



eurobase

Managed Services

Trusted, Flexible,
in safe hands.

99.9%

Availability

30

Years of market
experience

100%

Referenceable
client base

How our Managed Services will benefit you

The managed service option from eurobase removes any additional internal planning and overheads associated with the implementation of an in-house IT project. The combination of our specialist data centre providers and expert product support ensures that your solution is in the best possible hands at all times. Smooth operations are further safeguarded by finely tuned SLA's and the highest levels of information security and performance monitoring.



Inherently Secure

Security assured and managed across all layers, including firewalls, servers, storage and data in transit and at rest. Certified with ISO 9001, 14001, 27001 and SOC2 standards.



Service Management

Provision of appropriate and agreed reporting to measure that the service is in line with the key performance metrics. Service levels include hardware and software availability, security patches, support responsiveness, system upgrades and maintenance.



Flexible Resource

Resources specifications such as number processors, available storage, memory, etc., can be modified as required or scaled on-demand to meet your needs, without interruption to your service.



Cost Effective

No long-term investment in hardware or additional resources is required, allowing you to optimise the productivity of your in-house IT resources and benefit from enterprise-level support and services at a far lower cost.



End-to-end Management

Provisioning, management and support of both the underlying infrastructure and business solutions with a company that understands you and your business.



High Availability

Underpinned by top-quality hardware components, redundant power supply, and regular managed backups. Our solutions are managed and monitored 24/7.

On-Premise vs Managed Service

There is never a one-size-fits-all approach to software deployment. That is why at eurobase we offer free impartial advice and guidance to allow our clients to make the decision that is right for them.

Here are just some of the reasons why people choose the managed service route.

	On-Premise	Managed Service
Pricing	Higher upfront investment Unpredictable expense spikes, server and equipment failures and ongoing maintenance costs.	Predictable pricing Makes budgeting easier and streamlines cashflows. Potential tax benefits through categorisation as an operational expense.
TCO (Total Cost of Ownership)	Capital expense Significant hardware and software capital expenses. Additional costs come in the form of spare parts and overtime for administrative staff.	Operating expense No up-front costs for infrastructure, hardware or licensing and ongoing IT. Much faster payback periods.
Expertise	Needs to be acquired Additional personnel trained for appropriate skillsets that then need to be retained.	Always available Infrastructure and solution experts with direct access to all necessary specialists.
Resourcing	Dedicated resources Requires resources to be on headcount even when not required or demand is low. Leaving resources working on activities that do not exploit their skill set.	On-Demand resourcing Resources are available to meet the demands of your business but only when you need them.
Security	It is your data Security is critical and you are best placed to understand its value and sensitivity.	Best practice Security is complex, ever-changing and must be maintained 24x7. We follow latest techniques and pass on the benefits of economies of scale.
Deployment Time	Months Because of the upfront capital investments, it can take several months to purchase, setup, and configure most on-premise solutions.	Days Clients can deploy in days rather than months because there is no hardware to install in our virtual data centres.
Enterprise Class Infrastructure	Not practical for SME's The cost and complexity of implementing backup and recovery systems, local clustering and high availability as well as offsite replication of archives to a disaster recovery site is often a challenge.	World class large data centres These offer high availability for all clients built on large-scale infrastructures already used by leading financial institutions. These support server clusters and other forms of redundant hardware for 99.9% availability.
Ongoing Maintenance	In-house maintenance With on-premise solutions, your IT department is responsible for all of the day-to-day tasks necessary to keep your servers, storage, software, backup systems and network up-and-running optimally 24-7-365.	Outsourced maintenance You can offload the burden and complexity by relying upon our SLA's. This includes security patches, system upgrades and performing regular backups.
Scalability	Costs committed upfront When your company grows, your infrastructure must grow even faster. Scaling in-house requires additional planning. The problem is worse if your company is downsizing, since you have already invested in and configured your system.	Meeting resource demands We have access to extensive hardware and software resources and so can scale smoothly and easily to meet peaks of processing demand.

Why partner with eurobase

- Committed to long term customer partnerships
- Continuous product innovation
- Fully referenceable customer base
- Consultative approach to delivery
- Proven delivery methodology
- Global customer footprint in over 25 countries

