

i2 and the i2 User Group Present the Ken Sharma Award for Excellence to ADTRAN, Nicholas Piramal India Limited and VF Corporation; Global Supply Chain Industry Leaders Are Recognized for Groundbreaking Best Practices

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LAS VEGAS - (BUSINESS WIRE) - May 12, 2006 - i2 Technologies, Inc. (Nasdaq:ITWO) and the i2 User Group, today announced the global winners of the annual Ken Sharma Award for Excellence at i2 Planet 2006. Global winners ADTRAN Inc. and Nicholas Piramal India Limited were selected by an independent panel of AMR Research analysts judging the entries based upon the quality of the application, implementation depth and breadth, time to value, innovation and overall value. In addition to these global Ken Sharma Award winners, VF Corporation received the Chairman's Award from i2 Chairman and Founder Sanjiv Sidhu, recognizing the company for its innovation in supply chain management and business process optimization.

The annual Ken Sharma Award for Excellence recognizes companies and project teams involved in breakthrough best practices in all major global industries. Hundreds of i2 customers are eligible to receive the award, named in memory of i2 Co-Founder Ken Sharma, one of the pioneers of supply chain management technology.

"AMR Research has found that companies that have superior supply chain management techniques have 60 percent better profit margins, 65 percent better Earnings Per Share (EPS), and two-to-three times higher Return on Assets (ROA) than their peers," said Lora Cecere, Research Analyst, AMR Research. "Ken Sharma was a visionary in his thinking about supply chain management, and we are proud to participate in recognizing companies that use i2 Technologies' solutions to exemplify his vision of superior supply chains."

"Ken Sharma was a great supply chain visionary and these awards honor and recognize the foresight necessary for businesses in this competitive landscape," said i2 User Group Chairman Ravi Vancheeswaran. "Through this award program and the conferences in which we participate, i2 users around the globe and across all industries have the opportunity to learn how to successfully overcome industry challenges by implementing proven supply chain management solutions."

"These companies are leading the charge in the industry by using their supply chains as a competitive weapon. i2 is dedicated to solving next-generation supply chain challenges and bringing solutions and services to the market that can help our customers become industry leaders," said i2 Chief Customer Officer Barbara Stinnett. "Congratulations to all Ken Sharma Award winners. We look forward to bringing our customers additional success in the future as we continue to serve as a strategic supply chain advisor."

# **ADTRAN**

ADTRAN is a leading supplier of network access equipment for Networking and telecommunications applications. The company implemented i2 solutions to decrease excess inventory and free up working capital.

ADTRAN leverages i2 solutions to better manage its material requirements planning and business processes. Using these solutions, the company reports it has improved inventory visibility and planning cycle times. ADTRAN is able to more effectively manage its material requirements planning and business processes. Using these solutions, the company reports it has improved inventory visibility and planning cycle times. The company also has enhanced its inventory visibility and benefits from daily inventory feeds from its contract manufacturers. This enables the company to see the impact of supply from its manufacturers and suppliers to gain complete visibility

into its supply chain and determine how to best accommodate customer demand. This has allowed ADTRAN to become even more responsive to its customers.

The company performs a regular what-if analysis to evaluate its supply chain from a time and cost perspectives allowing the company to examine the impact of various scenarios across the supply chain. As a result of using i2 solutions, ADTRAN has become even more agile and more responsive to customers, which is a significant step toward the company's goal of a demand- driven supply network.

# Nicholas Piramal India Limited

Nicholas Piramal India Limited (NPIL), a leading pharmaceutical company in India, has grown significantly through various acquisitions since its founding in 1988. NPIL implemented i2 solutions to centralize its planning activities and forecast its domestic business activities.

NPIL leverages i2 solutions across the organization to load its transaction data from its ERP system into the i2 software and run a complete model forecast. Using i2 solutions, the company can provide better forecast accuracy and improvements. Final forecasting data can be leveraged for production planning and reporting across the company's sales information systems.

The company reports the successful use of these solutions has resulted in a 20 percent improvement in forecast accuracy and a reduction in material inventories by almost 30 percent. Working with i2 also has resulted in the synchronization of material planning with capacity manufacturing and more efficient production schedules. NPIL runs its entire factory plan in one database to complete production plans, material procurement and production scheduling. NPIL has improved its overall coordination and visibility for more streamlined and continuous planning operations and the company's data management has significantly improved to allow better analytical capabilities.

### Chairman's Award Winner: VF Corporation

VF Corporation is a global leader in branded apparel including jeanswear, outdoor products, intimate apparel, image apparel and sportswear. To meet the requirements of its ever changing business environment, VF implemented i2 tools for production planning and order promising.

VF uses i2 solutions for master planning and capacity planning, allocation planning and order promising, and reporting. Leveraging these solutions for sophisticated supply chain planning as well as order promising and workflow development, VF models multiple complex demand driven supply chains each with varying degrees of inventory and capacity constraints. VF reports it has saved millions of dollars leveraging i2 solutions across its business. The company reduced its planning cycle time by 20 percent, increased customer service levels by 20 percent and reduced obsolescence. The company also has been able to improve its on-time shipping performance and decrease inventory levels. VF recognizes value in more accurate plans and better visibility as well as improved efficiencies in the utilization of resources and quality of inventory. Using these solutions, VF operates a truly demand-driven supply chain, reacts to changes in product demand quickly and identifies and reacts to potential supply chain problems promptly. The accuracy of inventories and the ability to respond to the most up-to-date demand are critical to the success of VF's global supply chain. Working with i2, VF better manages and effectively uses its resources to support its business, taking all lead times and capacity constraints into consideration.

### About the i2 User Group

The i2 User Group ( <a href="www.i2-usergroup.org">www.i2-usergroup.org</a>) is a volunteer organization made up of i2 customer companies and their employees. Founded in 1997, the i2 User Group is a non-profit organization dedicated to addressing the issues and needs of the users of the entire suite of i2 products. Through networking and educational opportunities, the i2 User Group provides members countless opportunities to share information and experiences on the selection, implementation and effective use of i2 products.

#### About Ken Sharma

Vice chairman of i2 from 1988 until his death in 1999, Ken Sharma's impact on the development of supply chain planning and the future of e-business continues to resonate today. Throughout his career, Sharma worked to define and refine the concepts of global optimization, multi-enterprise planning, master planning and supply chain planning.

His leadership and vision not only helped to make i2 a top provider of innovative technology solutions, but also to change the paradigms by which industries understand concepts such as supply chain planning and technology.

Most important, even as Sharma changed the face of business, he never flagged in his dedication to customers. He said, "This work of mine has been a great source of satisfaction. If I've been able to help at least one person, that will be enduring."

#### About i2

i2 helps business leaders make better supply chain decisions. i2's flexible next generation solutions are designed to synchronize demand and supply across ever-changing global business networks. i2's innovative supply chain management tools and services are pervasive in a wide cross-section of industries; 19 of the AMR Research Top 25 Global Supply Chains belong to i2 customers. Learn more at <a href="https://www.i2.com">www.i2.com</a>.

# i2 Cautionary Language

This press release may contain forward-looking statements that involve risks and uncertainties, including forward-looking statements regarding the customer's ability to implement or integrate i2 solutions successfully and in a timely fashion, receive expected functionality and performance, or achieve benefits attributable to i2 solutions. These forward-looking statements involve risks and uncertainties that may cause actual results to differ from those projected. For a discussion of factors which could impact i2's financial results and cause actual results to differ materially from those in forward-looking statements, please refer to i2's recent filings with the SEC, particularly the Quarterly Report on Form 10-Q filed May 10, 2006 and the Annual Report on Form 10-K filed March 15, 2006.

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