



Mubashir Ahmed

Date of birth: 05/06/1999 | **Nationality:** Pakistani | **Sex:** Male | **Phone:**

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<https://mubashir06.github.io/Portfolio-website/> | **Address:** Karachi, Pakistan (Home)

ABOUT MYSELF

I specialize in automating workflows, analyzing data, and managing eCommerce operations. With skills in Python, SQL, Tableau, and web scraping, I've built custom bots, scrapers, and automation tools to boost efficiency. At Richmond Tech Group, I handle Shopify store operations, streamline workflows, and support customers via chat and email. My background in sales and business development helps me align data-driven strategies with business goals.

WORK EXPERIENCE

RICHMOND TECH GROUP – KARACHI, SINDH

PROJECT MANAGER – 02/2025 – CURRENT

Managed end-to-end Shopify store operations for clients, including order fulfillment, inventory updates, and issue resolution.

Worked with the production team to get tasks done and deliver completed work to clients on time.

Gave support to customers through chat and email, answering questions and fixing problems.

Streamlined operational workflows to improve delivery timelines and customer satisfaction.

FREELANCE – REMOTE

FREELANCER – 01/2023 – CURRENT

- Developed a Reddit bot capable of organizing user groups for marketing using username lists or CSV files.
- Created multiple web scrapers to extract data efficiently from various sources for diverse client needs.
- Built custom Discord bots tailored to client specifications, enhancing user interaction and automation.
- Specialized in web automation and data scraping using Python to streamline complex online processes.

XYZIES PAKISTAN – KARACHI, PAKISTAN

BUSINESS DEVELOPMENT EXECUTIVE – 01/2024 – 08/2024

- Assist customers in selecting suitable internet services and perform up-selling.
- Build rapport and promote brand loyalty through excellent customer service.
- Promote brand awareness and loyalty by highlighting service benefits.
- Collaborate with teams to develop acquisition and retention strategies.
- Stay updated on industry trends, maintain accurate records, and achieve sales targets.

KMH SOLUTIONS – KARACHI, PAKISTAN

JR. BUSINESS DEVELOPMENT EXECUTIVE – 03/2023 – 09/2023

- Successfully closed deals with over 20 clients, showcasing strong negotiation and communication skills.
- Managed customer inquiries and issues across various channels (Discord, Upwork, Fiverr, Reddit).
- Utilized Python programming to automate tasks, contributing to improved operational efficiency.

EDUCATION AND TRAINING

10/2019 – 10/2023 Karachi, Pakistan

BACHELORS IN BUSINESS ADMINISTRATION HONORS Iqra University

09/2016 – 02/2019 Karachi, Pakistan

INTERMEDIATE PECHS EDUCATION FOUNDATION COLLEGE

04/2014 – 08/2016 Karachi, Pakistan

MATRIC Green Land Public School

● **LANGUAGE SKILLS**

Mother tongue(s): **URDU**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	B2	B2	B2	B2	B2

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user

● **SKILLS**

Python Language - Basic knowledge | Data Science | Data Collection, Data Processing, Data Analysis, Data Visualisation | Data Scrapping | Python Web Automation | Leadership, Decision making, Critical thinking, Relationship building | Organizational and planning skills | Team management & Team work | Data VisualizationTableau(Data Analysis)Data Management | Data Collection, Data Cleaning, Data Analysis, Data Visualisations | Machine Learning | Modeling: Linear and logistic regressions

● **ONLINE CERTIFICATIONS**

Google Advanced Data Analytics

Foundations of Data Science

Get Started with Python

Go Beyond the Numbers: Translate Data into Insights

The Power of Statistics

Regression Analysis: Simplify Complex Data Relationships

The Nuts and Bolts of Machine Learning
