



# Marcos A. Santos

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In this summary, I want to mention some aspects not evident at first glance that, I understand, might be useful to help you judge if my skills fit the requirements.

Please observe that if well utilized, 20+ years of constantly upgrading software development techniques will inevitably aggregate knowledge that can go beyond the simple mainstream (C++, Python, Java, APIs, WEB, Cloud, name some new framework here), reaching the domains of Analytics, AI, Machine Learning, Scientific Research, and Project Management for example. These practices were successfully materialized in finished instruments and solutions now over customers' laboratory workbenches. You may find it demonstrated in demo codes or blueprints of theoretical research and subsequent full-stack hardware, software, and firmware development. Please follow the resume projects links or go to [github.com/msantrax](https://github.com/msantrax).

OK, you may point out that this is not needed, fine. But on the other side, you may unexpectedly be hiring someone who could boost innovation and bring new and efficient methodologies to your process. Batteries are included, think about it.

On the same path, I shall say that, before the above mentioned software development phase, another 15+ years of constant customer care, sales, and management exercise in diverse countries were intensively lived.

Whether this solid experience has to be discarded just because it is old (follows how to qualify old) or understood as a valuable asset turns into a debate that may prove helpful. Defending the last option, let's think (naming just one case) that understanding customers' necessities is a virtue that usually takes time to acquire, can make a pivotal difference in some contexts, and most probably coalesce into profit. If this extra power is welcome, you may have it.

Finally, I'd like to say that yes, I'm currently learning, open to change self-development paths if needed, and eager to teach someone. Like me, if you think it is possible to bring something new and unique to the world, I invite you to keep reading.

More info : Please use this link to download a detailed resume.

## Background & Last Certifications



### Data Science, Statistics, and Machine Learning Specialization

- Statistical Inference - May 2022 - Certificate  
Published Assignment - Simulation Exercise  
Published Assignment - Inferential Data Analysis
- Practical Machine Learning - July 2022 - Certificate  
Published Assignment - Modeling Exercise



### Data Analytics for Lean Six Sigma

- Six Sigma Data Analytics - September 2022 - Certificate



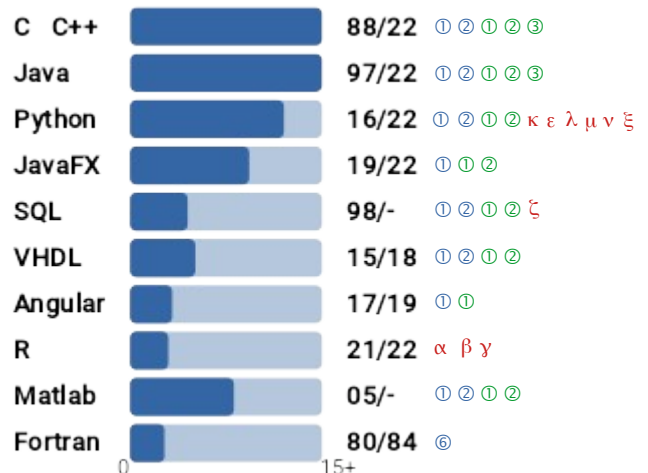
Curso Técnico Integrado – Engenharia Elétrica / Eletrônica  
Escola Técnica Padre Landell de Moura Feb. 75 – Nov. 78

Please click here to go to other certifications

## Skills

<b>Embedded Systems</b> ① ② ① ② ③	<b>Machine Learning</b> ① ① κ β λ μ ν ξ	<b>Cloud</b> ① ① η
<b>Statistical Analysis</b> ① ② ① ② α γ η	<b>Data Science</b> ① ② ① ② η ζ ε	<b>Analytics</b> ① ② ① ② γ ζ
<b>Algorithms</b> ① ① ③	<b>Linux Kernel</b> ① ② ①	<b>Trading Strategies</b> θ ι
<b>Blockchain</b> δ	<b>Analog Circuits</b> ① ② ① ② ③	<b>CAD PCB Design</b> ① ② ① ② ③
<b>Reverse Engineering</b> ① ② ① ② ③	<b>FPGA</b> ① ① ③	<b>ARM Cortex</b> ① ② ① ② ③
<b>Six Sigma</b> ① γ ο π ρ	<b>Quality Control</b> ① γ ο π ⑥	<b>Reliability Check</b> ① ③ ④ ⑥ ⑩

## Programming Languages



## Frameworks & Development Tools

<b>Scikit-learn</b> ① ① κ	<b>Docker Kubernetes</b> ① ① η
<b>Pandas</b> ① ① ε	<b>MongoDB</b> ① ① ζ
<b>R Caret</b> α β γ	<b>Jupyter</b> ① ① ζ
<b>Flask / Django</b> ① ① ②	<b>Selenium / Scrapy</b> ① ②
<b>Solidity Geth</b> δ	<b>Google Cloud</b> ① ① ζ η
<b>OpenCV</b> ① ② ①	<b>IDA Disassembler</b> ① ② ① ②
<b>Spring</b> ①	<b>Wireshark NMAP</b> ① ② ①
<b>GIT / Maven</b> ① ② ① ②	<b>I2C / CAN Sniffers</b> ① ② ① ②
<b>JTAG Probes</b> ① ② ① ② ③	

## Languages & General Info

<b>Portuguese</b> Mother tongue - Native	<b>Spanish</b> Sister language to travel in neighborhood.	<b>Mode</b> Hybrid in São Paulo area, Remote elsewhere Full time – Pacific, Eastern, Europe TZ.
<b>English</b> First foreigner language. Travel 10+ years and living 2 years Good command written and spoken	<b>German</b> Second foreigner language. Basic classes during the stay (2 years) Good as usually written.	<b>Type</b> Prefer Contract but hire (Brazil CLT) would be no problem. Visa : Non W2 or GC

## 1 System Architect – Development Manager

Opus Equipamentos Eletronicos e Opticos Ltda. July 2008 -> Now

By observing customer's propositions while developing systems for research and industry has led to the products listed below being successfully implemented, please refer to the open source codes at projects [Project ASVP](#) ([MiddleStripB](#)) and [Project PP200](#) ([PP200](#)) for user application systems. See also repositories [CLIServer](#), [Virna7](#), [ASVPServer](#), [SorptionLab Server](#), [MongoDB Server](#) for some system servers, microcontrollers firmware, PCB and CAD Design and general hardware development.

- **Reliable platform** - To fix the analytics workflow down event due to O.S. vendor imposed and unexpected upgrades was a constant claim from our customers, so a custom ruggedized Debian Linux O.S. was created, eliminating dependencies and bringing better performance by providing :
  - Freedom (no recurrent activation / no third parties)
  - Trust (all source code available / no eavesdropping)
  - Simplicity and speed (no useless gadgets or drivers loaded)
- **Efficient UI/UX** - A clean and fast desktop window manager improved the analyst performance by:
  - Resembling the successful Android canvas and activities
  - Using JAVAFX & C++ to interface with XLIB
  - Distraction-free, well-known look and feel
  - Dynamic error check and auto completion
- **Dedicated intelligence core** - An independent heavy-lift analytical core halved the analysis time by providing the following:
  - Services to implement A.I. strategies
  - Statistical Inference, Data Analysis and Machine-Learning
  - Interface with Python, Scikit-learn, Pandas among other libraries.
  - Real-time & on-the-edge data processing pipelines and ML modeling implementation (not only Tableau dashboards)
- **Freedom to create** - Researchers were enabled to implement their theories and create ML models by:
  - A browser-based Research Server (Jupyter Notebooks)
  - IPython executor close connected with the analytical core above
  - Possibility to host the server on any Cloud Kubernetes K8s cluster
  - Interface with Google Cloud services.
- **Reliable hardware** – The development of a robust hardware with very low MTBF was possible by using:
  - Good development resources (quality IDEs and design tools)
  - Focus on well-known CPU cores (NXP ARM Cortex)
  - Stable toolchains (open source GNU GCC / Linker)
  - FPGA when needed
  - Suitable analog components and vendor support tools
  - Good simulation environment ( PSpice Matlab Simulink )
- **Research and legacy code** – The reverse engineering tasks needed when interfacing with legacy code or hardware were well supported by using:
  - IDA Hex-Rays, Wireshark, S010 Editor, and JTAG probes
  - Protocol sniffers on TCP/IP, I2C, CAN
  - Understand the inner workings of the linking, map, and U-Boot processes on several O.S.
  - Assembler coding when needed

## 2 Senior Developer

Antrax Tecnologia Ltda. July 2000 -> July 2008

The activities below created the foundation needed to perform asafe and efficient development structure for various systems and solutions :

- **Design (JAVA and C) of applications and libraries** to work under real-time, critical mission, or MISRA standard constraints, like state machines, multi-threaded executors, dedicated database entity managers, and class loaders among others, the majority of the projects used these languages.
- **Use of the Netbeans Platform API** (version 8.0) as a development foundation for new applications. Many fully functional (including hardware interface) systems to analytical instruments are serving customers today – See for instance [Project Autodensity](#)([Pico2](#)) and others
- **Use of the Android API** (until level 21 / Lollipop / Material) and Android Studio 3.0 as support (human interface) to analytical software (e.g.: UI /sensors I/O with NDK / native drivers on the underlying Linux / Device JTAG & Bootp procedures, etc). See [Project LGT8](#)([Virna7](#))
- **Build and use several Unix kernels**, systems, and custom device drivers since 1997.
- **Gluelogic and SOCs** using Xilinx Spartan 3E FPGA (Xilinx ISE IDE + VHDL). See projects [Project LGT8](#)([LGT8](#)) and [Project Iris](#)([Iris](#))
- During the years, the goal of being proficient in the following tools was achieved :
  - **Printed circuit board PCB design** (Proteus 8) – See projects [Vehicle Dynamics](#)([Board Snapshot](#)) , [Centaurus](#)([Board Snapshot](#)) and others
  - **CAD & CAE design** with SolidWorks and his interface with Electrical. - see assy & parts modeling on [Project Centaurus](#)([Centaurus Snapshot](#))
  - **Design of microwave cavities and waveguides** and RF coupling with the HFSS / Maxwell. See project [Project DGT100](#)([DGT100](#))
- **Optical systems design** with the Zeemax. – See project [Project Iris](#)([Iris](#))
- **Simulation and math modeling** with MATLAB (INRIA SciLab) and SPICE - See project [Project ASVP](#)([MiddleStripB](#))

## Past experiences and achievements - Please use this link to see better details

Field service, consultancy and management jobs from May 1980 -> July 2000

- 3 **Field Service Engineer and LATAM Operations Manager** – Thermo Instruments --- Dec 1995 - Jul 2000  
Technical operations (commissioning and maintenance support of gamma neutron spectrometers) in South America, Africa, and the Middle East.
- 4 **Service Operations Manager** – Divec Vácuo e Equipamentos Ltda. --- Dec 1991 - Mar 1994  
Management of all service tasks, including calibration/certification, sales of spare parts, and consumer items to a pool of 420+ customers
- 5 **Field Service Technician** – Mesbla Aviação e Equipamentos Ltda. --- Mar 1986 - Mar 1991  
Factory based (in Germany) customer support and consulting, sales support, instrument quality control and optical alignment.
- 6 **Service Technician Level II** – CIA do Metropolitano de São Paulo METRO. --- May 1980 - Feb 1986  
Corrective and Preventive maintenance on High Power Propulsion and Energy Conversion, Automatic Train Control and Railway Track Signaling.

## Most relevant projects and instruments created from 2000 to 2021

🔗 [Click here to browse the projects repositories or](#) 📄 [Here to download a detailed PDF](#)

## Projects & Creations

- ❶ **ASVP Project - OPUS - requested by ACP Instruments --- Aug 2019 - Now**  
Development of a system to provide all needs to manage analytical instruments such as surface area by gas adsorption and particle size by laser scanning according with ISO 9277:2010. Code and engineering references are here : [Desktop Application](#) - [ASVP Calc Server](#) - [Reliability Test Data Simulator](#) - [MongoDB Entity Manager & Compiler](#) - [SorptionLab WEB app and Interface to Instrument Calc Server](#)
- ❷ **Autodensity Project - OPUS - requested by ACP Instruments --- April 2015 - June 2017**  
Provide hardware, firmware, and analytical user interface to operate a pycnometer able to measure density on ores/cement by gas volumetry compliant to standard ASTM D-2856 and ASTM D-6683. References are here : [PP200 Desktop Application](#) - [ARM Cortex Firmware to the stand alone instrument](#) - [Support libraries to the dedicated window manager](#) - [Controller PCB Design](#)
- ❸ **LGT8 Project - OPUS - requested by Acil Instrumentos Ltda. --- Apr 2014 - Feb. 2016**  
Provide hardware, firmware, and analytical user interface operating on a portable Android tablet to retrofit a Logitech precision lap&polishing machine Series LP (to geological samples). References are here : [ARM Cortex M4 Controller Firmware](#) - [Controller PCB Design](#) - [Android Application](#) - [Operations and Analytical Core](#)
- ❹ **Blaine PP200 Project - OPUS - requested by ACP Instruments - Feb 2013 - Oct 2014**  
Provide hardware, firmware, and analytical user interface to operate a device able to measure powders' fineness by using a Blaine technique compliant to the standard ABNT 16372. References are here : [Desktop Application PP200](#) - [Support Libraries to the dedicated window manager](#)
- ❺ **Centauro Project - OPUS - requested by Centro Tecnológico da Aeronáutica - Jun 2009 - Apr 2011**  
Provide hardware to create a controlled atmosphere induction furnace to metal/ceramic materials capable of operating over 1500°C for extended periods of time. References are here : [Engineering Drawings](#) - [PCB Design Snapshot](#) - [Documents Repository](#)
- ❻ **Vehicle Dynamics Project - OPUS - requested by Vehicle Dynamics - Aug 2008 - Feb 2010**  
Provide hardware, firmware, and analytical user interface to retrofit a Jurid instrument used to capture a vehicle's sensor network data. References are here : [PCB Design](#) - [Controller Firmware](#) - [Analytical Interface Application](#) - [Documents Repository](#)
- ❼ **DGT100 Project - ANTRAX - requested by Provecto Analítica - Mar 2005 - Nov 2007**  
Provide hardware and firmware to upgrade a microwave digestion device with a modern microcontroller and double the delivered power compared with similar devices. References are here : [Documents Repository](#)
- ❽ **IRIS Project - ANTRAX - requested by Acqualab Laboratórios - Mar 2002 - Apr 2003**  
Refurbish an Inductively Coupled Plasma Spectrometer (ICP) Iris model from Thermo Jarrel, replace (and make compatible) his CCD Camera, and modify entrance optics (radial to axial) : [Alignment Tool Desktop Application](#) - [Refurbish Process Pictures](#) - [Cryogenic Cooler Pictures](#)
- ❾ **Antares Project - ANTRAX - requested by BSW Tecnologia - Aug 1998 - Jan 2001**  
Provide hardware, firmware, and analytical user interface to coordinate a pool of 10 instruments able to execute long-term Metallurgical Creep Tests compliant with the standard ISO 204 / ASTM E039. References are here : [Documents Repository](#)
- ❿ **Medusa Project - ANTRAX - requested by BSW Tecnologia - Feb 1997- Jul 1998**  
Provide ways to intercept, filter, and transform analytical results from instruments unable to talk to enterprise database managers. References are here: [Documents Repository](#)

## Certifications

🎓 [Please click here to go to last Statistical & Data Analytics certifications](#)



### Blockchain Specialization

University at Buffalo – State Univ. Of New York



### Blockchain Basics

UB and SUNY – March 2022



### Data Analysis & Processing with Pandas

Educative Inc. - June 2022



### An Introductory Guide to SQL

Educative Inc. - March 2022



### Google Cloud Big Data and Machine Learning Fundamentals

Google Cloud Training – March 2022



### Business & Trading Courses



#### A.I. and Business Strategy

LinkedIn Learning– July 2022



#### Algorithmic Trading & Stocks Training

LinkedIn Learning– April 2022



### Ethereum Blockchain App. Learning Path

Showing 2 of 11 modules :

#### Supply Chain Smart Contract

LinkedIn Learning– Dec 2022

#### Integrating Non-Blockchain Apps.

LinkedIn Learning– Dec 2023



### Machine Learning with Sckit-Learn

LinkedIn Learning– July 2022



### Applied Machine Learning Courses

#### Ensemble Learning

LinkedIn Learning– June 2022

#### Algorithms

LinkedIn Learning– June 2022

#### Feature Engineering

LinkedIn Learning– May 2022

#### Foundations

LinkedIn Learning– May 2022



### Lean Six Sigma Courses

#### Six Sigma Green Belt

LinkedIn Learning– June 2022

#### Lean Six Sigma Foundations

LinkedIn Learning– June 2022

#### Six Sigma Foundations

LinkedIn Learning– June 2022



### Advanced NLP with Python for Deep Learning

LinkedIn Learning– Jan 2023



### OpenCV for Python Developers

LinkedIn Learning– Jan 2023



### Advanced C - Integrating C and Assembler

LinkedIn Learning– Jan 2023