

### **ABOUT NEUDESIC**



#### **OUR PROFILE**

- 19+ year MSFT Gold Partner
- Rated #1 MSFT Partner in 2 key metrics
- Top 10 MSFT Partner of 6,000
- 16x MSFT Partner of the Year
- 1500+ consultants
- 1000+ clients
- 4000+ engagements
- Nearshore Solution Centers, Ohio/Arizona
- Offshore, Neudesic India- 3 offices.

#### **OUR STRATEGIC AND TECHNICAL OFFERINGS**

- Cloud Infrastructure, Migration and Strategy
- Artificial Intelligence
- Data and Analytics
- Machine Learning/Predictive Analytics
- Full Stack Development
- DevOps and Continuous Delivery
- Digital Workplace Solutions
- CRM-MS Dynamics/PowerApps
- Business Advisory Services
- Managed Solutions















### Our Mountain Clients Trust Us to Innovate









































### **FULL SOLUTION PARTNER**



### WHAT'S IMPORTANT AND WHAT ARE YOUR GOALS?

- Understanding Your Goals, Challenges and Opportunities
- Identifying a Best Fit Solution Right Tool for the Job
- Adopting a Flexible & Scalable Platform Ready to Adapt
- Providing Multiple Points for Self Service Delivering Data Faster
- Accelerating Development From Months to Weeks or Days
- Minimizing Support with Proven Strategies and Solutions
- Delivering at the Speed of Business
- Partnering with Customers to Achieve Continued Success





### **SOLUTION ATTRIBUTES**

THESE ATTRIBUTES ARE DESIRED CHARACTERISTICS OF SYSTEMS THAT INFLUENCE ARCHITECTURE, TECHNOLOGY AND INFRASTRUCTURE DECISIONS.



#### **Performance**

The ability of the system handle various workload sizes.



#### **Scalability**

The ability to handle increasing demand.



#### **Availability**

The ability of a system to be up and functioning, measured in time.



#### Reliability

The ability of the system to function in a consistent manner under varying situations.



#### **Maintainability**

The ability of the system to undergo changes with a degree of ease.



#### Manageability

The ability of the system to be managed from different perspectives at runtime.



### Extensibility

The ability to add and remove features and functionality to a system.



#### **Testability**

The ability to test and verify the system quickly and confidently.



#### **Supportability**

The ability to provide assistance to users.



#### **Security**

The ability to protect access to processes and data.



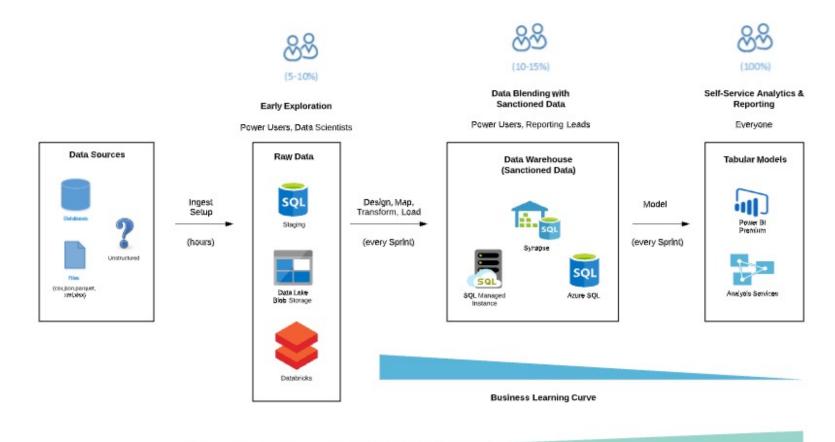
# NEUDESIC ONE DATA & AI ACCELERATOR 3.0

**Microsoft Azure** 

### **Delivering Accelerated Self-Service for Everyone**

#### **Delivering Accelerated Self-Service for Everyone**

Reducing Business Time to Value From Months to Days or Hours





### **Starting the Foundation with Microsoft Azure**

#### Neudesic ONE Data & Al Accelerator 3.0

**Azure Services Foundation** 





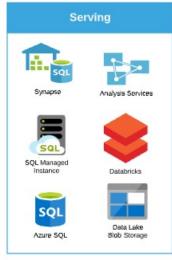






Messaging













### **GETTING STARTED - OPTIONS**

- Microsoft DPi30 Data Platform in 30 Days
  - Funding Provided by Microsoft
  - Identify Business Use Cases
  - Determine Best Fit Architecture on Microsoft Azure
  - Deploy Neudesic's One Data Accelerator to Your Environment
  - Deliver Data to a Landing Zone for Selected Use Cases
  - Estimate Azure Spend with Growth Projections
  - Data & Analytics Roadmap (1 Year)
  - Executive Presentation
- Neudesic Demo (1-2 Hours)
  - Neudesic's One Data Accelerator Overview
  - Discuss Working Examples of Proposed / Similar Architectures
  - Explore Customization and Extensions for your Project
  - Fast Track to Project Execution & Delivery



### **LEVERAGING DPi30**

**ENGAGEMENT DURATION: 30 Days (or Less)** 

**FUNDING**: MSFT funding available (\$20K)

**OVERVIEW:** This engagement delivers a fully deployed modern data estate in the Azure Cloud, which includes:

- Data Platform Design
- Modern Data Platform Deployment
- Client Data Acquisition
- Data Models and Visualizations
- Identified Use Cases
- Roadmap of Future State
- Executive Summary



### **DPi30 KEY DELIVERABLES & TIMELINE**

**Identify Future Use Cases** 

Prioritize Future Use Cases

Pilot: Production Planning: Design: Time 1 Week 1-2 Weeks 1 Week **Deliverables FULLY DEPLOYED CLIENT DATA MODEL & DATA DATA STRATEGY FINDINGS EXECUTIVE MODERN DATA ESTATE ACQUISITION VISUALIZATION** & RECOMMENDATIONS **BUSINESS CASE** Workshops 1-2-hour data discovery workshop Final Technical Review & Handoff Azure Data Services Overview 1-2-hour validation workshop Neudesic Data & Al Accelerator Business Group Interview (2-3) Data Model / Data Science **Executive Summary** Overview **Data Source Exploration** Development Outcomes **Future State Design Session Data Source Acquisition** Develop Power BI Dashboard **Next Steps** 

Prioritized Backlog

Use Case Deep Dive

Deploy Neudesic Data & Al

Accelerator to Customer Tenant

### THE NEUDESIC DIFFERENCE

ACCELERATING TIME TO VALUE

#### TYPICAL TIMELINE

Design: 1-3 Months Proof of Concept: 1-3 Months

Pilot: 2-4 Months

Production Plan: 1-3 Months Production: 3-6 Months

- No baseline for tech platforms
- Evaluation of technologies takes time

- Security concerns
- Lack of relevant skillsets

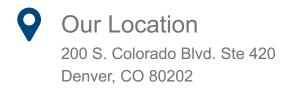
#### **NEUDESIC'S DPi30 AZURE DATA & AI PLATFORM ACCELERATOR**

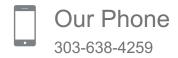
Design:
1 Week
Pilot:
1-2 Weeks
Production
Planning:
1 Week

- High automated deployment to your environment
- 3,000 engineering hours, >70% repeatable code
- Minimal configuration required to ingest data

- Enterprise-grade (logging, monitoring, auditing, reporting capabilities, etc.)
- Pre-configured data-driven engineering pipelines that are highly scalable

## THANK YOU







### **TECHNICAL TOPICS**

### C U S T O M E R S U C C E S S











#### The Challenge

- Increasing data volumes including multiple roadway partnerships
- Absence of a single view of data enabled conflicted interpretations of toll road performance
- Reporting capabilities needed to capitalize on timely data with predictive capabilities
- A need to innovate with Advanced Analytics with a technology platform that would scale

#### **The Solution**

- Deep technology partnership with Neudesic's understanding of E-470s development needs
- Capitalized on Neudesic's proven success with Azure's PaaS and SaaS capabilities
- New cloud platform considers performance, flexibility and supportability
- Solution delivered was a 'best fit' for E-470's business and technical teams.

#### The Benefit

- Smart combination of Microsoft technologies delivers a best fit architecture on Azure
- Single source of true of information for analytics and reporting
- Self-service reporting capabilities allow consumers to analyze the business
- Predictive analytics allowed E-470 to make decisions regarding OCR technology, understand future process issues and staffing requirements





#### The Challenge

- Current reporting platform was hindering self-service capabilities across the company
- Solution grew organically for 3 years under a Traditional BI platform with support challenges
- Critical need for business data to manage the company in a low margin business
- Integration challenges across various applications
- Current Partner lacked the expertise to deliver a modern platform in the Cloud

#### The Solution

- Delivering a modern analytics platform leveraging Azure PaaS and SaaS capabilities
- Leveraging Neudesic's Azure Framework to accelerate the development process and provide a highly scalable, supportable platform moving forward
- Empowering the business with new self-service capabilities while introducing machine learning and other AI capabilities to get ahead of the curve in their industry

#### The Benefit

- A new partnership focused on business priorities and delivering at the speed of the business
- A modern platform leveraging Azure services and Neudesic IP to deliver a world class solution
- An energized team of business professionals who understand the importance of self-service and advanced analytics capabilities and its benefits



### **DATA & ANALYTICS PROGRAM**

DRIVING SELF-SERVICE ANALYTICS AT THE SPEED OF BUSINESS





#### The Challenge

- Data & Analytics Support Competing Priorities & Significant Turnover
- Business Groups have Led Self-Service, Developing Point Solutions
- Need for Stronger Partnership and Alignment Business & IT
- Enhance Self Service Capabilities through Enterprise Solutions
- Existing Azure Environment has grown organically, no commitment to best practices and standards

#### The Strategy

- Build Foundation First Focusing on People, Process and Collaboration
- Preparing for Effective Delivery in Today's Fast-Moving Business Environment
- Leverage Neudesic Azure Framework to Accelerate Development with a Proven Approach
- Develop and Implement New Architecture on Azure from the Ground Up Over Time
- Delivery Model Execution Moving at the Speed of Business