



Whisky ADVOCATE

2018 Media Kit

MISSION STATEMENT

Whisky Advocate is the informative voice that speaks to its passionate consumer audience about the intelligent, responsible, and joyful consumption of the world's finest whiskies.

With whisky enjoyment on the rise, Whisky Advocate inspires whisky lovers from around world, by delivering top sourced information, education, and entertainment.



TOTAL BRAND FOOTPRINT + OFFERINGS



PRINT

750,000
Readership



DIGITAL

182,000
Unique Visitors



EVENTS

8,000
Attendees



NEWSLETTER

16,000
Subscribers



SOCIAL

18,000
Followers

WHISKY ADVOCATE'S AUDIENCE PROFILE

	WHISKY ADVOCATE	WHISKYADVOCATE.COM
Male	94%	78%
Female	6%	22%
Average Age	55	39
Average HHI	\$181,000	\$100,000

LOYAL + ENGAGED

Purchased an edit rated whisky
Save at least one issue per year

85%
80%

PASSIONS + HOBBIES

Entertain 2x a month at home
Have traveled in the past year
Dine out on a monthly basis

83%
78%
6x

EDITORIAL COVERAGE



WHISKY
REVIEWS

INDUSTRY
NEWS/INSIGHTS

WHISKY
EXPERIENCES

COCKTAILS &
RECIPES

TRAVEL

STYLE &
LUXURY

2018 CALENDAR

SPRING (MARCH)

Space Close: 2/9/18
Material Due: 2/13/18
Subscriber Mail Date: 3/6/18
Newsstand On-Sale Date: 3/27/18

BONUS DISTRIBUTION

- WhiskyFest, Washington D.C.
- WhiskyFest, Chicago
- Wine Spectator Grand Tours (New York, Las Vegas, Washington D.C.)
- Impact Seminar
- Els for Autism Golf Tournament
- Vinexpo, New York
- Cigar Aficionado Big Smoke, Miami

SUMMER (MAY)

Space Close: 4/20/18
Material Due: 4/24/18
Subscriber Mail Date: 5/15/18
Newsstand On-Sale Date: 6/5/18

BONUS DISTRIBUTION

- Tales of the Cocktail
- Wine Spectator Magnum Party, Napa Valley
- Taste of Hope

FALL (SEPTEMBER)

Space Close: 8/24/18
Material Due: 8/28/18
Subscriber Mail Date: 9/18/18
Newsstand On-Sale Date: 10/9/18

BONUS DISTRIBUTION

- WhiskyFest, San Francisco
- WhiskyFest, New York
- Wine Spectator New York Wine Experience
- Cigar Aficionado Big Smoke, Las Vegas
- Market Watch Leaders Dinner

WINTER (DECEMBER)

Space Close: 11/2/18
Material Due: 11/6/18
Subscriber Mail Date: 12/4/18
Newsstand On-Sale Date: 12/25/18

BONUS DISTRIBUTION

- South Beach Wine & Food Festival
- Charleston Wine & Food Festival



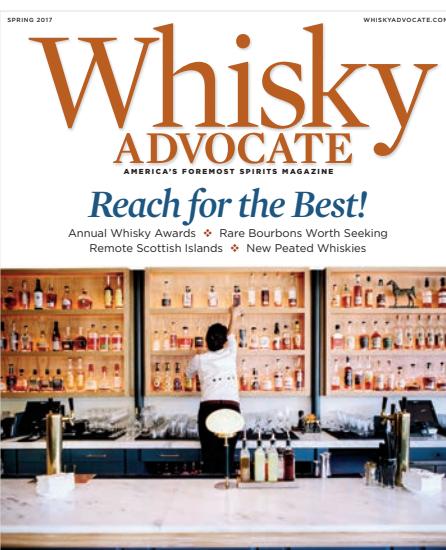
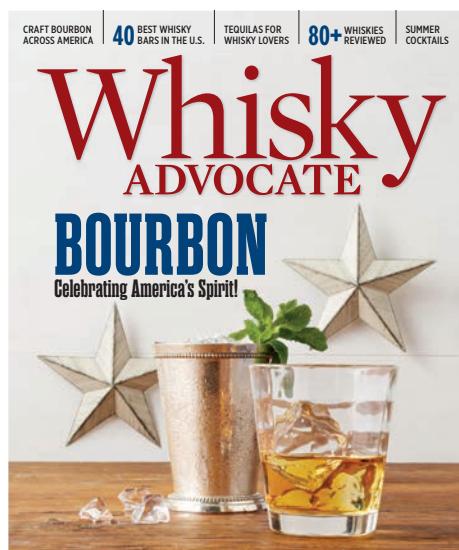
2018 ADVERTISING RATES

PRINT ISSUES	1X	4X	12X
FULL PAGE	\$14,240	\$13,500	\$12,680
2/3 PAGE	\$10,660	\$10,010	\$9,520
1/2 PAGE	\$9,260	\$8,775	\$8,250
1/3 PAGE	\$7,140	\$6,740	\$6,360
1/6 PAGE	\$5,000	\$4,720	\$4,440

SPECIAL SECTION GATEFOLD

Available Upon Request

* All Rates are Gross



FOR ADVERTISING INFORMATION CONTACT:

Michael P. McGoldrick
Ad Director, *Whisky Advocate*

M. Shanken Communications
825 Eighth Ave., 33rd FL.
New York, NY 10019

Tel: 212-684-4987
Fax: 212-481-1540

mmcgoldrick@mshanken.com

PRODUCTION SPECIFICATIONS



FOR PRODUCTION INFORMATION CONTACT:

Christina Chiaffitella:
cchiaffitella@mshanken.com
Whisky Advocate Magazine,
825 Eighth Avenue, 33rd Floor
New York, NY 10016
Tel: (212) 684-5147

PRINTING

Binding: Perfect Bound

Publication Trim Size: 9.875" x 11.5"

DIGITAL FILE SPECIFICATIONS

Media Accepted: PDF/X1a file (only one ad per file)

Images must be CMYK or Grayscale TIFF or EPS prepared for the SWOP3 color environment

Total Area Coverage for CMYK color builds should not exceed 300%

DELIVERY OF MATERIAL

Digital files uploaded to our ad portal:

<http://mshanken.SendMyAd.com>

(uploading information available on site)

MECHANICAL SPECIFICATIONS

Width x Height

Publication Trim Size	9.875" x 11.50"
Full Page Bleed	10.125" x 11.75"
Full Page Safety	9.375" x 11.00"
Full Page Non-Bleed	8.625" x 10.375"

FRACTIONALS

Width x Height

2/3 (2 columns) Non-Bleed	5.625" x 10.375"
1/2 Non-Bleed	8.625" x 5.1875"
1/3 (1 column) Bleed	3.6875" x 11.75"
1/3 (1 column) Non-Bleed	2.875" x 10.375"
1/6 (1/2 column)	2.875" x 5.0625"

SPREAD

Width x Height

Trim	19.75" x 11.50"
Bleed	20.00" x 11.75"
Safety (requires .5" safety gutter)	19.25" x 11.00"
Non-Bleed	18.25" x 10.25"

Any ad less than a full page size that is not bordered may be enclosed with a hairline or 1 point rule at the discretion of the Production Department.



WhiskyFest

WhiskyFest is the longest-running whisky festival in the U.S. Its success is rooted in offering the finest whiskies from all around the world, poured by the people – the very living legends – which make them.

For 21-years, **WhiskyFest** has attracted eager beginners to seasoned enthusiasts, all with the same desire to learn and experience more about whisky.

Attendees also include trade members that are wholesalers, retailers, importers, and mixologists, as well as journalists from the most influential print and online media including *The Washington Post*, *The New York Times*, *Chicago Tribune*, *Men's Health*, *CBS News* and more.

2018 MARKETS AND DATES

Chicago | March 23
Washington D.C. | April 17
San Francisco | November 2
New York | December 4

GRAND TASTINGS

Over 200 whisky booths are set-up in a gala atmosphere where attendees taste and interact with brand ambassadors

SEMINARS

Educational programming presented by top industry figures

SPONSORSHIP OPPORTUNITIES

- Dedicated table area within a grand tasting
- Seminar integration
- Brand ad in printed booklet distributed at each event
- Gift bag inclusion to 1,000 VIPs
- On-site prizing and delivery of opt-ins
- Social media extensions
- And more

**8,000
Total Attendees**

2018 ADVERTISING RATES

WHISKYFEST PROGRAM BOOKLET

COVER 4	\$3,999
COVER 2	\$2,999
COVER 3	\$2,400
FULL PAGE	\$1,999

* All Rates are NET



FOR ADVERTISING INFORMATION CONTACT:

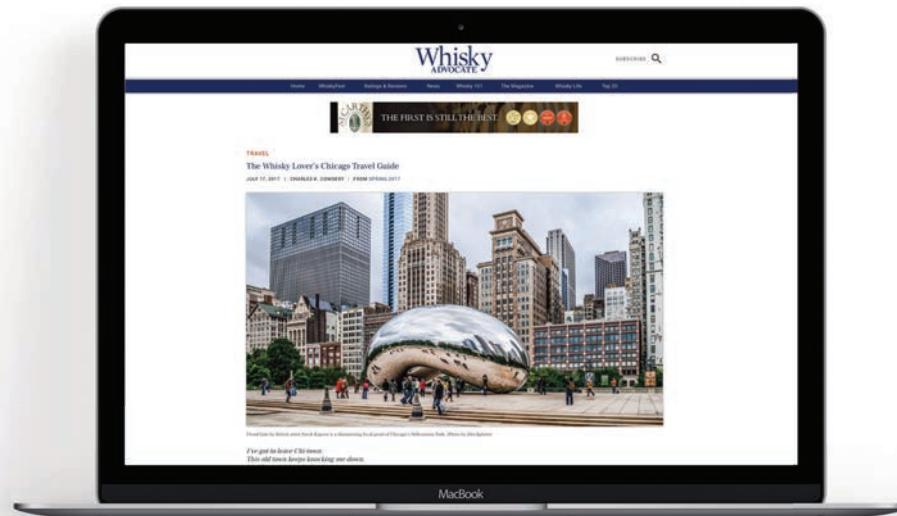
Michael P. McGoldrick
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mmcgoldrick@mshanken.com

DIGITAL OFFERINGS



WHISKY NOTES

Tile Banner (300x250)

Sponsored Content (540x304)

Available on Desktop + Mobile

WHISKYADVOCATE.COM

Billboard Unit (1320x330)

RUN-OF-SITE

Leaderboard (728x90)

Square (300x250)

MULTI-PLATFORM

Zinio Desktop + Mobile App

VIDEO

Pre-roll (:15)

MOBILE

Billboard (450x450)

Square (300x250)

CONTACTS FOR MEDIA INQUIRIES

CONTACT INFORMATION:

NEW YORK:

825 Eighth Avenue, 33rd Floor New York, NY 10019
Phone: 212-684-4224 ■ Fax: 212-481-1540

Advertising contacts:

Michael McGoldrick - Vice President, Advertising Director
212-684-4987 ■ e-mail: mmcgoldrick@mshanken.com

Barry Abrams - Advertising, Cigars & Luxury
212-684-4896 ■ e-mail: babrams@mshanken.com
Miriam Morgenstern - Corporate Advertising
e-mail: mmorgenstern@mshanken.com
cc: Maggie Kotraba at mkotraba@mshanken.com
Geoff Madden - New Business Advertising
212.481.1521 ■ e-mail: gmadden@mshanken.com

West Coast Representatives

Cheryl Lewis, San Francisco
Phone: 415-673-2040 ext. 1 ■ Fax: 415-673-0103
e-mail: clewis@mshanken.com
Paula Cochrane, San Francisco
Phone: 415-673-2040 ext. 3 ■ Fax: 415-673-0103
e-mail: pcochrane@mshanken.com
Lindsey Ronald, Los Angeles
Phone: 310-399-4247 ■ e-mail: lronald@mshanken.com

Arizona Representative

Steve Bliman
424-208-3150 ■ e-mail: bliman@twc.com

Southeast Representative

Wheeler Morrison
770-391-9905 ■ e-mail: wheeler@greenleavesmedia.com

Automotive/Detroit Representative

Christine Anderson
248-613-7022 ■ e-mail: motormedia@aol.com

Mexico Representatives

Juan Martinez-Dugay
55 5395-5888 ■ e-mail: jmdugay@towmar.mx
Cesar E. Quijas, CHME
55 5395-5888 ■ e-mail: cquijs@towmar.com.mx

Europe Representatives

Monica van der Eb
+34 626 83 55 88 ■ e-mail: m.vandereb@alcalamedia.co
Philippe Marquezy
+33 170 644 700 ■ e-mail: philippe.marquezy@espacequadri.com
Delphine Rouget Marquezy
+33 787 493 627 ■ e-mail: d.rouget.marquezy@gmail.com
Anthony Fitzgerald
+44 (0)14 88680623 ■ e-mail: mail@afitzgerald.co.uk

Whisky
ADVOCATE •