

Michael Suliot

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TECHNOLOGY EXECUTIVE | OPERATIONS LEADER

**Certified Information System Security Professional (CISSP) • ISC² Penetration Tester/Ethical Hacker (GPEN)
Microsoft Certified Database Administrator (MCDBA) • Microsoft Certified System Engineer (MCSE)**

Visionary IT strategist with a 30+-year career in design, architecture and deployment of cost-effective, scalable information technology infrastructure and applications. High-energy business partner offering a robust blend of operational strengths and technology acumen to drive technology innovation and operational transformation. Offer vision and leadership in the formulation and execution of technology plans and initiatives that are in line with industry trends, emerging technologies, and software development best practices. Transparent leader who builds, scales, mentors, and motivates, high-caliber and empowered teams, unified by a clear vision and technical direction.

REPRESENTATIVE VALUE & IMPACT

- **APPLICATION DEVELOPMENT:** Enterprise architect with deep knowledge and experience in software development. Apply keen understanding of business processes to innovate technology solutions that have delivered competitive advantage and bottom-line savings. Created ARMLS' public records, listing system, and real estate forecasting application that is noted as a premiere solution in the US real estate market.
- **OPERATIONAL OPTIMIZATION:** Expert in streamlining business models and operational procedures through process automation. Spearheaded technology transformation projects for leading corporations such as Intel, American Express, LPL Financial, Bank of America, Bank One, Honeywell, Delta Dental, Grand Canyon University, Clear Channel and the Arizona Diamondbacks.
- **COLLABORATIVE TEAM LEADERSHIP:** Build and lead peak performing teams of 40+. Apply a collaborative approach to team leadership, fostering continuous communication and an open platform for sharing ideas and insights.

LEADERSHIP COMPETENCIES

IT Strategy • IT Architecture & Infrastructure • IT Governance • Information Security • Cloud Architecture • Data Asset Protection
Technology Integration • Budget Management • Team Management • Vendor Management • Project/Program Management
Technology Roadmaps • Agile Methodology • PCI Compliance • HIPPA Regulations

PROFESSIONAL EXPERIENCE

Arizona Regional Multiple Listing Service (ARMLS) | Tempe, AZ

2012 - Present

Chief Technology Officer

ARMLS is the largest MLS in Arizona, providing MLS and core services to REALTOR, agent and broker subscribers.

In charge of planning, developing and managing information technology strategy for ARMLS and The Information Market. Built IT operational infrastructure, established technology standards and practices and grew IT team from 3 to 40+ across 2 companies to scale operations in alignment with rapid growth. Prepare, develop and monitor ~\$10M annual budget in all aspects of IT management and operations. Design, maintain and evolve cloud, data, information security, engineering, disaster recovery, project management, research and development, and telecommunications. Innovate, develop, and implement application infrastructure ensuring the company meets all mandated security and compliance standards.

- ▶ Propelled company to 1 of the top MLSs in the country by analyzing, assessing suitability and recommending the acquisition of data company, The Information Market.
- ▶ Improved processes and saved ~1.7% of operating budget by conceptualizing and leading development of a public records, listing system, and real estate forecasting application that is recognized as 1 of the top real estate solutions.
 - Application has been rolled out in 5 additional counties in Arizona and Wisconsin.
- ▶ Drove 100%+ efficiency increase, reduced operational expense, and enabled immediate onboarding of new members through development of an application for CRM, billing and customer support.
 - Replaced 30-year old billing model with a customized application that aligns with existing business processes.
- ▶ Created company's 1st mobile app, Curbview, that provides public access to real estate data. Ground-breaking solution will enable real estate agents and clients to interact directly through the mobile platform.
 - Curbview is currently in beta stage and is projected to deliver an 8.2% budget savings while vastly enhancing the customer experience.
- ▶ Advanced application infrastructure stability and scaled for growth by transitioning application architecture from traditional monolithic to modern container-based micro services and cloud orchestration.
- ▶ Cut infrastructure budget by 50% by moving from physical servers to virtual and cloud infrastructure.

- ▶ Current focus is on the transition of information security from traditional perimeter to a zero-trust architecture, improving security through incorporation of multiple checkpoints.

Statera Consulting | Phoenix, AZ

2005 - 2012

Principal Consultant

Former provider of technical consulting services to leading corporations. Consulting firm now operates under the name, Valore Partners.

Brought on board to lead complex multimillion-dollar technical consulting engagements. Assessed and gathered client technical requirements, wrote business cases, designed scope, schedule and resources. Led project lifecycle, serving as development team lead in discovery, design, build, testing, training, and deployment. Called upon to apply relationship building skills and technical acumen to revitalize struggling projects, ensuring high quality solution delivery within constraints of time and budget.

Notable Consulting Projects:

- ▶ **Medtronics:** Automated ~20 clean room processes for the manufacture of pacemakers and defibrillators. Implemented robotics to analyze defects, check inventory and automate inventory system updates.
- ▶ **General Dynamics:** Created a database application to track manufacturing defects of military equipment. Centralized data using Service-Oriented Architecture from 3 systems that tracked design, manufacture and malfunctions of equipment.
- ▶ **Isagenix:** Designed multi-level marketing system as the business expanded from \$27M to \$700M in annual revenue. Multi-year, multimillion-dollar project required numerous system revisions and customizations to meet evolving business requirements.
 - Designed and facilitated weekly training classes for 100,000 sales team members on marketing application features/updates, functionality and security.
- ▶ **Waste Management:** Reduced security risks through IT infrastructure security assessments. Identified vulnerabilities and potential threats and developed and implemented countermeasures to mitigate risk.

AIG | Phoenix, AZ

2004 - 2005

Director of Application Development

Multinational finance and insurance corporation with operations in more than 80 countries and jurisdictions.

Hired to develop an audit system for stock trades to validate compliance with the NASD and SEC. Managed 4 developers in gathering and analyzing data and developing a solution to track millions in stock transactions. Utilized symmetric encryption to maintain confidentiality of personal finance information.

- ▶ Spearheaded planning and documentation of AIG's 1st business continuity planning and disaster recovery process to restore databases and systems within 24 hours.

Black, Gould & Associates | Phoenix, AZ

2002 - 2004

Director of Technology

Agency providing backroom services to insurance agents and brokers in individual, small group and large employer group markets.

Enlisted to lead architectural design and development of the agency's online medical insurance quoting system. Led a team of 3 in creation of an online application that enabled clients to automate development of medical insurance quotes, ensuring control measures were in place to prevent unauthorized use of sensitive information based on HIPAA compliance. Virtualized software development and testing, providing constant development environment and application installation in >5 minutes.

EDUCATION & TRAINING

Coursework in Pursuit of Bachelor of Science, Computer Information Systems – DeVry University
Data Science and Data Engineering Book Camp – Data Science Dojo

SPEAKING ENGAGEMENTS

Microsoft Corporation

2010, Lunch & Learn - Business Continuity Planning and Disaster Recovery | 2009, Database User Group - Data Security
2001, Speaker at Developer Days Event

TECHNICAL SKILLS

Operating Systems, Servers and Cloud: Windows, Linux, Mac OS X, Cisco IOS, AWS, Azure, Docker, Kubernetes, Kali, Azure DevOps, CircleCI, Heroku, Honeybadger, DataDog, amplitude, Jira, GitHub | **Databases:** SQL Server, MongoDB, PostgreSQL
Programming Languages: React, React Native, Node, C#, JavaScript, Python, Pytorch, Tensorflow