



ADTRAN IQ Frame Relay Family Isolates Network Problems by Tracking Bandwidth Abuse

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IQ Frame-aware products now support Layer 3 at a new affordable price.

ADTRAN, Inc. (NASDAQ: ADTN), today announced the addition of detailed Layer 3 protocol monitoring for their industry leading IQ Frame Relay family. The new features benefit network managers by helping them identify and manage their bandwidth abusers. It also enables managers to efficiently monitor the bandwidth of their protocols, allowing them to reroute or moderate excessive heavy protocol uses.

The new Layer 3 capabilities detect protocols such as IP, IPX, ARP, RIP, and SNA, while accounting for their usage on both individual permanent virtual circuits and the network. Network managers can determine quickly if certain traffic is dominating usage on their Frame Relay connections, without the cost of an expensive probe.

"The addition of Layer 3 monitoring provides our customers with complete insight into the actual traffic utilization of their Frame Relay connections" said Mark Rigby, director of CPE product management at ADTRAN. "These enhancements help manage and monitor networks, and our new price reductions make them even more affordable."

The ADTRAN IQ family, including the DSU IQ, TSU IQ and TSU IQ+, addresses Frame Relay access from 56k to E1. Designed to provide detailed statistics on the overall health and performance of a Frame Relay network, the IQ products incorporate in-depth diagnostics for circuit management and troubleshooting.

Pricing and Availability

Recent price reductions in ADTRAN's IQ family make the products very competitive in the Frame Relay intelligent access devices market. The DSU IQ, which addresses 56/64k Frame Relay access, is now \$895, reduced from \$995. The TSU IQ for FT1 and T1 Frame Relay access is now just \$1,595, reduced from \$1,845. The TSU IQ+ for FT1 and T1 mixed-mode applications is listed for \$1,895.

The Layer 3 feature is now available in all IQ products. ADTRAN customers with existing IQ units can call ADTRAN's Technical Support to obtain the upgrade at 888-423-8726. The DSU IQ, TSU IQ and TSU IQ+ are now available in production quantities.

About ADTRAN

Established in 1985, ADTRAN, Inc. is a leading provider of network deployment and access solutions for delivering today's digital telecommunications services over existing copper infrastructures. Today, ADTRAN technologies support more than two million local loops worldwide. More than 500 ADTRAN products support all major digital technologies, including T3, T1, E1, Frame Relay, DDS, HDSL, xDSL, ISDN, and wireless transport. In the Telco and enterprise markets, ADTRAN produces a complete end-to-end solution that provides the greatest network efficiency and lowest possible telecommunications costs.

According to Dataquest and IDC, ADTRAN holds revenue-leading positions in the Frame Relay/DDS, ISDN Extension and HDSL/T1/E1 network and access markets. ADTRAN customers include the Regional Bell Operating Companies, interexchange carriers, GTE, domestic independent service providers, corporate end users, international customers and original equipment manufacturers.

For more information, contact the company at 800 9ADTRAN (800.923.8726), 256.963.8000, or via e-mail at info@adtran.com. On the web, visit www.adtran.com.

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