



## **Telica Continues to Build Total Solution Alliance Program with Addition of ADTRAN and Convedia**

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MARLBORO, Mass.--(BUSINESS WIRE)--Sept. 11, 2001--

Interoperability Adds to the Program and Ensures Carriers Total

End-to-End Solutions for TDM, IP and ATM

Telica(TM), Inc., an innovative provider of softswitch-based voice and data infrastructure products for the today's evolving telecommunications network, announced that ADTRAN, Inc. and Convedia Corporation, have joined the Total Solution Alliance Program. The program provides carriers a framework for interoperability for total end-to-end solutions for TDM, IP and ATM voice infrastructure. The addition of these two partners to Telica's Total Solutions Alliance Program further strengthens the range of open, reliable and scalable carrier class voice solutions for the next-generation network available to service providers. ADTRAN and Convedia join more than twelve other members already participating in Telica's Total Solution Alliance Program.

ADTRAN, Inc.'s market leading Total Access(R) System Integrated Access Devices (IADs) provide voice-only or converged voice and data integration and interoperate with Telica's Plexus 9000 multi-service switching system. The Total Access IADs provide the increased voice port density required by today's integrated communications providers. "The Total Access System provides access to the latest local loop and switching technologies while supporting legacy networks and supports a broad range of applications," said Danny Windham, Vice President and General Manager of ADTRAN's Enterprise Network Division. "Working with Telica, the system can provide end-to-end solutions in both TDM and ATM applications. The distributed architecture of both the Plexus 9000 and the Total Access System is unique in its versatility and lays the framework for future network migration."

Convedia's CMS-6000 Media Server is a softswitch compliant, carrier class media processor which can be deployed in a broad range of traditional and emerging enhanced network services such as multimedia conferencing, pre-paid card services, messaging and speech enabled services. "Convedia and Telica share a common commitment to delivering carrier class, open standards compliant products with industry leading performance, reliability, and scalability," said Grant Henderson, Co-founder and Vice President of Product Management and Marketing at Convedia. "Combining Telica's Plexus 9000 switching system with Convedia's CMS-6000 Media Server enables service providers to quickly and cost effectively deliver profitable, differentiated enhanced services over their next generation IP and ATM networks."

ADTRAN and Convedia's products complement Telica's Plexus 9000 softswitch-based packet switching system and provide carriers an integrated packet network solution. Telica's Plexus 9000 carrier-grade switching system features a fault-tolerant architecture designed to exceed the availability of current central office switches in a highly compact form. The capacity of the Plexus 9000 significantly exceeds that of its nearest competitor. A single shelf with over 80,000 ports fully protected for TDM and over 21,000 for VoIP and VoATM, makes the Plexus 9000 less complex to deploy and operate than other platforms that require several shelves and intricate architectural configuration to achieve this level of port density.

More information on Telica, the Plexus 9000, and our partner program is available at <http://www.telica.com/>.

About Telica

Telica provides innovative softswitch-based voice and data infrastructure products for today's evolving telecommunications networks. The company's Plexus 9000 is an intelligent switching platform that offers economic and competitive advantages to service providers. This carrier-grade system encompasses both switching equipment and software to enable voice services to be delivered over the PSTN as well as ATM and IP networks -- all in a distributed softswitch model or an integrated open solution that reduces network complexity and cost. Breakthrough levels of density, performance, reliability and scalability assure the highest quality of service while easily accommodating subscriber growth. Telica, founded in 1998, is headquartered in Marlboro, MA with offices throughout the United States and Canada.

About ADTRAN, Inc.

ADTRAN, Inc. is an established supplier of advanced transmission products for today's expansive telecommunications networks. Widely deployed in carrier, CLEC, enterprise, and global networks worldwide, ADTRAN products support all major digital technologies including fiber, T3, T1, E1, wireless T1/E1, ATM, Frame Relay, VPN, SHDSL, SDSL, HDSL, HDSL2, ISDN, and DDS. According to Gartner/Dataquest and IDC, ADTRAN has gained the leading market position in enterprise integrated access devices and HDSL, while maintaining its leadership position for the fourth year in a row in T1 and subrate CSU/DSUs, Frame Relay/DDS extension, and ISDN extension. ADTRAN equipment serves the major Incumbent Local Exchange Carriers, interexchange carriers, ISPs, Competitive Local Exchange Carriers, international service providers, public and private enterprises, and original equipment manufacturers.

For more information, contact the company at 800/9ADTRAN (800/923-8726) or via e-mail at [info@ADTRAN.com](mailto:info@ADTRAN.com). On the web, visit [www.ADTRAN.com](http://www.ADTRAN.com).

About Convedia Corporation

Convedia Corporation is the leading supplier of next-generation, softswitch-compliant media servers, which enable communication service providers to rapidly deliver innovative and differentiated voice and video services over ATM and IP networks. Convedia is headquartered in Vancouver, British Columbia, Canada and is financed by leading venture capitalists. For additional information about Convedia, its products or the role of media servers in the softswitch architecture, please visit [www.convedia.com](http://www.convedia.com).

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Language	English
Results Found	809
Timestamp	18 July 2018 9:59