Matteo Tranchero

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EDUCATION

University of California, Berkeley, Haas School of Business
PhD Candidate in Management of Organizations
Committee: Lee Fleming, Abhishek Nagaraj, Carolyn Stein, and Toby Stuart

Sant'Anna School of Advanced Studies, Pisa
Diploma Magistrale in Economics, *cum Laude*, 2019
Diploma in Economics, *cum Laude*, 2017

University of Pisa
MS in Economics, *cum Laude and Distinction*, 2018
BS Economics & Management, *cum Laude*, 2016

FURTHER
EDUCATION

Georgia Institute of Technology, School of Public Policy
Visiting Scholar, Fall 2017

École Normale Supérieure, Rue d'Ulm, Paris
Exchange Program, Spring 2016

COMPLETED
WORKING
PAPERS

Finding Diamonds in the Rough: Data-Driven Opportunities and Pharmaceutical Innovation
- Winner, Best Paper Award, Wharton Innovation Doctoral Symposium (2023)
- Winner, Best PhD Student Paper, 3$^{\text{rd}}$ AIM Conference, USC Marshall (2023)
- Winner, Best Conference PhD Paper Prize, SMS Conference, Toronto (2023)
- Finalist, Best Conference Paper Prize, SMS Conference, Toronto (2023)
- Finalist, Research Methods Paper Prize, SMS Conference, Toronto (2023)

Data-Driven Search and Innovation: Evidence from Genome-Wide Association Studies
- Finalist, Steven Klepper Award for Best Young Scholar Paper, DRUID (2022)
- Finalist, Best Conference Paper Prize, SMS Conference, London (2022)
- Finalist, Best PhD Conference Paper Prize, SMS Conference, London (2022)

How Does Data Access Shape Science? Evidence from the Impact of U.S. Census's Research Data Centers on Economics Research (with Abhishek Nagaraj) NBER WP #31372 – *Reject & Resubmit, American Economic Review*

The Streetlight Effect in Data-Driven Exploration (with Johannes Hoelzemann, Gustavo Manso, and Abhishek Nagaraj)

RESEARCH IN
PROGRESS

Text-Based Empirical Search Landscapes: Theory and Applications in the Pharmaceutical Industry (with Bikash Kumar Panda)

U.S. Census Data in Economic Research: Adoption, Diffusion and Impact (with Fernando Stipanicic and Abhishek Nagaraj)

Born to Create and Lead? The Role of Personality Traits for Entrepreneurship and Management (with Tuomas Kari, Lukas Leucht, and Joosua Virtanen)

PRE-DOCTORAL PUBLICATIONS

Alessandro Nuvolari, Valentina Tartari, and Matteo Tranchero. "Patterns of innovation during the Industrial Revolution: A reappraisal using a composite indicator of patent quality", *Explorations in Economic History*, 82, 101419, 2021 (Lead article)
- Winner, Bernardo Nobile Prize for the best Master's thesis on patents (2019)

Giovanni Dosi and Matteo Tranchero. "The role of comparative advantage, endowments and technology in structural transformation", in Alcorta et al. (eds), *New Perspectives on Structural Change: Causes and Consequences of Structural Change in the Global Economy*, 2021, Oxford: Oxford University Press

Valeria Cirillo, Arianna Martinelli, Alessandro Nuvolari, and Matteo Tranchero. "Only one way to skin a cat? Heterogeneity and equifinality in European national innovation systems", *Research Policy*, 48(4), 905-922, 2019

PRESENTATIONS & CONFERENCES

2024: Harvard Business School (TOM); NIH (BISTI seminar); U Maryland Baltimore County (Economics and Public Policy)
2023: WINDS, Wharton; 3rd AIM Conference, USC Marshall; MAD, Columbia; Strategy Science Conference, Munich; CCC Doctoral Conference, St. Gallen; DRUID, Lisbon; AOM, Boston; SMS Conference, Toronto; INFORMS Annual Meeting, Phoenix; IE University (Strategy); IESE Business School (Strategic Management); USC Marshall (Management and Organization); Michigan Ross (Strategy); REER, GeorgiaTech Scheller; INSEAD (joint Strategy & EFE); U Toronto Rotman (Strategic Management); The Wharton School (Strategy); Bocconi University (Dept. of Management & Technology); EPFL (College of Management); Imperial College Business School (Management & Entrepreneurship); UCL School of Management (Strategy & Entrepreneurship); GeorgiaTech Scheller (Strategy & Innovation); BU Questrom (Strategy & Innovation); Yale School of Management (Organizational Behavior)
2022: East Coast Doctoral Conference *(virtual)*; MAD, Columbia; DRUID, Copenhagen; SMS Special Conference, Bocconi; Panmure House results presentation *(virtual)*; NBER Entrepreneurship Boot Camp; NBER Summer Institute; AOM, Seattle; EPIP, Cambridge; SMS Conference, London; Institutions and Innovation Conference, HBS
2021: 9th BITSS Meeting *(virtual)*; WINDS *(virtual)*; NBER Digitization Tutorial *(virtual)*; Genealogies of Data Workshop *(virtual)*; NBER Economics of AI Workshop *(virtual)*; WICK#9 *(virtual)*; RISE4 *(virtual)*
Pre-doctoral: Economic History Association Conference; UNU-MERIT, Maastricht; INET-YSI, Trento; SPRU 50th Anniversary Conference; INET-YSI, CEU

TEACHING

Haas School of Business (MBA, EWMBA & EMBA)
Teaching Assistant to Abhishek Nagaraj, *Entrepreneurial Strategy* (2021-2023)
Teaching Assistant to Sameer Srivastava, *Power & Politics in Organizations* (2019-2022)

Teaching Assistant to Jon Metzler, *Core Strategy* (2021)

Executive Education
Lecture on "Management in the Age of AI", *Confindustria Emilia Area Centro* (2023)

GRANTS	2022–24: Alfred P. Sloan Foundation grant ($398,970, with Abhishek Nagaraj)
	2022–23: Will Mitchell Dissertation Research Grant, SMS ($10,000)
	2021–23: Institute for Business Innovation PhD grants, UC Berkeley (∼$15,000)
	2019–20: Alessandro Pansa Scholarship, Feltrinelli Foundation, Milan (€20,000)
AWARDS	2023: Winner, INFORMS/Organization Science Dissertation Proposal Competition
	2023: Outstanding Graduate Student Instructor Award, UC Berkeley
	2021: Panmure House Prize - Emergent Thought Award, Edinburgh
	2019: The Ryoichi Sasakawa Young Leader Fellowship, UC Berkeley
	2017: Summer School Program, Unicredit and Universities Foundation, Milan
	2013: 5-years merit-based full scholarship, Sant'Anna School of Advanced Studies, Pisa
MENTORING	First-generation high school students mentor through *Boost@BerkeleyHaas*, 2021–present
	Graduate mentor for the *Getting into Grad School* program, UC Berkeley, 2021–2022
	Tutor for underrepresented minorities, *Berkeley Economists for Equity*, 2020–2022
	Mentor for *Undergraduate Research Apprentice Program*, UC Berkeley, 2019–present
SERVICE	Assistant to the Managing Editor, *Industrial and Corporate Change*, 2020–present
	Referee for *Management Science*, *Strategic Management Journal*, *Strategy Science*, *Industrial and Corporate Change*, *Economics Bulletin*, *SMS Conferences*, *AOM Annual Meetings*
CONFERENCE ORGANIZATION	Professional Development Workshop "Maps for Search: The Impact of the Data Revolution on Innovation", Academy of Management, 2023 (with Abhishek Nagaraj)
	Panel Symposium "Scientific and Technical Knowledge: Search, Diffusion, and Impact", Academy of Management, 2022 (with Lee Fleming)
FURTHER EXPERIENCE	2021: Research Assistant for Prof. David Teece, BRG Institute
	2018: Research Trainee, Italian Institute of Statistics, Rome
	2017: Summer School in Microeconometrics, Barcelona Graduate School of Economics
	2016: Summer School in Money and Banking (Grade: A+), London School of Economics
	2015: Commercial Affairs Intern, Permanent Mission of Italy to the WTO, Geneva
LANGUAGES	Italian (native), English (fluent), French (intermediate)

Last Updated: January 27th, 2024