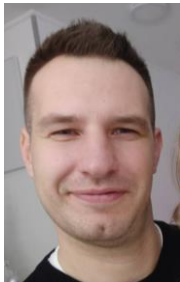



## Curriculum Vitae

### PERSONAL INFORMATION

**Marijan Sršek**



 Dragutina Domjanića 96, 31400 Đakovo, Croatia

 +385 31810156  +385 995635695

 marijans2209@gmail.com

 <https://msrsek22.github.io/CV/>

Sex Male | Date of birth 22/09/1980 | Place of birth Zagreb | Nationality Croatian

Marital status Married

### JOB APPLIED FOR POSITION

### WORK EXPERIENCE

Date	2011
Name and address of employer	Sršek d.o.o, Dragutina Domjanića 96
Main jobs and responsibilities	Co-ownership of Hairdressing and Beauty Salon , CEO Product supply, documentation management, marketing, social network management
Type of business	Hair and Beauty Salon
Date	2004/2011.
Name and address of employer	WULFSPORT d.o.o., Zagreb Pod Bregom 6, Stupnik, 10250, Lučko
Type of business	Sports equipment retail and wholesale store
Main jobs and responsibilities	<ul style="list-style-type: none"> <li>- 2007 Sales assistant representative for Reebok</li> <li>- participating in organization and retail provision</li> <li>- order admission via telephone, fax, e-mail or in person</li> <li>- communication with the wholesale and retail sale buyers</li> <li>- supplying Outlet shops with products and managing the prices</li> <li>- keeping track of market events (competition, proprietary trading</li> <li>- direct communication with the buyers (getting information about the state of local marketing, sales and market demand...) and giving offers</li> <li>- staff education and conclusion of products</li> <li>- recording samples of new product collections (counting check)</li> <li>- active participation in selection of collection and the collection presentation</li> <li>- preparation of assortment and participation in sales – Tvornica</li> <li>- participation in promotional activities - Events</li> </ul>

- as office manager I was in charge for: sales team, collection orders, product shipment and delivery, contacting the suppliers, supply control, inventory process  
-work and business promotion on various events (ATP Umag, Zadar, Zagreb etc.)

Date	2005/2006 (8 months )
Name and address of employer	AVA d.o.o. , Zagreb
Type of business	TV production
Main jobs and responsibilities	<ul style="list-style-type: none"> <li>- extras management on set</li> <li>- movie production</li> <li>- participation in the making of TV series « Ljubav u zaleđu » i « Urota »</li> </ul>

Date	2001/2004.
Name and address of employer	MAGMA d.o.o.- TURBO SPORT

Type of business	Sports equipment store
Main jobs and responsibilities	<ul style="list-style-type: none"> <li>- sports department manager and assistant manager</li> <li>- collecting orders, product shipment and delivery</li> <li>- direct contact with the buyers</li> <li>- supply control</li> <li>- staff education</li> <li>- inventory process</li> </ul>

## EDUCATION

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Date	2018
Name of Organization	<p>Course: Junior Java developer ( not finished yet )</p> <p>Edunova centar Osijek</p> <p>Ul. Lorenza Jagera 5, 31000, Osijek</p>

Date	2006
Name of Organization	<p>Bachelor of Economics, bacc.oec.</p> <p>Business Economy, course Market Economy</p> <p>Zagreb Faculty of Economy, 6 John Kennedy square, 10000, Zagreb</p>

Date	2005/2006
Name of Organization	<p>forth year</p> <p>Course: Woodworking Technician</p> <p>Carpentry school Zagreb</p>

Date	1995-1998
Name of Organization	<p>Three-year education</p> <p>Course: carpenter</p> <p>Carpentry school Zagreb</p>

## PERSONAL SKILLS AND COMPETENCES

Native language Croatian

### Languages

#### Self-assessment

**English**

**German**

Understanding	Speaking	Writing
C1	B1	B1

#### Social skills

I love team-work, but I am also skilled in accomplishing independently given tasks. Throughout my work experience I was involved in various group tasks which I accomplished in given time.

I participated in numerous courses and seminars about negotiation, communication and sales skills in above listed companies. Excellent interpersonal, communications and relationship-building skills.

Listen attentively, communicate persuasively and follow through diligently.

#### Organization skills

I am a responsible and organized person who respect the deadline. I am also analytic and precise in my work. I am communicative and I can easily adapt in stressful situations

#### Computer skills

Technically skilled cross platform expertise (Win/Mac) and proficiency with Microsoft Office programmes (Word, Excel, PowerPoint), Outlook, Internet Explorer.

Excellent knowledge with social networks Facebook, Instagram, Facebook pages and groups, Facebook advertisement, Google keyword and Google trends, some knowledge in Photoshop and other programs for editing images and videos.

#### Other key competencies

Customer acquisition  
Public speaking  
Complaint handling  
Consultative sales  
Sales reports & correspondence  
Inventory management  
Pos Systems

#### Education Hobbies

Self-learning online on Udemy.com ( web development, Android development, Java development, Photography course, Digital and Social marketing course and some other courses

#### Hobbies

Fitness, football, other sports

#### Driving license

B