



ADTRAN Partners with Turnstone for Powerful Loop Management Solutions

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HUNTSVILLE, Ala. and MOUNTAIN VIEW, Calif.--(BUSINESS WIRE)-- May 15, 2000--

Alliance Allows Customers to Combine Copper CrossConnect(R) System

with ADTRAN's Total Access(TM) Product Line

ADTRAN, Inc. (NASDAQ:ADTN) and Turnstone Systems Inc. (NASDAQ:TSTN) today announced an interoperability relationship which will result in a more robust DSL deployment solution. This partnership combines Turnstone's Copper CrossConnect family of loop management products with selected ADTRAN products to enable remote loop qualification, testing and protection switching for fast DSL service deployment and efficient loop management. ADTRAN is a leading provider of network deployment and access solutions, and Turnstone is the leading developer of copper local loop management solutions.

The partnership will add line-side protection switching to ADTRAN's Total Access 3000. This multi-service access platform integrates loop technologies into a single, intelligent broadband deployment platform for carrier applications.

The Turnstone equipment will reside between the main distribution frame and the Total Access 3000 transparently connecting loop-side pairs to corresponding equipment-side pairs at the metallic layer. With cross-connect capability of the Turnstone product and deployment flexibility of the Total Access 3000, the customer will benefit with faster repair times, reduced maintenance costs and minimal service interruption.

According to Mark Smith, Chairman and CEO of ADTRAN, "We are excited about this relationship because it offers our customers the ability to remotely control the automatic backup of failed circuits using the Copper CrossConnect capability. Since Turnstone is the only company of its kind to offer this capability, it was an easy decision to partner with them."

"While ADSL and SDSL deployments are capturing the headlines, Regional Bell Operating Companies (RBOCs) continue to deploy huge volumes of T1-oriented HDSL technologies. ADTRAN is a leader in this space and we are pleased to work with them to bring loop automation to these traditional RBOC services," said Rick Tinsley, President and CEO of Turnstone Systems.

About ADTRAN

Established in 1985, ADTRAN, Inc. is a leading provider of deployment and access solutions for carrier and enterprise networks. ADTRAN technologies support more than two million local loops worldwide. More than 500 ADTRAN products support all major digital technologies, including T3, T1, E1, Frame Relay, DDS, HDSL, HDSL2, xDSL, ISDN, wireless transport, and network management. According to Dataquest and IDC, ADTRAN holds revenue-leading positions in the Integrated Access, Frame Relay/DDS, ISDN Extension and HDSL/T1/E1 markets. ADTRAN customers include the Regional Bell Operating Companies, interexchange carriers, GTE, domestic independent service providers, corporate end users, international customers and original equipment manufacturers.

For more information, contact the company at 800/9ADTRAN (800/923-8726) or via e-mail at info@adtran.com. On the web, visit www.adtran.com.

About Turnstone

Turnstone Systems, Inc. (NASDAQ:TSTN) is a leading provider of hardware and software products that enable local exchange carriers to rapidly deploy and efficiently maintain DSL services. Turnstone's flagship product, the Copper CrossConnect(R) CX100, is a loop management platform that is deployed in central offices to enable automation and remote control of physical layer tasks related to DSL installation, qualification and maintenance. Turnstone's CrossWorks(TM) software enables service providers to easily integrate these loop management functions into back-office Operational Support Systems (OSS), enhancing their ability to efficiently scale their DSL service offerings to meet ever-increasing demand. Turnstone is based in Mountain View, California. For more information about Turnstone, visit www.turnstone.com, email info@turnstone.com or phone the toll-free number 877/8COPPER.

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