

Florida Citrus Economic Indicators

May, 2002

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Summary Comments

- Through 9 months of the 2001-02 Brazilian season (July-June), Brazilian FCOJ export shipments (ABECitrus) are down 15.6% from last season.
- Total Florida OJ movement is up 7.8% from last season, with relatively strong FCOJ movement. Imports and miscellaneous supplies are down 41.9%; pack from fruit is up 8.3%; and inventories are slightly up .4%.
- U.S. OJ imports and exports were down 32.9% and 20.4%, respectively, during the October-through-February period. Season-to-date (4/27/02) Florida OJ exports, however, were up 117.1%.
- There have been no major changes in the retail OJ sales situation. Season-to-date (4/13/02) OJ volume sales in U.S. retail chains doing \$2 million plus business are down 7.2% from last season's level, with prices up 1.4%.
- The April average FCOJ Futures price was \$.90/PS, up 20.6% from last season's level. The Florida bulk FCOJ FOB price continues at \$1.02/PS, up 13.3%; while the Rotterdam price is about \$1250/MT, up 50.6%, based on *Foodnews* data.
- The (preliminary) April on-tree price for processed Valencia oranges is \$4.00/box, slightly up form last season's price of \$3.95/box, as reported by the USDA (NASS and FASS).
- Overall, fresh orange and specialty citrus volumes and prices continue to run ahead of last season's levels.
- August-through-February Clementine/tangerine imports were down 31.3% from last year, reflecting the Spanish-citrus embargo. Season-to-date through May 5, Texas fresh grapefruit shipments are up 5.1%.
- Florida GJ movement is up 3.5%, but, with pack from fruit up 2.9%, inventories are up 1.4%.
- U.S. GJ exports were down 25.6% during the October-through-February period. Season-to-date (4/27/02) Florida GJ exports were down 3.7%.
- Season-to-date (4/13/02) GJ volume sales in U.S. retail chains doing \$2 million plus business are down 12.4% from last season's level, with prices up 1.1%.
- Total Florida fresh grapefruit sales continue to run behind last season, although offshore fresh grapefruit shipments are up about .5% through May 5 (CAC).
- Fresh grapefruit FOB prices continue to be somewhat higher than during last season.
- The (preliminary) April processed on-tree price for white seedless grapefruit was \$.95/box, up from last season's April price of \$.65/box, while the price for red seedless grapefruit continues to be down. The April fresh on-tree prices for red and white seedless grapefruit continue to be down.

Brazil Orange-Juice Availability, Movement and Inventory

	2000-01	2001	1-02	Exports			
Item	July-	July-	July- June ^a STD- March Country	C 4	2000-01	2001-02	Chana
	June ^a	June ^a		Country	STD-March		Change
			- million S	SE gallons			- % -
Beginning Inventory	434.5	293.8	293.8	Europe	977.0	831.9	-14.9
Production	1,643.3	1,336.9	1,336.9	NAFTA	271.0	140.5	-48.2
Availability	2,077.8	1,630.8	1,630.8	Asia	103.5	137.5	32.9
Movement	1,783.9	1,491.5	1,186.2	Mercosul	2.2	2.7	24.7
Domestic ^b	22.3	22.3	16.7	Others	31.9	56.9	78.4
Exports ^c	1,761.7	1,469.2	1,169.5	TOTAL	1,385.6	1,169.5	-15.6
Ending Inventory	293.8	139.3	444.6				
		weeks					
Carryover	8.6	4.9	14.7				
Weeks Remaining			12.9				

^aSao Paulo Attache estimates in "Brazil Citrus Semi-Annual 2001," #BR1044.

^bSTD figure is prorated annual domestic movement.

^cSTD figure is reported ABECitrus exports.

Florida Orange-Juice Availability, Movement and Inventorya STD FCPA Week: 30 - Week Ending 04/27/02

Item	2000-01 STD	2001-02 STD	Change
	million S	SE gallons	%
Beginning Inventory	618.4	655.2	6.0
Pack from Fruit	1,026.7	1,111.7	8.3
$Imports^b$	115.8	67.2	-41.9
Availability	1,760.9	1,834.2	4.2
Movement ^c	887.3	956.9	7.8
NFC	324.6	310.9	-4.2
FCOJ	562.7	646.0	14.8
Ending Inventory	873.6	877.3	.4
	weeks	supply	
Carryover	29.5	27.5	-6.9

^aFCPA members.

^bIncludes domestic receipts by members of non-Florida product, Florida product received by members from non-members, foreign imports, reprocessed tangerine juice, futures receipts minus futures deliveries, and net loss or gain during reprocessing.

^cExcludes movement of reconstituted chilled orange juice and COJ used in FCOJ.

U.S. Orange-Juice Imports

Origin	2000-01 STD	2001-02 STD	Change
Origin	October Thr	Change	
	million SSI	million SSE gallons	
Brazil	72.51	49.25	-32.1
CBI	24.25	6.62	-72.7
Mexico	14.01	17.82	27.2
Other	1.02	1.36	33.3
TOTAL	111.79	75.05	-32.9

SOURCE: U.S. Department of Commerce.

U.S. Orange-Juice Exports

Country	2000-01 STD	2001-02 STD	Change
Country	October Th	ru February	Change
	million SS	million SSE gallons	
Canada	19.67	18.44	-6.3
Europe	17.86	9.02	-49.5
Japan	4.98	4.44	-10.8
Other	5.11	6.01	17.6
TOTAL	47.63	37.91	-20.4a

SOURCE: U.S. Department of Commerce.

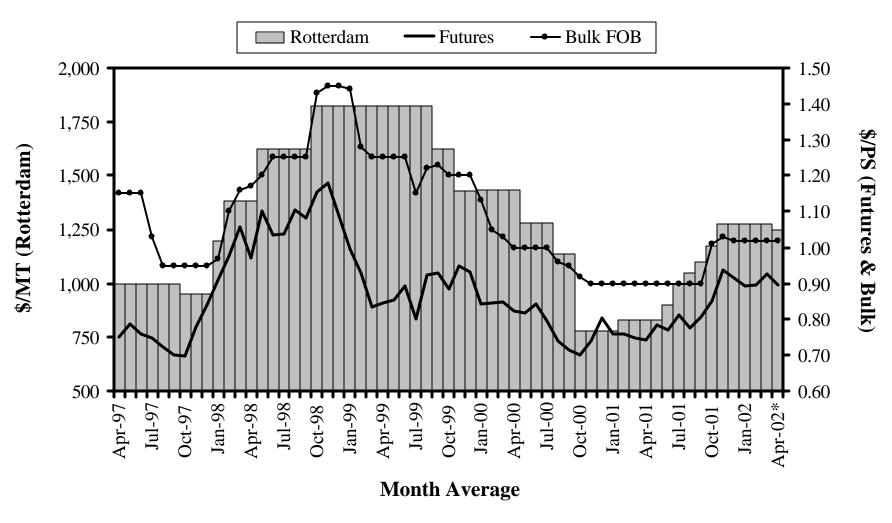
^aFCPA exports of OJ are up 117.1%, season-to-date through 4/27/02.

U.S. Retail Orange-Juice Sales 2001-02 STD Thru 04/13/02

Product	Volu	Volume		ce
	Mil. SSE Gal.	% Change ^a	\$/SSE Gal.	% Change
Refrigerated	358.50	-5.3	4.63	.7
NFC	179.11	2.5	5.34	8
Recon	179.39	-12.0	3.92	1
Frozen	59.00	-18.5	3.25	1.2
Shelf Stable	4.76	21.5	5.35	-1.3
TOTAL	422.26	-7.2	4.44	1.4

SOURCE: ACNielsen—Data are for grocery store chains doing \$2 million and greater annual sales. $^a2001-02$ STD (10/01/01.....04/13/02) versus 2000-01 STD (10/02/00.....04/16/01).

FCOJ Futures, Florida Bulk FOB & Rotterdam Monthly Average Prices April 1997 Through April 2002



FCOJ Prices - Aprila

Item	2000-01	2001-02	Change
	\$/pounds solids		%
Futures	.743	.896	20.6
Florida Bulk FCOJ FOB	.90	1.02	13.3
	\$/met	ric ton	
Rotterdam	830	1,250	50.6

^aPrices are for the following time periods: Futures -- April average.

 $Rotterdam -- April\ Foodnews.$

SOURCES: New York Board of Trade (Futures); Florida Citrus Mutual (Florida Bulk FCOJ FOB); Foodnews (Rotterdam).

Florida Bulk FCOJ FOB -- Week ending 04/13/02.

Florida Processed Orange On-Tree Prices^a

N/I 41	Early & N	Aidseason	Valencia		
Month	2000-01	2001-02	2000-01	2001-02	
		\$/1	00x		
October	1.62				
November	1.76	1.70			
December	1.87	2.25			
January	1.99	2.75			
February	2.19	2.90	2.50	3.80	
March	2.35	3.05	3.20	3.50	
April			3.95	4.00	
May			3.90		
June			3.40		

SOURCE: USDA, NASS, "Agricultural Prices."

^aPreliminary.

Florida Fresh Orange and Specialty Fruit 2000-01 STD & 2001-02 STD Thru 05/05/02

T 7 a re* a 4 re	Shipi	Shipments		FOB Price	
Variety	2000-01 STD	2001-02 STD	2000-01 STD	2001-02 STD	
	- thousand 4/:	5-bu. cartons -		\$	
Early & Midseason	3,160	3,308	6.22	6.58	
Navel	5,380	5,878	6.83	7.21	
Valencia	2,920	2,888	6.78	7.22	
K-Early	19	3			
Tangelo	1,096	963	7.13	7.52	
Temple	585	590	7.77	8.32	
Robinson/Fallglo/Sunburst	4,493	5,143	11.14 ^a	11.52 ^a	
Dancy	23	13			
Honey	2,313	2,643	14.11	14.41	

SOURCE: Citrus Administrative Committee.

^aPrices for Sunburst.

Selected Competitive Fresh Fruit Shipments

U.S. Clementine and Tangerine Imports			Texas Fresh Grapefruit Shipments		
2000-01	2001-02	Change	2000-01 2001-02		
August-F	August-February		STD-05/05/02		Change
million	pounds	- % -	1,000 7/10	-bu. cartons	- % -
190.2	130.6	-31.3	6,613	6,947	5.1
SOURCE: U.S. Departme	OURCE: U.S. Department of Commerce. SOURCE: Citrus Administrative Committee.				

Florida Grapefruit-Juice Availability, Movement and Inventorya STD FCPA Week: 30 - Week Ending 04/27/02

Item	2000-01 STD	2001-02 STD	Change
	million S	SE gallons	%
Beginning Inventory	75.8	76.6	1.0
Pack from Fruitb	126.5	130.2	2.9
Availability	202.3	206.8	2.2
Movement ^c	75.7	78.3	3.5
NFC	22.3	20.0	-10.3
FCGJ	53.4	58.3	9.2
Ending Inventory	126.6	128.4	1.4
	weeks		
Carryover	50.2	49.2	-2.0

^aFCPA members.

^bIncludes domestic receipts by members of non-Florida product, Florida product received by members from non-members, foreign imports, reprocessed tangerine juice, futures receipts minus futures deliveries, and net loss or gain during reprocessing.

^cExcludes movement of reconstituted chilled grapefruit juice and CGJ used in FCGJ.

U.S. Grapefruit-Juice Exports

Comptent	2000-01 STD	2001-02 STD	Change
Country	October Th	ru February	Change
	million SS	million SSE gallons	
Canada	1.28	1.06	-17.2
Europe	7.08	5.17	-27.0
Japan	3.13	2.80	-10.5
Other	1.18	.40	-66.1
TOTAL	12.67	9.43	-25.6a

SOURCE: U.S. Department of Commerce.

^aFCPA exports of GJ are down 3.7%, season-to-date through 4/27/02.

U.S. Retail Grapefruit-Juice Sales 2001-02 STD Thru 04/13/02

Product	Volu	ıme	Price		
	Mil. SSE Gal.	% Change ^a	\$/SSE Gal.	% Change	
NFC	9.74	-9.1	5.68	.6	
Recon	9.78	-14.7	5.10	1.0	
Frozen	.97	-19.2	3.69	1.0	
TOTAL	20.49	-12.4	5.31	1.1	

SOURCE: ACNielsen—Data are for grocery store chains doing \$2 million and greater annual sales. a2001-02 STD (10/01/01.....04/13/02) versus 2000-01 STD (10/02/00.....04/16/01).

Florida Fresh Grapefruit Shipments 2000-01 STD & 2001-02 STD Thru 05/05/02

	Domestic &	k Canadian	Offshore Exports			
Variety	2000-01 STD	2001-02 STD	2000-01 STD	2001-02 STD		
	thousand 4/5-bushel cartons					
White	758	661	6,113	5,332		
Colored	12,192	11,334	11,849	12,724		
Total All Grapefruit	12,950	11,995	17,962	18,056		

SOURCE: Citrus Administrative Committee.

Florida Fresh Grapefruit Domestic and Export Shipments

Country	2000-01	2001-02	Change	
Country	August 1 T	Change		
	1,000	%		
United States	9,798	8,981	-8.3	
Canada	1,884	1,695	-10.0	
Europe	6,069	5,831	-3.9	
Japan	10,095	9,829	-2.6	
Other	541	535	-1.1	
TOTAL	28,387	26,871	-5.3	

Florida Fresh Grapefruit Domestic FOB Prices 2000-01 STD & 2001-02 STD Thru 05/05/02

V 70	FOB Price			
Variety	2000-01 STD	2001-02 STD		
	9	5		
GULF COAST				
White	6.88	7.14		
Colored	6.66	6.96		
INDIAN RIVER				
White	7.69	8.30		
Colored	7.14	7.63		
SUN RIDGE				
White	6.45	7.23		
Colored	6.50	6.79		

Florida Grapefruit On-Tree Prices^a

		Processed			Fresh				
Month	White S	White Seedless		Red Seedless		White Seedless		Red Seedless	
	2000-01	2001-02	2000-01	2001-02	2000-01	2001-02	2000-01	2001-02	
October	-1.75		-2.13	-2.05	7.43		5.30	7.20	
November	90	.35	-1.88	-1.95	3.93	5.00	4.40	4.10	
December	.25	.75	43	-1.30	5.63	2.50	3.60	3.40	
January	.90	.90	.02	85	6.83	3.60	3.50	3.80	
February	.95	1.25	.52	50	6.83	3.90	4.00	3.40	
March	.65	1.20	38	90	6.83	3.70	4.50	3.30	
April	.65	.95	38	-1.20	7.23	3.60	4.90	3.20	
May	.50		.07		6.23		5.30		
June	.40		28		4.63		5.70		

SOURCE: USDA, NASS, "Agricultural Prices."

^aPreliminary.