

# Manimaran Selvan

# Technopreneur | Strategic Leader | Visionary

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## **Profile**

- Seasoned IT professional with a **15-year** career spanning diverse technology domains.
- Demonstrated expertise in **technical product management** over **6 years, making critical technical decisions** on comprehensive product teardowns, functional changes, and rebuilds across a broad array of products.
- Decisive collaborator trusted for expertise and support, passionate about delivering exceptional results.
- Ranked in the **top 1%** of over **5 million** CCAT test takers worldwide with a score of 45/50, demonstrating a high level of verbal, math, logic, and spatial reasoning skills.
- **Co-founded two startups** in 2009 (fintech) and 2013 (e-commerce), gaining invaluable insights into startup dynamics and the broader business and technology landscape.
- Led IT department consolidation in 2016, generating annual cost savings of \$4.3M (\$5M to \$700K ~ 85%), leveraging economies of scale, enhancing efficiency, and optimal resource allocation.
- Led the post-merger transformation of Jive Software in 2017, **a \$462M value** business acquisition by Aurea Software, managing attrition, GDPR requirements, documents, and product releases.
- Achieved a five-fold increase (20 to 100) in approved specs throughput per quarter by implementing lean TPM assembly lines consisting of 2 to 8-hour work units, enabling 24/7 coverage.
- Authored **technical teardown specs** of 3rd party products (e.g., ChatGPT, Twilio, Slack, Loom) as well as existing products (e.g., WorkSmart, Kayako) and **functional specs** of new products (e.g., CloudFix, Tempo, DevFlows).
- Contributed to the technical specs of **ChatGPT for TPM**, an internal tool, enabling TPMs to accelerate spec authoring while ensuring high quality.
- Contributed to technical specs in the **educational space** for GT and Alpha schools, empowering students to achieve mastery through learning apps.
- Contributed to CloudFix technical specs, leading to annual internal savings of \$3.3M (\$4.5M to \$1.2M ~ 75%) during the pilot run. This rapidly growing AWS partner product is on a promising trajectory toward unicorn status.

### **Area of Expertise**

Agile Methodologies (Scrum, Kanban) | Technical Product Management | Cross-functional Collaboration

Backlog Management (JIRA) | Product Roadmap (Strategical, Tactical, Operational) | Spec Authoring

Continuous Improvement (Process, Automation) | Conflict Resolution | Stakeholder Communication

#### **Spec Writing Expertise**

DesignCostTeardownFunctionalProcess, Work unitOptimization, ReductionCompany, Product, ProcessNew, Change, Rebuild

# **Technical Expertise**

Serverless (API Gateway, AppSync, Lambda, EventBridge, Step Functions) | Cloud Technologies (AWS, GCP)

Release Management (Gradle, Maven, Jenkins) | Programming Languages (Java, Groovy, Javascript, Python)

Testing (UAT, Alpha, Beta, A/B Testing) | Data (MySQL, PostgreSQL, MongoDB, DynamoDB, Neptune, Redis, Athena)

Prototyping (Figma, Balsamiq) | Containers (Docker, K8s) | API (REST, GraphQL) | VCS (Git, SVN, CVS)

Messaging (SNS, Kinesis, Kafka) | Diagramming (Lucidchart, Draw.io) | Analytics (Quicksight)

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# **Professional Experience**

#### Trilogy Enterprises, Inc.

Technical Product Manager

- Crafted product specs incorporating critical technical decisions derived from experimentation and analysis for a diverse portfolio of 100+ software products.
- Built assembly lines consisting of template-based discrete work units, enabling accelerated spec delivery through parallel work and efficient collaboration.
- Streamlined internal processes and set up dashboards for the entire product management team to track delivery and productivity.
- Built tools to facilitate spec ordering, spec search, certifications-based work buckets, and successful CTO bootcamps.
- Executed initiatives that resulted in significant cost savings and ultimately led to the creation of a new cost optimization product called CloudFix.

Lead Software Engineer, Acting IT Ops Manager

- Successfully centralized and managed IT Ops across portfolio companies, supporting a globally dispersed workforce of 2000+, resulting in significant cost savings.
- Developed playbooks for transitioning/integrating IT systems during M&A.
- Created concise 2-slide decks for monthly CEO-level enterprise presentations.
- Collaborated with Software Engineering Leaders to set up JIRA workflows and productivity reports.
- Managed internal production environments to ensure smooth operations.
- Contributed to the development and deployment of internal product VDI2, an AWS management tool.

Tissow Technology Ventures LLP, Technical Co-founder

- Led end-to-end architecture design, development, implementation, and maintenance of Humingo, an e-commerce product aggregation and discovery platform.
- Successfully revamped Ticketgoose, a bus operator management and ticketing platform, by adopting modern technologies and simplifying the architecture.
- Implemented cost-effective measures to optimize technology operations and ensure efficient resource utilization while running lean.

Nallan Technology Ventures Private Limited, Technical Lead

• Led the architecture, development, and deployment of Kachyng, a PCI-compliant mobile payments platform featuring single-click checkout and ad placements.

EMRG Software Solutions Private Limited, Technical Co-founder

- Built and led a team of 10 members in software engineering and SaaS Operations.
- Designed and developed products in the financial information research space.

YuMe, Inc.

Systems Engineer
Managed infrastructure and automated deployments in various internal environments.

• Managed end-to-end production deployments, migrations, and other critical DevOps responsibilities, including comprehensive monitoring and maintenance tasks.

Java Application Developer

- Pioneered R&D in native mobile technologies (Symbian C++, J2ME, Blackberry JVM), staying at the forefront of industry trends.
- Built numerous Proof-of-concepts in Google Web Toolkit, showcasing the potential of innovative web technologies.

Aug 2017 – present Trichy, India, (Based in Austin, TX)

Jan 2015 – Jul 2017 Trichy, India, (Based in Austin, TX)

Nov 2013 – Dec 2014 Chennai, India

Dec 2011 – Oct 2013 Chennai, India

Aug 2009 – Nov 2011 Chennai, India

Jan 2010 – Aug 2010 Chennai, India, (HQ: Redwood City, CA)

Aug 2008 – Dec 2009 Chennai, India,

(HQ: Redwood City, CA)

**Education** 

**Bachelors in Computer Science,** *Bharathidasan University* 7.5/10 CGPA

2005 – 2008 Trichy, India

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