

ADTRAN DSUs Combine Voice and Data Over Unchannelized T3 Circuits; ADTRAN is the First Vendor to Offer DSX-1 Interfaces for PBX Connection

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HUNTSVILLE, Ala.--(BUSINESS WIRE)--Feb. 4, 1999--ADTRAN, Inc. (Nasdaq:ADTN), the price leader in the T3 DSU market, today announced the new DSX-1 module for its T3SU 300 that allows PBX connections over unchannelized T3 circuits. Service providers deploying both voice and data now have the option of providing these services over more cost-effective T3 circuits, better utilizing existing bandwidth and allowing more flexibility in network design. With the addition of this module, ADTRAN becomes the only manufacturer to offer this feature.

"This is yet another step in ADTRAN's corporate philosophy to provide total solutions to our customers," said Danny Windham, vice president of CPE marketing at ADTRAN. "With the new DSX-1 module, end users can utilize unused bandwidth for voice, and service providers can deliver more services over existing circuits."

Service providers have worked to maximize the services they can deliver without replacing their existing equipment. The addition of this new module gives providers the capability to deliver both voice and data when using the T3SU 300 for termination. "The introduction of the DSX-1 module allows us more flexibility with our product offering, adding more value to the service we provide," states Mark Mansour, vice president of product management for Intermedia, the nation's largest independent integrated communications provider. "We have standardized on the T3SU 300 for our Intercity Private Line product offering, for just that reason." Intermedia's Intercity private line product is a dedicated transport service designed for a customer's exclusive use. In addition to the extra benefits offered with the T3SU 300, customers receive the regular benefits of private line service including end-to-end, proactive monitoring and maintenance.

ADTRAN's extensive base of existing T3SU 300 customers can divide their T3 bandwidth among multiple applications by utilizing the unit's three options slots. The options slots allow additional HSSI ports, high-speed V.35 ports, and now the DSX-1 to be field-installed. A maximum of three DSX-1 modules can be installed in the T3SU 300. Each module has four DSX-1 ports, providing up to twelve in a system.

Pricing and Availability

The DSX-1 module will be available in production quantities in February 1999 and will list at \$1,595.

About ADTRAN

Established in 1985, ADTRAN, Inc. is a leading provider of network deployment and access solutions for delivering today's digital telecommunications services over existing copper infrastructures. Today, ADTRAN technologies support more than two million local loops worldwide. More than 500 ADTRAN products support all major digital technologies, including T3, T1, E1, Frame Relay, DDS, HDSL, xDSL, ISDN, and wireless transport. In the Telco and enterprise markets, ADTRAN produces a complete end-to-end solution that provides the greatest network efficiency and lowest possible telecommunications costs.

According to Dataquest and IDC, ADTRAN holds revenue-leading positions in the Frame Relay/DDS, ISDN Extension and HDSL/T1/E1 network and access markets. ADTRAN customers include the Regional Bell Operating Companies, interexchange carriers, GTE, domestic independent service providers, corporate end users, international customers and original equipment manufacturers.

For more information, contact the company at 800/9AD-TRAN (800/923-8726), 256/963-8000, or via e-mail at info@adtran.com. On the web, visit www.adtran.com.

About Intermedia

Intermedia provides integrated telecommunications solutions to business and government customers. These solutions include voice and data, local and long distance, and advanced network access services in major U.S. markets. Intermedia's enhanced data portfolio, including frame relay networking, ATM, and a full range of business Internet connectivity and web hosting services, offers seamless end-to-end service virtually anywhere in the world.

Intermedia is headquartered in Tampa, Florida, and can be found on the world wide web at http://www.intermedia.com.

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