

## S&P Equity Analyst Downgrades Opinion on Adtran to 'Sell'.

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Unwarranted Premium Valuation Cited PRNewswire NEW YORK Jan. 15

NEW YORK, Jan. 15 /PRNewswire/ - Standard & Poor's has downgraded its equity STARS ranking on Adtran from a three-STARS "Hold" to a one-STARS "Sell." A leading provider of independent research, indices and ratings, Standard & Poor's made this announcement through Standard & Poor's MarketScope, its real-time market intelligence service.

"Despite the difficult telecom spending market, Adtran is experiencing strong new product traction and overall market share gains. However, at an above-peer-average 38X our '03 EPS estimate of \$1.05, and 4X our sales estimate, we believe the shares are at an unwarranted premium valuation," says Ari Bensinger, Standard & Poor's Telecommunications Equipment Equity Analyst. "We are also wary of ADTN's quality of earnings, since '01 EPS of \$0.45 becomes a \$0.01 loss if stock option expenses were included. We would sell the shares at a notable premium to their \$34 fair value based on our discounted cash flow model," concludes Bensinger.

Standard & Poor's Stock Appreciation Ranking System (STARS), which was first introduced on December 31, 1986, reflects the opinions of Standard & Poor's equity analysts on the price appreciation potential of more than 1,230 U.S. stocks for the next 6-12 month period. Rankings range from 5-STARS (strong buy) to 1-STARS (sell).

A model portfolio comprised of Standard & Poor's equity STARS recommendations was recently recognized by Investars.com as outperforming those of other equity research firms who analyze more than 500 stocks, over the 12-month period ending December 31, 2002.(1)

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(1) Investars.com has created a performance measurement tool called ROSS (Rate of Success System). The system quantifies the recommendations of Equity Research Firms by hypothetically purchasing shares in the recommended stock at the time of the recommendation. In short, the system calculates returns as if the Firm had actually purchased or sold shares at the time of the recommendation. Furthermore, the amount of shares purchased depends on the strength of the recommendation. For example, if a Firm's initial recommendation for the period is a buy on Cisco Systems (CSCO) then the system purchases 300,000 shares in CSCO at the price at the time of the recommendation. The price used is the opening price on the day of the recommendation. If the Equity Research Firm upgrades Cisco at a later date from a "buy" to a "strong buy" then the system increases the number of shares by 50% at the time of the upgrade. Similarly, if an Equity Research Firm downgrades a stock then the system decreases the number of shares by 33.3%. If a Firm reiterates a recommendation then the

position in that stock is left unchanged. If a Firm issues a bearish rating on the stock (underperform, sell or strong sell) the system goes short the stock in the hypothetical portfolio. A short position is calculated as the inverse of a long position to reflect an analyst's market timing. Standard & Poor's

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