**Service Licence Category B: Without a Network Licence**

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| Application for a Service Licence- Comprehensive Business Plan Minimum Requirements |
| 1. Financial capability |
| 1.1 Proof of funding letter |
| 2. Management |
| 2.1 Team |
| 2.2 Technical skills |
| 3. Value proposition |
| 4. Information |
| 4.1 Shareholders |
| 4.2 Registration documents |
| 4.3 Domicile |
| 4.4 Tax clearance |
| 5. Network to be used |
| 5.1 Agreement with provider |
| 6. Services |
| 6.1 Type |
| 6.2 Roll-out plan |
| 7. Target Customers |
| 7.1 Type |
| 7.2 Number |
| 8. Pricing (Tariff Structure) |
| 8.1 Products |
| 8.2 Services |
| 8.3 Basis of Calculations |
| 8.4 Prices (Wholesale or retail) |
| 9. Financial projections |
| 9.1 At least 3 years |
| 9.2 Income statement |
| 9.3 Financial position statement |
| 9.4 Cashflow statement |
| 9.5 NPV, IRR Calculations and the Pay Back Period |
| 10. Anticipated CAPEX |
| 11. Scarce resources required |
| 11.1 none |
| 11.2 class |
| 11.3 individual |
| Total weighted score |