

### Florida Citrus Economic Indicators

June, 2002

	Oranges & Specialty Fruit	Grapefruit	
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#### **Summary Comments**

- •Through 10 months of the 2001-02 Brazilian season (July-June), Brazilian FCOJ export shipments (ABECitrus) are down 12.3% from last season.
- •Florida OJ movement continues to follow the same trend as last month. Season-to-date total OJ movement is up 7.7% from last season, with FCOJ movement continuing to be relatively strong. Imports and miscellaneous supplies are down 43.3%; pack from fruit is up 6.7%; and inventories are down 1.3%.
- •During the October-through-March period, U.S. OJ imports were down 33.7%, while U.S. OJ exports were up 37.7%. Season-to-date (6/01/02) Florida OJ exports were up 109.2%.
- •Season-to-date (5/11/02) OJ volume sales in U.S. retail chains doing \$2 million plus business are down 6.7% from last season=s level, with prices up 1.3%.
- •The May average FCOJ futures price was \$.91/PS, up \$.13 from last year. The Florida bulk FCOJ FOB price is at \$1.07/PS, up \$.05 from last month and \$.17 from last year; while the Rotterdam price is at an estimated \$1,238/MT on average, up from \$830/MT last year, based on *Foodnews* data.
- •The (preliminary) May on-tree price for processed Valencia oranges is \$4.30/box, up from last season=s price of \$3.90/box, as reported by the USDA (NASS and FASS).
- •Season-to-date total fresh orange and specialty citrus shipments are up 6.1% from last season-s level, with higher prices.
- •August-through-March Clementine/tangerine imports were down 31.1% from last year, reflecting the Spanish-citrus embargo. Season-to-date through May 19, Texas fresh grapefruit shipments are up 2.3%.
- •Florida GJ movement is down .5%, and inventories are up 2.6%.
- •U.S. GJ exports were down 8.4% during the October-through-March period. Season-to-date (6/01/02) Florida GJ exports were down 6.1%.
- •Season-to-date (5/11/02) GJ volume sales in U.S. retail chains doing \$2 million plus business are down 11.6% from last season=s level, with prices up .8%.
- •Total Florida fresh grapefruit shipments are down 1.1% from last season, with domestic and Canadian shipments down 6.2 % and offshore shipments up 2.7% through June 2 (CAC). Shipments to Japan are up 4.7%, while shipments to Europe are down 1.3%.
- •The (preliminary) May processed on-tree price for white seedless grapefruit was \$.25/box, down from last season=s May price of \$.50/box, while the price for red seedless grapefruit was -\$1.70/box, down from \$.07/box last season. The May fresh on-tree prices for red and white seedless grapefruit continue to be down.

### **Brazil Orange-Juice Availability, Movement and Inventory**

•	2000-01	2001	1-02	Exports			
Item	July-	July-	STD-	C 4	2000-01	2001-02	Cl.
	June <sup>a</sup>	<b>June</b> <sup>a</sup>	April	Country	STD-April		Change
			- million S	SE gallons			- % -
<b>Beginning Inventory</b>	434.5	293.8	293.8	Europe	1,032.2	924.7	-10.4
Production	1,643.3	1,336.9	1,336.9	NAFTA	310.6	156.3	-49.7
Availability	2,077.8	1,630.8	1,630.8	Asia	116.2	165.2	42.1
Movement	1,783.9	1,491.5	1,328.8	Mercosul	2.3	2.7	17.9
Domestic <sup>b</sup>	22.3	22.3	18.6	Others	32.0	61.3	91.8
Exports <sup>c</sup>	1,761.7	1,469.2	1,310.2	TOTAL	1,493.3	1,310.2	-12.3
<b>Ending Inventory</b>	293.8	139.3	302.0				
		weeks					
Carryover	8.6	4.9	9.9				
Weeks Remaining			8.6				

<sup>&</sup>lt;sup>a</sup>Sao Paulo Attache estimates in "Brazil Citrus Semi-Annual 2001," #BR1044.

<sup>&</sup>lt;sup>b</sup>STD figure is prorated annual domestic movement.

<sup>&</sup>lt;sup>c</sup>STD figure is reported ABECitrus exports.

# Florida Orange-Juice Availability, Movement and Inventorya STD FCPA Week: 35 - Week Ending 06/01/02

Item	2000-01 STD	2001-02 STD	Change
	million S	SE gallons	%
<b>Beginning Inventory</b>	618.4	655.2	6.0
Pack from Fruit	1,248.6	1,332.7	6.7
$Imports^b$	124.5	70.7	-43.3
Availability	1,991.5	2,058.6	3.4
<b>Movement</b> <sup>c</sup>	1,031.8	1,111.5	7.7
NFC	378.8	365.5	-3.5
FCOJ	652.9	746.0	14.3
<b>Ending Inventory</b>	959.7	947.1	-1.3
	weeks	s supply	
Carryover	32.6	29.8	-8.4

<sup>&</sup>lt;sup>a</sup>FCPA members.

<sup>&</sup>lt;sup>b</sup>Includes domestic receipts by members of non-Florida product, Florida product received by members from non-members, foreign imports, reprocessed tangerine juice, futures receipts minus futures deliveries, and net loss or gain during reprocessing.

<sup>&</sup>lt;sup>c</sup>Excludes movement of reconstituted chilled orange juice and COJ used in FCOJ.

**U.S. Orange-Juice Imports** 

Ovicin	2000-01 STD	2001-02 STD	Change
Origin	October Th	Change	
	million SSI	E gallons	%
Brazil	87.04	58.67	-32.6
CBI	30.84	10.01	-67.5
Mexico	20.32	22.15	9.0
Other	1.21	1.56	28.9
TOTAL	139.41	92.39	-33.7

SOURCE: U.S. Department of Commerce.

**U.S. Orange-Juice Exports** 

Commitmen	2000-01 STD	2001-02 STD	Change
Country	October Tl	Change	
	million SS	E gallons	%
Canada	23.83	22.26	-6.6
Europe	26.26	46.96	78.8
Japan	6.22	8.20	31.8
Other	6.01	8.37	39.3
TOTAL	62.32	85.79	37.7 <sup>a</sup>

<sup>&</sup>lt;sup>a</sup>FCPA exports of OJ were up 109.2%, season-to-date through 06/01/02.

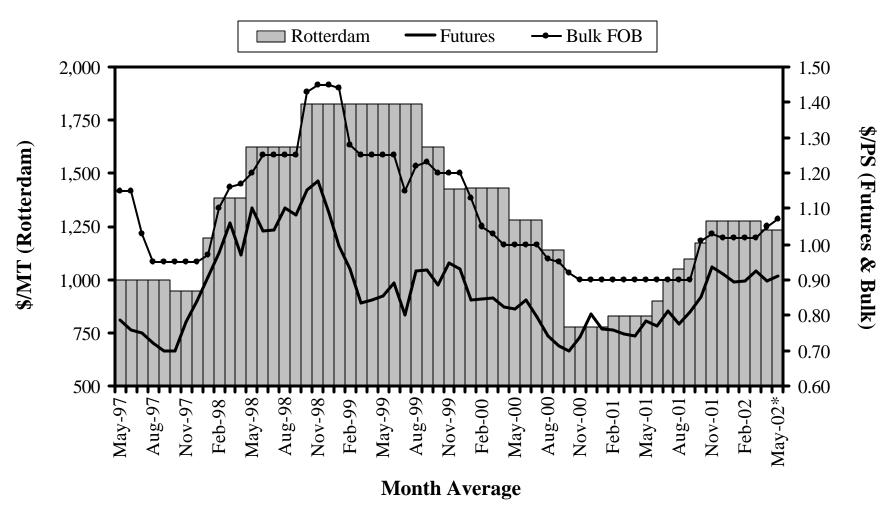
SOURCE: U.S. Department of Commerce.

U.S. Retail Orange-Juice Sales 2001-02 STD Thru 05/11/02

Product	Volu	Volume		ce
	Mil. SSE Gal.	% Change <sup>a</sup>	\$/SSE Gal.	% Change
Refrigerated	409.76	-4.7	4.62	.6
NFC	205.99	3.5	5.32	-1.1
Recon	203.77	-11.8	3.91	.1
Frozen	66.30	-18.6	3.25	1.3
Shelf Stable	5.41	21.4	5.36	-1.1
TOTAL	481.47	-6.7	4.44	1.3

SOURCE: ACNielsen—Data are for grocery store chains doing \$2 million and greater annual sales.  $^a2001-02$  STD (10/01/01.....05/11/02) versus 2000-01 STD (10/02/00.....05/12/01).

FCOJ Futures, Florida Bulk FOB & Rotterdam Monthly Average Prices May 1997 Thru May 2002



#### FCOJ Prices - May<sup>a</sup>

Item	2000-01	2001-02	Change
	\$/pou	nds solids	%
Futures	.783	.912	16.5
Florida Bulk FCOJ FOB	.90	1.07	18.9
	\$/met	ric ton	
Rotterdam	830	1,238*	49.2

<sup>&</sup>lt;sup>a</sup>Prices are for the following time periods: Futures -- May average.

Florida Bulk FCOJ FOB -- Week ending 05/25/02.

Rotterdam -- May Foodnews. (\*Brazilian FCOJ in May was traded between \$1,200-\$1,275/MT.)

SOURCES: New York Board of Trade (Futures); Florida Citrus Mutual (Florida Bulk FCOJ FOB); Foodnews (Rotterdam).

Florida Processed Orange On-Tree Prices<sup>a</sup>

N/I (1	Early & N	Aidseason	Valencia		
Month	2000-01	2001-02	2000-01	2001-02	
		\$/1	oox		
October	1.62				
November	1.76	1.70			
December	1.87	2.25			
January	1.99	2.75			
February	2.19	2.90	2.50	3.80	
March	2.35	3.05	3.20	3.50	
April			3.95	4.00	
May			3.90	4.30	
June			3.40		

SOURCE: USDA, NASS, "Agricultural Prices."

<sup>a</sup>Preliminary.

# Florida Fresh Orange and Specialty Fruit 2000-01 STD & 2001-02 STD

Variety	1	ments 6/02/02	FOB Price Thru 05/19/02		
variety	2000-01 STD	2001-02 STD	2000-01 STD	2001-02 STD	
	- thousand 4/5-bu. cartons -		\$		
Early & Midseason	3,160	3,306	6.22	6.58	
Navel	5,408	5,902	6.83	<b>7.21</b>	
Valencia	4,032	3,910	6.79	7.20	
K-Early	19	3			
Tangelo	1,096	968	7.13	7.52	
Temple	585	592	7.77	8.32	
Early Tangerines	4,518	5,162	11.14 <sup>a</sup>	11.52 <sup>a</sup>	
Honey	2,362	2,624	14.14	14.44	

SOURCE: Citrus Administrative Committee.

<sup>&</sup>lt;sup>a</sup>Prices for Sunburst.

### **Selected Competitive Fresh Fruit Shipments**

U.S. Clementine and Tangerine Imports			Texas Fresh Grapefruit Shipments		
2000-01	2001-02	Change	2000-01 2001-02		CI.
August-March		Change	STD-05/19/02		Change
million	million pounds		1,000 7/10-bu. cartons		- % -
190.8	131.5	-31.1	6,909	7,067	2.3
OURCE: U.S. Department			SOURCE: Citrus Admin		

# Florida Grapefruit-Juice Availability, Movement and Inventorya STD FCPA Week: 35 - Week Ending 06/01/02

Item	2000-01 STD	2001-02 STD	Change
	million S	SE gallons	%
<b>Beginning Inventory</b>	75.8	76.6	1.0
Pack from Fruitb	140.8	142.7	1.3
Availability	216.6	219.2	1.2
Movement <sup>c</sup>	95.5	95.0	5
NFC	27.3	23.5	-13.9
FCGJ	68.1	71.4	4.8
<b>Ending Inventory</b>	121.1	124.3	2.6
	weeks	supply	
Carryover	44.4	45.8	3.2

<sup>&</sup>lt;sup>a</sup>FCPA members.

<sup>&</sup>lt;sup>b</sup>Includes domestic receipts by members of non-Florida product, Florida product received by members from non-members, foreign imports, reprocessed tangerine juice, futures receipts minus futures deliveries, and net loss or gain during reprocessing.

<sup>&</sup>lt;sup>c</sup>Excludes movement of reconstituted chilled grapefruit juice and CGJ used in FCGJ.

**U.S. Grapefruit-Juice Exports** 

Country	2000-01 STD	2001-02 STD	Change
Country	October T	Change	
	million SS	E gallons	%
Canada	1.52	1.36	-10.5
Europe	9.03	7.88	-12.7
Japan	3.78	4.55	20.4
Other	1.27	.51	-59.8
TOTAL	15.60	14.29	-8.4a

 $<sup>^{\</sup>mathrm{a}}FCPA$  exports of GJ were down 6.1%, season to-date through 06/01/02.

SOURCE: U.S. Department of Commerce.

U.S. Retail Grapefruit-Juice Sales 2001-02 STD Thru 05/11/02

Product	Volu	ıme	Price		
	Mil. SSE Gal.	% Change <sup>a</sup>	\$/SSE Gal.	% Change	
NFC	11.17	-8.3	5.66	.1	
Recon	11.17	-14.0	5.11	.9	
Frozen	1.10	-19.0	3.70	1.1	
TOTAL	23.45	-11.6	5.31	.8	

SOURCE: ACNielsen—Data are for grocery store chains doing \$2 million and greater annual sales. a2001-02 STD (10/01/01.....05/11/02) versus 2000-01 STD (10/02/00.....05/12/01).

### Florida Fresh Grapefruit Shipments 2000-01 STD & 2001-02 STD Thru 06/02/02

<b>T</b> 7 • - 4	Domestic &	k Canadian	Offshore Exports		
Variety	2000-01	2001-02	2000-01	2001-02	
	STD	STD	STD	STD	

----- thousand 4/5-bushel cartons -----

Total All Grapefruit 13,574 12,733 18,012 18,498

SOURCE: Citrus Administrative Committee.

### Florida Fresh Grapefruit Domestic and Export Shipments

Country	2000-01	2001-02	Change	
Country	August 1	Change		
	1,000	%		
<b>United States</b>	11,354	10,716	-5.6	
Canada	2,220	2,126	-4.2	
Europe	6,638	6,554	-1.3	
Japan	10,719	11,225	4.7	
Other	655	716	9.3	
TOTAL	31,586	31,337	8	

## Florida Fresh Grapefruit Domestic FOB Prices 2000-01 STD & 2001-02 STD Thru 05/19/02

<b>T</b> 7 • 4	FOB Price			
Variety	2000-01 STD	2001-02 STD		
		5		
<b>GULF COAST</b>				
White	6.89	7.13		
Colored	6.69	6.95		
INDIAN RIVER				
White	7.70	8.28		
Colored	7.17	7.62		
SUN RIDGE				
White	6.48	7.23		
Colored	6.54	6.77		

Florida Grapefruit On-Tree Pricesa

		Processed			Fresh				
Month	White S	White Seedless		Red Seedless		White Seedless		Red Seedless	
	2000-01	2001-02	2000-01	2001-02	2000-01	2001-02	2000-01	2001-02	
October	-1.75		-2.13	-2.05	7.43		5.30	7.20	
November	90	.35	-1.88	-1.95	3.93	5.00	4.40	4.10	
December	.25	.75	43	-1.30	5.63	2.50	3.60	3.40	
January	.90	.90	.02	85	6.83	3.60	3.50	3.80	
February	.95	1.25	.52	50	6.83	3.90	4.00	3.40	
March	.65	1.20	38	90	6.83	3.70	4.50	3.30	
April	.65	.95	38	-1.30	7.23	3.60	4.90	3.20	
May	.50	.25	.07	-1.70	6.23	1.00	5.30	2.00	
June	.40		28		4.63		5.70		

SOURCE: USDA, NASS, "Agricultural Prices."

<sup>&</sup>lt;sup>a</sup>Preliminary.