

# MISSION STATEMENT

Whisky Advocate is the informative voice that speaks to its passionate consumer audience about the intelligent, responsible, and joyful consumption of the world's finest whiskies.

With whisky enjoyment on the rise, Whisky Advocate inspires whisky lovers from around world, by delivering top sourced information, education, and entertainment.





# TOTAL BRAND FOOTPRINT + OFFERINGS



**PRINT** 

750,000 Readership



**DIGITAL** 

182,000 Unique Visitors



**EVENTS** 

8,000 Attendees



**NEWSLETTER** 

16,000 Subscribers



**SOCIAL** 

**18,000** Followers



### WHISKY ADVOCATE'S AUDIENCE PROFILE

	WHISKY ADVOCATE	WHISKYADVOCATE.COM
Male	94%	78%
Female	6%	22%
Average Age	55	39
Average HHI	\$181,000	\$100,000

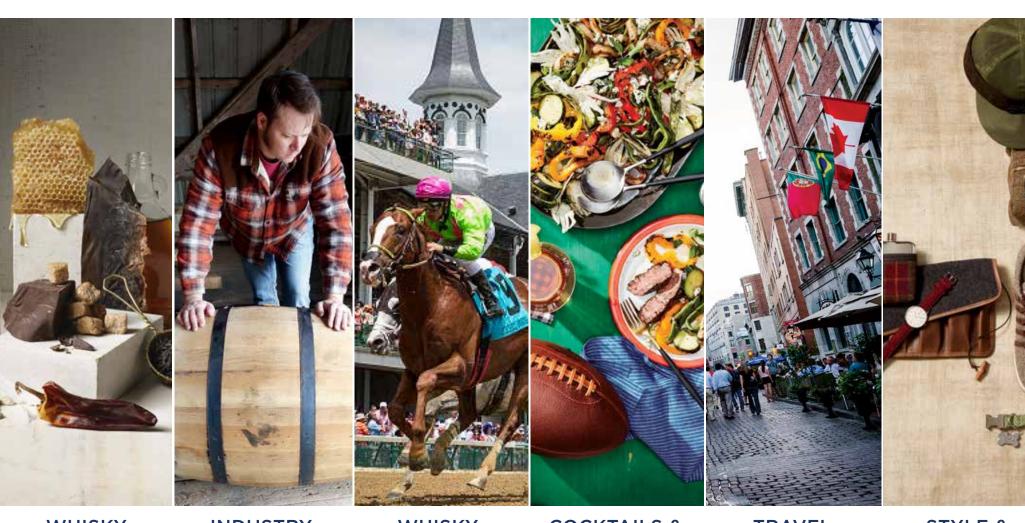
### **LOYAL + ENGAGED**

### **PASSIONS + HOBBIES**

Purchased an edit rated whisky Save at least one issue per year 85% 80% Entertain 2x a month at home 83% Have traveled in the past year 78% Dine out on a monthly basis 6x



# **EDITORIAL COVERAGE**



WHISKY REVIEWS INDUSTRY NEWS/INSIGHTS

WHISKY EXPERIENCES

COCKTAILS & RECIPES

**TRAVEL** 

STYLE & LUXURY



## 2018 CALENDAR

### **SPRING** (MARCH)

Space Close: 2/9/18
Material Due: 2/13/18

Subscriber Mail Date: 3/6/18
Newsstand On-Sale Date: 3/27/18

#### **BONUS DISTRIBUTION**

- WhiskyFest, Washington D.C.
- WhiskyFest, Chicago
- Wine Spectator Grand Tours (New York, Las Vegas, Washington D.C.)
- Impact Seminar
- Els for Autism Golf Tournament
- Vinexpo, New York
- Cigar Aficionado Big Smoke, Miami

### **SUMMER** (MAY)

**Space Close:** 4/20/18 **Material Due:** 4/24/18

Subscriber Mail Date: 5/15/18 Newsstand On-Sale Date: 6/5/18

#### **BONUS DISTRIBUTION**

- Tales of the Cocktail
- Wine Spectator Magnum Party, Napa Valley
- Taste of Hope

### **FALL** (SEPTEMBER)

Space Close: 8/24/18 Material Due: 8/28/18

Subscriber Mail Date: 9/18/18 Newsstand On-Sale Date: 10/9/18

#### **BONUS DISTRIBUTION**

- WhiskyFest, San Francisco
- · WhiskyFest, New York
- Wine Spectator New York Wine Experience
- Cigar Aficionado Big Smoke, Las Vegas
- Market Watch Leaders Dinner

### WINTER (DECEMBER)

Space Close: 11/2/18 Material Due: 11/6/18

Subscriber Mail Date: 12/4/18 Newsstand On-Sale Date: 12/25/18

#### **BONUS DISTRIBUTION**

- South Beach Wine & Food Festival
- Charleston Wine & Food Festival







#### **PRINTING**

**Binding: Perfect Bound** 

Publication Trim Size: 9.875" x 11.5"

#### **DIGITAL FILE SPECIFICATIONS**

Media Accepted: PDF/X1a file (only one ad per file)

Images must be CMYK or Grayscale TIFF or EPS prepared for

the SWOP3 color environment

Total Area Coverage for CMYK color builds should not exceed 300%

#### **DELIVERY OF MATERIAL**

Digital files uploaded to our ad portal:

http://mshanken.SendMyAd.com (uploading information available on site)

MECHANICAL SPECIFICATIONS	Width x Height
Publication Trim Size	9.875" x 11.50"
Full Page Bleed	10.125" x 11.75"
Full Page Safety	9.375" x 11.00"
Full Page Non-Bleed	8.625" x 10.375"
FRACTIONALS	Width x Height
2/3 (2 columns) Non-Bleed	5.625" x 10.375"
1/2 Non-Bleed	8.625" x 5.1875"
1/3 (1 column) Bleed	3.6875" x 11.75"
1/3 (1 column) Non-Bleed	2.875" x 10.375"
1/6 (1/2 column)	2.875" x 5.0625"
SPREAD	Width x Height
Trim	19.75" x 11.50"
Bleed	20.00" x 11.75"
Safety (requires .5" safety gutter)	19.25" x 11.00"
Non-Bleed	18.25" x 10.25"

Any ad less than a full page size that is not bordered may be enclosed with a hairline or 1 point rule at the discretion of the Production Department.



WhiskyFest is the longest-running whisky festival in the U.S. It's success is rooted in offering the finest whiskeys from all around the world, poured by the people - the very living legends - which make them.

For 21-years, **WhiskyFest** has attracted eager beginners to seasoned enthusiasts, all with the same desire to learn and experience more about whisky.

Attendees also include trade members that are wholesalers, retailers, importers, and mixologists, as well as journalists from the most influential print and online media including *The Washington Post, The New York Times, Chicago Tribune, Men's Health, CBS News* and more.

#### **2018 MARKETS AND DATES**

Chicago | March 23 Washington D.C. | April 17 San Francisco | November 2 New York | December 4

#### **GRAND TASTINGS**

Over 200 whisky booths are set-up in a gala atmosphere where attendees taste and interact with brand ambassadors

#### **SEMINARS**

Educational programming presented by top industry figures

#### SPONSORSHIP OPPORTUNITIES

- Dedicated table area within a grand tasting
- Seminar integration
- Brand ad in printed booklet distributed at each event
- Gift bag inclusion to 1,000 VIPs
- On-site prizing and delivery of opt-ins
- Social media extensions
- · And more

8,000 Total Attendees

# **2018 ADVERTISING RATES**

### WHISKYFEST PROGRAM BOOKLET

**COVER 4** \$3,999

**COVER 2** \$2,999

**COVER 3** \$2,400

FULL PAGE \$1,999

\* All Rates are NET

### FOR ADVERTISING INFORMATION CONTACT:

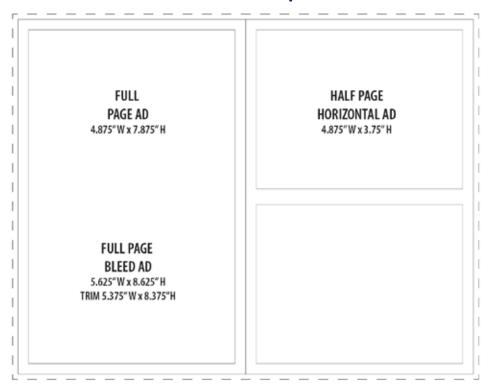
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# **DIGITAL OFFERINGS**







#### **WHISKY NOTES**

Tile Banner (300x250) Sponsored Content (540x304)

Available on Desktop + Mobile

#### WHISKYADVOCATE.COM

Billboard Unit (1320x330)

**RUN-OF-SITE** 

Leaderboard (728x90) Square (300x250)

**MULTI-PLATFORM** 

Zinio Desktop + Mobile App

**VIDEO** 

Pre-roll (:15)

#### **MOBILE**

Billboard (450x450) Square (300x250)

# **CONTACTS FOR MEDIA INQUIRIES**

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