

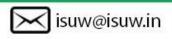


# 8th US – India Smart Grid **Workshop - Trilliant**

**Speaker: Greg Myers**, VP Solutions Product Management, Trilliant













### **Trilliant**



#### **Trilliant is a Connectivity Company**

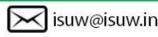
We provide infrastructure solutions that enable actionable intelligence with an open and secure communications platform and approach.

We believe that the next generation smart solutions will be built on a network that allows for the frictionless exchange of data will propel the energy industry to a bright future.

Our advanced hybrid wireless communication platform is designed to work with any system to provide a secure, powerful source of data now and for generations to come.

We Empower You – By Connecting the World of Things®









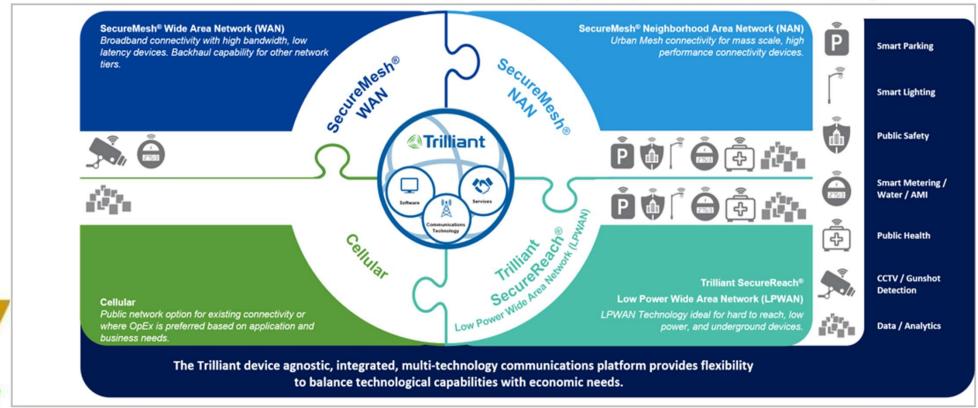


## **Integrated Approach**



Page: 3 of 10

The ONLY Mission-Critical Communications Platform Integrating Multiple Communication Technologies









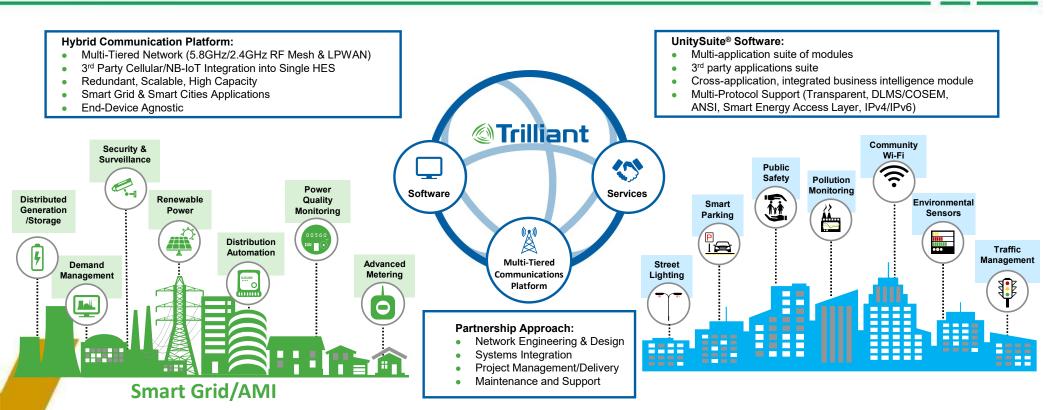




## **Trilliant a Connectivity Company**



Page: 3 of 10













#### **Global Leader**



- 31<sub>M+</sub> Endpoints Deployed
- Networks operating in 50 Countries
- TNB Malaysia
  - 18 Meter OEM"s integrated
  - 1.8 Million meters installed
- EESL India
  - 6 Meter OEMs integrated
  - 1.4 Million meters installed



EESL



**ENERGY EFFICIENCY SERVICES LIMITED** 

A JV of PSUs under the Ministry of Power



















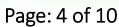












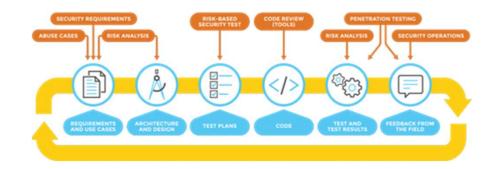


## PrimeStone (a Trilliant Company)

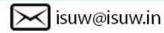


# Highly scalable, configurable software for utilities

- Meter Data Collection (remote and on-site)
- Alarms + notifications
- Energy balances + theft detection
- Demand response
- Outage detection
- Power quality
- Validation, estimation and edition













O Digital Platform

## **Meter Vendor Agnostic**



































































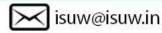






If a device can be read, we'll read it. Over 300 meter models globally













Page: 8 of 10

### Thank You

For discussions/suggestions/queries email: www.indiasmartgrid.org www.isgw.in www.trilliant.com

> **India Smart Grid Forum** CBIP Building, Malcha Marg, Chanakyapuri, Delhi-110021 Website: www.indiasmartgrid.org







