Michael Thomas DeFelice

E: michael.defelice@gmail.com; LinkedIn: https://www.linkedin.com/in/mtdefelice/: Tel.: +1 (202) 640-1704

SKILLS

Data Science in Python
Primarily using the *numpy*, *pandas*, *scikit-learn*, *xgboost*, and *keras* packages; *Google BigQuery*, *Pub/Sub*; *Apache Spark*

Product Incubation on Google Cloud
Primarily using its *Kubernetes*, *Cloud Functions*, and datastore services to deploy web apps and APIs; expertise also with *Flask*, *Django REST Framework*, *Vue.js*, *Gridsome*, *JavaScript*, *HTML*, *CSS*, *Bulma*, *Bootstrap*

RECENT WORK EXPERIENCE

Co-Founder & CTO, CyberFortress; 2018 - Present

Responsible for R&D, scaling, and technical operations for an insurtech startup focused on building a new kind of cyber insurance policy for ecommerce.
- Built an ML-based underwriting model that determines a company's risk of an outage in seconds from just an email address
- Developed a method for continuous data collection across hundreds of thousands of ecommerce domains
- Completed a $3.2M seed round co-led by Greycroft & Live Oak Venture Partners
- Developing the company's *Risk Modeling*, *Product Engineering*, and *Product Operations* practices

Principal Data Scientist, Jungle Disk; 2016 - 2019
Worked closely with the CEO on strategic growth opportunities.
- Modeled & managed price changes that significantly contributed to revenue growth in a shrinking market
- Performed financials analysis, modeling, and forecasting. Explored customer growth behaviors & digital marketing performance over time (incl. per-channel LTV)
- Developed IP; filed patents on key initiatives & areas of development; performed technical due diligence for strategic acquisitions

Co-Founder & Board Member, GoodTokens; 2013 - 2017
Developed the product's initial APIs and worked closely with the CEO and our design & development partners on its launch.

Principal Architect, Rackspace; 2010 - 2016
As a Principal Architect, I was responsible for the development of incubation projects; prior to this, I worked in Corporate Development performing technical due diligence on M&A, investments, partnerships, and post-merger integrations. As Chief Infrastructure Services Architect, I led architecture for the *Managed Storage*, *Data Protection*, and *Virtualization* product lines.

PATENTS

1. Vulnerability Profiling Based on Time Series Analysis of Data Streams
2. Generative Text Using a Personality Model
3. Natural Language Generation Using Pinned Text and Multiple Discriminators

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EDUCATION

Ursinus College; BS, Computer Science; 1999 - 2003