

**ADTRAN Ethernet Switches Complete WAN-to-the-Desktop Solution; New NetVanta Product Line Provides Managed Layer 2 Connectivity**

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HUNTSVILLE, Ala. - (BUSINESS WIRE) - April 13, 2004 - ADTRAN(R), Inc. (NASDAQ: ADTN), a leading provider of network access equipment, today announced the company's entry into the Ethernet switch market with the launch of the NetVanta(R) 1000 Series of full-featured, managed Ethernet switches. NetVanta Ethernet switches deliver advanced services and standards-based switching functionality for Layer 2 LAN connectivity and segmentation at the network edge. All NetVanta internetworking products, including Ethernet switches, access routers, and VPN/firewall devices utilize the ADTRAN Operating System (OS). This provides advanced switching features for the NetVanta 1000 Series, at a fraction of the cost of comparable switch products, while providing value for cost-conscious businesses and improved bandwidth efficiency without sacrificing reliability.

"When we entered the internetworking market we made a commitment to a full line of products to address WAN-to-the-desktop connectivity. The announcement of the NetVanta Ethernet switches is yet another milestone on that product roadmap," said Danny Windham, senior vice president and general manager, ADTRAN Enterprise Networks Division. "The continued evolution of the ADTRAN OS is making it possible to provide a wide variety of internetworking products, all based on the same operating system, that simplify installation and reduce the total cost of ownership for branch office connectivity. When combined with ADTRAN's "high touch" customer service and support, which includes free 24x7 technical support, free firmware updates, and market-leading domestic warranties, there is no better value on the market today."

"ADTRAN's NetVanta Ethernet switches provided the LAN backbone for the recent Polycom User Group annual conference. Our experience with the product was extremely positive," said Chris Difiglia, president, Polycom User Group. "These switches were reliable, offered the features we needed, and provided outstanding performance for our many exhibitors during the three day conference. The NetVanta switches are an outstanding choice and provide a remarkable value."

The NetVanta 1000 Series currently includes the NetVanta 1224 and 1224ST. These are rackmount switches that support 24 10/100Base-T interfaces for non-blocking Layer 2 switching in Ethernet and Fast Ethernet applications. The NetVanta 1224ST also includes dual interfaces supporting Gigabit over copper or fiber, for high-speed uplink or stacking requirements. The NetVanta 1000 Series uses industry-standard switching technologies for interoperability and ease of integration into existing or multi-vendor networks. Advanced functionality includes support for 802.1Q Virtual LANs (VLANs), Link Aggregation, and a variety of network security features. Inherent Quality of Service (QoS) functionality with 802.1p makes these products ideal for delay sensitive applications such as voice or video over IP, or for mission critical data traffic such as Point-of-Sale (POS) information.

These products feature a familiar Command Line Interface (CLI) and a user-friendly web-based Graphical User Interface (GUI) with step-by-step configuration guidelines. These tools allow multiple configurations and firmware images to be stored, saved, or downloaded for quick and easy configuration of one or more devices, or for file backup or emergency recovery of existing configurations. N-Form(R), ADTRAN's web-based network management system, provides support for larger network applications where remote configuration and simultaneous firmware updates are required for multiple network devices. NetVanta Ethernet switches coupled with other ADTRAN internetworking products such as full-featured NetVanta IP access routers and firewall/VPN devices provide a complete solution from the WAN-to-the-desktop.

The NetVanta 1224 has a list price of \$795, while the 1224ST lists at \$895. Both products are currently shipping.

About ADTRAN

ADTRAN, Inc. is one of the world's most successful network access equipment suppliers, with a 16-year history of profitability and a portfolio of more than 1,300 solutions for use in the last mile of today's telecommunications networks. Widely deployed by carriers and enterprises alike, ADTRAN solutions enable voice, data, video, and Internet communications across copper, fiber, and wireless network infrastructures. ADTRAN solutions are currently in use by every major domestic service provider and many international ones, as well as by thousands of public, private and governmental organizations worldwide.

For more information, contact the company at 800 9ADTRAN (800 923-8726) or via email at info@adtran.com. On the Web, visit www.adtran.com.

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