# Matt Stubenhofer

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### **Experience**

### Mallett Plumbing & Utility Company

Dec 2014 - Sept 2019

Oklahoma City, Oklahoma

#### **Project Manager / Estimator**

- Estimation of commercial, industrial and municipal plumbing and utility projects
- Proposal and submittal preparation performed for upcoming projects
- Managed 6 crews across 40 active projects worth over \$9 million dollars
- Prepared as-built and closeout documents for plumbing and utility work
- Contract analysis and negotiation prior to construction

### Gateway Directional Drilling

Feb 2013 - Dec 2014

Edmond, Oklahoma

### **Operations Supervisor**

- Designed drill profiles based on client specifications and within product limitation
- Constructed as-built profiles, outlining utilities and facilities encountered along path
- Performed estimation for customers of oil, gas and civil pipeline projects
- Scheduled fleet, crews, and material to keep projects on time and under budget
- Successfully pulled over 70,000 feet of product pipe in the completion of 32 projects

### **EP Supply**

Apr 2011 – Feb 2013

Broken Arrow. Oklahoma

#### **Commercial Specification and Industrial Sales**

- Account Executive for industrial, commercial and multi-family contractors
- Prepared commercial fixture quotes using schedules and specifications
- Processed take-offs and prepared material quotations for commercial projects
- Averaged \$200,000 in sales a month

# Prairie's Edge Landscaping

Jun 2009 – Apr 2011

Stillwater, Oklahoma

#### **Irrigation Technician**

- Supervised residential and commercial irrigation installation projects
- Improved training operations and procedures for incoming employees

#### **Education**

# Oklahoma State University

Dec 2010

Stillwater, Oklahoma

- Bachelor's of Science in Business Management
  - o Operations Management
  - Sales Management
  - Technical Writing
- Minor in Business Marketing
  - Sales Marketing