

Florida Citrus Economic & Market Indicators May 2015



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Oranges & Specialty Fruit

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Grapefruit

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Foreign Exchange Rates Per \$US

Summary Comments

- Brazil's OJ exports for 2014-15 Brazilian season (July - April) were up 3.2% from the previous year with exports to the NAFTA region, Europe and the Far East up 15.7%, up 2.4%, and down 17.8%, respectively.
- Season-to-date through 04/25/2015, Florida FCOJ availability, movement and ending inventories were down 8.6%, down 21.6%, and up 1.2%, respectively, from last season.
- Season-to-date through 04/25/2015, Florida SSOJ availability, movement and ending inventories were down 6.3%, down 13.4%, and up 1.6%, respectively, from last season.
- For March of the 2014-15 season, U.S. OJ imports and exports were down 20.9% and down 36.0% from last season, respectively. Season-to-date through 04/25/2015, Florida OJ exports were down 36.0% (FDOC Processors Report).
- From October through March of the 2014-15 season, Non-FDOC Processor FCOJ disappearance, based on FCOJ inventories and imports, was up 2.0%.
- Season-to-date through 4/11/2015, OJ volume sales in all Nielsen retail outlets (U.S. grocery stores doing \$2 million and greater annual sales, drug stores doing \$1 million and greater annual sales, mass merchandisers, Walmart, club (Sam's and BJ's), dollar stores (Dollar General, Family Dollar and Fred's), and military/DECA) were down 7.8% from the previous season, with the NFC price up 5.7%, the Recon price up 3.3% and the overall OJ price up 5.0%.
- The April average FCOJ Futures price was \$1.16/PS, down \$.44/PS from last year, while the Rotterdam price was at an estimated \$1,950/MT, down \$200/MT from last year.
- Season-to-date through 04/25/2015, the delivered-in price for Valencias was \$2.23/PS, up \$.04/PS from last season.
- Season-to-date through 04/25/2015, the delivered-in price for White Grapefruit was \$1.34/PS, down \$.17/PS, from last season.
- Season-to-date through 04/25/2015, the delivered-in price for Red Grapefruit was \$.97/PS, down \$.01/PS, from last season.
- Season-to-date through 04/19/2015, fresh orange and specialty citrus shipments were up 0.9%, from last season.
- Season-to-date through March, clementine and tangerine imports were down 2.3% relative to last season. Season-to-date through 04/25/2015, Texas fresh grapefruit shipments were up 10.6% relative to last season.
- Season-to-date through 04/25/2015, Florida FCGJ availability, movement and ending inventory were up 0.3%, down 9.9% and down 16.4%, respectively.
- Season-to-date through 04/25/2015, Florida SSGJ availability, movement and ending inventory were down 10.8%, 3.2% and 16.3%, respectively.
- For March of the 2014-15 season, U.S. GJ exports were down 21.8%. Season-to-date through 4/25/2015, Florida GJ exports were up 24.2% (FDOC Processors report).
- Season-to-date through 04/11/2015, GJ volume sales in all Nielsen retail outlets (U.S. grocery stores doing \$2 million and greater annual sales, drug stores doing \$1 million and greater annual sales, mass merchandisers, Walmart, club (Sam's and BJ's), dollar stores (Dollar General, Family Dollar and Fred's), and military/DECA) were down 4.4% from the previous season, with the overall GJ price up 3.6%.
- Season-to-date through 04/19/2015, Florida fresh grapefruit shipments were down 10.4% from last season, with Domestic/Canadian shipments down 9.6% and offshore shipments down 11.1% (DFVI). Season-to-date through 04/19/2015, shipments to Europe and Japan were down 10.5% and 16.2% respectively. Season-to-date through 04/19/2015, domestic FOB prices (CAC) for fresh white grapefruit and for fresh colored grapefruit were down 11.6% and up 4.5% respectively.
- For the week ending 05/03/2015 versus the same period last year, the Euro-per-Dollar exchange rate was up 23.2%, while the Yen-per-Dollar was up 16.1%.

Brazil Orange-Juice Exports

Destination	Season-to-Date (July - April)		
	2013-14	2014-15	Change
	- million SSE gallons (a) -		- % -
NAFTA^b	247.6	286.6	+15.7
Europe^c	885.8	906.7	+2.4
Far East^d	119.3	98.0	-17.8
Others	71.9	75.0	+4.3
Total	1,324.6	1,366.3	+3.2

^a Assumes exports with codes 2009.11.00 (FCOJ) and 2009.19.00 (Other) are 66° Brix, while exports with code 2009.12.00 (NFC) are 11.6° Brix.

^b U.S., Canada, and Mexico.

^c Russia, Ukraine, and Turkey are included in Europe.

^d China, Japan, Taiwan, Hong Kong, Macau, South Korea, North Korea, Philippines, and Vietnam.

SOURCE: SECEX.

Florida FCOJ Availability, Movement and Inventory

Item	Prior Season Comparison (October - September)			Season-to-Date 4/25/2015 (FDOC Processor Week 30)		
	2012-13	2013-14	Change	2013-14	2014-15	Change
	- million PS -		- % -	- million PS -		- % -
Beginning Inventory	254.1	319.5	+25.7	319.5	274.1	-14.2
Pack from Fruit	316.4	148.2	-53.2	124.6	81.8	-34.3
Imports ^a	199.6	210.8	+5.6	140.4	178.0	+26.8
Availability	770.1	678.4	-11.9	584.5	534.0	-8.6
Movement	450.7	404.3	-10.3	252.0	197.6	-21.6
Bulk	352.9	317.2	-10.1	201.7	148.5	-26.4
Packaged	97.7	87.1	-10.8	50.3	49.1	-2.4
Ending Inventory	319.5	274.1	-14.2	332.5	336.4	+1.2
Bulk	311.5	265.9	-14.6	325.4	329.1	+1.1
Packaged	8.0	8.2	+2.5	7.2	7.3	+1.4
	- - weeks supply - -		- % -	- - weeks supply - -		- % -
Carryover – STD^b	36.9	35.3	-4.3	39.6	51.1	+29.0

^aAlso includes domestic receipts by members of non-Florida product, foreign imports, reprocessed tangerine juice, chilled OJ used in FCOJ, net loss or gain during reprocessing and adjustments.

^bSeason-to-date weeks supply based on season-to-date movement.

Florida SSOJ Availability, Movement and Inventory

Item	Prior Season Comparison (October - September)			Season-to-Date 4/25/2015 (FDOC Processor Week 30)		
	2012-13	2013-14	Change	2013-14	2014-15	Change
	- million PS -		- % -	- million PS -		- % -
Beginning Inventory	192.0	219.3	+14.2	219.3	213.6	-2.6
Pack from Fruit	519.5	484.3	-6.8	372.4	319.2	-14.3
Imports^a	45.1	21.4	-52.5	10.1	31.1	+207.9
Availability	756.6	724.9	-4.2	601.7	563.9	-6.3
Movement^b	532.1	508.0	-4.5	317.3	274.7	-13.4
Bulk	64.1	57.2	-10.9	35.1	20.2	-42.5
Packaged	467.9	450.9	-3.6	282.2	254.5	-9.8
Ending Inventory	219.3	213.6	-2.6	281.6	286.0	+1.6
Bulk	212.6	207.1	-2.6	275.9	280.2	+1.6
Packaged	6.7	6.5	-3.0	5.8	5.8	+0
	- - weeks supply - -		- % -	- - weeks supply - -		- % -
Carryover – STD^c	21.4	21.9	+2.3	26.6	31.2	+17.3

^aAlso includes domestic receipts by members of non-Florida product, foreign imports, reprocessed tangerine juice, FCOJ used in chilled OJ, net loss or gain during reprocessing and adjustments.

^bExcludes evaporated COJ.

^dSeason-to-date weeks supply based on season-to-date movement.

U.S. Orange-Juice Imports^a

Season-to-Date
(October – March)

Country	Volume			Value/SSG ^c		
	2013-14	2014-15	Change	2013-14	2014-15	Change
	-- million SSE gallons --		-- % --	-- \$/SSE gallon --		-- % --
TOTAL OJ						
Brazil	146.99	207.22	+41.0	1.24	1.17	-5.6
CBI ^b	15.33	8.23	-46.3	1.53	1.41	-7.8
Mexico	67.33	64.00	-4.9	1.51	1.88	+24.5
Other	4.21	3.20	-24.0	3.02	2.82	-6.6
TOTAL	233.85	282.65	+20.9	1.37	1.35	-1.5
NFC OJ						
Brazil	17.23	36.96	+114.5	1.50	1.42	-5.3
CBI ^b	.00	.00	N/A	.00	.00	N/A
Mexico	3.98	2.70	-32.2	2.51	2.20	-12.4
Other	.01	.13	++	6.62	3.97	-40.0
TOTAL	21.22	39.79	+87.5	1.69	1.48	-12.4

^aIncludes OJ with added vitamins and minerals.

^bIncludes Dominican Republic-Central America initiatives.

^cThe FOB value of the products reported by the exporter, which does not include duties, freight, custom fees or other charges, divided by the reported number of single strength gallons.

SOURCE: U.S. Department of Commerce.

U.S. Orange-Juice Exports^{a,b}

Season-to-Date
(October - March)

Country	Volume			Value/SSG ^c		
	2013-14	2014-15	Change	2013-14	2014-15	Change
	- - million SSE gallons - -		- % -	- - \$/SSE gallon - -		- % -
Canada	49.40	42.74	-13.5	3.09	3.12	+1.0
Europe	11.37	1.99	-82.5	2.35	3.29	+40.0
Japan	.57	.39	-31.6	2.70	3.65	+35.2
Other	25.26	10.34	-59.1	2.75	3.38	+22.9
TOTAL	86.60	55.46	-36.0	2.89	3.18	+10.0

^aIncludes OJ with added vitamins and minerals.

^bFDOC Processor exports of OJ for the 2014-15 season were down 23.2%, season-to-date through 4/25/2015.

^cThe FOB value of the products reported by the exporter, which does not include duties, freight, custom fees or other charges, divided by the reported number of single strength gallons.

SOURCE: U.S. Department of Commerce.

Non-FDOC Processor FCOJ Disappearance Index

Item	Season-to-Date (October - March)		
	2013-14	2014-15	Change
	- million SSE gallons -		- % -
Beginning Inventory^a	14.3	24.2	+69.2
Foreign Imports^b	<u>115.7</u>	<u>101.7</u>	<u>-12.1</u>
Availability^c	130.0	125.9	-3.2
Ending Inventory^a	<u>38.3</u>	<u>32.4</u>	<u>-15.4</u>
Non-FDOC Proc. FCOJ Disappearance^d	91.7	93.5	+2.0

^aNational Agricultural Statistics Service (NASS), U.S. FCOJ cold storage minus FDOC Processor, FCOJ inventory, as reported in NASS-USDA, "Cold Storage" reports and FDOC Processor weekly reports.

^bU.S. Department of Commerce, FCOJ imports (excludes bonded product) minus FDOC Processor, FCOJ foreign product imported by members (includes bonded product).

^cBeginning inventory and imports.

^dPartial measure of non-Florida presumed consumption. Omits non-Florida, U.S. production and exports.

NOTE: Beginning inventories for 13-14 and 14-15 were recalculated due to a previously existing conversion error.

U.S. Retail Orange Juice Sales

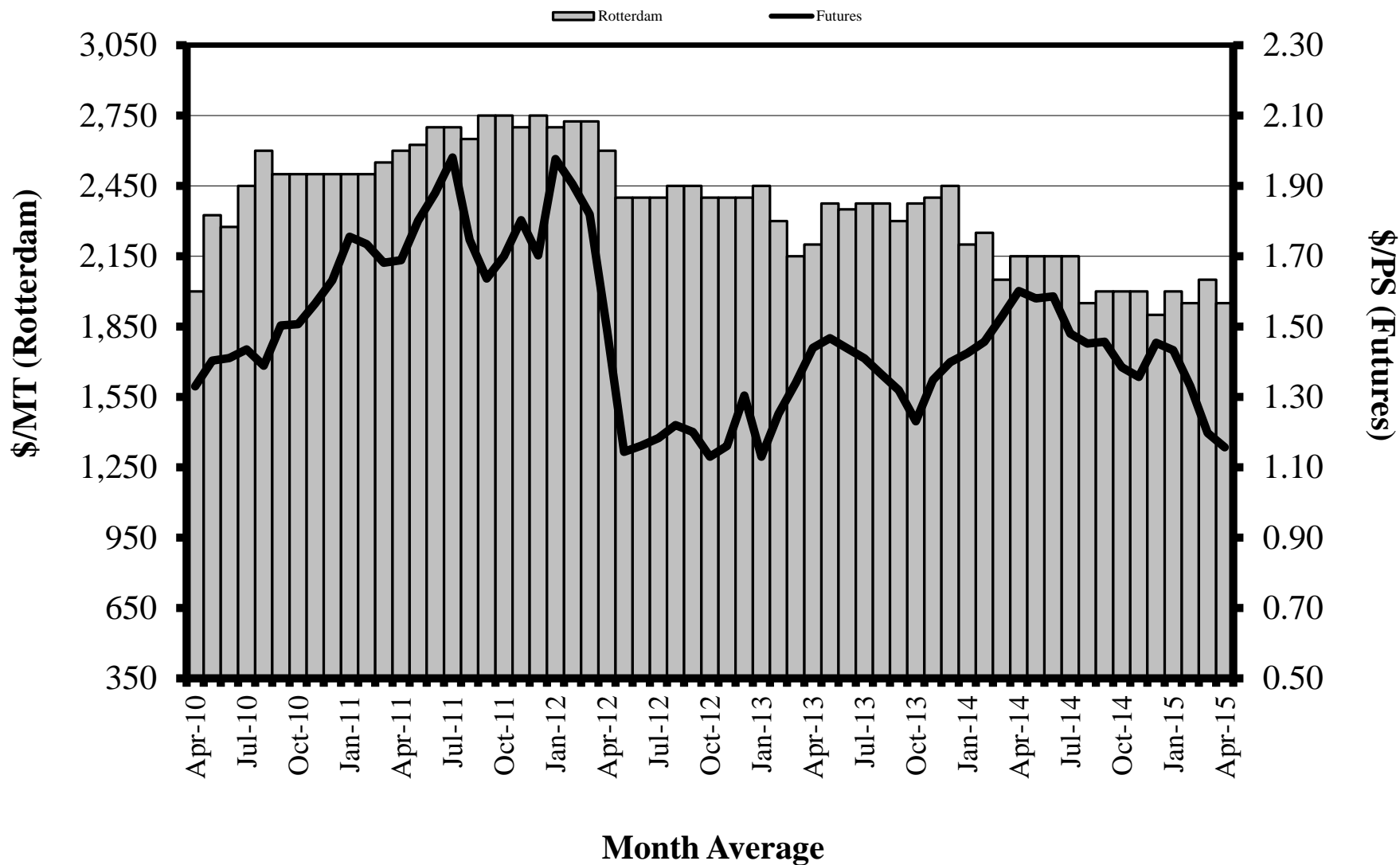
Expanded All Outlets Combined (xAOC)^a

ITEM	Volume			Price		
	2012-13	2013-14	Change	2012-13	2013-14	Change
	- million SSE gallons -		%	- \$/SSE gallon -		%
FULL SEASON RESULTS for the PREVIOUS TWO SEASONS						
Refrigerated	533.85	502.10	-5.9	6.27	6.35	+1.3
NFC	320.85	310.64	-3.2	7.25	7.27	+0.3
RECON	212.99	191.46	-10.1	4.79	4.87	+1.7
FCOJ	27.54	23.41	-15.0	4.77	4.89	+2.5
Shelf Stable	0.75	0.67	-10.7	8.46	8.89	+5.1
TOTAL	562.14	526.05	-6.4	6.20	6.29	+1.5
SEASON-TO-DATE through 4/11/2015, TOP LINE REPORT #7						
	2013-14	2014-15	Change	2013-14	2014-15	Change
Refrigerated	285.59	263.52	-7.7	6.26	6.58	+5.1
NFC	177.17	165.02	-6.9	7.14	7.55	+5.7
RECON	108.42	98.50	-9.1	4.81	4.97	+3.3
FCOJ	13.20	11.93	-9.6	4.90	4.96	+1.2
Shelf Stable	0.38	0.33	-13.2	8.73	9.05	+3.7
TOTAL	299.17	275.78	-7.8	6.20	6.51	+5.0

a Expanded All Outlets Combined (xAOC) is a new Nielsen retail universe. xAOC data are for U.S. grocery stores doing \$2 million and greater annual sales, drug stores doing \$1 million and greater annual sales, mass merchandisers, Walmart, club (Sam's and BJ's), dollar stores (Dollar General, Family Dollar and Fred's), and military/DECA. Walmart data is now point-of sale (POS) data; previously, it was panel data. All periods in this report have been restated with the new POS data. Previous reports will not be compatible with this report.



FCOJ Futures & Rotterdam Monthly Average Prices April 2010 through April 2015



FCOJ Prices

April

Item	2014	2015	Change
	- - - - \$/pounds solids - - - -		- - % - -
FCOJ Futures	1.60	1.16	-27.5
	- - - - \$/metric ton - - - -		
FCOJ Rotterdam	2,150	1,950	-9.3

SOURCES: Intercontinental Exchange, Inc. (Futures); *Foodnews* (Rotterdam).

FDOC Processor Delivered-In Prices

Report #30 – Week Ending 04/25/15

Variety	STD Prices Reported for Canner's A		
	2013-14	2014-15	Change
	-----\$/PS-----		
Early & Midseason ^a	\$1.71	\$1.94	+13.5%
Valencias ^b	\$2.19	\$2.23	+1.8%
White Grapefruit	\$1.51	\$1.34	-11.3%
Red Grapefruit	\$0.98	\$0.97	-1.0%

^aFinal priced, combined for STD, Spot & Contract for Week.

^bSpot & Contract.

^cSeason final.

Sao Paulo Processed Orange Spot Prices

Monthly Average and Season-to-Date

Season	April Average		Season-to-Date (July-April)	
	Price	Change from Year Ago	Price	Change from Year Ago
	-- \$/box ^b --	-- % --	-- \$/box ^b --	-- % --
2012-13	3.38	N/A	3.23	N/A
2013-14	N/A	N/A	N/A	N/A
2014-15	3.62	N/A	3.94	N/A

^a Unweighted average of monthly prices.

^b In U.S. dollars as reported at the CEPEA website.

Florida Fresh Orange and Specialty Fruit Shipments and FOB Prices, Season-to-Date

Variety	Shipments thru 04/19/15			FOB Price thru 04/19/15		
	2013-14 STD	2014-15 STD	Change	2013-14 STD	2014-15 STD	Change
	-- 1,000 4/5-bu. cartons --		- % -	----- \$/carton -----		- % -
Early, Mids & Temples ^a	2,515	2,668	+6.1	12.88	13.44	+4.3
Navel	2,086	1,646	-21.1	16.18	18.95	+17.1
Valencia	1,886	1,663	-11.9	13.87	13.68	-1.4
Tangelo	581	597	+2.8	12.50	13.28	+6.2
Early Tangerines ^b	2,071	1,810	-12.6	18.71	20.13	+7.6
Honey	1,337	1,054	-21.2	20.34	22.75	+11.8
TOTAL	10,476	9,438	-.9			

^aPrices for Early & Mids.

^bPrices for Sunburst

SOURCE: Citrus Administrative Committee

Selected Competitive Fresh Fruit Shipments

U.S. Clementine and Tangerine Imports			Texas Fresh Grapefruit Shipments		
2013-14	2014-15	Change	2013-14	2014-15	Change
August – March			STD – 04/25/15		
- - - - million pounds - - - -		- % -	- - thousand 7/10-bu. cartons - -		- % -
305.37	298.41	-2.3	4,656	5,149	+10.6

SOURCE: U.S. Department of Commerce.

SOURCE: Texas Valley Citrus Committee.

Florida FCGJ Availability, Movement and Inventory

Item	Prior Season Comparison (October - September)			Season-to-Date 4/25/2015 (FDOC Processor Week 30)		
	2012-13	2013-14	Change	2013-14	2014-15	Change
	- million PS -		- % -	- million PS -		- % -
Beginning Inventory	22.0	20.6	-6.4	13.6	18.8	+38.2
Pack from Fruit	29.2	22.5	-22.9	22.5	17.4	-22.7
Imports^a	0.0	--	.0	0.0	0.0	.0
Availability	51.2	43.1	-15.8	36.1	36.2	+.3
Movement	33.4	25.6	-23.4	14.1	12.7	-9.9
Bulk	33.0	25.3	-23.3	13.8	12.6	-8.7
Packaged	.4	.4	.0	.3	.1	-66.7
Ending Inventory	20.7	18.9	-8.7	30.5	25.5	-16.4
Bulk	20.6	18.8	-8.7	30.5	25.5	-16.4
Packaged	.1	.0	-100.0	.0	.0	.0
	- - weeks supply - -		- % -	- - weeks supply - -		- % -
Carryover – STD^b	32.2	38.3	+18.9	65.0	60.4	-7.1

^aAlso includes domestic receipts by members of non-Florida product, foreign imports, reprocessed tangerine juice, chilled GJ used in FCGJ, net loss or gain during reprocessing and adjustments.

^bSeason-to-date weeks supply based on season-to-date movement.

Florida SSGJ Availability, Movement and Inventory

Item	Prior Season Comparison (October - September)			Season-to-Date 4/25/2015 (FDOC Processor Week 30)		
	2012-13	2013-14	Change	2013-14	2014-15	Change
	- million PS -		- % -	- million PS -		- % -
Beginning Inventory	12.1	11.2	-7.4	11.2	12.2	+8.9
Pack from Fruit	20.5	19.3	-5.9	19.0	14.8	-22.1
Imports ^a	1.0	0.0	-100	0.4	0.4	.0
Availability	33.6	30.5	-9.2	30.6	27.3	-10.8
Movement	19.2	16.8	-12.5	9.5	9.2	-3.2
Bulk	4.6	4.4	-4.3	2.2	1.6	-27.3
Packaged	14.7	12.4	-15.6	7.3	7.6	+4.1
Ending Inventory	11.2	12.2	+8.9	19.6	16.4	-16.3
Bulk	11.0	11.9	+8.2	19.4	16.2	-16.5
Packaged	.2	.2	.0	.3	.2	-33.3
	- - weeks supply - -		- % -	- - weeks supply - -		- % -
Carryover – STD^b	30.3	37.7	+24.4	61.8	53.3	-13.8

^aAlso includes domestic receipts by members of non-Florida product, foreign imports, reprocessed tangerine juice, FCGJ used in chilled GJ, net loss or gain during reprocessing and adjustments.

^bSeason-to-date weeks supply based on season-to-date movement.

U.S. Grapefruit-Juice Exports^{a,b}

Season-to-Date (October - March)

Country	Volume			Value/SSG ^c		
	2013-14	2014-15	Change	2013-14	2014-15	Change
	-- million SSE gallons --		-- % --	-- \$/SSE gallon --		-- % --
Canada	.91	.77	-15.4	4.75	4.69	-2.5
Europe	2.62	1.88	-28.2	3.22	3.21	-6.2
Japan	1.73	1.18	-31.8	.89	3.39	+36.0
Other	.83	.94	+13.3	282.63	176.05	-37.7
TOTAL	6.10	4.77	-21.8	41.03	36.94	-10.0

^a SOURCE: U.S. Department of Commerce.

^bFDOC Processor exports of GJ for the 2014-15 season were up 24.2%, season-to-date through 4/25/2015.

^cThe FOB value of the products reported by the exporter, which does not include duties, freight, custom fees or other charges, divided by the reported number of single strength gallons.

U.S. Retail Grapefruit Juice Sales

Expanded All Outlets Combined (xAOC)^a

ITEM	Volume			Price		
	2012-13	2013-14	Change	2012-13	2013-14	Change
	- million SSE gallons -		%	- \$/SSE gallon -		%
FULL SEASON RESULTS for the PREVIOUS TWO SEASONS						
Refrigerated	11.63	10.99	-5.5	7.41	7.45	+0.5
NFC	10.73	10.10	-5.9	7.55	7.57	+0.3
RECON	5.95	5.11	-14.1	6.00	6.34	+5.7
FCGJ	0.39	0.32	-17.9	4.46	4.61	+3.4
Shelf Stable	11.63	10.99	-5.5	7.41	7.45	+0.5
TOTAL	17.07	15.53	-9.0	6.94	7.11	+2.4
SEASON-TO-DATE through 04/11/2015, TOP LINE REPORT #7						
	2013-14	2014-15	Change	2013-14	2014-15	Change
Refrigerated	5.94	5.77	-2.9	7.32	7.64	+4.4
NFC	5.44	5.26	-3.3	7.42	7.78	+4.9
RECON	0.50	0.52	+4.0	6.19	6.20	+0.2
FCGJ	0.19	0.10	-47.4	4.56	5.23	+14.7
Shelf Stable	2.26	2.15	-4.9	6.41	6.35	-0.9
TOTAL	8.39	8.02	-4.4	7.01	7.26	+3.6

a Expanded All Outlets Combined (xAOC) is a new Nielsen retail universe. xAOC data are for U.S. grocery stores doing \$2 million and greater annual sales, drug stores doing \$1 million and greater annual sales, mass merchandisers, Walmart, club (Sam's and BJ's), dollar stores (Dollar General, Family Dollar and Fred's), and military/DECA. Walmart data is now point-of sale (POS) data; previously, it was panel data. All periods in this report have been restated with the new POS data. Previous reports will not be compatible with this report.

Florida Fresh Grapefruit Shipments, Season-to-Date through 04/19/15

Shipments/Variety	2013-14 SEASON TO DATE	2014-15 SEASON TO DATE	Change
		---- 1,000 4/5-bu. Cartons ----	- % -
Domestic & Canadian – All	5,751	5,199	-9.6
White	103	110	6.8
Colored	5,648	5,088	-9.9
Offshore Exports – All	5,987	5,322	-11.1
White	1,167	947	-18.9
Colored	4,820	4,374	-9.3
TOTAL - All	11,738	10,520	-10.4
White	1,270	1,058	-16.7
Colored	10,468	9,463	-9.6

SOURCE: DFVI, Florida Dept of Agriculture

Florida Fresh Grapefruit Domestic and Export Certified Shipments, Season-to-Date through 04/19/15

Country	2013-14 SEASON TO DATE	2014-15 SEASON TO DATE	Change
- - - - thousand cartons - - - -			- - % - -
United States	4,794	4,398	-10.4
Canada	957	801	-16.3
Europe	2,602	2,328	-10.5
Japan	2,898	2,430	-16.2
Other	482	562	+16.5
TOTAL	11,733	10,520	-10.4

Source: Florida Department of Citrus

Florida Fresh Grapefruit Domestic FOB Prices

Season-to-Date through 04/19/15

Variety	FOB Price		
	2013-14 STD	2014-15 STD	Change
	----- \$/carton-----		-- % --
TOTAL			
White	13.82	12.21	-11.6
Colored	10.99	11.48	+4.5

SOURCE: Citrus Administrative Committee.

Foreign Exchange Rates Per \$US

Date	Euro	Real	Yen
ANNUAL			
2010	0.7546	1.7535	87.78
2011	0.7188	1.6698	79.70
2012	0.7781	1.9508	79.79
2013	0.7532	2.1546	97.58
2014	0.7535	2.3475	105.84
2014 (thru 05/03/2014)	0.7282	2.3242	102.73
2015 (thru 05/03/2015)	0.8969	2.9084	119.24
% Change	+23.2	+25.1	+16.1
WEEK ENDING 05/03/2015			
2014	0.7222	2.2308	102.32
2015	0.9060	2.9631	119.29
% Change	+25.5	+32.8	+16.6