

EgonZehnder

Role Specification

Chief Executive Officer,
Eviation



Contact

Scott Texeira (Palo Alto)

Scott.Teixeira@egonzehnder.com

t. +1 650 847 3075

m. +1 650 387 6922

Josh Solera (Houston)

Josh.Solera@egonzehnder.com

t. +1 713 331 6770

m. +1 281 714 0828

Will Houston (Washington DC)

Will.Houston@egonzehnder.com

t. +1 202 774 1350

m. +1 301 332 4075

About Eviation



Our Vision

Change the way people travel regionally through affordable, sustainable aviation.

Company & History

Based in Arlington WA, Eviation is a leader in electric-powered regional commercial aircraft, working to revolutionize the way the world connects. The company was founded in 2015 in Israel and moved its headquarters to the USA in early 2021. **Alice**, its first-generation launch product, a 9-seat commuter aircraft, is currently undergoing operational testing. Of note, twelve cargo-versions of the Alice have been pre-ordered by Europe's DHL. Eviation currently has approximately 97 employees and anticipates growing to 150 employees in 2022. Almost USD 200 MM has been invested in Eviation to-date, with a significant capital raise anticipated in 2022. While no formal IPO plans have been made, the Company is working towards a public listing, subject to sales objectives being met, within 5 years.

Eviation is backed by world-class investors and is majority owned by the Clermont Group, an international business group with its headquarters in Singapore. Clermont believes in harnessing the goodness of business to create a better world, and operates industry-leading businesses in healthcare, financial services and aerospace employing over 6,000 people around the world. Clermont Aerospace (under which both Eviation and MagniX operate) values Board-led corporate governance and believes that success is always about customer-centric businesses and strong structures and systems managed by leaders who have an intuitive understanding of the customer and the marketplace.

More information about Eviation may be found at <https://www.eviation.co/>

World-Class Leadership Team



**GREGORY
DAVIS**
PRESIDENT



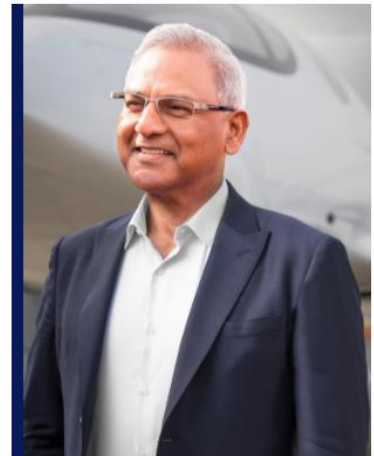
**LIOR
ZIVAN**
CTO



**YAIR
KATZ**
COO



**JESSICA
PRUSS**
VP OF SALES GENERAL &
BUSINESS AVIATION



**EDDIE
JAISAREE**
VP OF COMMERCIAL SALES

The Role

Description

Eviation is seeking a Chief Executive Officer to lead and execute the next phase of the Company's evolution from its proof-of-concept and certification stage to its new challenges of managing scaled aircraft assembly, generation of sustainable sales and creation/launch of successor models and platforms to the Alice. Through best execution practices the CEO will ensure on-time and on-budget continued development and certification of the Alice, both its 9-seat commuter/cargo and 6-seat Executive aircraft versions, and steward the aforementioned technology platforms under development.

Reporting to the Chairman of the Board, the CEO will engage with the Board, and lead senior management and the organization to successful commercialization while retaining the core elements of its legacy innovation culture that have brought it to its current stage of development, bringing to the organization the rigour and discipline of a work class aircraft manufacturer.

Location & Work Status

Permanent presence at the company's Arlington, Washington headquarters is a requirement.

For simplicity and expediency, we prefer candidates with the legal right to work in the US for any employer. If no such person is found and the right candidate is identified without such right to work, Eviation will evaluate the ability to support and sponsor a work visa.

Candidate Profile

Experience and Skills

As CEO, you will have experience and/or familiarity with or demonstrable knowledge of large-scale manufacturing/assembly, the aircraft leasing industry, project management of new products/models, aircraft financing tools and resources, carbon credit and emissions trends and players, and major purchasers of regional passenger and cargo aircraft, among others. As CEO, you will also oversee implementation of the Company's charger network solutions and related partnerships with leading FBOs, airports/airport groups, charging networks and the like as well as Eviation's relationships and partnerships with major aircraft leasing companies.

In addition to the above, the ideal candidate will have a strong background in complex flight-critical aerospace products, manufacturing, sales and marketing. A strong preference will be for leaders from the aircraft OEM segment, who have primarily commercial but may also have defence experience. Education will likely incorporate advanced degrees in engineering, science and/or business. Previous and significant experience leading a P&L is crucial.

Values

As the CEO, you will exemplify unity, humility and integrity of leadership. You will be responsible for and execute Eviation's plan as defined by the Board, continue and build a strong execution team and healthy culture while implementing industry-leading structures and systems. As CEO you will be the Eviation chief storyteller both internally and externally to key stakeholders (shareholders, suppliers, buyers, government entities, lenders and the like).

Candidate Profile

Additional Responsibilities

- Quarterly business updates and earnings call with shareholders
- Execute on the operational, engineering, and market facing plans
- Cash flow management
- Build relational networks to access resources, customers, governmental and financial partnerships
- Industry understanding, both in aerospace writ large but specifically in electric and sustainable technologies
- Steward management of engineering, certification, manufacturing and supply chain exercising industry best practices
- Ensuring unity and focus of the leadership team
- Maintain commitment to excellence, innovation and integrity
- Maintain knowledge and control of all key performance metrics
- Maintain the atmosphere of positive energy and disciplined risk taking
- Delegate within limits and with oversight



Recent Press

Alice Electric Commuter Airplane's First Flight Days Away

DHL orders 12 Eviation planes, plans first electric network

New Electric Airplane to Make First Flight This Year

We Could All Be Flying in Electric Planes Sooner Than You Think

