



# Marcos A. Santos

Software / Hardware / Firmware  
Developer

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This profile lists the activities carried out during the last 20 years as a systems developer and architect using software and hardware engineering procedures. Such activities had the necessary technical and theoretical foundation in the research and industrial areas built over another 20 years of intense work in technical support and consultancy to several companies in diverse countries and cultures.

- The data presented in this profile is supported and interrelated to a base of source code of applications and engineering diagrams used as a demonstration of instruments and systems developed and in operation on laboratory benches today.
- Once reviewing the document, use the internal links in the skills panels to navigate to the activity (blue numbers as ①), project (green numbers as ②) or certifications (red Greek letters as α). There you will find information that supports the declared skill.
- From there, you can use the external links to access the respective source code repositories / engineering diagrams, course completion certificates, and published peer-reviewed work that support the activity. Links to results on self-training and assessment sites (such as HackerEarth's CodeMonk for code challenges and Aptitude for general and behavioral validations) will be provided if relevant to the activity.

As the task of balancing between precision and synthesis in describing 40 years of intense work in several technical areas is enormous, two documents are provided. This the compact version .

**More info :** Please use this link to download a detailed report.

**More info :** Please use this link to go to the portfolio page

## Background & Last Certifications



### Data Science, Statistics, and Machine Learning Specialization

α **Statistical Inference - May 2022 - Certificate**  
Published Assignment - Simulation Exercise  
Published Assignment - Inferential Data Analysis

β **Practical Machine Learning - July 2022 - Certificate**  
Published Assignment - Modeling Exercise



### Data Analytics for Lean Six Sigma

γ **Six Sigma Data Analytics - September 2022 - Certificate**



**Curso Técnico Integrado – Engenharia Elétrica / Eletrônica**  
Escola Técnica Padre Landell de Moura Feb. 75 – Nov. 78

Please click here to go to other certifications

## Skills

### Embedded Systems

① ② ① ② ③

### Machine Learning

① ① κ β λ μ ν ξ

### Cloud

① ① η

### Statistical Analysis

① ② ① ② α γ η

### Data Science

① ② ① ② η ζ ε

### Analytics

① ② ① ② γ ζ

### Algorithms

① ① ③

### Linux Kernel

① ② ①

### Trading Strategies

θ ι

### Blockchain

δ

### Analog Circuits

① ② ① ② ③

### CAD PCB Design

① ② ① ② ③

### Reverse Engineering

① ② ① ② ③

### FPGA

① ① ③

### ARM Cortex

① ② ① ② ③

### Six Sigma

① γ ο π ρ

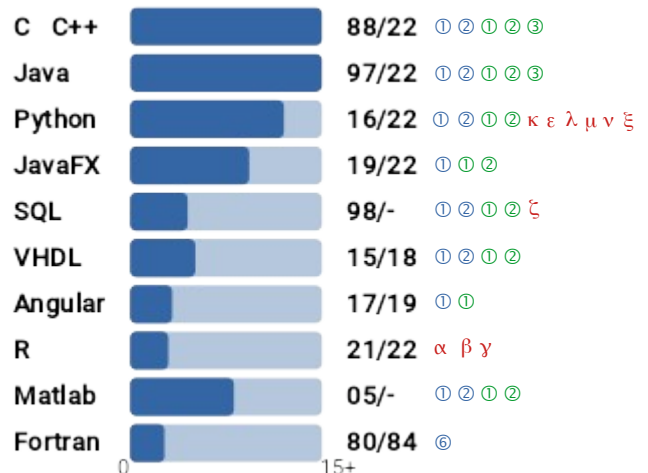
### Quality Control

① γ ο π ⑥

### Reliability Check

① ③ ④ ⑥ ⑩

## Programming Languages



## Frameworks & Development Tools

Sckit-learn	① ① κ	Docker Kubernetes	① ① η
Pandas	① ① ε	MongoDB	① ① ζ
R Caret	α β γ	Jupyter	① ① ζ
Flask / Django	① ① ②	Selenium / Scrapy	① ②
Solidity Geth	δ	Google Cloud	① ① ζ η
OpenCV	① ② ①	IDA Disassembler	① ② ① ②
Spring	①	Wireshark NMAP	① ② ①
GIT / Maven	① ② ① ②	I2C / CAN Sniffers	① ② ① ②
JTAG Probes	① ② ① ② ③		

## Languages & General Info

### Portuguese

Mother tongue - Native

### Spanish

Sister language to travel in neighborhood.

### Mode

Hybrid in São Paulo area, Remote elsewhere  
Full time -- Pacific, Eastern, Europe TZ.

### English

First foreigner language.

### German

Second foreigner language.

### Type

Prefer Contract but hire (Brazil CLT) would be  
no problem. -- Visa : Neither W2 nor GC

Travel 10+ years and living 2 years  
Good command written and spoken

Basic classes during the stay (2 years)  
Good as usually written.

## 1 System Architect – Development Manager

Opus Equipamentos Eletronicos e Opticos Ltda. July 2008 -> Now

By observing customer's propositions while developing systems for research and industry has led to the products listed below being successfully implemented, please refer to the open source codes at projects [Project ASVP](#) ([MiddleStripB](#)) and [Project PP200](#) ([PP200](#)) for user application systems. See also repositories [CLIServer](#), [Virna7](#), [ASVPServer](#), [SorptionLab Server](#), [MongoDB Server](#) for some system servers, microcontrollers firmware, PCB and CAD Design and general hardware development.

- **Reliable platform** - To fix the analytics workflow down event due to O.S. vendor imposed and unexpected upgrades was a constant claim from our customers, so a custom ruggedized Debian Linux O.S. was created, eliminating dependencies and bringing better performance by providing :
  - Freedom (no recurrent activation / no third parties)
  - Trust (all source code available / no eavesdropping)
  - Simplicity and speed (no useless gadgets or drivers loaded)
- **Efficient UI/UX** - A clean and fast desktop window manager improved the analyst performance by:
  - Resembling the successful Android canvas and activities
  - Using JAVAFX & C++ to interface with XLIB
  - Distraction-free, well-known look and feel
  - Dynamic error check and auto completion
- **Dedicated intelligence core** - An independent heavy-lift analytical core halved the analysis time by providing the following:
  - Services to implement A.I. strategies
  - Statistical Inference, Data Analysis and Machine-Learning
  - Interface with Python, Scikit-learn, Pandas among other libraries.
  - Real-time & on-the-edge data processing pipelines and ML modeling implementation (not only Tableau dashboards)
- **Freedom to create** - Researchers were enabled to implement their theories and create ML models by:
  - A browser-based Research Server (using Jupyter Notebooks)
  - IPython executor close connected with the analytical core above
  - Possibility to host the server on any Cloud Kubernetes K8s cluster
  - Interface with Google Cloud services.
- **Reliable hardware** – The development of a robust hardware with very low MTBF was possible by using:
  - Good development resources (quality IDEs and design tools – JetBrains, Eclipse, Valgrind/GDB/JLink, Android Studio + NDK)
  - Focus on well-known CPU cores (NXP ARM Cortex – M4 to non MMU and A8/12 to Linux kernels)
  - Stable toolchains (open source GNU GCC / Linker or legacy LLVM/Boost when needed)
  - FPGA when needed (Xilinx & Intel/Altera with ISE & Quartus)
  - Suitable analog components and vendor support tools (Texas Instruments analog tools & simulators)
  - Good simulation environment (PSpice - Matlab Simulink or Scilab Xicos)
- **Research and legacy code** – The reverse engineering tasks needed when interfacing with legacy code or hardware were well supported by using:
  - IDA Hex-Rays and JTAG Probes for reverse, Wireshark, S010 Editor for stream/data breaking.
  - Protocol sniffers on TCP/IP, I2C, CAN and 802.11/GPRS
  - Understand the inner workings of the linking, map, and U-Boot processes on several O.S (linux, android sunxi/radxa, qemu/qnx/zephyr, etc)
  - Assembler coding when needed.

## 2 Senior Developer

Antrax Tecnologia Ltda. July 2000 -> July 2008

The activities below created the foundation needed to perform asafe and efficient development structure for various systems and solutions :

- **Design (JAVA and C) of applications and libraries** to work under real-time, critical mission, or MISRA standard constraints, like state machines, multi-threaded executors, dedicated database entity managers, and class loaders among others, the majority of the projects used these languages.
- **Use of the Netbeans Platform API** (version 8.0) as a development foundation for new applications. Many fully functional (including hardware interface) systems to analytical instruments are serving customers today – See for instance [Project Autodensity](#)([Pico2](#)) and others
- **Use of the Android API** (until level 21 / Lollipop / Material) and Android Studio 3.0 as support (human interface) to analytical software (e.g.: UI /sensors I/O with NDK / native drivers on the underlying Linux / Device JTAG & Bootp procedures, etc). See [Project LGT8](#)([Virna7](#))
- **Build and use several Unix kernels**, systems, and custom device drivers since 1997.
- **Gluelogic and SOCs** using Xilinx Spartan 3E FPGA (Xilinx ISE IDE + VHDL). See projects [Project LGT8](#)([LGT8](#)) and [Project Iris](#)([Iris](#)) to Intel / Altera with Quartus / Modelsim code.
- During the years, the goal of being proficient in the following tools was achieved :
  - **Printed circuit board PCB design** (Proteus 8) – See projects [Vehicle Dynamics](#)([Board Snapshot](#)) , [Centauro](#)([Board Snapshot](#)) and others
  - **CAD & CAE design** with SolidWorks and his interface with Electrical. - see assy & parts modeling on [Project Centauro](#)([Centauro Snapshot](#))
  - **Design of microwave cavities and waveguides** and RF coupling with the HFSS / Maxwell. See project [Project DGT100](#)([DGT100](#))
  - **Optical systems design** with the Zemax. – See project [Project Iris](#)([Iris](#))
  - **Simulation and math modeling** with MATLAB / SIMULINK (INRIA SciLab / Xicos) and SPICE - See project [Project ASVP](#)([MiddleStripB](#))

## Past experiences and achievements - Please use this link to see better details

- 3 **Field Service Engineer and LATAM Operations Manager** – Thermo Instruments -- Dec 1995 - Jul 2000  
Technical operations (commissioning and maintenance support of gamma neutron spectrometers) in South America, Africa, and the Middle East.
- 4 **Service Operations Manager** – Divec Vácuo e Equipamentos Ltda. -- Dec 1991 - Mar 1994  
Management of all service tasks, including calibration/certification, sales of spare parts, and consumer items to a pool of 420+ customers
- 5 **Field Service Technician** – Mesbla Aviação e Equipamentos Ltda. -- Mar 1986 - Mar 1991  
Factory based (in Germany) customer support and consulting, sales support, instrument quality control and optical alignment.
- 6 **Service Technician Level II** – CIA do Metropolitano de São Paulo METRO. -- May 1980 - Feb 1986  
Corrective and Preventive maintenance on High Power Propulsion and Energy Conversion, Automatic Train Control and Railway Track Signaling.

## Most relevant projects and instruments created from 2000 to 2021

🔗 [Click here to browse the projects repositories or](#) 📄 [Here to download a detailed PDF](#)

- ASVP Project - OPUS - requested by ACP Instruments --- Aug 2019 - Now**  
Development of a system to provide all needs to manage analytical instruments such as surface area by gas adsorption and particle size by laser scanning according with ISO 9277:2010. Code and engineering references are here : [Desktop Application](#) - [ASVP Calc Server](#) - [Reliability Test Data Simulator](#) - [MongoDB Entity Manager & Compiler](#) - [SorptionLab WEB app and Interface to Instrument Calc Server](#)
- Autodensity Project - OPUS - requested by ACP Instruments --- April 2015 - June 2017**  
Provide hardware, firmware, and analytical user interface to operate a pycnometer able to measure density on ores/cement by gas volumetry compliant to standard ASTM D-2856 and ASTM D-6683. References are here : [PP200 Desktop Application](#) - [ARM Cortex Firmware to the stand alone instrument](#) - [Support libraries to the dedicated window manager](#) - [Controller PCB Design](#)
- LGT8 Project - OPUS - requested by Acil Instrumentos Ltda. --- Apr 2014 - Feb. 2016**  
Provide hardware, firmware, and analytical user interface operating on a portable Android tablet to retrofit a Logitech precision lap&polishing machine Series LP (to geological samples). References are here : [ARM Cortex M4 Controller Firmware](#) - [Controller PCB Design](#) - [Android Application - Operations and Analytical Core](#)
- Blaine PP200 Project - OPUS - requested by ACP Instruments - Feb 2013 - Oct 2014**  
Provide hardware, firmware, and analytical user interface to operate a device able to measure powders' fineness by using a Blaine technique compliant to the standard ABNT 16372. References are here : [Desktop Application PP200](#) - [Support Libraries to the dedicated window manager](#)
- Centauro Project - OPUS - requested by Centro Tecnológico da Aeronáutica - Jun 2009 - Apr 2011**  
Provide hardware to create a controlled atmosphere induction furnace to metal/ceramic materials capable of operating over 1500°C for extended periods of time. References are here : [Engineering Drawings](#) - [PCB Design Snapshot](#) - [Documents Repository](#)
- Vehicle Dynamics Project - OPUS - requested by Vehicle Dynamics - Aug 2008 - Feb 2010**  
Provide hardware, firmware, and analytical user interface to retrofit a Jurid instrument used to capture a vehicle's sensor network data. References are here : [PCB Design](#) - [Controller Firmware](#) - [Analytical Interface Application](#) - [Documents Repository](#)
- DGT100 Project - ANTRAX - requested by Provecto Analítica - Mar 2005 - Nov 2007**  
Provide hardware and firmware to upgrade a microwave digestion device with a modern microcontroller and double the delivered power compared with similar devices. References are here : [Documents Repository](#)
- IRIS Project - ANTRAX - requested by Acqualab Laboratórios - Mar 2002 - Apr 2003**  
Refurbish an Inductively Coupled Plasma Spectrometer (ICP) Iris model from Thermo Jarrel, replace (and make compatible) his CCD Camera, and modify entrance optics (radial to axial) : [Alignment Tool Desktop Application](#) - [Refurbish Process Pictures](#) - [Cryogenic Cooler Pictures](#)
- Antares Project - ANTRAX - requested by BSW Tecnologia - Aug 1998 - Jan 2001**  
Provide hardware, firmware, and analytical user interface to coordinate a pool of 10 instruments able to execute long-term Metallurgical Creep Tests compliant with the standard ISO 204 / ASTM E039. References are here : [Documents Repository](#)
- Medusa Project - ANTRAX - requested by BSW Tecnologia - Feb 1997- Jul 1998**  
Provide ways to intercept, filter, and transform analytical results from instruments unable to talk to enterprise database managers. References are here: [Documents Repository](#)

## Projects & Creations

🎓 [Click here to see last Statistical Inference and Quality Control Certs.](#)

## Learning

Coursera

### Blockchain Specialization



#### Blockchain Basics

University at Buffalo – State University of New York – March 2022



#### Ethereum Blockchain Learning Path

Showing only 2 of 11 modules :

#### Supply Chain Smart Contract

LinkedIn Learning– Dec 2022

#### Integrating Non-Blockchain Apps.

LinkedIn Learning– Dec 2023



### Business / Market & Trading Courses

#### A.I. and Business Strategy

LinkedIn Learning– July 2022

#### Algorithmic Trading and Stocks Training

LinkedIn Learning– April 2022

#### Algorithmic Trading and Finance Models with Python, R, and Stata

LinkedIn Learning– Jan 2023

#### Understanding Capital Markets

LinkedIn Learning– Feb 2023

Coursera

Google Cloud

#### Google Cloud Big Data and Machine Learning Fundamentals

Google Cloud Training – March 2022



### Applied Machine Learning Courses



#### Ensemble Learning

LinkedIn Learning– June 2022



#### Algorithms

LinkedIn Learning– June 2022



#### Feature Engineering

LinkedIn Learning– May 2022



#### Foundations

LinkedIn Learning– May 2022



#### Machine Learning with Scikit-Learn

LinkedIn Learning– July 2022



#### Advanced Predictive Modeling

LinkedIn Learning– Feb 2023



### Lean Six Sigma Courses



#### Six Sigma Green Belt

LinkedIn Learning– June 2022



#### Lean Six Sigma Foundations

LinkedIn Learning– June 2022



#### Six Sigma Foundations

LinkedIn Learning– June 2022



#### Advanced NLP with Python for Deep Learning

LinkedIn Learning– Jan 2023



#### OpenCV for Python Developers

LinkedIn Learning– Jan 2023



#### Advanced C - Integrating C and Assembler

LinkedIn Learning– Jan 2023



### Math Refresh & Upskill Program



#### Complete Linear Algebra : Theory and implementation in code.

Udemy - January 2023



### Skill Badges & Challenges



#### LinkedIn Skill Assessment Badge Python Language

top 5% of 4.1M people who took this.



#### MATLAB OnRamp

MathWorks Training– Jan 2023



#### Cryptography and Hashing in Python and Java

Udemy - January 2023



#### Data Analysis & Processing with Pandas

Educative Inc. - June 2022



#### An Introductory Guide to SQL

Educative Inc. - March 2022