

**ADTRAN Adds VoIP Capability to Market-leading IADs; Product Enhancements Allow Carriers to Offer IP Services, Such as Hosted PBX, Without Costly Upgrades**

485 words

8 March 2004

05:30

Business Wire

BWR

English

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HUNTSVILLE, Ala. - (BUSINESS WIRE) - March 8, 2004 - ADTRAN(R), Inc. (NASDAQ:ADTN), the market leader in T1 TDM and ATM Integrated Access Devices (IADs), today announced enhanced Voice over IP (VoIP) capability for its Total Access(R) 600 and 850 Series products. The expanded feature set gives carriers a cost-effective means of deploying converged voice and data services over IP network architectures. Using ADTRAN's Total Access IADs, service providers can offer expanded services, such as hosted PBX, without requiring their customers to replace existing phones. This is beneficial to competitive service providers and Internet service providers looking for ways to lower costs and expand their customer base by offering new, more advanced service offerings.

"The addition of VoIP capabilities to the Total Access 600 and 850 Series shows ADTRAN's commitment to the integrated access market and to new service offerings," said Tim Saunders, vice president of product management, ADTRAN Enterprise Networks Division. "With the addition of this feature set to our market-leading IADs, carriers can now use a single, cost-effective platform to extend VoIP services to new customers without costly equipment upgrades. Carriers also have the opportunity to extend VoIP to thousands of existing customers who already benefit from a previously deployed Total Access IAD, through a simple upgrade."

In packet-based network architectures, ADTRAN's Total Access IADs use dynamic bandwidth allocation, to temporarily allocate bandwidth for voice traffic, and then release it after the call is completed. This allows data traffic to utilize previously unavailable bandwidth, lessening the need for additional bandwidth and reducing service costs. Other Total Access features, such as voice compression, allow for added bandwidth efficiency.

Total Access 600 and 850 Series products with VoIP functionality are currently being deployed by multiple carrier customers and are available for immediate delivery. Current Total Access 600 or 850 Series customers can upgrade their existing equipment to incorporate the new functionality at little or no cost depending on the specific product they own.

**About ADTRAN**

ADTRAN, Inc. is one of the world's most successful telecom equipment suppliers, with an 16-year history of profitability and a portfolio of more than 1,300 solutions for use in the last mile of today's telecommunications networks. Widely deployed by carriers and enterprises alike, ADTRAN solutions enable voice, data, video, and Internet communications across copper, fiber, and wireless network infrastructures. ADTRAN solutions are currently in use by every major domestic service provider and many international ones, as well as by thousands of public, private and governmental organizations worldwide.

For more information, contact the company at 800 9ADTRAN (800 923-8726) or via email at [info@adtran.com](mailto:info@adtran.com). On the Web, visit [www.adtran.com](http://www.adtran.com).

Document BWR0000020040308e0380018h

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Language	English
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