



Taqua and ADTRAN Enter Interoperability and Joint Marketing Pact

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HYANNIS, Mass.--(BUSINESS WIRE)--April 3, 2002--

Combination of Taqua's Open Compact Exchange (OCX(R)) Class 5 Switch and ADTRAN's Total Access(R)Concentrator and Integrated Access Devices

(IADs) Extend Broadband Access to the Network Edge

Taqua(TM), Inc., a leading provider of next-generation Class 5 switching platforms for voice and data convergence, today announced that it has entered into an interoperability and joint marketing agreement with ADTRAN(TM), Inc. (NASDAQ:ADTN), a leading supplier of advanced transmission products for today's expansive telecommunications networks.

Under terms of the agreement, ADTRAN will join the Taqua Open Partners Program (TOPP), and the two companies will embark upon a joint marketing program. This agreement is the culmination of extensive testing the two companies have completed to ensure full interoperability between Taqua's award-winning Open Compact Exchange (OCX) Class 5 switch and ADTRAN's Total Access 4303 GR-303 Concentrator and Total Access 850 and 600 Series IADs.

The partnership forged between Taqua and ADTRAN provides opportunities for competitive carriers to cost-effectively extend reliable broadband access to small- and mid-size customers via an in-building or central office location, while simultaneously meeting their Class 5 telephony needs. The Taqua/ADTRAN solution is suitable for Independent Operating Companies (IOCs), Incumbent Local Exchange Carriers (ILECs), Competitive Local Exchange Carriers (CLECs), and Building Local Exchange Carriers (BLECs), as a means of providing new sources of incremental services revenue.

"The ADTRAN alliance is indicative of the type of solid partnerships Taqua forges with industry leaders. We have worked closely together to ensure seamless interoperability between the OCX and Total Access Concentrator and IADs," said Douglas Klaiber, Taqua's senior director, business development. "We have already experienced strong market demand for the Taqua/ADTRAN solution, and are currently in the deployment stage at two service provider sites. We expect continued strong demand for the powerful, interoperability-proven Taqua/ADTRAN solution."

"ADTRAN is pleased to be a member of Taqua's Open Partner Program," said Everett Brooks, director of market development, ADTRAN Enterprise Networks Division. "ADTRAN's IADs and access concentrators combined with Taqua's Class 5 switching system is a cost-effective solution that gives carriers an easy migration path to next-generation packet-based networks."

About the Taqua Open Compact Exchange (OCX)

Taqua's OCX is a Class 5 alternative switching system with integrated softswitch functionality that provides a clear migration path to next-generation packet-based networks. The OCX was purpose-built to create an entirely new model for delivering local telecommunications services - one which dramatically reduces initial and overall cost of ownership, while realizing the promise of voice/data network convergence. Based on a groundbreaking

software and hardware architecture, the OCX transforms legacy proprietary, centralized switching environments into a next-generation distributed, intelligent and highly scalable network supporting more than 100,000 subscribers. The OCX incorporates a core set of CLASS and Custom Calling features and empowers third-party service developers via its API (TOPI), AIN, SIP and other industry standard interfaces. By providing a scalable cost-effective alternative to legacy Class 5 switches, the OCX removes cost-of-entry barriers and increases service flexibility for telecommunications carriers, including Independent Operating Companies (IOCs) and Competitive Local Exchange Carriers (CLECs).

About the Total Access System

ADTRAN's Total Access System is a distributed access solution that enables carriers to strategically plan and design their next-generation networks. The Total Access System includes Carrier Class, broadband and narrowband access platforms, outside plant access terminals, multiplexers, IADs, and concentrators, along with system management and professional services. Uniquely designed with "grow-as-you-go" modularity, Total Access promotes strategic network planning that breaks down barriers to profitability, overcomes logistical deployment challenges, and expands customer reach with the latest, copper-saving technologies.

About ADTRAN, Inc.

ADTRAN, Inc. is an established supplier of advanced transmission products for today's expansive telecommunications networks. Widely deployed in carrier, CLEC, enterprise and global networks worldwide, ADTRAN products support all major digital technologies, including fiber, T3, T1, E1, wireless T1/E1, ATM, Frame Relay, VPN, SHDSL, SDSL, HDSL, HDSL2, ISDN and DDS. According to Gartner/Dataquest and IDC, ADTRAN has gained the leading market position in enterprise integrated access devices and HDSL, while maintaining its leadership position for the fourth year in a row in T1 and subrate CSU/DSUs, Frame Relay/DDS extension, and ISDN extension. ADTRAN equipment serves the major Incumbent Local Exchange Carriers, interexchange carriers, ISPs, Competitive Local Exchange Carriers, international service providers, public and private enterprises, and original equipment manufacturers.

For more information, contact the company at 800 9ADTRAN (800 923-8726) or via email at info@adtran.com. On the web, visit www.adtran.com.

About Taqua, Inc.

Taqua, Inc., the Emerging Force in Telecommunications(TM), was founded to develop a clear alternative to legacy telecommunications switches. Taqua's Open Compact Exchange (OCX) is an End Office/Class 5 alternative switching system with integrated softswitch functionality that provides a secure migration path to next-generation packet-based networks. The OCX offers breakthrough performance to service providers in an economical, easy-to-deploy solution. With headquarters in Hyannis, MA and engineering and customer support facilities in Richardson, TX., Taqua is led by an experienced team of telecom professionals. Taqua is privately held and has received funding from some of the world's premier venture capital and investment companies. For additional information, please contact Taqua at 508-778-8808 or visit Taqua on the World Wide Web at <http://www.taqua.com>.

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