

# Customer & Revenue Performance — Executive Overview

2.26M

Total Revenue

4922

Total Orders

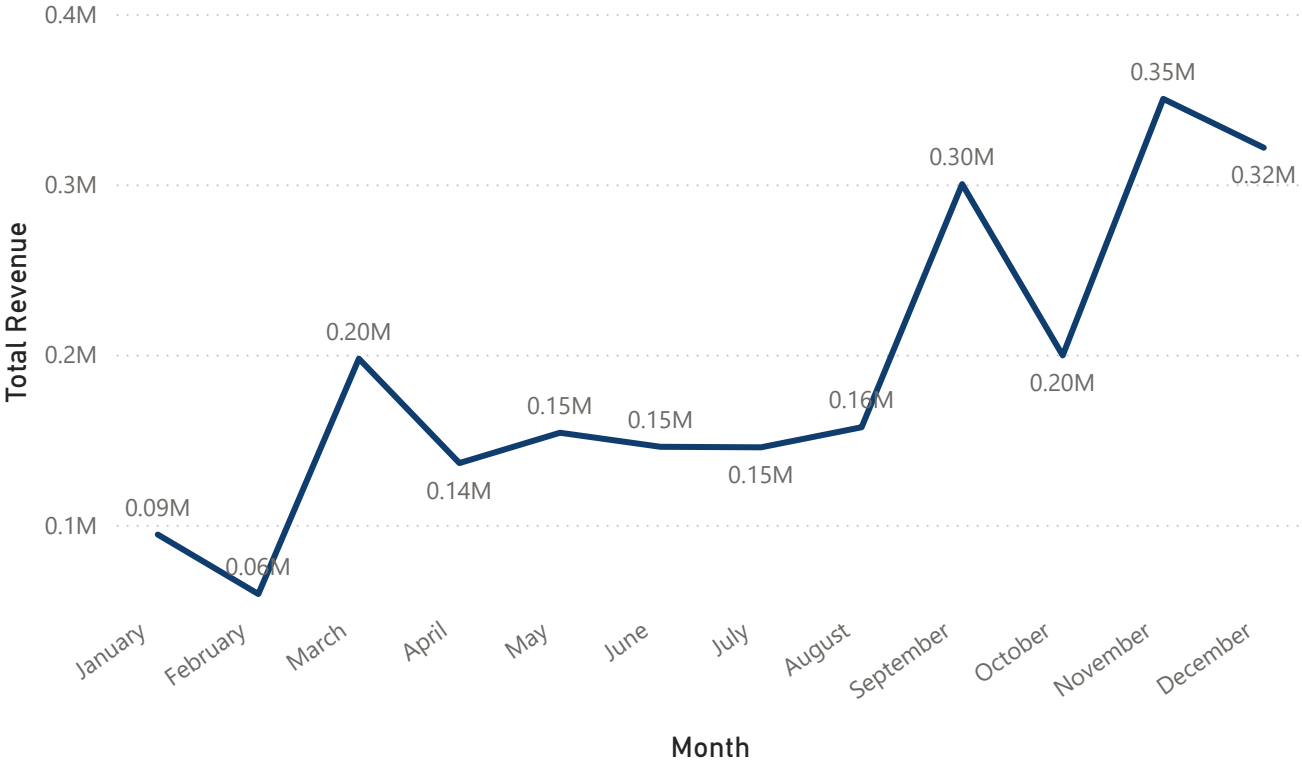
459.48

Avg Order Value (AOV)

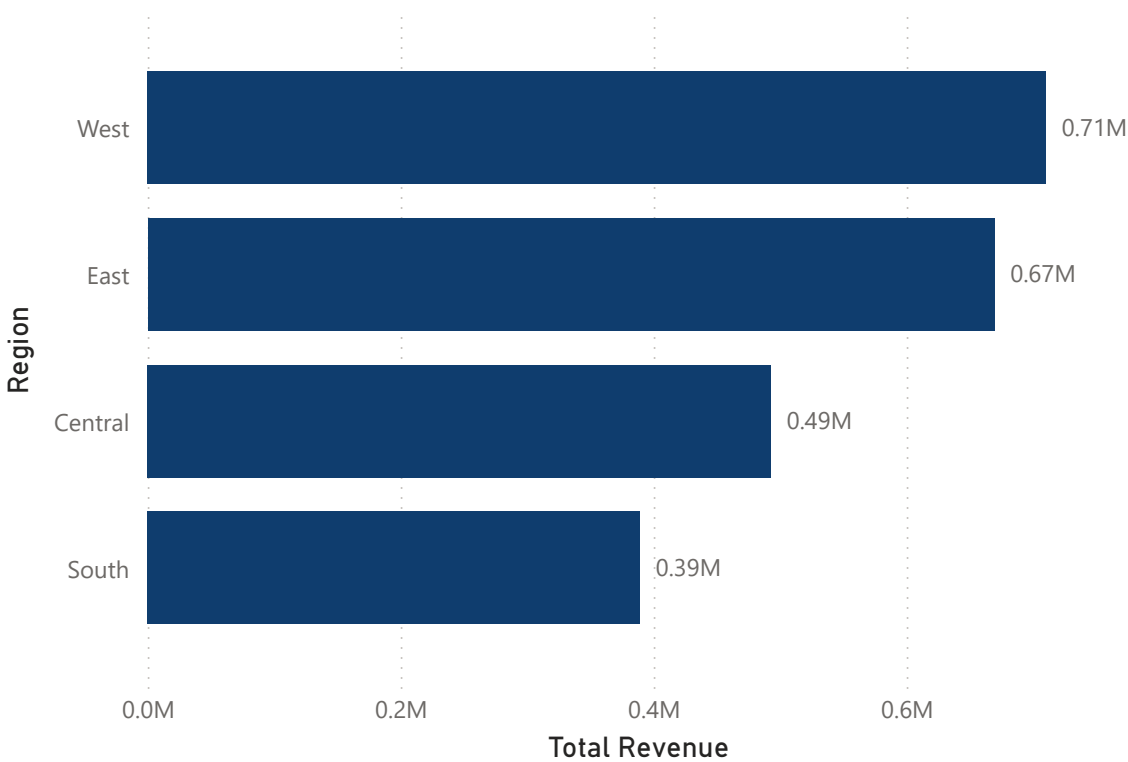
793

Total Customers

Total Revenue by Month

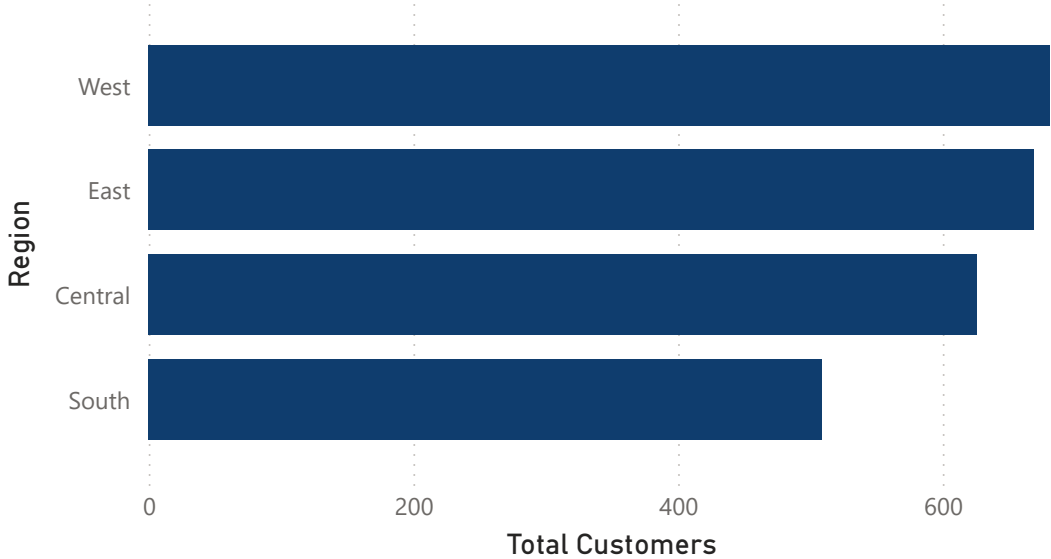


Total Revenue by Region

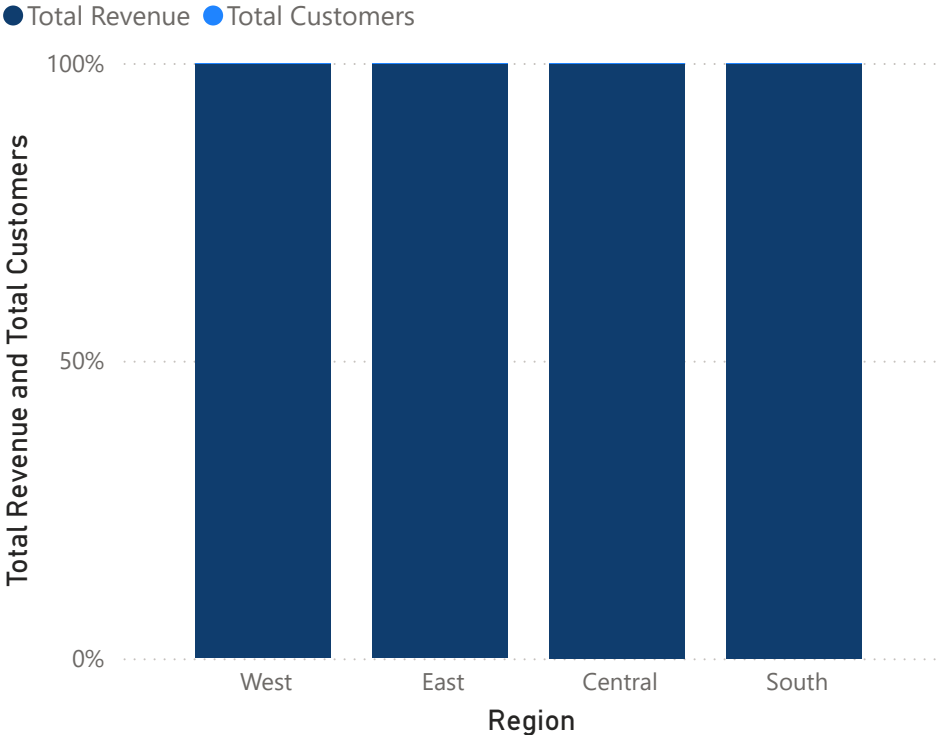


Customer Name	Customer Revenue	Customer Contribution %
Aaron Bergman	22,61,536.78	2,552.08
Aaron Hawkins	22,61,536.78	1,296.23
Aaron Smayling	22,61,536.78	741.32
Adam Bellavance	22,61,536.78	291.60
Adam Hart	22,61,536.78	695.79
Adam Shillingsburg	22,61,536.78	694.72
Adrian Barton	22,61,536.78	156.25
Adrian Hane	22,61,536.78	1,303.09
Adrian Shami	22,61,536.78	38,448.43
Aimee Bixby	22,61,536.78	2,339.42
Alan Barnes	22,61,536.78	2,030.40
Alan Dominguez	22,61,536.78	370.33
Alan Haines	22,61,536.78	1,424.63
Alan Hwang	22,61,536.78	470.63
Alan Schoenberger	22,61,536.78	530.78
Alan Shonely	22,61,536.78	4,487.46
Alvin Bell	22,61,536.78	2,472.88
Total	22,61,536.78	1.00

Total Customers by Region



Total Revenue and Total Customers by Region



## Customer Analytics & Contribution Insights

### Key Insights

- A small group of customers contributes a significant portion of total revenue, indicating customer concentration.
- Average orders per customer highlight repeat purchase behavior across regions.
- Regional customer distribution suggests opportunities for targeted engagement strategies.