully managed, non-blocking, eight-port 802.3af-compliant Power over Ethernet (PoE) Switch delivering a full 15.4 watts of power per port. This provides the ability to power any PoE device, including SIP phones, wireless access points or security cameras. The platform's compact size and flexibility (IP router, dial backup, LAN connectivity and managed Ethernet/Power over Ethernet switch) also make it a perfect solution for retail applications.

Recent independent third-party testing conducted by The Tolly Group showed that ADTRAN's NetVanta 3400 Series platforms provide significantly better performance when compared to the Cisco(R) 1841 and 2811. "Tests of the NetVanta 3430 passing data across two simulated T1s shows that the ADTRAN router was the only device tested that achieved wire-speed, zero-loss throughput, even when subjected to taxing 64-byte packets," said Kevin Tolly, president/CEO/founder of The Tolly Group. "The Cisco products that we tested struggled with 64-byte packets, while the NetVanta 3430's performance shows that the product's design has the processing power to handle high packet rates, even when security services are active and vying for processor cycles."

Like all members of the NetVanta family, the NetVanta 3448 and 3430 are based on the ADTRAN Operating System (AOS), which provides a wealth of features and benefits to users including a user-friendly Command Line Interface (CLI) and Web-based Graphical User Interface (GUI), NAT-compatible SIP ALG for VoIP applications, Quality of Service (QoS) for delay-sensitive applications, and Virtual Private Networking (VPN). These products also offer a five-year warranty and free firmware upgrades for the life of the unit.

"As the demand for bandwidth-intensive applications continues to grow so does the need for greater throughput and processing speed," said Rick Schansman, senior vice president and general manager, ADTRAN Enterprise Networks Division. "The NetVanta 3400 Series clearly addresses these needs by allowing businesses to fully utilize a complete arsenal of security and performance features without degrading throughput performance."

The NetVanta 3430 has a list price of \$895, while the NetVanta 3448 has a list price of \$1,045. Both models are currently shipping. The Power over Ethernet option for the NetVanta 3448 has a list price of \$345 and will be available in Q4. Enhanced VPN capabilities can be activated through a software upgrade for \$395. For a limited time, U.S and Canadian customers purchasing a NetVanta 3400 Series Multiservice Access Router will receive a one-year ADTRAN Custom Extended Services (ACES) 5x8xNext Business Day Maintenance agreement at no additional charge. For more information on this offer, visit www.adtran.com/FreeService.

About ADTRAN

ADTRAN, Inc. is a leading global provider of networking and communications equipment, with an 18-year history of profitability and a portfolio of more than 1,400 solutions for use in the last mile of today's telecommunications networks. Widely deployed by carriers and enterprises alike, ADTRAN solutions enable voice, data, video, and Internet communications across copper, fiber, and wireless network infrastructures. ADTRAN solutions are currently in use by every major U.S. service provider and many global ones, as well as by thousands of public, private and governmental organizations worldwide.

About The Tolly Group

The Tolly Group, an independent testing and strategic consulting organization based in Boca Raton, FL., offers a full range of services designed to furnish both the vendor and end-user communities with authoritative and unbiased information. Additionally, The Tolly Group is recognized worldwide for its expertise in assessing leading-edge technologies. For more information on The Tolly Group's services, visit its Web site at <http://www.tolly.com>, E-mail sales@tolly.com, call (561) 391-5610, or fax (561) 391-5810.

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