

Florida Citrus Economic Indicators

February, 2002

	Oranges & Specialty Fruit		Grapefruit
1. 2. 3. 4. 5. 6. 7. 8.	Brazil Orange-Juice Availability, Movement and Inventory Florida Orange-Juice Availability, Movement and Inventory, Season-to-Date U.S. Orange-Juice Imports U.S. Orange-Juice Exports U.S. Retail Orange-Juice Sales, Season-to-Date FCOJ Futures, Florida Bulk FOB & Rotterdam Monthly Average Prices FCOJ Prices Florida Processed Orange On-Tree Prices	11. 12. 13. 14. 15. 16.	Florida Grapefruit-Juice Availability, Movement and Inventory, Season-to-Date U.S. Grapefruit-Juice Exports U.S. Retail Grapefruit-Juice Sales, Season-to-Date Florida Fresh Grapefruit Shipments, Season-to-Date Florida Fresh Grapefruit Domestic and Export Shipments Florida Fresh Grapefruit Domestic FOB Prices, Season-to-Date Florida Grapefruit On-Tree Prices
9.	Florida Fresh Orange and Specialty Fruit, Season-to-Date		
10.	Selected Competitive Fresh Fruit Shipments		

Summary Comments

- Brazilian FCOJ export shipments (ABECitrus) for the first 6 months of the 2001-02 Brazilian season (July-June) are down 17.1% from last season=s level.
- Florida OJ availability continues to run ahead of last season=s level, although FCOJ imports are down. Florida OJ movement is down slightly and inventories are up 4.6%.
- Both U.S. OJ imports and exports were down during the October-through-November period, although imports from Mexico and exports to Japan were up.
- Season-to-date (1/19/02) OJ volume sales in U.S. retail chains doing \$2 million plus business are down 6.7% from the same period last season, with prices up 1.8%.
- The January average FCOJ Futures price was \$.89/PS, up 17.6% from last season=s level. The Florida bulk FCOJ FOB price is up 12.1%, while the Rotterdam price is up 63.5%.
- The (preliminary) January on-tree price for processed early oranges as reported by the USDA (NASS and FASS) is \$2.75/box, up from last season=s January price of \$1.99/box.
- Fresh orange and tangerine volumes and prices are tending to run ahead of last season's levels.
- August-through-November Clementine/tangerine imports were up 36% from last year, but, as data become available on the post (Spanish citrus) embargo period, tangerine imports are expected to decline notably.
- Although Florida GJ supplies are running ahead of last season, Florida GJ movement is up 7.9% and inventories are down 1.7%.
- U.S. GJ exports were down during the October-through-November period.
- Season-to-date (1/19/02) GJ volume sales in U.S. retail chains doing \$2 million plus business are down 10.2% from last season-s level, with prices up 1.1%.
- Florida fresh grapefruit shipments to most destinations continue to run behind last season, although shipments to Japan are up.
- Fresh grapefruit FOB prices are running somewhat higher than during last season.
- The (preliminary) January processed on-tree price for white seedless grapefruit was the same as last season's level, while the price for red seedless grapefruit was down. The January fresh on-tree price for red seedless grapefruit was up, while the price for white seedless grapefruit was down.

Brazil Orange-Juice Availability, Movement and Inventory

	2000-01	2001	1-02	Exports			
Item	July-	July-	STD-		2000-01	2001-02	Chamas
	June ^a	June ^a	Dec.	Country	STD-Dec.		Change
			- million SS	SE gallons			- % -
Beginning Inventory	434.5	293.8	293.8	Europe	674.6	604.8	-10.3
Production	1,643.3	1,336.9	1,336.9	NAFTA	217.4	94.1	-56.7
Availability	2,077.8	1,630.8	1,630.8	Asia	84.7	85.4	.8
Movement	1,783.9	1,491.5	841.9	Mercosul	1.5	2.5	65.1
Domestic ^b	22.3	22.3	11.2	Others	23.8	43.9	84.7
Exports ^c	1,761.7	1,469.2	830.7	TOTAL	1,002.0	830.7	-17.1
Ending Inventory	293.8	139.3	788.9				
		weeks					
Carryover	8.6	4.9	24.6				
Weeks Remaining			25.7				

^aSao Paulo Attache estimates in "Brazil Citrus Semi-Annual 2001," #BR1044.

^bSTD figure is prorated annual exports.

^cSTD figure is reported ABECitrus exports.

Florida Orange-Juice Availability, Movement and Inventorya STD FCPA Week: 18 - Week Ending 02/02/02

Item	2000-01 STD	2001-02 STD	Change
	million S	SE gallons	%
Beginning Inventory	618.4	655.2	6.0
Pack from Fruit	578.8	586.5	1.3
Imports ^b	67.8	57.3	-15.4
Availability	1,265.0	1,299.1	2.7
Movement ^c	517.0	516.3	1
NFC	196.0	183.3	-6.5
FCOJ	321.0	333.0	3.7
Ending Inventory	748.0	782.7	4.6
	weeks		
Carryover	26.0	27.3	4.8

^aFCPA members.

^bIncludes domestic receipts by members of non-Florida product, Florida product received by members from non-members, foreign imports, reprocessed tangerine juice, futures receipts minus futures deliveries, and net loss or gain during reprocessing.

^cExcludes movement of reconstituted chilled orange juice and COJ used in FCOJ.

U.S. Orange-Juice Imports

Origin	2000-01 STD	2001-02 STD	Change
Origin	October Thru	November	Change
	million SSI	E gallons	%
Brazil	36.4	29.2	-19.8
CBI	10.7	3.4	-68.2
Mexico	4.1	4.3	4.9
Other	.4	.4	
TOTAL	51.5	37.3	-27.6

SOURCE: U.S. Department of Commerce.

U.S. Orange-Juice Exports

Country	2000-01 STD	2001-02 STD	Change
Country	October Thr	Change	
	million SS	SE gallons	%
Canada	7.60	7.61	
Europe	5.27	3.15	-40.2
Japan	1.59	1.77	11.3
Other	1.78	1.63	-8.4
TOTAL	16.23	14.16	-12.8

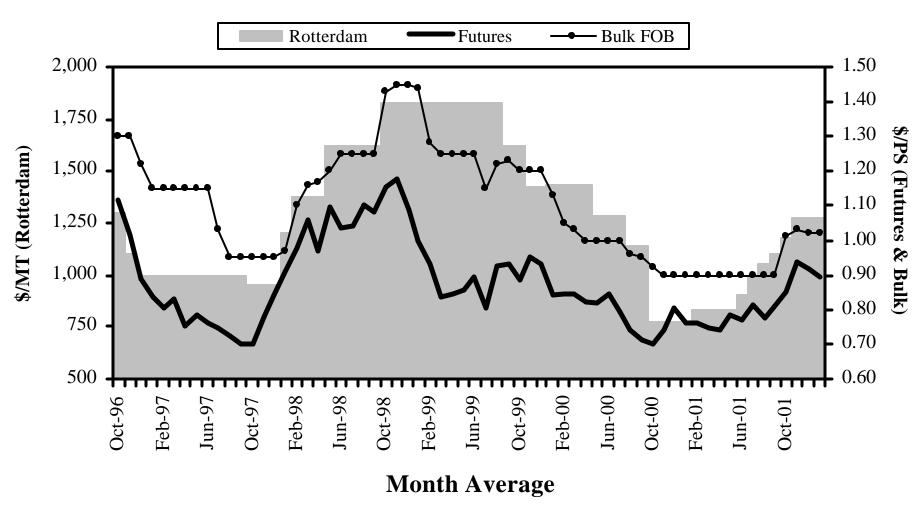
SOURCE: U.S. Department of Commerce.

U.S. Retail Orange-Juice Sales 2001-02 STD Thru 01/19/02

Product	Volu	Volume		ce
	Mil. SSE Gal.	% Change ^a	\$/SSE Gal.	% Change
Refrigerated	202.99	-4.8	4.64	1.1
NFC	100.43	3.4	5.35	2
Recon	102.56	-11.6	3.94	
Frozen	34.21	-17.9	3.24	1.4
Shelf Stable	2.69	19.6	5.33	-2.1
TOTAL	239.89	-6.7	4.45	1.8

SOURCE: ACNielsen—Data are for grocery store chains doing \$2 million and greater annual sales. $^a2001-02$ STD (10/01/01.....01/19/02) versus 2000-01 STD (10/02/00.....01/20/01).

FCOJ Futures, Florida Bulk FOB & Rotterdam Monthly Average Prices October 1996 Through January 2002



FCOJ Prices - January^a

Item	2000-01	2001-02	Change
	\$/pou	nds solids	%
Futures	.760	.894	17.6
Florida Bulk FCOJ FOB	.91	1.02	12.1
	\$/met	ric ton	
Rotterdam	780	1,275	63.5

^aPrices are for the following time periods: Futures -- January average. Florida Bulk FCOJ FOB -- Week ending 01/19/02.

Rotterdam -- January Foodnews.

SOURCES: New York Board of Trade (Futures); Florida Citrus Mutual (Florida Bulk FCOJ FOB); Foodnews (Rotterdam).

Florida Processed Orange On-Tree Prices^a

TN /T	Early & N	Midseason	Valencia		
Month	2000-01	2001-02	2000-01	2001-02	
			box		
October	1.62				
November	1.76	1.70			
December	1.87	2.25			
January	1.99	2.75			
February	2.19		2.50		
March	2.35		3.20		
April			3.95		
May			3.90		
June			3.40		

SOURCE: USDA, NASS, "Agricultural Prices."

^aPreliminary.

Florida Fresh Orange and Specialty Fruit 2000-01 STD & 2001-02 STD Thru 02/10/02

T 7 a re* a 4 re	Shipi	Shipments		FOB Price	
Variety	2000-01 STD	2001-02 STD	2000-01 STD	2001-02 STD	
	- thousand 4/5	5-bu. cartons -		\$	
Early & Midseason	2,864	3,168	6.21	6.56	
Navel	5,174	5,564	6.83	7.21	
Valencia	56	78	7.32	7.25	
K-Early	19	3			
Tangelo	1,077	950	7.13	7.47	
Temple	358	371	8.06	8.27	
Robinson/Fallglo/Sunburst	4,488	5,227	11.14 ^a	11.55 ^a	
Dancy	23	13			
Honey	863	932	14.68	14.80	

SOURCE: Citrus Administrative Committee.

^aPrices for Sunburst.

Selected Competitive Fresh Fruit Shipments

U.S. Clementine and Tangerine Imports			Texas Fresh Grapefruit Shipments		
2000-01	2001-02	Change	2000-01 2001-02		
August-N	August-November		STD-02/10/02		Change
million	pounds	- % -	1,000 7/10-bu. cartons		- % -
80.0	108.8	36.0	4,342	4,271	-1.6
DURCE: U.S. Department of Commerce. SOURCE: Citrus Administrative Committee.					

Florida Grapefruit-Juice Availability, Movement and Inventorya STD FCPA Week: 18 - Week Ending 02/02/02

Item	2000-01 STD	2001-02 STD	Change
	million SS	SE gallons	%
Beginning Inventory	75.8	76.6	1.0
Pack from Fruitb	30.7	31.9	3.7
Availability	106.5	108.4	1.8
Movement ^c	38.9	42.0	7.9
NFC	12.6	11.0	-13.1
FCGJ	26.3	31.0	17.9
Ending Inventory	67.6	66.5	-1.7
	weeks		
Carryover	31.3	28.5	-8.9

^aFCPA members.

^bIncludes domestic receipts by members of non-Florida product, Florida product received by members from non-members, foreign imports, reprocessed tangerine juice, futures receipts minus futures deliveries, and net loss or gain during reprocessing.

^cExcludes movement of reconstituted chilled grapefruit juice and CGJ used in FCGJ.

U.S. Grapefruit-Juice Exports

Country	2000-01 STD	2001-02 STD	Change
Country	October Thr	Change	
	million SS	million SSE gallons	
Canada	.55	.44	-20.0
Europe	3.15	2.87	-8.9
Japan	2.21	1.33	-39.8
Other	.44	.16	-63.6
TOTAL	6.36	4.81	-24.4

SOURCE: U.S. Department of Commerce.

U.S. Retail Grapefruit-Juice Sales 2001-02 STD Thru 01/19/02

Product	Volu	ıme	Price		
	Mil. SSE Gal.	% Change ^a	\$/SSE Gal.	% Change	
NFC	5.47	-9.9	5.67	1.4	
Recon	3.91	-10.6	4.92	.1	
Frozen	.55	-20.2	3.71	.8	
TOTAL	10.91	-10.2	5.29	1.1	

SOURCE: ACNielsen—Data are for grocery store chains doing \$2 million and greater annual sales. a2001-02 STD (10/01/01.....01/19/02) versus 2000-01 STD (10/02/00.....01/20/01).

Florida Fresh Grapefruit Shipments 2000-01 STD & 2001-02 STD Thru 02/10/02

	Domestic &	& Canadian	Offshore Exports		
Variety	2000-01 STD	2001-02 STD	2000-01 STD	2001-02 STD	
thousand 4/5-bushel cartons					
White	482	451	2,992	2,462	
Colored	7,860	7,555	5,635	5,433	
Total All Grapefruit	8,342	8,006	8,627	7,895	

SOURCE: Citrus Administrative Committee.

Florida Fresh Grapefruit Domestic and Export Shipments

Country	2000-01	2001-02	Change
Country	August 1 Thru	Change	
	1,000 ca	%	
United States	5,763	5,318	-7.7
Canada	1,033	963	-6.8
Europe	2,991	2,647	-11.5
Japan	2,767	2,865	+3.5
Other	91	137	+50.5
TOTAL	12,645	11,930	-5.7

Florida Fresh Grapefruit Domestic FOB Prices 2000-01 STD & 2001-02 STD Thru 02/10/02

T 7 • 4	FOB Price			
Variety	2000-01 STD	2001-02 STD		
	9	S		
GULF COAST				
White	6.94	7.38		
Colored	6.81	7.17		
INDIAN RIVER				
White	7.65	8.43		
Colored	7.19	7.74		
SUN RIDGE				
White	6.33	7.34		
Colored	6.60	6.98		

Florida Grapefruit On-Tree Prices^a

		Processed			Fresh				
Month	White S	White Seedless		Red Seedless		White Seedless		Red Seedless	
	2000-01	2001-02	2000-01	2001-02	2000-01	2001-02	2000-01	2001-02	
October	-1.75		-2.13	-2.05	7.43		5.30	7.20	
November	90	.35	-1.88	-1.95	3.93	5.00	4.40	4.10	
December	.25	.75	43	-1.30	5.63	2.50	3.60	3.40	
January	.90	.90	.02	85	6.83	3.60	3.50	3.80	
February	.95		.52		6.83		4.00		
March	.65		38		6.83		4.50		
April	.65		38		7.23		4.90		
May	.50		.07		6.23		5.30		
June	.40		28		4.63		5.70		

SOURCE: USDA, NASS, "Agricultural Prices."

^aPreliminary.