#### **Host Utilities**









**Co - Host Utilities** 









India SMART UTILITY Week 2024

### **Supporting Ministries**















# **DIGITALIZATION AT Tata Power- DDL**

Presented By Mr. Tarun Batra, Head D&IT, Tata Power- DDL













# **Context and Focus Areas for Digitalization in Utilities**





• Overview: Digitalization is transforming the landscape of utilities, revolutionizing how power is generated, distributed, and consumed. This transformation involves leveraging advanced technologies to optimize operations, enhance reliability, and meet evolving consumer demands.

### **Key Components:**



#### **Smart Grids**

Integration of sensors, meters, and automation technologies to improve grid efficiency, resilience, and enable real-time monitoring and control



### **IoT & Data Analytics**

Utilization of IoT devices and data analytics to gather insights, predict maintenance needs, and optimize asset performance.







### **Customer Engagement**

Digital platforms provide real-time consumption data, personalized services, and energy management tools, fostering energy efficiency and sustainability.



#### Cybersecurity

Implementation of robust cybersecurity measures to safeguard critical infrastructure and data from evolving cyber threats



### **Renewable Integration**

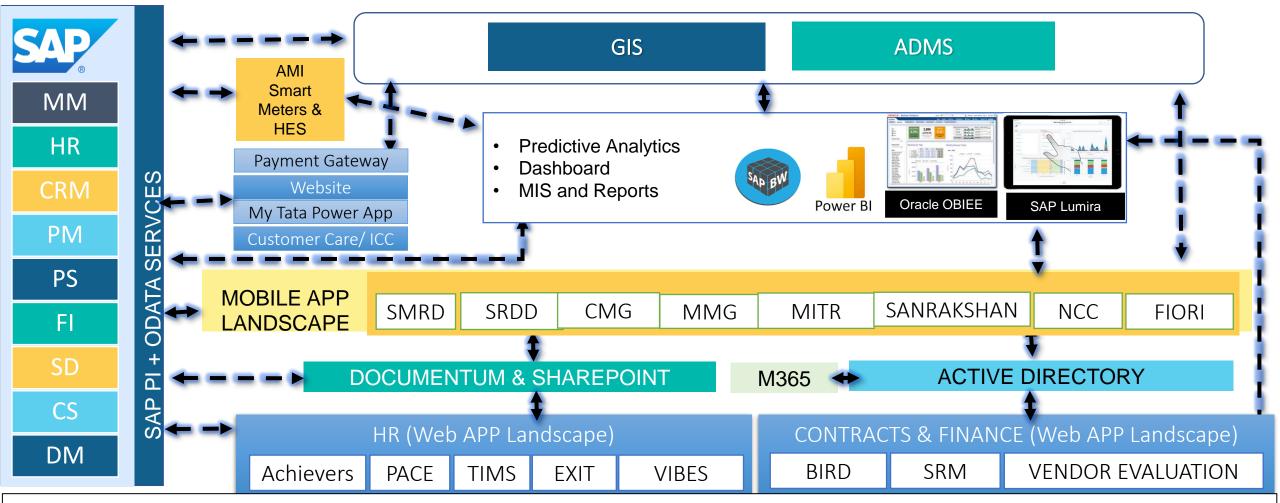
Digital platforms seamlessly integrate renewable energy sources, optimizing grid management and maximizing renewable energy utilization.



# Post Digitalization: Integrated IT/OT Landscape







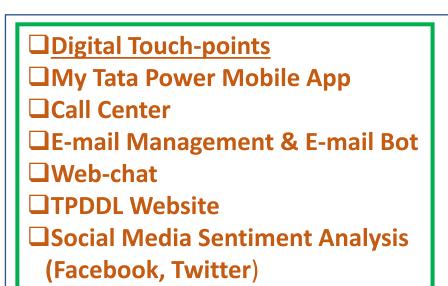
<sup>\*\*</sup> MM – Material Management, HR – Human Resource, CRM – Customer Relationship Management, PM – Plant Maintenance, PS – Project System, FI- Finance, SD - Sales & Distribution, CS – Customer Services, DM – Device Management, AMI – Advance Meter Interface, GIS - Geographic Information System, HES – Head End System, ICC – Integrated Call Centre, ADMS – Advanced distribution management system, SAP – System, Application, Process, SMRD – Spot Meter Reading, SRDD – Spot Reconnection Disconnection Device, CMG – Customer Management Group, MMG – Meter Management Group, NCC – No Current Complaint, PACE - Primary, Alternate, Contingency, and Emergency, TIMS - Training Information Management System, BIRD – Bill Inward Receiving Dashboard, SRM - Supplier Relationship Management.

# **Digital Journey: Customer Services**



**□**HDFC Bank





2023 vs 36% in Website My Tata Power 2018



Management

**Call Centre** (CISCO)

IVRS~ 65% in



Web-chat

- □ Digital Billing ☐ E-Bill on WhatsApp
- ☐E-Bill on Paytm
- ☐Interactive Bill

E-Bill on



**Paytm** 

**□**<u>Digital Payment Modes</u> **□**Paytm **□**Google Pay **□**Amazon Pay **UUPI** ☐Yes Bank

> **Digital Payment** ~ 86% in 2023 vs 40% in 2018



**Interactive Bill** 

# **Customer Services: Experience Journey**







• CRM **Performance Improvements** 

 SAP BCM **Upgrade** 

> 2018 53 Lakh Calls Answer Rate ~ 88%

138 **Agents**  **SAP BCM to CISCO Contact Center** 

**129 Agents** 

**Technology Upgrade** 

- NPS On Click
- WhatsApp
- IVRS **Improvements**
- Missed Call Service

2020 51 Lakh Calls **Answer Rate~95%**  Advance IVRS

Chat Bot

Meter Ping

Social Media

- Automated Outbound Dialer
- E-mail Bot
- Virtual Customer

My Tata Power-Consumer App

106

**Agents** 

- Connect

**IVRS Utilization%** 

36%

40%

2023 **54 Lakh Calls** 

Answer Rate~99%

65%

### **New Connection & EODB Journey**







- System Based Technical Feasibility
- GIS based Dues Checking Process

2018 ~ 15 Days



2020 ~ 3 Days

- Merging of Multiple Desks (Appraisal, Dues Checking)
- CMG 2.0 ~ Mobile
   App for CSO



- MMG 2.0 ~ Data Entry Elimination
- Effective Email/SMS
   Communication with DN/Suspension Letters

2021~ 3 Days

FY 2023-24

#### C&MM2.0 (2020-2021)

- Elimination of Backend Data Entry, Appraisal
- Onsite Document Upload
- Onsite Technical Feasibility
- Automation of Manual Protocol Sheet, Consumption



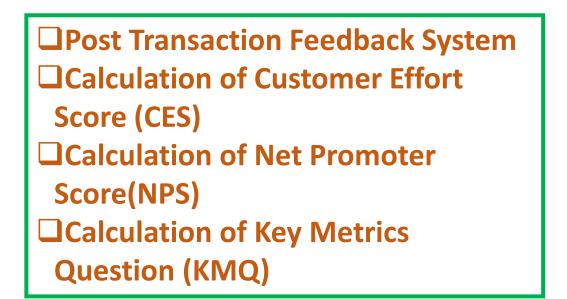
- Notification Status Tracker
- Robotics Process Automation
- User Friendly Online Request Generation
- Reduction in Suspension Rate

6

### **Advanced Feedback Management**







Goal				
Major KPIs to be impacted	UOM	Current Level ( At the Time of Project Initiation)	Desired Level	Level Achieved till Now
Customer Experience Score	Sco re	Not Measured	>5.7	5.82



# **Analytics Solutions of Utility Industry Data**







- Historical Consumption Data
- Customer basic information
- Historical Theft Data
- Meter Device Information



**Defaulter Prediction** 

- **Billing Data**
- Payment Data





- **Vegetation Management** 
  - Historical Interruption Data
  - Historical Outage Data

### **Emerging Focus Areas in Utilities**







**RPA** 



5**G** 



IoT



**Cloud Migration** 



DER Integration & P2P Energy Trading



AI/ML



Cyber Security
Strengthening



OCR & Image Analytics



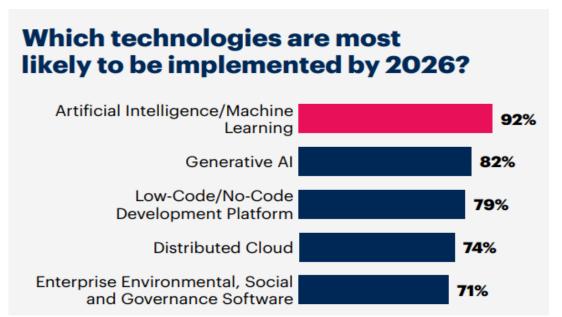
AR, VR, MR, XR, Metaverse



### **KEY TAKEAWAYS / RECOMMENDATIONS**







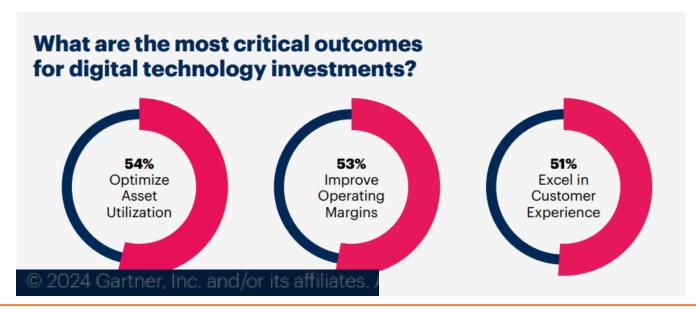
The digitalization of utilities holds immense potential to transform the energy sector, driving innovation, sustainability, and resilience.

Embracing digital technologies will be crucial for utilities to thrive in an increasingly dynamic & interconnected world

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#### **Benefits:**

- 1.Enhanced Operational Efficiency
- 2.Improved Reliability and Resilience
- 3. Enhanced Customer Experience
- 4. Accelerated Transition to Renewable Energy
- 5. Strengthened Cybersecurity Measures







# **THANK YOU**