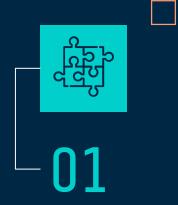


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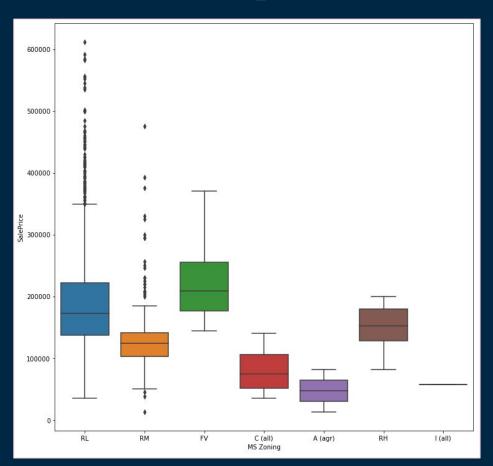
Conclusion & Recommendations



Problem Statement

- Tasked to create a regression model that predicts house Sale Price.
- Provided with Ames Housing Dataset.
- Select the best model and provide some business recommendations.

Data Cleaning



 Dropped columns that have less than 50% data filled (e.g. 'Alley', 'Pool Quality', 'Fence', 'Fireplace Quality' & 'Misc Feature')

- Removed rows for properties in the classification of "Commercial, Agriculture and Industrial".
- Median price below 100k

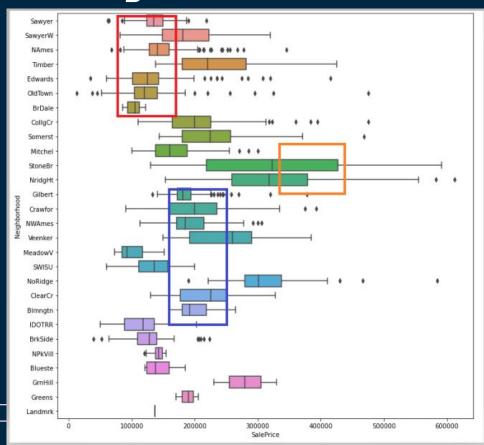
Getting dummies

- Categorical Features
- Logical imputations:
 - Variable "Street" replacing "1" if "Paved" and "0" if "Gravel".
 - Variable "Central Air Conditioning" replacing "1" if "Yes" and "0" if "No".
 - Variable "Kitchen Quality" replacing "1" if "Excellent or Good" and "0" for anything else.

Adding new features

- Feature Engineering
- Logical imputations:
 - Getting age of property by taking the year sold minus the year remodeled.
 - Getting the total finished basement (sqf) of property by taking the total basement (sqf) minus the basement unfinished (sqf).
 - Getting the total porch area (sqf) of property by taking the total of open porch, enclosed porch, 3 season porch and screen porch.

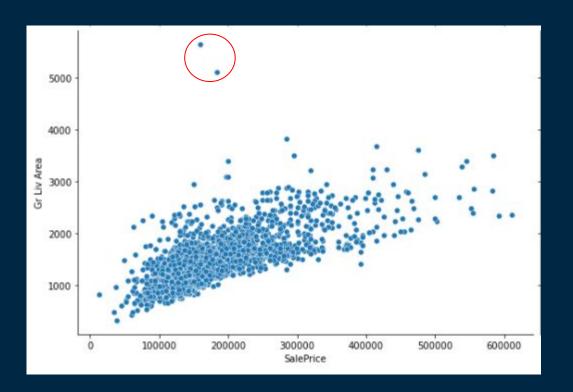
Adding new features



 Sorted by mean Sale Price of neighborhoods

- 3 ordinal values
- 3 is for the top 9 area
- 2 for the middle 9
- 1 for the rest

Removing outliers

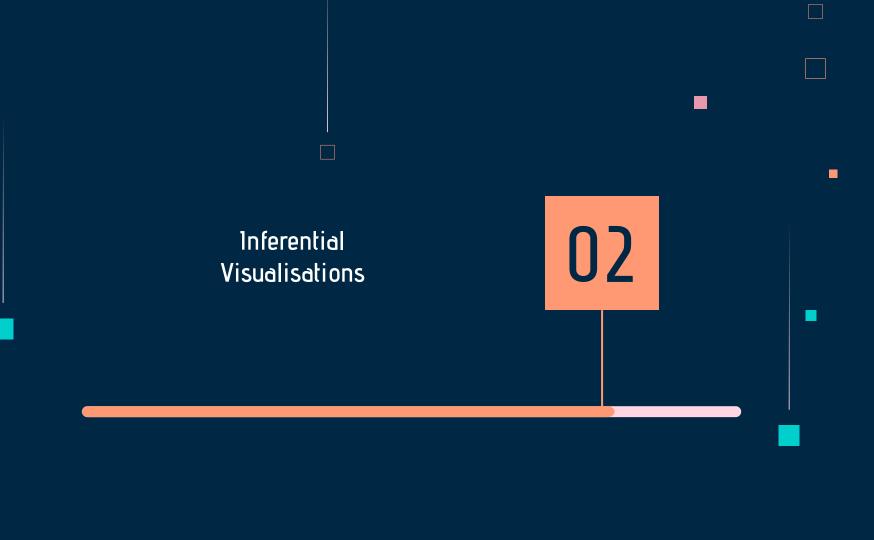


- Strong positive correlation
- Heteroskedasticity forms after 400k

• 2 outliers

Feature selection and preprocessing

- Features selected based on strong correlation with Sale Price
- Dropped features with strong correlation among the variables
- Scaled only the numerical features with StandardScaler



Inferential Visualization

Model	Train (RMSE)	Holdout (RMSE)
Linear	29420.91	32021.95
Ridge	29359.60	31957.06
Lasso	29370.87	31995.82
Elastic Net	29370.87	31995.86

• 4 regression models were used.

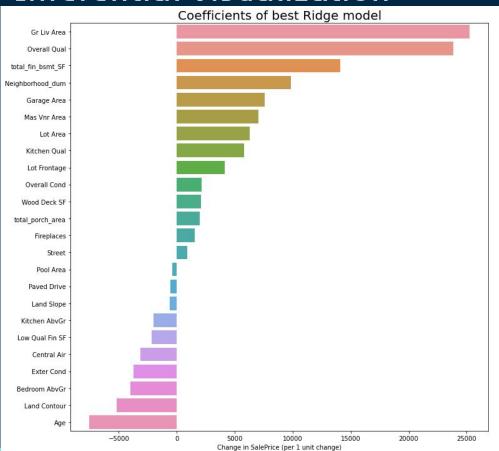
- Ridge model has the best score.
- Elastic Net score is similar to Lasso (L1 ratio of 1).
- Shrinks the variable features.
- Reduces multicollinearity.

Inferential Visualization



- Performed well in the range of 100k to 300k
- Heteroskedasticity forms after 300k

Inferential Visualization



 Ground Living Area adds the most value to a home price

- Age hurts the value of a home the most
- Anomalies:

- Pool area
- Kitchen above ground
- Bedrooms above ground



Conclusion and Recommendations

Conclusion:

- Ridge model performs the best.
- For housing in the range of 100k to 300k.
- Will not generalize to housing prices in other cities.

Ways to increase home value:

- Increase the Ground Living Area / overall material and finish of their homes.
- Construction/renovation cost may outweigh the increase in value.
- Request mayor to build more infrastructures and amenities around the Neighborhood.

Neighborhoods to consider:

- Stone Brook and Northridge Heights.
- High median sale price (300k and above).
- Range concentrated from 200k to 400k.





THANKS







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