Matteo Tranchero

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+1(341)-400-3543 Haas School of Business

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EDUCATION University of California, Berkeley, Haas School of Business

PhD Candidate in Management of Organizations

References: Lee Fleming, Abhishek Nagaraj, Carolyn Stein, and Toby Stuart

2220 Piedmont Ave, F533

Sant'Anna School of Advanced Studies, Pisa

Diploma Magistrale in Economics, cum Laude, 2019

Diploma in Economics, cum Laude, 2017

University of Pisa

MS in Economics, cum Laude and Distinction, 2018 BS Economics & Management, cum Laude, 2016

FURTHER EDUCATION

Georgia Institute of Technology, School of Public Policy

Visiting Scholar, Fall 2017

École Normale Supérieure, Rue d'Ulm, Paris

Exchange Program, Spring 2016

COMPLETED WORKING PAPERS Finding Diamonds in the Rough: Data-Driven Opportunities and Pharmaceutical Innovation

- Winner, Best Paper Award, Wharton Innovation Doctoral Symposium (2023)
- Winner, Best PhD Student Paper, 3rd AIM Conference, USC Marshall (2023)
- Winner, Best Conference PhD Paper Prize, SMS Conference, Toronto (2023)
- Winner, Organization Science/INFORMS Dissertation Proposal Competition (2023)
- Finalist, Best Conference Paper Prize, SMS Conference, Toronto (2023)
- Finalist, Research Methods Paper Prize, SMS Conference, Toronto (2023)

Data-Driven Search and Innovation in Well-Defined Technological Spaces

- Finalist, Steven Klepper Award for Best Young Scholar Paper, DRUID (2022)
- Finalist, Best Conference Paper Prize, SMS Conference, London (2022)
- Finalist, Best PhD Conference Paper Prize, SMS Conference, London (2022)

How Does Data Access Shape Science? Evidence from the Impact of U.S. Census's Research Data Centers on Economics Research (with Abhishek Nagaraj) NBER WP #31372 – Reject & Resubmit

The Streetlight Effect in Data-Driven Exploration (with Johannes Hoelzemann, Gustavo Manso, and Abhishek Nagaraj)

RESEARCH IN PROGRESS Data-Generating Tools as Kant's Spectacles: How Model Organisms Shape Drug Discovery

Measuring Scientific Impact and Knowledge Spillovers using Empirical Search Landscapes (with Bikash Kumar Panda)

U.S. Census Administrative Data Use in Economics: Adoption, Diffusion and Impact (with Fernando Stipanicic and Abhishek Nagaraj)

Born to Create and Lead? The Role of Personality Traits for Entrepreneurship and Management (with Tuomas Kari, Lukas Leucht, and Joosua Virtanen)

PRE-DOCTORAL PUBLICATIONS

Alessandro Nuvolari, Valentina Tartari, and Matteo Tranchero. "Patterns of innovation during the Industrial Revolution: A reappraisal using a composite indicator of patent quality", Explorations in Economic History, 82, 101419, 2021 (Lead article)

• Winner, Bernardo Nobile Prize for the best Master's thesis on patents (2019)

Giovanni Dosi and Matteo Tranchero. "The role of comparative advantage, endowments and technology in structural transformation", in Alcorta et al. (eds), New Perspectives on Structural Change: Causes and Consequences of Structural Change in the Global Economy, 2021, Oxford: Oxford University Press

Valeria Cirillo, Arianna Martinelli, Alessandro Nuvolari, and Matteo Tranchero. "Only one way to skin a cat? Heterogeneity and equifinality in European national innovation systems", Research Policy, 48(4), 905-922, 2019

Conferences

2024: NIH BISTI seminar (scheduled)

2023: WINDS, Wharton; 3rd AIM Conference, USC Marshall; MAD, Columbia; Strategy Science Conference, Munich; CCC Doctoral Conference, St. Gallen; DRUID, Lisbon; AOM, Boston; SMS Conference, Toronto; INFORMS Annual Meeting, Phoenix; REER, GeorgiaTech

2022: East Coast Doctoral Conference (virtual); MAD, Columbia; DRUID, Copenhagen; SMS Special Conference, Bocconi; Panmure House results presentation (virtual); NBER Entrepreneurship Boot Camp; NBER Summer Institute; AOM, Seattle; EPIP, Cambridge; SMS Conference, London; Institutions and Innovation Conference, HBS

2021: 9th BITSS Meeting (virtual); WINDS (virtual); NBER Digitization Tutorial (virtual); Genealogies of Data Workshop (virtual); NBER Economics of AI Workshop (virtual); WICK#9 (virtual); RISE4 (virtual)

Pre-doctoral: Economic History Association Conference; UNU-MERIT, Maastricht; INET-YSI, Trento; SPRU 50^{th} Anniversary Conference; INET-YSI, CEU

Teaching

Haas School of Business (MBA, EWMBA & EMBA)

Teaching Assistant to Abhishek Nagaraj, Entrepreneurial Strategy (2021-2023)
Teaching Assistant to Sameer Srivastava, Power & Politics in Organizations (2019-2022)
Teaching Assistant to Jon Metzler, Core Strategy (2021)

Executive Education

Lecture on "Management in the Age of AI", Confindustria Emilia Area Centro (2023)

Grants	2022–24: Alfred P. Sloan Foundation grant (\$398,970, with Abhishek Nagaraj) 2022–23: Will Mitchell Dissertation Research Grant, SMS (\$10,000) 2021–22: Panmure House Prize - Emergent Thought Award, Edinburgh (\$25,000) 2021: Institute for Business Innovation grant, UC Berkeley (\$10,000, with Lukas Leucht) 2019–20: Alessandro Pansa Scholarship, Feltrinelli Foundation, Milan (€20,000)
Awards	 2023: Winner, Organization Science/INFORMS Dissertation Proposal Competition 2023: Outstanding Graduate Student Instructor Award, UC Berkeley 2023: I³ Open Data Summer Fellows Program, NBER 2020: Graduate Remote Instruction Innovation Fellowship, UC Berkeley 2019: The Ryoichi Sasakawa Young Leader Fellowship, UC Berkeley 2017: Summer School Program, Unicredit and Universities Foundation, Milan 2013: 5-years merit-based full scholarship, Sant'Anna School of Advanced Studies, Pisa
MENTORING	First-generation high school students mentor through Boost@BerkeleyHaas, 2021–present Graduate mentor for the Getting into Grad School program, UC Berkeley, 2021–2022 Tutor for underrepresented minorities, Berkeley Economists for Equity, 2020–2022 Mentor for Undergraduate Research Apprentice Program, UC Berkeley, 2019–present
SERVICE	Assistant to the Managing Editor, Industrial and Corporate Change, 2020–present Referee for Management Science, Strategic Management Journal, Strategy Science, Industrial and Corporate Change, Economics Bulletin, SMS Conferences, AOM Annual Meetings
Conference Organization	Professional Development Workshop "Maps for Search: The Impact of the Data Revolution on Innovation", Academy of Management, 2023 (with Abhishek Nagaraj) Panel Symposium "Scientific and Technical Knowledge: Search, Diffusion, and Impact", Academy of Management, 2022 (with Lee Fleming)
FURTHER EXPERIENCE	2021: Research Assistant for Prof. David Teece, BRG Institute 2018: Research Trainee, Italian Institute of Statistics, Rome 2017: Summer School in Microeconometrics, Barcelona Graduate School of Economics 2016: Summer School in Money and Banking (Grade: A+), London School of Economics 2015: Commercial Affairs Intern, Permanent Mission of Italy to the WTO, Geneva

Italian (native), English (fluent), French (intermediate)

Languages

 $Last\ Updated:\ Novemeber\ 19^{th},\ 2023$