MATTEO TRANCHERO

mtranc@wharton.upenn.edu

Contacts	www.matteotranchero.com	
Employment	Assistant Professor, The Wharton School, University of Pennsylvania	2024 - present
Education	PhD, Management of Organizations, Haas School of Business, UC Berkeley	2025
	MSc, Business Administration, Haas School of Business, UC Berkeley	2020
	Diploma Magistrale, Economics, Scuola Superiore Sant'Anna	2019
	MSc, Economics, University of Pisa and Scuola Superiore Sant'Anna	2018
	BSc, Economics, University of Pisa	2016
Further	Visiting Scholar, Georgia Institute of Technology	Fall 2017
Education	Summer School, Microeconometrics, Barcelona GSE	Summer 2017
	Summer School, Money & Banking, London School of Economics	Summer 2016
	Exchange Student, École Normale Supérieure, Rue d'Ulm	Spring 2016
Working	Transhara M (2024) "Finding Diamonds in the Bought Date Driven Opportuniti	as and Dharmasautical

Working Papers

Contacts

Tranchero, M. (2024). "Finding Diamonds in the Rough: Data-Driven Opportunities and Pharmaceutical Innovation" (*Revise & Resubmit*)

- Winner, TIM Best Paper Award, Academy of Management (2024)
- Winner, Best Conference PhD Paper Prize, SMS Conference, Toronto (2023)
- Winner, Best PhD Student Paper, 3rd AIM Conference, USC Marshall (2023)
- Winner, Best Paper Award, Wharton Innovation Doctoral Symposium (2023)
- Runner-up, ISA Best Paper in Innovation and Entrepreneurship Award (2025)
- Finalist, Best Conference Paper Prize, SMS Conference, Toronto (2023)
- Finalist, Research Methods Paper Prize, SMS Conference, Toronto (2023)

Tranchero, M., Brenninkmeijer, C. F., Murugan, A. & Nagaraj, A. (2025). "Theorizing with Large Language Models", NBER WP #33033 (Revise & Resubmit)

Berkes, E., Chen, M. L., & Tranchero, M. (2025). "300 Years of British Patents" (Revise & Resubmit)

Tranchero, M. (2025). "Data-Driven Search and the Birth of Theory: Evidence from Genome-Wide Association Studies" (*Revise & Resubmit*)

- Finalist, Steven Klepper Award for Best Young Scholar Paper, DRUID (2022)
- Finalist, Best Conference Paper Prize, SMS Conference, London (2022)
- Finalist, Best PhD Conference Paper Prize, SMS Conference, London (2022)

Nagaraj, A. & Tranchero, M. (2024). "How Does Data Access Shape Science? The Impact of Federal Statistical Research Data Centers on Economics Research", NBER WP #31372 (Submitted)

Hoelzemann, J., Manso, G., Nagaraj, A. & Tranchero, M. (2025). "The Streetlight Effect in Data-Driven Exploration", NBER WP #32401 (Submitted)

• Winner, The Oliver E. Williamson Best Conference Paper Award, SIOE (2025)

Tranchero, M., Fons-Rosen, C., & Fleming, L. (2025). "Misleading Science Maps: Firm Responses to Data Malpractice in Alzheimer's Research"

Sockin, M., Lowery, R., & Tranchero, M. (2025). "Academic Bubbles"

Schliesmann, D., & Tranchero, M. (2025). "Learning About Roads Not Taken"

Publications

Nagaraj, A., Stipanicic, F. and Tranchero, M. (2025). "Restricted-Access Data in Economics: Adoption, Diffusion, and Impact of U.S. Census Bureau's Microdata", *Harvard Data Science Review*, forthcoming

Pre-doctoral Publications

Nuvolari, A., Tartari, V. and Tranchero, M. (2021). "Patterns of innovation during the Industrial Revolution: A reappraisal using a composite indicator of patent quality", *Explorations in Economic History*, 82, 101419

• Winner, Bernardo Nobile Prize for the best Master's thesis on patents (2019)

Cirillo, V., Martinelli, A., Nuvolari, A., and Tranchero, M. (2019). "Only one way to skin a cat? Heterogeneity and equifinality in European national innovation systems", *Research Policy*, 48(4), 905-922, 2019

Chapters in Edited Book

Nagaraj, A., Stipanicic, F. and Tranchero, M. (2025). "The importance of confidential microdata for economic research", in Gong et al. (eds), *Data Privacy Protection and the Conduct of Applied Research: Methods, Approaches and their Consequences*, University of Chicago Press

Dosi, G. and Tranchero, M. (2021). "The role of comparative advantage, endowments and technology in structural transformation", in Alcorta et al. (eds), *New Perspectives on Structural Change: Causes and Consequences of Structural Change in the Global Economy*, Oxford University Press

Talks and Conferences

Elucidata (all-hands meeting, *virtual*); BYU Winter Strategy Conference; KU Leuven (Management, Strategy, and Innovation seminar); Innovation and Growth seminar, University of Calgary (*virtual*); HIWG Research Chat (*virtual*); Industry Studies Association 2025 conference; Strategy Research Forum 2025; Evolutionary perspectives on innovation, technology and strategy conference, Seoul National University; AOM, Copenhagen; Temple AI & Business Analytics (AIBA) Seminar; Max Planck Institute (Innovation & Entrepreneurship Seminar)

Harvard Business School (TOM); NIH (BISTI Seminar); NIH (NLM Dialog); U Maryland Baltimore County (Economics and Public Policy); DRUID, Nice; NIH workshop "Omics Data Resources" (virtual); NBER Innovation Summer Institute (special session with Entrepreneurship, Digital Economics, & AI); AOM, Chicago; 9th Summer School on Data and Algorithms for STI Studies (virtual); Finance, Organizations and Markets (FOM) conference, Dartmouth College; Duke Fuqua Junior Faculty Strategy conference; HIVA seminar, KU Leuven (virtual); 2024 Conference on AI, Machine Learning, and Business Analytics, Yale SOM; GenAI Lab seminar, TUM School of Management (virtual); AI and Entrepreneurship Workshop, HEC Paris

WINDS, Wharton; 3rd AIM Conference, USC Marshall; MAD, Columbia; Strategy Science Conference, Munich; CCC Doctoral Conference, St. Gallen; DRUID, Lisbon; AOM, Boston; INFORMS Annual Meeting, Phoenix; IE (Strategy); IESE (Strategic Management); USC Marshall (Management and Organization); Michigan Ross (Strategy); REER, GeorgiaTech Scheller; INSEAD (joint Strategy & EFE); U Toronto Rotman (Strategic Management); Wharton (Strategy); Bocconi (Dept. of Management & Technology); EPFL (College of Management); Imperial College Business School (Management & Entrepreneurship); UCL School of Management (Strategy & Entrepreneurship); GeorgiaTech Scheller (Strategy & Innovation); BU Questrom (Strategy & Innovation); Yale SOM (Organizational Behavior)

East Coast Doctoral Conference (virtual); MAD, Columbia; DRUID, Copenhagen; SMS Special Conference, Bocconi; Panmure House results presentation (virtual); NBER Entrepreneurship Boot Camp; AOM, Seattle; EPIP, Cambridge; SMS Conference, London; Institutions and Innovation Conference, HBS

2021 9th BITSS Meeting (*virtual*); WINDS (*virtual*); NBER Digitization Tutorial (*virtual*); Genealogies of Data Workshop (*virtual*); NBER Economics of AI Workshop (*virtual*); WICK#9 (*virtual*); RISE4 (*virtual*)

Pre-doctoral Economic History Association Conference; UNU-MERIT, Maastricht; INET-YSI, Trento; SPRU 50th Anniversary Conference; INET-YSI, CEU

Grants	2025 2024-2026 2022-2024 2022 2021	Mack Institute Research Fellowship, The Wharton School National Library of Medicine research contract (with Abhishek Nagaraj) Alfred P. Sloan Foundation grant (with Abhishek Nagaraj) Will Mitchell Dissertation Research Grant, SMS Peter T. Jones Memorial Fund PhD Grant, UC Berkeley	[\$ 15,000] [\$ 400,000] [\$ 398,970] [\$ 10,000] [\$ 5,000]
Awards	2025 2024 2023 2023 2021 2019 2018 2017 2013	Runner-up, Giarrantani Rising Star Award, Industry Studies Association William Newman Award for Best Paper Based on a Dissertation, AOM Winner, INFORMS/Organization Science Dissertation Proposal Competition The Oliver E. Williamson PhD Fellowship, Haas School of Business, UC Bemergent Thought Award, Panmure House Alessandro Pansa Research Prize, Feltrinelli Foundation The Ryoichi Sasakawa Young Leader Fellowship, Sylff Association Summer School Program, Unicredit and Universities Foundation 5-years merit-based full scholarship, Scuola Superiore Sant'Anna	
Teaching	The Wharton Managing th	School ne Established Enterprise, MBA Program, Instructor	2024 - <i>present</i>
	Award: (Award: U	rial Strategy, EWMBA and Executive MBA Program, TA Outstanding Graduate Student Instructor (2023) UC Berkeley's Teaching Effectiveness Award (2024)	2021 - 2023 2019 - 2022
		litics in Organizations, MBA Program, TA adership, MBA Program, TA	2019 - 2022
	External Lect Managemen	tures t in the Age of AI, Confindustria Emilia Area Centro	2023
Professional Service	Affiliations: Editorial: Refereeing:	Co-Director, The Data and AI Innovation Lab (DIAL) Special Status Volunteer, National Institutes of Health (NIH) Assistant Managing Editor, Industrial and Corporate Change Management Science, Organization Science, Strategy Science, Strategic Manal, The Quarterly Journal of Economics, Research Policy, Industrial	
	Mentoring:	Change, Economics Bulletin, SMS Conferences, AOM Annual Meetings Mentor for first-generation high school students with Boost@BerkeleyHaas Mentor for UC Berkeley's Getting into Grad School program Econometrics tutor for Berkeley Economists for Equity Mentor for UC Berkeley's Undergraduate Research Apprentice Program	_
	Conference	Management Department Seminar Committee AOM PDW "Maps for Search: The Impact of the Data Revolution on Innoversity AOM Panel "Scientific and Technical Knowledge: Search, Diffusion, and Incompany of the Data Revolution on Innoversity AOM Panel "Scientific and Technical Knowledge: Search, Diffusion, and Incompany of the Data Revolution on Innoversity AOM Panel "Scientific and Technical Knowledge: Search, Diffusion, and Incompany of the Data Revolution on Innoversity AOM Panel "Scientific and Technical Knowledge: Search, Diffusion, and Incompany of the Data Revolution on Innoversity AOM Panel "Scientific and Technical Knowledge: Search, Diffusion, and Incompany of the Data Revolution on Innoversity AOM Panel "Scientific and Technical Knowledge: Search, Diffusion, and Incompany of the Data Revolution on Innoversity AOM Panel "Scientific and Technical Knowledge: Search, Diffusion, and Incompany of the Data Revolution on Innoversity AOM Panel "Scientific and Technical Knowledge: Search, Diffusion, and Incompany of the Data Revolution on Innoversity AOM Panel "Scientific and Technical Knowledge: Search, Diffusion, and Incompany of the Data Revolution on Innoversity AOM Panel "Scientific and Technical Knowledge: Search, Diffusion, and Incompany of the Data Revolution on Innoversity AOM Panel "Scientific and Technical Knowledge: Search, Diffusion, and Incompany of the Data Revolution on Innoversity AOM Panel "Scientific and Technical Knowledge" of the Data Revolution of the Dat	2025 - <i>present</i> vation" 2023
Students Advised	 Pre-doc RAs: Cecil-Francis Brenninkmeijer (Placement: PhD in Finance, Duke University) Remote RAs: Bikash Kumar Panda (Placement: PhD in Organizational Behavior, London Business School) Arul Murugan (Placement: MSc of Information Management and Systems, UC Berkeley) 		
Prior Employment	Trainee, Italian Commercial A	lyst for David Teece, BRG Institute in Institute of Statistics, Rome offairs Intern, Italian Mission to the WTO, Geneva offairs Lorraine Kingston, Deputy Lord Mayor of Cork, Ireland	Feb - Oct 2021 Jan - Jul 2018 Sep - Dec 2015 Jul - Oct 2013

Last Updated: July 18th, 2025