Marcos A. Santos

Software / Hardware / Firmware Developer

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In this summary, I want to mention some aspects not evident at first glance that, I understand, might be useful to help you judge if my skills fit the requirements.

Please observe that if well utilized, 20+ years of constantly upgrading software development techniques will inevitably aggregate knowledge that can go beyond the simple mainstream (C++, Python, Java, APIs, WEB, Cloud, name some new framework here), reaching the domains of Analytics, AI, Machine Learning, Scientific Research, and Project Management for example. These practices were successfully materialized in finished instruments and solutions now over customers' laboratory workbenches. You may find it demonstrated in demo codes or blueprints of theoretical research and subsequent full-stack hardware, software, and firmware development. Please follow the resume projects links or go to github.com/msantrax.

OK, you may point out that this is not needed, fine. But on the other side, you may unexpectedly be hiring someone who could boost innovation and bring new and efficient methodologies to your process. Batteries are included, think about it.

On the same path, I shall say that, before the above mentioned software development phase, another 15+ years of constant customer care, sales, and management exercise in diverse countries were intensively lived.

Whether this solid experience has to be discarded just because it is old (follows how to qualify old) or understood as a valuable asset turns into a debate that may prove helpful. Defending the last option, let's think (naming just one case) that understanding customers' necessities is a virtue that usually takes time to acquire, can make a pivotal difference in some contexts, and most probably coalesce into profit. If this extra power is welcome, you may have it.

Finally, I'd like to say that yes, I'm currently learning, open to change self-development paths if needed, and eager to teach someone. Like me, if you think it is possible to bring something new and unique to the world, I invite you to keep reading.

👤 **More info : Please use this link to download a detailed resume.**

Skills

Embedded Systems ①②①②③

Machine Learning ①① κ β λ μ ν ξ

Cloud ①① η

Statistical Analysis ①②①② α γ η

Data Science ①②①② η ζ ε

Analytics ①②①② γ ζ

Algorithms ①①③

Linux Kernel ①②①

Trading Strategies θ ι

Blockchain δ

Analog Circuits ①②①②③

CAD PCB Design ①②①②③

Reverse Enginnering ①②①②③

FPGA ①①③

ARM Cortex ①②①②③

Six Sigma ① γ ο π ρ

Quality Control ① γ ο π ⑥

Reliability Check ①③④⑥⑩

Programming Languages

Language	Level	Score	Tags
C C++		88/22	① ② ① ② ③
Java		97/22	①②①②③
Python		16/22	① ② ① ② κ ε λ μ ν ξ
JavaFX		19/22	①①②
SQL		98/-	①②①② ζ
VHDL		15/18	①②①②
Angular		17/19	①①
R		21/22	α β γ
Matlab		05/-	①②①②
Fortran		80/84	⑥

(scale: 0 — 15+)

Background & Last Certifications

JOHNS HOPKINS UNIVERSITY — coursera Verified

Data Science, Statistics, and Machine Learning Specialization

α Statistical Inference - May 2022 - Certificate
Published Assignment - Simulation Exercise
Published Assignment - Inferential Data Analysis

β Pratical Machine Learning - July 2022 - Certificate
Published Assignment - Modeling Exercise

UNIVERSITY OF AMSTERDAM — coursera Verified

Data Analytics for Lean Six Sigma

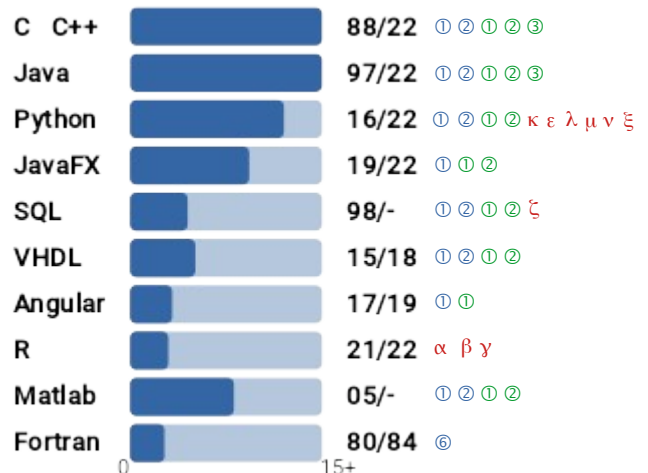γ Six Sigma Data Analytics - September 2022 - Certificate

Curso Técnico Integrado – Engenharia Elétrica / Eletrônica
Escola Técnica Padre Landell de Moura Feb. 75 – Nov. 78

📋 Please click here to go to other certifications

Framewoks & Development Tools

Sckit-learn ①① κ

Pandas ①① ε

R Caret α β γ

Flask / Django ①①②

Solidity Geth δ

OpenCV ①②①

Spring ①

GIT / Maven ①②①②

JTAG Probes ①②①②③

Docker Kubernetes ①① η

MongoDB ①① ζ

Jupyter ①① ζ

Selenium / Scrapy ① ②

Google Cloud ①① ζ η

IDA Disassembler ①②①②

Wireshark NMAP ①②①

I2C / CAN Sniffers ①②①②

Languages & General Info

Portuguese — Mother tonge - Native

English — First foreigner language.
Travel 10+ years and living 2 years
Good command writen and spoken

Spanish — Sister language to travel in neighborhood.

German — Second foreigner language.
Basic classes during the stay (2 years)
Good as usualy written.

Mode — Hybrid in São Paulo area, Remote elsewhere
Full time -- Pacific, Eastern, Europe TZ.

Type — Prefer Contract but hire (Brazil CLT) would be
no problem. -- Visa : Neither W2 nor GC

❶ System Architect – Development Manager
Opus Equipamentos Eletronicos e Opticos Ltda. July 2008 -> Now

By observing customer's propositions while developing systems for research and industry has led to the products listed below being successfully implemented, please refer to the open source codes at projects ① Project ASVP(⚙ MiddleStripB) and ① Project PP200(⚙ PP200) for user application systems. See also repositories ⚙ CLIServer, ⚙ Virna7, ⚙ ASVPServer, ⚙ SorptionLab Server, ⚙ MongoDB Server for some system servers, microcontrollers firmware, PCB and CAD Design and general hardware development.

- **Reliable platform** - To fix the analytics workflow down event due to O.S. vendor imposed and unexpected upgrades was a constant claim from our customers, so a custom ruggedized Debian Linux O.S. was created, eliminating dependencies and bringing better performance by providing :
  - Freedom (no recurrent activation / no third parties)
  - Trust (all source code available / no eavesdropping)
  - Simplicity and speed (no useless gadgets or drivers loaded)
- **Efficient UI/UX** - A clean and fast desktop window manager improved the analyst performance by:
  - Resembling the successful Android canvas and activities
  - Using JAVAFX & C++ to interface with XLIB
  - Distraction-free, well-known look and feel
  - Dynamic error check and auto completion
- **Dedicated intelligence core** - An independent heavy-lift analytical core halved the analysis time by providing the following:
  - Services to implement A.I. strategies
  - Statistical Inference, Data Analysis and Machine-Learning
  - Interface with Python, Scikit-learn, Pandas among other libraries.
  - Real-time & on-the-edge data processing pipelines and ML modeling implementation (not only Tableau dashboards)
- **Freedom to create** - Researchers were enabled to implement their theories and create ML models by:
  - A browser-based Research Server (using Jupyter Notebooks)
  - IPython executor close connected with the analytical core above
  - Possibility to host the server on any Cloud Kubernetes K8s cluster
  - Interface with Google Cloud services.
- **Reliable hardware** – The development of a robust hardware with very low MTBF was possible by using:
  - Good development resources (quality IDEs and design tools – JetBrains, Eclipse, Valgrind/GDB/JLink, Android Studio + NDK)
  - Focus on well-known CPU cores (NXP ARM Cortex – M4 to non MMU and A8/12 to Linux kernels)
  - Stable toolchains (open source GNU GCC / Linker or legacy LLVM/Boost when needed)
  - FPGA when needed (Xilinx & Intel/Altera with ISE & Quartus)
  - Suitable analog components and vendor support tools (Texas Instruments analog tools & simulators)
  - Good simulation environment (PSpice - Matlab Simulink or Scilab Xicos)
- **Research and legacy code** – The reverse engineering tasks needed when interfacing with legacy code or hardware were well supported by using:
  - IDA Hex-Rays and JTAG Probes for reverse, Wireshark, S010 Editor for stream/data breaking.
  - Protocol sniffers on TCP/IP, I2C, CAN and 802.11/GPRS
  - Understand the inner workings of the linking, map, and U-Boot processes on several O.S (linux, android sunxi/radxa, qemu/qnx/zephir, etc)
  - Assembler coding when needed.

❷ Senior Developer
Antrax Tecnologia Ltda. July 2000 -> July 2008

The activities below created the foundation needed to perform asafe and efficient development structure for various systems and solutions :

- **Design (JAVA and C) of applications and libraries** to work under real-time, critical mission, or MISRA standard constraints, like state machines, multi-threaded executors, dedicated database entity managers, and class loaders among others, the majority of the projects used these languages.
- **Use of the Netbeans Platform API** (version 8.0) as a development foundation for new applications. Many fully functional (including hardware interface) systems to analytical instruments are serving customers today – See for instance ② Project Autodensity(⚙ Picno2) and others
- **Use of the Android API** (until level 21 / Lollypop / Material) and Android Studio 3.0 as support (human interface) to analytical software (e.g.: UI /sensors I/O with NDK / native drivers on the underlying Linux / Device JTAG & Bootp procedures, etc). See ③ Project LGT8(⚙ Virna7)
- **Build and use several Unix kernels**, systems, and custom device drivers since 1997.
- **Gluelogic and SOCs** using Xilinx Spartan 3E FPGA (Xilinx ISE IDE + VHDL). See projects ③ Project LGT8(⚙ LGT8) and ⑧ Project Iris(⚙ Iris) to Intel / Altera with Quartus / Modelsim code.
- During the years, the goal of being proficient in the following tools was achieved :
  - **Printed circuit board PCB design** (Proteus 8) – See projects ⑥ Vehicle Dynamics(⚙ Board Snapshot) , ⑤ Centauro(⚙ Board Snapshot) and others
  - **CAD & CAE design** with SolidWorks and his interface with Electrical. - see assy & parts modeling on ⑤ Project Centauro(⚙ Centauro Snapshot)
  - **Design of microwave cavities and waveguides** and RF coupling with the HFSS / Maxwell. See project ⑦ Project DGT100(⚙ DGT100)
  - **Optical systems design** with the Zemax. -- See project ⑧ Project Iris(⚙ Iris)
  - **Simulation and math modeling** with MATLAB / SIMULINK (INRIA SciLab / Xicos) and SPICE - See project ① Project ASVP(⚙ MiddleStripB)

Past experiences and achievements - Please use this link to see better details

❸ **Field Service Engineer and LATAM Operations Manager – Thermo Instruments --- Dec 1995 - Jul 2000**
Technical operations (commissioning and maintenance support of gamma neutron spectrometers) in South America, Africa, and the Middle East.

❹ **Service Operations Manager – Divec Vácuo e Equipamentos Ltda. --- Dec 1991 - Mar 1994**
Management of all service tasks, including calibration/certification, sales of spare parts, and consumer items to a pool of 420+ customers

❺ **Field Service Technician – Mesbla Aviação e Equipamentos Ltda. --- Mar 1986 - Mar 1991**
Factory based (in Germany) customer support and consulting, sales support, instrument quality control and optical alignment.

❻ **Service Technician Level II – CIA do Metropolitano de São Paulo METRO. --- May 1980 - Feb 1986**
Corrective and Preventive maintenance on High Power Propulsion and Energy Conversion, Automatic Train Control and Railway Track Signaling.

Most relevant projects and instruments created from 2000 to 2021
 Click here to browse the projects repositories or Here to download a detailed PDF

❶ ASVP Project - OPUS - requested by ACP Instruments --- Aug 2019 - Now
Development of a system to provide all needs to manage analytical instruments such as surface area by gas adsorption and particle size by laser scanning according with ISO 9277:2010. Code and engineering references are here : Desktop Application - ASVP Calc Server - Reliability Test Data Simulator - MongoDB Entity Manager & Compiler - SorptionLab WEB app and Interface to Instrument Calc Server

❷ Autodensity Project - OPUS - requested by ACP Instruments --- April 2015 - June 2017
Provide hardware, firmware, and analytical user interface to operate a pycnometer able to measure density on ores/cement by gas volumetry compliant to standard ASTM D-2856 and ASTM D-6683. References are here : PP200 Desktop Application - ARM Cortex Firmware to the stand alone instrument - Support libraries to the dedicated window manager - Controller PCB Design

❸ LGT8 Project - OPUS - requested by Acil Instrumentos Ltda. --- Apr 2014 - Feb. 2016
Provide hardware, firmware, and analytical user interface operating on a portable Android tablet to retrofit a Logitech precision lap&polishing machine Series LP (to geological samples). References are here : ARM Cortex M4 Controller Firmware - Controller PCB Design - Android Aplication - Operations and Analytical Core

❹ Blaine PP200 Project - OPUS - requested by ACP Instruments - Feb 2013 - Oct 2014
Provide hardware, firmware, and analytical user interface to operate a device able to measure powders' fineness by using a Blaine technique compliant to the standard ABNT 16372. References are here : Desktop Application PP200 - Support Libraries to the dedicated window manager

❺ Centauro Project - OPUS - requested by Centro Tecnológico da Aeronáutica - Jun 2009 - Apr 2011
Provide hardware to create a controlled atmosphere induction furnace to metal/ceramic materials capable of operating over 1500°C for extended periods of time. References are here : Engineering Drawings - PCB Design Snapshot - Documents Repository

❻ Vehicle Dynamics Project - OPUS - requested by Vehicle Dynamics - Aug 2008 - Feb 2010
Provide hardware, firmware, and analytical user interface to retrofit a Jurid instrument used to capture a vehicle's sensor network data. References are here : PCB Design - Controller Firmware - Analytical Interface Application   Documents Repository

❼ DGT100 Project - ANTRAX - requested by Provecto Analítica - Mar 2005 - Nov 2007
Provide hardware and firmware to upgrade a microwave digestion device with a modern microcontroller and double the delivered power compared with similar devices. References are here : Documents Repository

❽ IRIS Project - ANTRAX - requested by Acqualab Laboratórios - Mar 2002 - Apr 2003
Refurbish an Inductively Coupled Plasma Spectrometer (ICP) Iris model from Thermo Jarrel, replace (and make compatible) his CCD Camera, and modify entrance optics (radial to axial) : Alignment Tool Desktop Application - Refurbish Process Pictures - Cryogenic Cooler Pictures

❾ Antares Project - ANTRAX - requested by BSW Tecnologia - Aug 1998 - Jan 2001
Provide hardware, firmware, and analytical user interface to coordinate a pool of 10 instruments able to execute long-term Metallurgical Creep Tests compliant with the standard ISO 204 / ASTM E039. References are here : Documents Repository

❿ Medusa Project - ANTRAX - requested by BSW Tecnologia - Feb 1997- Jul 1998
 Provide ways to intercept, filter, and transform analytical results from instruments unable to talk to enterprise database managers. References are here: Documents Repository

 Click here to see last Statistical Inference and Quality Control Certs.

Blockchain Specialization

δ **Blockchain Basics**
University at Buffalo – State University of New York – March 2022

Ethereum Blockchain Learning Path
Showing only 2 of 11 modules :

σ **Supply Chain Smart Contract**
LinkedIn Learning– Dec 2022

τ **Integrating Non-Blockchain Apps.**
LinkedIn Learning– Dec 2023

Business / Market & Trading Courses

θ **A.I. and Business Strategy**
LinkedIn Learning– July 2022

ι **Algorithmic Trading and Stocks Training**
LinkedIn Learning– April 2022

Σ **Algorithmic Trading and Finance Models with Python, R, and Stata**
LinkedIn Learning– Jan 2023

Γ **Undertandig Capital Markets**
LinkedIn Learning– Feb 2023

η **Google Cloud Big Data and Machine Learning Fundamentals**
Google Cloud Training – March 2022

Applied Machine Learning Courses

λ **Ensemble Learning**
LinkedIn Learning– June 2022

μ **Algorithms**
LinkedIn Learning– June 2022

ν **Feature Engineering**
LinkedIn Learning– May 2022

ξ **Foundations**
LinkedIn Learning– May 2022

κ **Machine Learning with Sckit-Learn**
LinkedIn Learning– July 2022

ω **Advanced Predictive Modeling**
LinkedIn Learning– Feb 2023

Lean Six Sigma Courses

ο **Six Sigma Green Belt**
LinkedIn Learning– June 2022

π **Lean Six Sigma Foundations**
LinkedIn Learning– June 2022

ρ **Six Sigma Foundations**
LinkedIn Learning– June 2022

υ **Advanced NLP with Python for Deep Learning**
LinkedIn Learning– Jan 2023

φ **OpenCV for Python Developers**
LinkedIn Learning– Jan 2023

χ **Advanced C - Integrating C and Assembler**
LinkedIn Learning– Jan 2023

Math Refresh & Upskill Program

Λ **Complete Linear Algebra : Theory and implementation in code.**
Udemy - January 2023

Skill Badges & Challenges

ψ **LinkedIn Skill Assesment Badge Python Language**
top 5% of 4.1M people who took this.

Π **MATLAB OnRamp**
MathWorks Training– Jan 2023

Ξ **Cryptography and Hashing in Python and Java**
Udemy - January 2023

ϵ **Data Analysis & Processing with Pandas**
Educative Inc. - June 2022

ζ **An Introductory Guide to SQL**
Educative Inc. - March 2022