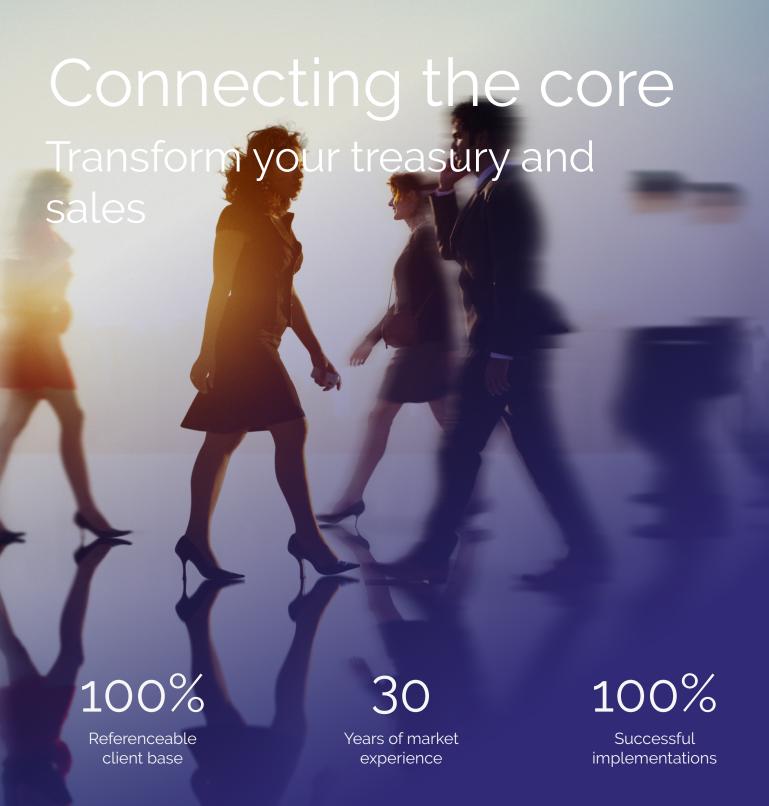
## eurobase



# Delivering your real-time strategy

Ever increasingly, banks are recognising that they cannot rely solely on their core banking platform to meet the demands of treasury, sales and compliance requirements, siena offers banks a wide range of real-time, multi-asset solutions encompassing risk, regulatory compliance, treasury and customer sales. All of which complement existing systems through seamless integration.

#### **Increasing Demands**

and customers, the pressure to efficiently manage funding, liquidity and balance sheets, whilst optimising customer relationships and good regulatory standing are key to success.

Scrutiny from regulators, and demands on the data Choosing solutions that seamlessly integrate and being provided in a timely manner often require real-time collection and submission of data.

Rates are starting to rise after a sustained period of record lows, leading to increased focus on maintaining returns and tackling the challenge of using capital to better effect.

Customers demand and intuitive online user experience, and wide instrument coverage, in addition to traditional phone & email channels.

#### Agile Core Banking Integration

With the ever increasing demands from regulators Some core banking systems struggle to handle certain asset classes and the configuration of new products becomes a barrier to growth, siena provides product templates that enable banks to bring new products to market quickly.

> complement each other to support your business needs is key.

> siena offers a full deal export or the ability to break down transactions to automatically update accounting platforms. This flexibility enables banks to offer new products and extend the number of asset classes that are offered.

> siena offers a range of integration options with core banking applications such as Equation, Finacle, FLEXCUBE, IBIS, Midas, Olympic and T24. Two-way interfaces support the real-time alignment of positions, cash flows, nostros, counterparties accounts, limits, payments and rates.



## siena - your integrated solution topography



Compliance - Supporting multiple regimes including MiFID II for best execution monitoring. pre and post-trade benchmarks, transaction and trade reporting, SI determination and full audit UTC timestamping.

Customer Order Management - Cross asset, order, RFQ and quote workflows, order queue management, online quotation and dialogue with a dealer, in addition to a comprehensive range of limit orders.

Position Keeping - Open positions and projections with full drilldown, update in real-time by trading book or any combination of trading books. Bespoke positions by instrument class including cash flows.

ALM - Stress testing balance sheet, liquidity and income projections, user defined business-centric horizons, interest and market risk, funds transfer pricing.

Customer Channels - Real time online customer portals with payee management which provides direct and 'On behalf of' trading, selective pricing by trading groups, online chat, limit checks performed both pre-quote and pre-deal, desk profitability.

Profit and Loss - Online revaluations for all asset classes, derivative valuation reports, FX P&L automatically re-adjusted to handle closing rates, derivatives assessed as OTM/ITM/ATM when prices change.

**Pricing -** Rules based rate aggregation, liquidity sourcing, flexible margining and 'Deal & Cover' by channel, trader, sales, counterparty, trading group, asset class, currency, amount, tenor, etc

Risk - Interest rate sensitivities, gap analytics, durations and volatilities, what-if yield analysis, full range of greeks on derivatives.

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The Siena Front office solution has given the Bank's Treasury area the toolsets to manage exposure and control risk. It has become a strategic part of our operations.

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John Shea, Head of Finance & Operations, Zenith Bank (UK)

## Why partner with eurobase

- Committed to long term customer partnerships
- Continuous product innovation
- Fully referenceable customer base
- Consultative approach to delivery
- Proven delivery methodology
- Global customer footprint in over 25 countries

