# HOW TO: USE DANAHER?

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# Home

The Home. It's the main screen. As the name suggests, it is the start screen of Danaher's application. It consists of five functional tabs: Add, Received, Submitted, Account, Analytics.



#### Account

It's an ID showing screen, where User's Info is displayed username, department in which user works and company's mail ID.



# **Submitted**

It shows the leads submitted by user, and also allows you to check the status of lead submitted by user.



### Received

It shows the leads received by user, and also allows you to edit the status of lead user received.



# **Analytics**

It shows the total number of leads received and submitted by the user, and also shows grand sum of value \$ generated by leads.



## Add

This tab is for lead creation. It is a type of UI based form, which user's going to fill with customer's details, that is : name, department in which he/she will be willing to work, receiver's company ID, value\$ of lead/project and complete information about customer.

# Some key components



Validate

This sign indicates that, lead is validated and exeat for project.



Open

It's a default status. It indicates that lead is uploaded and hasn't gone under any execution.



Closed

This sign indicates that, lead is closed, and project has ended.



Rejected

This sign indicates, that, the lead is Rejected



Filter

This sign is for filtering the leads. Validate, open, closed, rejected are desired filter options



**Export** 

This is export button which allows user to download all the data in CSV file.

# Guidance to use application.

# How to create Lead?

Create lead in few easy steps.

#### Step 1.

- Click on plus icon available at upper right hand corner.



Add

#### Step 2.

- Choose the mail ID, whom you want to assign the lead.
- Fill costumer name, department / segment of the company, value of the project or lead.
- Now fill "Details" section with the required information and Qualifications of costumers.
- Then click submit button, lead will be submitted.





Add details here

# How to get filtered result?

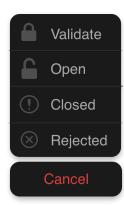
Use filter option to specific results.

#### Step 1.

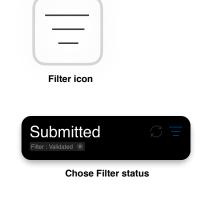
- Click on the filter icon.

#### Step 2.

- Choose your desired option from filter drop down to get specific result.
- To check which filter is applied, see under the main heading.







# How to edit the status Lead?

Edit lead in few easy steps.

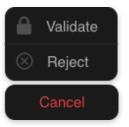
#### Step 1.

- Click on the edit icon available at upper right hand corner.



#### Step 2.

- Choose "validate" option to validate lead and "reject" option to reject the lead from "Edit drop down."



#### Edit Drop down

# How to close the lead?

Close lead in few easy steps.

#### Step 1.

- Click on the Closed icon available at the upper right hand corner to close the lead.







Closed icon

#### Note -

- By default lead is unclosed. After closing the lead unclosed icon changed to closed icon.



Lead is closed

# How to download CSV. File?

Download CSV. File in few easy steps.

- Its very simple, just click the download icon and file open in default application of mobile.

