## **Optum** Insight

# Actuarial Internship Reflection

Martin Hsu



#### **About Me**

- Provider Actuarial Intern
- Greater Seattle, WA area
- California Polytechnic State University, San Luis Obispo (SLO)
- BS Statistics, rising junior
- Tutor, Lifeguard
- Hiking, paddleboarding, guitar, art/photography
- Fun fact: I used to be an architecture major!



#### **Internship Goals**



- 1. To apply statistical skills to real-world actuarial experience
  - Working with large datasets
  - Technical skills SAS, SQL, Excel, Tableau



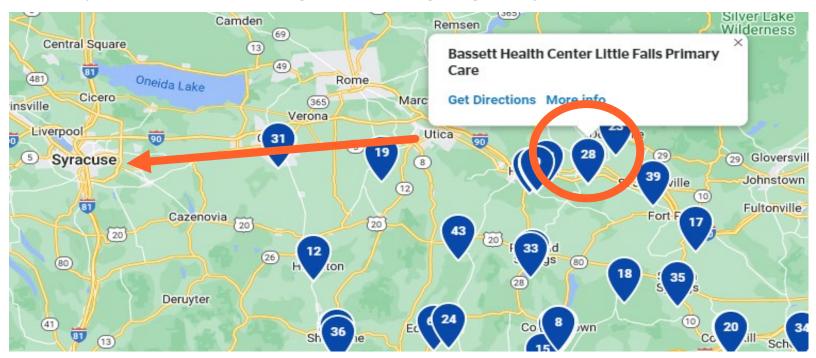
2. To familiarize with **actuarial**, **healthcare**, and **payer or provider knowledge** and terms/concepts



- 3. To build **collaboration**, **communication**, and **problem-solving** soft skills
  - Research
  - Troubleshooting code
  - Asking good questions
  - Prioritization

#### **Highlight: Bassett Health Research – ONP Analytics**

- Bassett Healthcare Network, NY locations
- Optum Network Planning (ONP) Analytics
- Open-ended exploratory questions
  - "Conversion of Little Falls into a specialty facility; what kind and what's the impact?"
  - "What type of care is leaving Utica and going to Syracuse?"





Find Care Locations | Bassett Healthcare Network

#### **Learning Workflow**



- How do I use Tableau to...
- Answer my question?
- Create a visualization?
- Examples of work in Tableau
- What does this variable name or healthcare term mean?



Training



## Exploration

- Working with data on my own
- How should I filter my data?
- What metrics should I look at?
- How does the story change when I change my filters and metrics?
- What are my findings and how do I interpret them cohesively in context?



- Does the data agree with what others have found or experienced?
- How do others interpret my findings?
- What info can I find that will clarify/specify what's going on?
- What else should I look for?

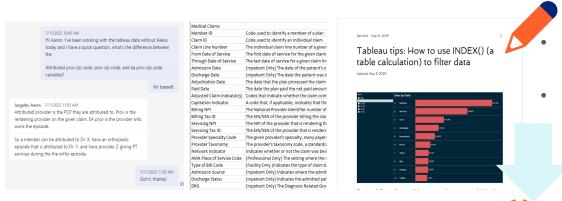


Present and Follow-Up



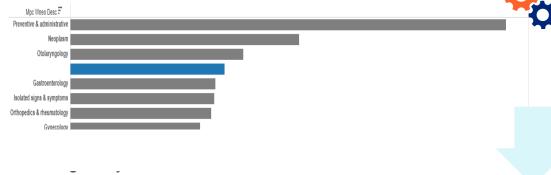
#### Workflow Example – "What kind of care is leaving Utica for Syracuse?"

UticaOrSyracuse Prov / Gender



Ask questions in teams/meetings (e.g. "What is the difference between Attrib Prov, Prov and EA Prov?")

Claims data elements cheat sheet
Internet - Online Tableau documentation



What has highest member count leakage?

P&A, Neoplasm, Otolaryngology

Focused on Otolaryngology (ear/nose/throat) – large share of Utica patients

Servic =	Raea Etra Da	Prov Full Nm	Cost Category	Syracuse Pro	ovider M	Utica Provide
•				Г	IVI	-
Independent Clinical Laboratory	Routine exam	Centrex Clinical Laboratories I	PROFESSIONAL			12
		Crouse Medical Practice Pllc	PROFESSIONAL	5	2	
		Laboratory Corporation Of Am	PROFESSIONAL	534		
		Quest Diagnostics Of Pennsyl	PROFESSIONAL	2	1	
Grand Total				538	3	12

After feedback, shift focus instead to Preventative & Admin

Lots of female patients going to LabCorp for routine exams



© 2022 Optum, Inc. All rights reserved.

### **Tableau Dashboards Example**

• "What type of care is leaving Utica and going to Syracuse?"

plasm Allw A % of 1 hopedics Allw A umatology % of 1 diology Allw A % of 1 irology Allw A	of Total Allw Amt along w Amt of Total Allw Amt along w Total Allw Amt along w Total Allw Amt along	Grand Total \$14,290,934 100.00% \$3,360,778 100.00% \$2,036,949 100.00% \$2,023,651 100.00% \$817,697		st Category  OUTPATIENT  \$3,325,419  23,27%  \$837,874  24,93%  \$390,464  19,17%  \$658,905  32,56%  \$73,697	PROFESSIONAL \$4,039,499 28.27% \$1,105,522 32.89% \$368,148 18.07% \$226,620 11.20%	\$2,217,290	SyracuseEAProv (All) UticaMbrs Utica UticaAttrib	Mpc W ½ Cardiology Chemical dependency Dermatology	9.63% 3.70%	lembers able (D Utica 12.85%	% of To Count Mer along Tab Syrac 13.13% 9 33.33% 8	nbers le (A Utica	Mpc W 2	Syrac	Spec Visits I Utica	7.56% 92.44%	Cardiology	18.99% 13.09%	Coun Prob O sa Syrac. % 8.19%	Utica % 91.81%	(Multiple values)  UticaOrSyracuse EA  (All)  UticaMbrs
nd Total Allw A % of I Allw A % of I hopedics Allw A umatology % of I diology Allw A % of I urology Allw A crology A crology Allw A crology A crol	of Total Allw Amt along w Amt of Total Allw Amt along w Total Allw Amt along w Total Allw Amt along	\$14,290,934 100,00% \$3,360,778 100,00% \$2,036,949 100,00% \$2,023,651 100,00% \$817,697	INPATIENT \$4,708,726 32.95% \$1,150,224 34.22% \$839,396 41.21% \$1,089,413 53.83% \$233,896	OUTPATIENT S3,325,419 23,27% \$837,874 24,93% \$390,464 19,17% \$658,905 32,56% \$73,697	\$4,039,499 28.27% \$1,105,522 32.89% \$368,148 18.07% \$226,620	\$2,217,290 \( \) 15.52% \$267,158 \( 7.95% \) \$438,941 21.55%	(All) UticaMbrs Utica UticaAttrib	▼ Mpc W ½  Cardiology  Chemical dependency	9.63% 3.70%	Utica	along Tab Syrac 13.13% 9	le (A Utica 1.92%	Cardiology	Prob Ofc \ Syrac	Visits F Utica	Prob Ofc Visits Syrac Utica 7.56% 92.44%	Cardiology	Prob Ofc Visits. Syrac Utica 18.99% 13.09%	Prob O Syrac. 8.19%	Ofc Visits Utica  91.81%	(All)
% of 1 % of 1 % of 1 % of 2 wantology % of 3 diology Allw A % of 3 wrology Allw A wrology See A wrology Allw A wrology A wrolo	of Total Allw Amt along w Amt of Total Allw Amt along w Total Allw Amt along w Total Allw Amt along	100.00% \$3,360,778 100.00% \$2,036,949 100.00% \$2,023,651 100.00% \$817,697	32.95% \$1,150,224 34.22% \$839,396 41.21% \$1,089,413 53.83% \$233,896	23.27% \$837,874 24.93% \$390,464 19.17% \$658,905 32.56% \$73,697	28.27% \$1,105,522 32.89% \$368,148 18.07% \$226,620	15.52% \$267,158 7.95% \$438,941 21.55%	UticaMbrs Utica UticaAttrib	Cardiology  Chemical dependency	9.63% 3.70%	12.85%	13.13% 9	1.92%	Cardiology		12.88%	7.56% 92.44%	Cardiology	18.99% 13.09%	% 8.19%	% 91.81%	V
plasm Allw A % of 1 hopedics Allw A umatology % of 1 diology Allw A strology Allw A wrotogy Allw A trology A trology Allw A trology A tr	w Amt of Total Allw Amt along w Total Allw Amt along w Total Allw Amt along	\$3,360,778 100.00% \$2,036,949 100.00% \$2,023,651 100.00% \$817,697	\$1,150,224 34.22% \$839,396 41.21% \$1,089,413 53.83% \$233,896	\$837,874 24.93% \$390,464 19.17% \$658,905 32.56% \$73,697	\$1,105,522 32.89% \$368,148 18.07% \$226,620	\$267,158 7.95% \$438,941 21.55%	Utica UticaAttrib	Chemical dependency					-	3.86% 1							UticaMbrs
% of 1 hopedics Allw A umatology % of 1 diology Allw A % of 1 Allw A contrology A contrology Allw A contrology A contro	of Total Allw Amt along w Amt of Total Allw Amt along w Amt of Total Allw Amt along w Amt w Amt of Total Allw Amt along w Total Allw Amt along w Total Allw Amt along rom Utica to Syracuse	100.00% \$2,036,949 100.00% \$2,023,651 100.00% \$817,697	34.22% \$839,396 41.21% \$1,089,413 53.83% \$233,896	24.93% \$390,464 19.17% \$658,905 32.56% \$73,697	32.89% \$368,148 18.07% \$226,620	7.95% \$438,941 21.55%	Utica UticaAttrib	dependency		1.84%	33.33% 8	6 67%	Chaminal				01 : 1		40.000		Ottoumbro
Allw A water of the control of the c	w Amt of Total Allw Amt along w Amt of Total Allw Amt along w Amt of Total Allw Amt along w Total Allw Amt along rom Utica to Syracuse	\$2,036,949 100.00% \$2,023,651 100.00% \$817,697	\$839,396 41.21% \$1,089,413 53.83% \$233,896	\$390,464 19.17% \$658,905 32.56% \$73,697	\$368,148 18.07% \$226,620	\$438,941 21.55%	UticaAttrib	dependency			33.33% 8		Chemical		4 440/	16.67% 83.33%	Chemical				Utica
umatology % of 1 diology Allw A % of 1 rology Allw A % of 2 al Claims fro when Desc = nd Total	of Total Allw Amt along w Amt of Total Allw Amt along w Amt of Total Allw Amt along w Amt rom Utica to Syracuse	100.00% \$2,023,651 100.00% \$817,697	41.21% \$1,089,413 53.83% \$233,896	19.17% \$658,905 32.56% \$73,697	18.07% \$226,620	21.55%		Dermatology				0.01 /0	dependency	0.01%	1.1170	10.07% 03.33%	dependency			6 03.0276	
diology Allw A % of 1 al Claims fro  Wheo Desc = nd Total	w Amt of Total Allw Amt along w Amt of Total Allw Amt along rom Utica to Syracuse	\$2,023,651 100.00% \$817,697	\$1,089,413 53.83% \$233,896	\$658,905 32.56% \$73,697	\$226,620		4.6.00		2.96%	1.55%	26.67% 7	3.33%	Dermatology	4.66%	7.70%	14.21% 85.79%	Dermatology	1.90% 12.55%	6 0.92%	<b>6 99.08%</b>	UticaAttrib
% of a Allw A allw A al Claims from the whole a company the work of the work o	of Total Allw Amt along w Amt of Total Allw Amt along rom Utica to Syracuse	100.00% \$817,697	<b>53.83%</b> \$233,896	<b>32.56%</b> \$73,697		\$48,713	(All)	▼ Fodessinals			44.040/ 0	0.000/	Endocrinolo	4.15% 1	0.62%	9.66% 90.34%	Endocrinolo	11.08% 10.49%		% 93.90%	(All)
Allw A	w Amt ** Total Albu Amtalana rom Utica to Syracuse	\$817,697	\$233,896	\$73,697	11.20%		Year Flag	Endocrinolo			14.81% 8	8.89%	Lildocimolo.				Lildocimolon				Year Flag
al Claims from the Wines Desc Front Total	rom Utica to Syracuse	400 0001				2.41%	✓ (All)	Gastroenter	6.67%	12.85%	9.38% 9	4.79%	Gastroenter	5.73%	5.91%	20.95% <b>79.05%</b>	Gastroenter	7.59% 4.03%	6 10.39%	% 89.61%	✓ (All)
al Claims from the Wineo Desc = nd Total	rom Utica to Syracuse		00.0001	0.0407	\$380,929	\$129,175	✓ Current	0			40.000/ 0	0.000/	Gynecology	8.58%	3.35%	41.21% 58.79%	Gynecology			% 93.33%	✓ Current
c Wneo Desc = nd Total		by Svc			10 5001	45 0007	✓ Previous	Gynecology			40.00% 8	0.00%	-				-				✓ Previous
nd Total								Hematology	0.74%		12.50% 8	7.50%	Hematology	/hy i	is"r	reonate	ofogy	leakac	1e <sup>6.36%</sup>	6 63.64%	
nd Total	-			Cost Category							44.700/ 0	4 400/	Hepatology.	0.45%		16 67% 83 33%	Henatology	0.00% 0.21%	6 0.009	% ######	
pplasm		Grand Total	INPATIENT	OUTPATIENT	PROFESSIONAL	RX		Hepatology		4.52%	11.76% 9	4.12%	Infectious	gn, r	JUT	makes	i i i i i i i i i i i i i i i i i i i	small	7 500	% 92.50%	
•	Count Claims	23,837	177	2,123	14,224	7,314		Infectious diseases	0.74%	1.84%	7.14% 9	2.86%	diseases	1.56%	1.21%	26.24% 73.76%	diseases	1.90% 1.44%		_	
•	% of Total Count Claims alon	-	0.74%	8.91%	59.67%	30.68%		Isolated signs					& symptoms	ا پیچا	irai	ge <sub>%</sub> of <sub>55</sub> \$	& symptoms	se car	11.119	6 88.89%	
ventive &	Count Claims	3,559		348	2,772	410		& symptoms			#	#####	Late effects, e	0.23%	0.10%	39 29% 60 71%	Late effects, e			% ######	
ventive &	% of Total Count Claims alon	-				11.52%		Late effects, e nvironmenta	0.74%	1.69%	8.33% #	#####	nvironinona				nvironmenta	0.0070 0.147			
ninistrative	Count Claims	2,894			2,409	299					0.570/ 0	0.400/	Neonatology	0.38%	0.02%	<b>81.82%</b> 18.18%	Neonatology		66.67%	6 33.33%	
	% of Total Count Claims alon	-		6.43%	83.24%	10.33%		Neonatology			3.57% 9	0.43%	Neoplasm	13.67% 1	0.71%	25.88% <b>74.12%</b>	Neoplasm	13.29% 6.21%	% 11.639	% 88.37%	
hopedics & umatology	Count Claims	1,732		185	1,012	514		No.	00 740	A	00 470/ 7	- 000/							+		_
	% of Total Count Claims alon	-			58.43%	29.68%		Non-books and		4 4407	44		Nephrology	0.21%	0.32%	15.38% 84.62%	Nephrology		6 16.67%	6 83.33%	
locrinology	Count Claims	1,650		158	439	1,048		Nephrology		1.41%	#	#####	Mauralami	2 440/	4 700/	22.02% 66.07%	Noveology	1 279/ 1 549	/ / 4 9 2 9	/ OF 199/	
al Members	s from Utica to Syracu						I	Neurology	3.70%	7.34%	8.93% <b>9</b>	2.86%		"	/hw	sis ner	hrolo	CIV.			
at Mellibers	s from otica to syracu.	se by svc					l	Obstation	47.040/	24 649/	42.220/ 0	7.000/	Obstetrics	2.83%	I listsy		Doutetros	91 <b>y</b> 5% 0.19%	44.44%	% 55.56%	
	_			Cost Category				Obstetrics	17.04%	21.01%	13.22% 8	7.93%	Ophthalmolo	1.940	ıka	ge so	Oppyralploid.	. 0.00% 1.69%		% ######	
Wneo Desc =		Grand Total	INPATIENT	OUTPATIENT		RX		Ophthalmolo	1.48%		50.00% 5	0.00%	Orthopedics			26.36% 73.64%	Orthopedics			% 96.05%	
nd Total	Count Members	4,337	135	694 16.00%	4,108	1,115		Orthopedics	40.000/	0.400/	25.000/ 8	0.500/	& rheumatol	3.30 %	1.20%	20.30% 73.04%	& rheumatol			5 50.0376	
·	% of Total Count Members at		3.11%			35 /1%		& rheumatol	13.33%	8.19%	25.00% 8	0.56%	Otolaryngolo	13.93%	8.87%	30.03% 69.97%	Otolaryngolo	. 3.80% 19.40%	6 1.19%	6 98.81%	
ventive & ninistrative	Count Members	1,585		151	1,454	/8		Otolaryngolo	4.44%	0.85%	60.00% 6	0.00%	Preventive &	9.20%	9 28%	21.33% 78.67%	Preventive &		6 15 799	% 84 21%	
-1	% of Total Count Members al			9.53%	91.74%	4.92%		Dbi-t			0.570/ 0	4.000/	administrative				administrative	В			
plasm	Count Members	816		140	795	40.055		Psychiatry		4.66%	8.57% 9	4.29%	Psychiatry	5.77%	9.50%	14.25% 85.75%	Psychiatry	6.96% 6.54%	6.15%	6 93.85%	
lanungalagu	% of Total Count Members all Count Members			17.16% 56	97.43%	10.05%		Pulmonology	8.15%	10.17%	14.10% 9	2.31%	Pulmonology	3.24%	2.89%	23.42% 76.58%	Pulmonology	6.33% 7.53%	6 4.919	% 95.09%	
laryngology		568	1 06%		499 87.85%	227 39.96%		Unalani			40.040/ 6	0.040/									
	% of Total Count Members all Count Members			0.0010				Urology			13.64% 9	0.91%	Urology	3.79%	1.09%	48.63% 51.37%	Urology		5 1.72%	6 98.28%	
	Count Members	"Why is	there s	o much	291	256		Grand Total	######	######	16.77% 8	7 95%	Grand Total	*******		04 470/ 70 500/	C 1 T 1		# E 700	4 9/12/19/	
		_	gration		•								Grand Total	nnnnnn n	THE PROPERTY IN	21.47% /8.53%	Grand Total	###### #####	# 5.797	70 34.2170	



© 2022 Optum, Inc. All rights reserved.

#### **Research Example**

- "Conversion of Little Falls into a specialty facility; what kind and what's the impact?"
- Little Falls Hospital is a Critical Access Hospital (CAH)
  - Centers for Medicare and Medicaid Services (CMS) program
  - Incentivize rural hospitals to stay open
  - Must provide acute/inpatient and emergency services
  - Must be 15-35 mi away from other clinics, depending on terrain
  - Limits inpatient beds, length of stay

#### Subpart F - Conditions of Participation: Critical Access Hospitals (CAHs)

Source: 58 FR 30671, May 26, 1993, unless otherwise noted.

#### § 485.601 Basis and scope.

- (a) Statutory basis. This subpart is based on section 1820 of the Act which sets forth the conditions for designating certain hospitals as CAHs.
- (b) Scope. This subpart sets forth the conditions that a hospital must meet to be designated as a CAH.

[58 FR 30671, May 26, 1993, as amended at 62 FR 46037, Aug. 29, 1997]

#### § 485.603 Rural health network.

A rural health network is an organization that meets the following specifications:

- (a) It includes -
  - (1) At least one hospital that the State has designated or plans to designate as a CAH; and
  - (2) At least one hospital that furnishes acute care services.
- (b) The members of the organization have entered into agreements regarding -
  - (1) Patient referral and transfer;
  - (2) The development and use of communications systems, including, where feasible, telemetry systems and systems for electronic sharing of patient data; and
  - (3) The provision of emergency and nonemergency transportation among members.
- (c) Each CAH has an agreement with respect to credentialing and quality assurance with at least -
  - (1) One hospital that is a member of the network when applicable;
  - (2) One QIO or equivalent entity; or
  - (3) One other appropriate and qualified entity identified in the State rural health care plan.

[58 FR 30671, May 26, 1993, as amended at 62 FR 46035, Aug. 29, 1997; 63 FR 26359, May 12, 1998]

8 485 604 Personnel qualifications



#### **Ongoing Findings Summary**

- What kind of specialty facility should Little Falls Hospital be converted to?
  - CAH Restrictions
  - Nephrology (kidney) care dialysis center in Little Falls
- What type of care is leaving Utica and going to Syracuse?
  - Most revenue Neoplasm, Orthopedics, Cardiology
  - Most members P&A, Neoplasm, Otolaryngology
  - Lots of female patients going to LabCorp for routine gyno/cervical exams
  - Utica has lots of dialysis centers low nephrology leakage



#### **Project Takeaways**

- Open-ended dataset exploration
  - o Tableau
  - ONP Analytics
- Current Market Research
  - CMS Programs (e.g., Critical Access Hospitals)
  - New York provider landscape
- Learning/researching healthcare terms
  - Service lines (Orthopedics, Neoplasm, Cardiology, etc.)
  - Care types (Inpatient, Outpatient, Acute, Facility, Specialty, Primary, etc.)
  - Claims and enrollment data elements
- Soft skills: Listening, collaborating, posing questions and follow-ups, researching

## **Other Project Involvement/Takeaways**

Project Description	Statistical/Data Exploration	Healthcare Concepts Learning + Research	Soft Skills
Boston Children's Hospital Rare Childhood Conditions	NHI Data, SAS/SQL, Excel	Dx/Px codes, Facility vs Physician claims Claims data elements	Troubleshooting code, Asking clarifying questions
Boulder Community Health PCF Dashboard	SAS/SQL, Tableau	Primary Care First program Quarterly adjustments Market scan, capitation	Asking clarifying questions, Task learning and repetition, Troubleshooting code
CMS Oncology Research	PowerPoint	CMS oncology programs	Online research and reading critically
University Healthcare Alliance Care Management Research	SAS/SQL, Excel CCLF Data Propensity Matching	Care management measurement methods, CCLF analysis	Online research and reading critically Asking clarifying questions



# Questions?



# Optum

Optum is a registered trademark of Optum, Inc. in the U.S. and other jurisdictions. All other brand or product names are the property of their respective owners. Because we are continuously improving our products and services, Optum reserves the right to change specifications without prior notice. Optum is an equal opportunity employer.