



POLICIES AND REGULATIONS FOR THE DIGITAL DISCOM

Narayana Birakayala

Capture Business Development Lead - India
Worldwide Public Sector

A new era and a new model for Power & Utilities



ACHIEVE

operational
efficiency and
excellence.



IMPROVE

your security and
compliance
posture.



REDUCE

time to business
insights.



BUILD

innovative
applications fast.

Disruption is Much Easier Today



Digital
transformation to
IoT



Datacenter
migration for
savings, agility and
speed



On-premise
datacenter to cloud
to IoT for connected
home & DER



Cloud
transformation with
NERC and FERC
compliance

This is something “born in the cloud”
companies have already discovered



Cloud paves the
way for **disruptive
innovation.**

Evolution Of Cloud Adoption

Broad Adoption



Skills and Culture

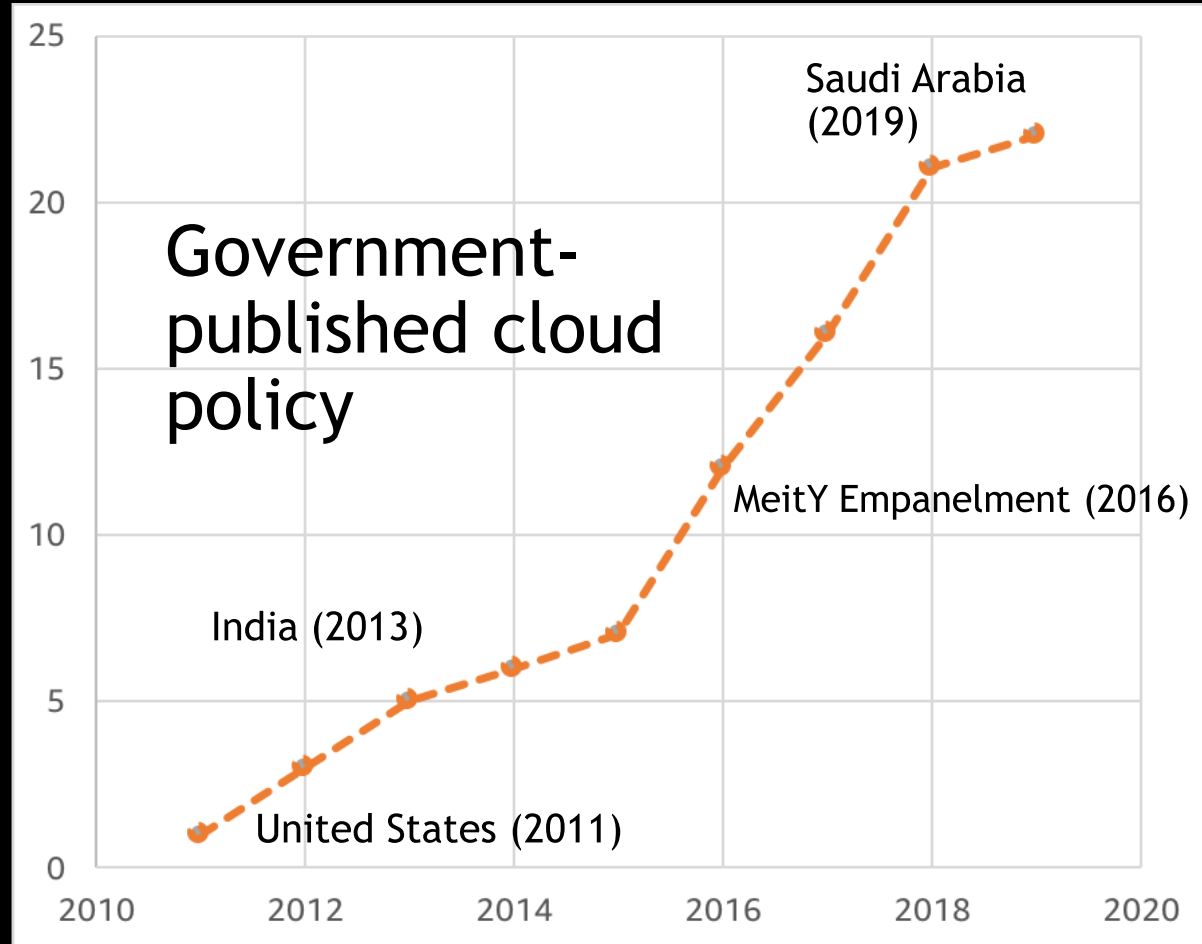
Acquisition/Procurement

Security & Compliance

Policy

Definition

Cloud first, cloud by default, and cloud native



UK's Cloud First Policy

"When procuring new or existing services, public sector organisations should consider and fully evaluate potential cloud solutions first before considering any other option."

Cloud Policies in India

“The Government is mandating all departments to deploy their existing or new applications on Cloud except Top Secret and Secret.”

Government of Telangana (2020)

“All Government organizations must use cloud infrastructure services instead of using Government owned datacentres or data centres owned by the organization or co-locating their infrastructure in any Government owned/ privately owned data centre. Procurement of new hardware in existing data centres should be strictly avoided..”

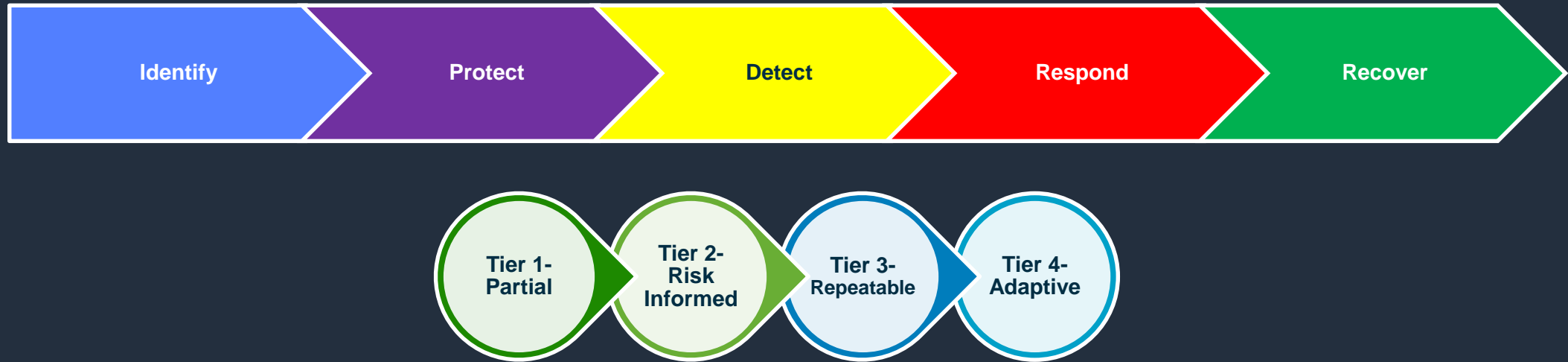
Government of Maharashtra (2018)

“Government departments at the Centre and States to first evaluate the option of using the GI Cloud for implementation of all new projects funded by the government. Existing applications, services and projects may be evaluated to assess whether they should migrate to the GI Cloud.””

**MeghRaj Cloud Policy,
Ministry of Electronics and Information Technology (2013)**

NIST Cybersecurity Framework

CSF offers a simple-yet-effective risk-based, outcome-focused framework to enable organizations to address cybersecurity risks consistent with their business and mission needs



A voluntary framework, originally intended for critical infrastructure, comprised of best practices to help organizations of any size and in any sector improve the cybersecurity, risk management, and resilience of their systems

Rethinking Procurement

Reevaluate existing
procurement strategies ...

...so customers and partners can
create a **flexible acquisition
process** ...

...that enables the public sector
organization to **extract the full
benefits of the cloud**.

Budgeting: Moving from Capex to Opex
Contracting: Pay-as-you-Go, Operational Agility

CLOUD



From Statements of Intent to Meaningful Action...

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- ✓ Cloud First Policy for Utilities
 - ✓ Data Classification & Security Standards
 - ✓ Procurement Policies – Cloud Aligned
 - ✓ CSP Empanelment – Ease of Procurement

Thank You

