



GTE Selects ADTRAN as a "Best in Class" Supplier of Excellence for Transmission Products

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HUNTSVILLE, Ala.--(BUSINESS WIRE)--April 17, 2000--ADTRAN, Inc. (NASDAQ: ADTN), the market share leader in DSL equipment, recently was selected by GTE as a "Best in Class" supplier for Transmission Products for 1999 at GTE's annual Suppliers of Excellence ceremonies held in Irving, Texas.

As part of GTE's Partners in Quality evaluation process, suppliers are rated on delivery time, competitive pricing, customer service, quality of products and services, and overall value. Using these criteria, 60 "Suppliers of Excellence" are identified from more than a thousand suppliers worldwide who provide products and services to GTE, and from this group, 10 are selected as "Best in Class."

"GTE's Partners in Quality evaluation process ensures suppliers' top-level commitment to quality," said Larry Henry, president of GTE Supply. "ADTRAN is a supplier who has consistently helped GTE meet its competitive challenges and thrive in today's dynamic telecommunications market."

"We're committed to the long-standing relationship between GTE and ADTRAN, through which we strive to help GTE provide superior service," said Tom Stanton, VP and General Manager of ADTRAN's Carrier Networks Division. "We're proud that ADTRAN has earned two Best of Class awards and one Supplier of the Year award during the last five years."

About ADTRAN

Established in 1985, ADTRAN, Inc. is a leading provider of network deployment and access solutions for delivering today's digital telecommunications services over existing copper infrastructures.

Today, ADTRAN technologies support more than two million local loops worldwide. More than 500 ADTRAN products support all major digital technologies, including T3, T1, E1, Frame Relay, DDS, HDSL, HDSL2, SDSL, xDSL, ISDN, and wireless transport. In the carrier network and enterprise markets, ADTRAN produces a complete end-to-end solution that provides the greatest network efficiency and lowest possible telecommunications costs.

According to Dataquest and IDC, ADTRAN holds revenue-leading positions in the Frame Relay/DDS, ISDN Extension and HDSL/T1/E1 network and access markets. ADTRAN customers include the Regional Bell Operating Companies, interexchange carriers, GTE, domestic independent service providers, corporate end users, international customers and original equipment manufacturers.

For more information, contact the company at 800 9ADTRAN (800 923-8726), 256 963-8000, or via e-mail at press@adtran.com. On the web, visit www.adtran.com.

About GTE

With 1999 revenues of more than \$25 billion, GTE is a leading telecommunications provider with one of the industry's broadest arrays of products and services. In the United States, GTE provides local service in 28 states and wireless service in 18 states, as well as nationwide long-distance, directory, and internetworking services ranging from dial-up Internet access for residential and small-business consumers to Web-based applications for

Fortune 500 companies. Outside the United States, the company serves customers on five continents. Additional information about GTE can be obtained at <http://www.gte.com>.

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