

**ADTRAN Video Switch Consolidates WAN Circuits.**

707 words

19 March 2003

Business Wire

BWR

English

(c) 2003 Business Wire

ATLAS Lowers Videoconferencing Communications Costs by Sharing Bandwidth Among Multiple Systems.

HUNTSVILLE, Ala.-(BUSINESS WIRE)-March 19, 2003-ADTRAN(TM), Inc. (NASDAQ: ADTN), the leader in WAN access and internetworking solutions, today announced the addition of a video switch to the ATLAS(TM) family of Integrated Access Devices (IADs). The ATLAS Video Switch allows customers to share bandwidth between multiple videoconferencing systems or to share bandwidth between videoconferencing and other WAN applications, thereby resulting in significant cost savings through reduction of dedicated circuits.

"This product addresses a significant void in today's videoconferencing market," said Paul Smelser, ATLAS product manager, ADTRAN Enterprise Networks Division. "The ATLAS Video Switch enables multiple video systems, voice and data applications to share a single PRI, which provides a substantial cost savings to customers. This product interoperates with all major videoconferencing equipment and encryption devices. This makes it especially beneficial for government applications requiring secure, high-quality connections."

The ATLAS Video Switch provides a diverse set of common, industry-standardized interfaces for connecting video equipment to the WAN, such as ISDN PRI/BRI, V.35, EIA-530, RS-449, and RS-366 dialing. The availability of these interfaces makes the ATLAS Video Switch interoperable with all leading videoconferencing equipment including H.320 and H.323 gateway devices.

"We are pleased that ADTRAN has further enhanced the videoconferencing capabilities of ATLAS IADs with the new ATLAS Video Switch," said Janice Stein, Vice President of Marketing at Tandberg. "ADTRAN solutions are valuable to our customers because they are based on industry standards, are easy to work with, and offer WAN connectivity solutions that make videoconferencing even more cost effective."

The ATLAS Series of IADs are multi-function WAN access switches with support for T1, T3, ISDN PRI and BRI, Frame Relay, and IP. They offer advanced switching and bandwidth management so users not only have bandwidth available for videoconferencing, but can use the same circuits for voice and data applications. The ability of the ATLAS to collapse separate circuits and integrate voice, data, and video over common circuits simplifies networks, eliminates many stand alone pieces of hardware, improves network management, and reduces overall networking costs.

The ATLAS Video Switch (Part Number 4200780L1) consists of a specially configured ATLAS 830 chassis and includes the Dual Video Module and Nx56/64 BONDING Module. This product has a list price of \$9,285 and is currently shipping. The ATLAS Video Switch is also backed by ADTRAN's industry-leading five-year warranty and best-in-class technical support.

**About TANDBERG**

TANDBERG is a leading global provider of collaborative communication solutions. The company designs, develops and manufactures videoconferencing systems and video management software. TANDBERG's Architecture for the Collaborative-Communications Enterprise (ACE) - the industry's first solution architecture that embraces open standards, promotes multi-vendor interoperability, and leverages existing network infrastructure - allows customers to develop strategic, comprehensive and fully integrated Web, voice and video collaborative solutions. The Company provides sales, support and value-added services in more than 60 countries worldwide.

With dual headquarters in New York and Norway, the Company has major offices in the United Kingdom, Sweden, Italy, Canada, China and Japan. TANDBERG is publicly traded on the Oslo Stock Exchange under the ticker TAA.

#### About ADTRAN

ADTRAN, Inc. is an established provider of advanced transmission products for today's expansive telecommunications networks. ADTRAN products support most major technologies, including internetworking, access routing, fiber, T3, T1, E1, E3, wireless T1/E1, ATM, Frame Relay, IP, VPN, ADSL, SHDSL, SDSL, HDSL, HDSL2, HDSL4, SONET, SDH, ISDN, and DDS. According to Gartner/Dataquest and IDC, ADTRAN has gained the leading market position in enterprise integrated access devices and HDSL, while maintaining its leadership position for the fourth year in a row in T1 and sub rate CSU/DSUs, Frame Relay/DDS extension, and ISDN extension. ADTRAN equipment serves the major Incumbent Local Exchange Carriers, interexchange carriers, ISPs, Competitive Local Exchange Carriers, international service providers, public and private enterprises, and original equipment manufacturers.

For more information, contact the company at 800 9ADTRAN (800 923-8726) or via e-mail at [info@adtran.com](mailto:info@adtran.com). On the web, visit [www.adtran.com](http://www.adtran.com).

CONTACT: ADTRAN, Inc. Tammie Dodson, 256/963-6739 [press@adtran.com](mailto:press@adtran.com).

Document bwr0000020030319dz3j002mm

#### Search Summary

Text	
Date	All Dates
Source	GlobeNewswire (U.S.) Or PR Newswire (U.S.) Or Business Wire (U.S.) Not Newswires
Author	All Authors
Company	Adtran Inc
Subject	All Subjects
Industry	All Industries
Region	United States
Language	English
Results Found	809
Timestamp	18 July 2018 10:10